

TEC DISTRIBUTING		RETAIL CASE	PREVIOUS RETAIL	RETAIL UNIT	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
PROD. #	PRICES - TEC DISTRIBUTING	COST	CASE COST	COST								
#	Nov-24											
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MOLSON COORS												
ARNOLD PALMER												
70901	SPIKED HALF & HALF 6PK CAN	\$32.16		\$8.04	6 13008 74833 3	4	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
70902	SPIKED HALF & HALF 12PK CAN	\$29.98		\$14.99	6 13008 75220 0	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
70913	SPIKED HALF & HALF 24 OZ. CAN	\$27.61		\$2.30	6 13008 74829 6	12	\$2.88		\$3.07		\$3.29	
BLUE MOON BELGIAN												
65015	WHITE ALE 2/15PK CAN	\$29.98		\$14.99	0 71990 17052 3	2	\$18.74	\$1.25	\$19.99	\$1.33	\$21.41	\$1.43
65020	WHITE ALE 6PK LNNR	\$32.16		\$8.04	0 71990 09511 6	4	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
65021	WHITE ALE 12PK LNNR	\$29.98		\$14.99	0 71990 09516 1	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
65081	WHITE ALE 12/19.2 OZ CAN	\$26.75		\$2.23	0 71990 00114 8	12	\$2.79		\$2.97		\$3.18	
65022	WHITE ALE 24PK LNNR	\$25.13		\$25.13	0 71990 09520 8	1	\$31.41	\$1.31	\$33.51	\$1.40	\$35.90	\$1.50
65050	1/2 BBLs	\$165.00		\$165.00	0 71990 09515 4	1	\$206.25		\$220.00		\$235.71	
65052	1/6 BBLs	\$74.00		\$74.00	0 71990 09518 5	1	\$92.50		\$98.67		\$105.71	
BLUE MOON LIGHT SKY												
64991	12PK CAN	\$29.98		\$14.99	0 71990 09592 5	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
BLUE MOON NON ALCOHOL												
65037	6PK CAN	\$32.16		\$8.04	0 71990 00104 9	4	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
COORS												
60002	12/PK CAN	\$22.49		\$11.25	0 71990 00047 9	2	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34
60005	30/PK CAN	\$25.59		\$25.59	0 71990 10033 9	1	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22
60006	16OZ CANS	\$32.00		\$8.00	0 71990 10002 5	4	\$10.00	\$1.67	\$10.67	\$1.78	\$11.43	\$1.90
60010	12PK 16OZ CAN	\$25.59		\$12.80	0 71990 17040 0	2	\$15.99	\$1.33	\$17.06	\$1.42	\$18.28	\$1.52
60011	18/PK CAN	\$16.57		\$16.57	0 71990 10020 9	1	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32
60012	18 PK 16 OZ. CAN	\$19.55		\$19.55	0 71990 10087 2	1	\$24.44	\$1.36	\$26.07	\$1.45	\$27.93	\$1.55
60013	12/24 OZ CANS	\$25.99		\$2.17	0 71990 10071 1	12	\$2.71		\$2.89		\$3.09	
60008	ALUM. BOT 2/9PK/16OZ	\$24.74		\$12.37	0 71990 17022 6	2	\$15.46	\$1.72	\$16.49	\$1.83	\$17.67	\$1.96
60018	ALUM. BOT 15PK 16 OZ.	\$17.24	\$16.44	\$17.24	0 71990 38642 9	1	\$21.55	\$1.44	\$22.99	\$1.53	\$24.63	\$1.64
60025	6PK STUBBY BTL	\$30.18		\$7.55	0 71990 17028 8	4	\$9.43	\$1.57	\$10.06	\$1.68	\$10.78	\$1.80
60031	12 PK STUBBY BTL	\$22.49		\$11.25	0 71990 17037 0	2	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34
60026	24 PK STUBBY BTL	\$22.50		\$22.50	0 71990 17036 3	1	\$28.13	\$1.17	\$30.00	\$1.25	\$32.14	\$1.34
60033	18 PK STUBBY BTL	\$16.57		\$16.57	0 71990 17038 7	1	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32
60050	1/2 BBLs	\$139.00		\$139.00	0 71990 10080 3	1	\$173.75		\$185.33		\$198.57	
60051	1/4 BBLs	\$70.00		\$70.00	0 71990 10090 2	1	\$87.50		\$93.33		\$100.00	
COORS LIGHT												
60102	12/PK CAN	\$22.49		\$11.25	0 71990 00048 6	2	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34
60105	30/PK CAN	\$25.59		\$25.59	0 71990 30030 2	1	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22
60106	16OZ CANS	\$32.00		\$8.00	0 71990 32000 3	4	\$10.00	\$1.67	\$10.67	\$1.78	\$11.43	\$1.90
60108	ALUM. BOT 2/9PK/16OZ	\$24.74		\$12.37	0 71990 30104 0	2	\$15.46	\$1.72	\$16.49	\$1.83	\$17.67	\$1.96
60110	12PK 16OZ CAN	\$25.59		\$12.80	0 71990 09528 4	2	\$15.99	\$1.33	\$17.06	\$1.42	\$18.28	\$1.52
60111	18/PK CAN	\$16.57		\$16.57	0 71990 30017 3	1	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32
60112	18PK/16OZ CANS	\$19.55		\$19.55	0 71990 30073 9	1	\$24.44	\$1.36	\$26.07	\$1.45	\$27.93	\$1.55
60113	12/24 OZ CANS	\$25.99		\$2.17	0 71990 30065 4	12	\$2.71		\$2.89		\$3.09	
60116	24 PK 16 OZ. CAN	\$22.00		\$22.00	0 71990 30128 6	1	\$27.50	\$1.15	\$29.33	\$1.22	\$31.43	\$1.31
60118	ALUM. BOT 15PK 16 OZ.	\$17.24	\$16.44	\$17.24	0 71990 09527 7	1	\$21.55	\$1.44	\$22.99	\$1.53	\$24.63	\$1.64
60120	6/PK LN NR	\$30.18		\$7.55	0 71990 30005 0	4	\$9.43	\$1.57	\$10.06	\$1.68	\$10.78	\$1.80
60121	12/PK LN NR	\$22.49		\$11.25	0 71990 30069 2	2	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34
60122	24/PK LN NR	\$22.50		\$22.50	0 71990 30079 1	1	\$28.13	\$1.17	\$30.00	\$1.25	\$32.14	\$1.34
60123	18/PK LNNR	\$16.57		\$16.57	0 71990 30078 4	1	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32
60124	24 PK 16 OZ. ALUM BTL	\$23.28		\$23.28	0 71990 30106 4	1	\$29.10	\$1.21	\$31.04	\$1.29	\$33.26	\$1.39
60150	1/2 BBLs	\$139.00		\$139.00	0 71990 30080 7	1	\$173.75		\$185.33		\$198.57	
60151	1/4 BBLs	\$70.00		\$70.00	0 71990 30090 6	1	\$87.50		\$93.33		\$100.00	
COORS NA												
60922	COORS EDGE 6PK BTL	\$24.78		\$6.20	0 71990 77005 1	4	\$7.74	\$1.29	\$8.26	\$1.38	\$8.85	\$1.48
FOSTERS USA												
78238	FOSTERS PREM. ALE 25.4 OZ	\$28.70		\$2.39	0 70897 18331 5	12	\$2.99		\$3.19		\$3.42	
78338	FOSTERS 25.4 OZ CANS	\$28.70		\$2.39	0 70897 01331 5	12	\$2.99		\$3.19		\$3.42	
GENUINE DRAFT												
70005	30/PK CAN	\$25.59		\$25.59	0 34100 17341 8	1	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22
70021	12/PK LNNR	\$22.49		\$11.25	0 34100 17509 2	2	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34
70023	18/PK LNNR	\$16.57		\$16.57	0 34100 17256 5	1	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32
GROLSCH												
79041	24/15.2 OZ FLIPTOP 6/4	\$50.97		\$8.50	0 83741 50314 6	6	\$10.62	\$2.65	\$11.33	\$2.83	\$12.14	\$3.03
HAMMS												
75011	24 PK SUITCASE	\$15.09		\$15.09	0 34100 80706 1	1	\$18.86	\$0.79	\$20.12	\$0.84	\$21.56	\$0.90
75050	1/2 BBLs	\$94.00		\$94.00		1984 OZ	\$117.50		\$125.33		\$134.29	
HAPPY THURSDAYS												
71406	PINEAPPLE STAR 24 OZ.	\$27.61		\$2.30	0 34100 01330 1	12	\$2.88		\$3.07		\$3.29	
71402	STRAWBERRY 24 OZ.	\$27.61		\$2.30	0 34100 01332 5	12	\$2.88		\$3.07		\$3.29	
71419	VARIETY 12PK CAN	\$29.98		\$14.99	0 34100 01334 9	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
HIGH LIFE												
73005	30PK CAN	\$20.54		\$20.54	0 34100 01341 7	1	\$25.68	\$0.86	\$27.39	\$0.91	\$29.34	\$0.98
73010	12PK 16OZ CAN	\$19.49		\$9.75	0 34100 51678 9	2	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16
73006	16 OZ. 6PK CAN	\$27.98		\$7.00	0 34100 00007 3	4	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
73020	6/PK LN NR	\$23.00		\$5.75	0 34100 01505 3	4	\$7.19	\$1.20	\$7.67	\$1.28	\$8.21	\$1.37
73021	12/PK LNNR	\$17.99		\$9.00	0 34100 01509 1	2	\$11.24	\$0.94	\$11.99	\$1.00	\$12.85	\$1.07
73023	18 PK LNNR	\$12.09		\$12.09	0 34100 01256 4	1	\$15.11	\$0.84	\$16.12	\$0.90	\$17.27	\$0.96
89007	32OZ CAN	\$24.90		\$2.08	0 34100 00008 0	12	\$2.59		\$2.77		\$2.96	
ICEHOUSE												
71206	16OZ CAN	\$27.98		\$7.00	0 34100 00882 6	4	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71213	12/24 OZ CANS	\$22.56		\$1.88	0 34100 00880 2	12	\$2.35		\$2.51		\$2.69	
KEYSTONE LIGHT												
61105	30/PK CAN	\$20.54		\$20.54	0 71990 48019 6	1	\$25.68	\$0.86	\$27.39	\$0.91	\$29.34	\$0.98
61106	16OZ CANS	\$27.98		\$7.00	0 71990 48008 0	4	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
61107	18PK/16OZ CANS	\$15.24		\$15.24	0 71990 48017 2	1	\$19.05	\$1.06	\$20.32	\$1.13	\$21.77	\$1.21

TEC DISTRIBUTING		RETAIL	PREVIOUS	RETAIL		PKG SIZE	RETAIL @		20%	RETAIL @	25%	RETAIL @	30%
PROD.	PRICES - TEC DISTRIBUTING	CASE	RETAIL	UNIT	UPC	PER	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	SINGLES
#	Nov-24	COST	CASE COST	COST	CODES	CASE							
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KEYSTONE LIGHT													
61113	24OZ CAN	\$23.47		\$1.96	0 71990 48024 0	12	\$2.44		\$2.61		\$2.79		
61115	2/15 PK CANS	\$21.58		\$10.79	0 71990 48045 5	2	\$13.49	\$0.90	\$14.39	\$0.96	\$15.41	\$1.03	
KILLIANS 5.3%													
63031	12/PK LN NR	\$27.74		\$13.87	0 71990 76400 5	2	\$17.34	\$1.44	\$18.49	\$1.54	\$19.81	\$1.65	
LEINENKUGEL													
75872	JUICY PEACH 6PK CAN	\$32.16		\$8.04	0 34100 01255 7	4	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91	
75420	SUMMER SHANDY 6 PK BTL	\$32.16		\$8.04	0 34100 51605 5	4	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91	
75121	SUMMER SHANDY 12 PK BTL	\$29.98		\$14.99	0 34100 51607 9	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
75451	SUMMER SHANDY 1/6 BBL	\$74.00		\$74.00			661 OZ	\$92.50	\$98.67	\$105.71			
75124	SUMMER SHANDY 1/2 BBL	\$165.00		\$165.00			1984 OZ	\$206.25	\$220.00	\$235.71			
MICKEY'S MALT													
77813	12/24 OZ CANS	\$22.56		\$1.88	0 34100 00217 6	12	\$2.35		\$2.51		\$2.69		
77816	6/PK BOTTLES	\$30.18		\$7.55	0 34100 77435 6	4	\$9.43	\$1.57	\$10.06	\$1.68	\$10.78	\$1.80	
77836	40 OZ BOT	\$26.83		\$2.24	0 34100 00185 8	12	\$2.79		\$2.98		\$3.19		
MILLER 64 EXTRA LIGHT													
70321	12/PK LNNR	\$22.49		\$11.25	0 34100 15509 4	2	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34	
MILLER LITE													
70205	30/PK CAN	\$25.59		\$25.59	0 34100 57341 6	1	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22	
70206	16OZ CAN	\$32.00		\$8.00	0 34100 00357 9	4	\$10.00	\$1.67	\$10.67	\$1.78	\$11.43	\$1.90	
70207	ALUM.BOT 2/9PK/16OZ	\$24.74		\$12.37	0 34100 57023 1	2	\$15.46	\$1.72	\$16.49	\$1.83	\$17.67	\$1.96	
70210	12PK 16OZ CAN	\$25.59		\$12.80	0 34100 57653 0	2	\$15.99	\$1.33	\$17.06	\$1.42	\$18.28	\$1.52	
70211	18/PK CAN	\$16.57		\$16.57	0 34100 57340 9	1	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32	
70216	24 PK 16 OZ. CAN	\$22.00		\$22.00	0 34100 57323 2	1	\$27.50	\$1.15	\$29.33	\$1.22	\$31.43	\$1.31	
70218	ALUM. BOT 15PK 16 OZ.	\$17.24	\$16.44	\$17.24	0 34100 57707 0	1	\$21.55	\$1.44	\$22.99	\$1.53	\$24.63	\$1.64	
70214	12/32 OZ. CANS	\$25.99		\$2.17	0 34100 00358 6	12	\$2.71		\$2.89		\$3.09		
70220	6/PK LN NR	\$30.18		\$7.55	0 34100 57505 2	4	\$9.43	\$1.57	\$10.06	\$1.68	\$10.78	\$1.80	
70221	12 PK LNNR	\$22.49		\$11.25	0 34100 57509 0	2	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34	
70222	24 PK LNNR	\$22.50		\$22.50	0 34100 57215 0	1	\$28.13	\$1.17	\$30.00	\$1.25	\$32.14	\$1.34	
70223	18/PK LNNR	\$16.57		\$16.57	0 34100 57256 3	1	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32	
70250	1/2 BBL	\$139.00		\$139.00	0 34100 00534 4	1	\$173.75		\$185.33		\$198.57		
70253	1/4 BBL SK	\$70.00		\$70.00	0 34100 00533 7	1	\$87.50		\$93.33		\$100.00		
OLDE ENGLISH 800													
76036	40 OZ BOT	\$27.68		\$2.31	0 34100 00241 1	12	\$2.88		\$3.08		\$3.30		
PERONI													
78025	PERONI 6PK BOT	\$31.47		\$7.87	1 81954 00002 2	4	\$9.83	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87	
78051	PERONI 1/4 BBL	\$95.00		\$95.00		1	\$118.75		\$126.67		\$135.71		
PILSNER													
78130	PILSNER URQUELL 6PK LN	\$31.47		\$7.87	0 72311 63001 6	4	\$9.83	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87	
78131	PILSNER URQUELL 12PK LN	\$29.29		\$14.65	0 72311 13312 8	2	\$18.31	\$1.53	\$19.53	\$1.63	\$20.92	\$1.74	
78150	PILSNER 13.2 GAL BBL	\$165.00		\$165.00	ABC00000081	1	\$206.25		\$220.00		\$235.71		
REDD'S APPLE													
74702	APPLE 6 PK LNNR	\$32.16		\$8.04	0 34100 08716 6	4	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91	
74721	APPLE 12 PK LNNR	\$29.98		\$14.99	0 34100 08722 7	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
74849	PEACH 6PK BTL	\$32.16		\$8.04	0 34100 08730 2	4	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91	
REDD'S WICKED APPLE													
74864	APPLE 24 OZ.	\$27.61		\$2.30	0 34100 00323 4	12	\$2.88		\$3.07		\$3.29		
SIMPLY SPIKED													
60972	LEMONADE 24 OZ.	\$27.61		\$2.30	8 10078 78016 8	12	\$2.88		\$3.07		\$3.29		
60978	LIMEADE 24 OZ.	\$27.61		\$2.30	8 10078 78120 2	12	\$2.88		\$3.07		\$3.29		
60974	PEACH 24 OZ.	\$27.61		\$2.30	8 10078 78097 7	12	\$2.88		\$3.07		\$3.29		
60971	STRAWBERRY 24 OZ.	\$27.61		\$2.30	8 10078 78062 5	12	\$2.88		\$3.07		\$3.29		
60980	VARIETY- CRANBERRY- 12PK CAN	\$29.98		\$14.99	8 10078 78169 1	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
60970	VARIETY- LEMONADE- 12PK CAN	\$29.98		\$14.99	8 10078 78020 5	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
60979	VARIETY- LIMEADE- 12PK CAN	\$29.98		\$14.99	8 10078 78115 8	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
60975	VARIETY- PEACH- 12PK CAN	\$29.98		\$14.99	8 10078 78077 9	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
SOL BEER													
68091	32 OZ.	\$31.04		\$2.59	0 72311 13232 9	12	\$3.23		\$3.45		\$3.70		
68093	CHELADA 24 OZ.	\$28.50		\$2.38	0 89826 13028 3	12	\$2.97		\$3.17		\$3.39		
STEEL RESERVE													
68111	BLACK BERRY 24 OZ. CAN	\$22.56		\$1.88	0 78250 00605 9	12	\$2.35		\$2.51		\$2.69		
68105	RESERVE 24 OZ. CANS	\$22.56		\$1.88	0 78250 00328 7	12	\$2.35		\$2.51		\$2.69		
68106	RESERVE 40 OZ. BTL	\$27.68		\$2.31	0 78250 00624 0	12	\$2.88		\$3.08		\$3.30		
68100	SPIKED CHERRY SLUSH 24 OZ.CAN	\$22.56		\$1.88	0 34100 01309 7	12	\$2.35		\$2.51		\$2.69		
TOPO CHICO													
60964	OASIS CHERRY 16 OZ. CAN	\$33.56		\$1.40	8 10078 78133 2	24	\$1.75		\$1.86		\$2.00		
60965	OASIS CHERRY 12/24 OZ.	\$25.97		\$2.16	8 10078 78135 6	12	\$2.71		\$2.89		\$3.09		
60962	RANCH WATER 12PK	\$29.98		\$2.50	8 10078 78002 1	12	\$3.12		\$3.33		\$3.57		
60951	STRAW GUAVA 6PK 16 OZ.	\$33.56		\$8.39	8 10078 78056 4	4	\$10.49	\$1.75	\$11.19	\$1.86	\$11.99	\$2.00	
60961	STRAW GUAVA 12PK CAN	\$29.98		\$14.99	8 10078 78060 1	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
60958	VARIETY- HARD SELT 12PK CAN	\$29.98		\$14.99	0 21136 18087 9	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
60960	VARIETY- MARGARITA 12 PK	\$29.98		\$14.99	8 10078 78038 0	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
60957	VARIETY- 24 PACK CAN	\$25.78		\$25.78	8 10078 78058 8	1	\$32.23	\$1.34	\$34.37	\$1.43	\$36.83	\$1.53	
VIZZY													
71382	VARIETY- #1 12 PK CAN	\$29.98		\$14.99	0 34100 01232 8	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
71380	VARIETY- #2 12 PK CAN	\$29.98		\$14.99	0 34100 00549 8	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
71387	VARIETY- LEMONADE 12PK	\$29.98		\$14.99	0 34100 01507 7	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
IMPORTS / MICRO'S													
ASAHI													
78576	ASAHI DRY 12/21.4 OZ	\$30.25		\$2.52	0 38766 30214 4	12	\$3.15		\$3.36		\$3.60		
BERTRAMS													
28436	HAZELNUT 1/2 BBL	\$190.00		\$190.00		1	\$237.50		\$253.33		\$271.43		
28435	HAZELNUT 1/6 BBL	\$75.00		\$75.00		1	\$93.75		\$100.00		\$107.14		
28432	LOST TRAIL AMBER 1/2 BBL	\$190.00		\$190.00		1	\$237.50		\$253.33		\$271.43		
28437	LOST TRAIL AMBER 1/6 BBL	\$75.00		\$75.00		1	\$93.75		\$100.00		\$107.14		

TEC DISTRIBUTING		RETAIL	PREVIOUS	RETAIL	UPC	PKG SIZE	RETAIL @	20%	RETAIL @	25%	RETAIL @	30%
PROD.	PRICES - TEC DISTRIBUTING	CASE	RETAIL	UNIT	CODES	PER	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
#	Nov-24	COST	CASE COST	COST		CASE						
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BERTRAMS												
28442	SACAJAWEA STOUT 1/2 BBL	\$190.00		\$190.00		1	\$237.50		\$253.33		\$271.43	
28440	SACAJAWEA STOUT 1/6 BBL	\$75.00		\$75.00		1	\$93.75		\$100.00		\$107.14	
28438	SAVAGE IPA 1/2 BBL	\$190.00		\$190.00		1	\$237.50		\$253.33		\$271.43	
HENRY'S												
77018	PRIVATE RESERVE 18 PK CAN	\$11.25		\$11.25	8 50015 88536 5	1	\$14.06	\$0.78	\$15.00	\$0.83	\$16.07	\$0.89
77016	PRIVATE RESERVE 6 PK BTL	\$24.00		\$6.00	8 50015 88564 8	4	\$7.50	\$1.25	\$8.00	\$1.33	\$8.57	\$1.43
77050	PRIVATE RESERVE 1/2 BBL	\$105.00		\$105.00		1984 OZ	\$131.25		\$140.00		\$150.00	
HOP VALLEY												
71504	ALPHA CENT 19.2 OZ.	\$24.14		\$2.01	8 50015 88502 0	12	\$2.51		\$2.68		\$2.87	
71505	ALPHADELIC IPA 1/6 BBL	\$83.00		\$83.00		1	\$103.75		\$110.67		\$118.57	
71540	BIG SMILE 19.2 OZ.	\$24.14		\$2.01	8 50015 88561 7	12	\$2.51		\$2.68		\$2.87	
71528	BUBBLE STASH 12PK CAN	\$28.49		\$14.25	8 56052 00282 6	2	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
71530	BUBBLE STASH 1/6 BBL	\$83.00		\$83.00		1	\$103.75		\$110.67		\$118.57	
71503	BUBBLE STASH 19.2 OZ.	\$24.14		\$2.01	8 56052 00288 8	12	\$2.51		\$2.68		\$2.87	
71545	BUBBLE STASH 1/2 BBL	\$175.00		\$175.00		1	\$218.75		\$233.33		\$250.00	
71511	CITRUS MISTRESS 1/6 BBL	\$83.00		\$83.00		1	\$103.75		\$110.67		\$118.57	
71519	CITRUS MISTRESS 1/2 BBL	\$175.00		\$175.00		1	\$218.75		\$233.33		\$250.00	
71534	CRYO CRISPIES LAGER 1/2 BBL	\$150.00		\$150.00		1	\$187.50		\$200.00		\$214.29	
71559	DIVINE SHINE 6PK CAN	\$30.78		\$7.70	8 56052 00276 5	4	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83
71596	HAZY DAYS 12PK	\$28.49		\$14.25	8 56052 00294 9	2	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
71526	HEFEWEIZEN 1/6 BBL	\$83.00		\$83.00		1	\$103.75		\$110.67		\$118.57	
71598	IMPERIAL IPA VARIETY 12PK BTL	\$28.49		\$14.25	8 56052 00294 9	2	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
71571	KRAKEN 1/2 BBL	\$175.00		\$175.00		1	\$218.75		\$233.33		\$250.00	
71594	MIX SIX IPA 6PK CAN	\$30.78		\$7.70	8 50015 88562 4	4	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83
71586	PANDA STASH 6PK CAN	\$30.78		\$7.70	8 56052 00261 1	4	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83
71541	PANDA STASH 19.2 OZ.	\$24.14		\$2.01	8 50015 88512 9	12	\$2.51		\$2.68		\$2.87	
71585	PANDA STASH 1/6 BBL	\$83.00		\$83.00		1	\$103.75		\$110.67		\$118.57	
71583	PANDA STASH 1/2 BBL	\$175.00		\$175.00		1	\$218.75		\$233.33		\$250.00	
71520	SH!T KICKER 6PK/16 OZ.	\$37.00		\$9.25	8 50015 88579 2	4	\$11.56	\$1.93	\$12.33	\$2.06	\$13.21	\$2.20
71523	SH!T KICKER 1/2 BBL	\$175.00		\$175.00		1	\$218.75		\$233.33		\$250.00	
71555	TRIPLE DOUBLE IPA 6PK CAN	\$30.78		\$7.70	8 50015 88554 9	4	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83
71525	TRIPPY RICKEY 1/2 BBL	\$175.00		\$175.00		1	\$218.75		\$233.33		\$250.00	
71566	VARIETY- STASH 12PK CAN	\$28.49		\$14.25	8 56052 00284 0	2	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
71595	WEST COST VARIETY 12PK	\$28.49		\$14.25	8 50015 88533 4	2	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
IDAHO BREWING												
97626	BLACK LAGER 1/2 BBL	\$145.00		\$145.00		1	\$181.25		\$193.33		\$207.14	
97627	BLACK LAGER 1/6 BBL	\$60.00		\$60.00		1	\$75.00		\$80.00		\$85.71	
97644	BROWN 1/2 BBL	\$140.00		\$140.00		1	\$175.00		\$186.67		\$200.00	
97645	BROWN 1/6 BBL	\$55.00		\$55.00		1	\$68.75		\$73.33		\$78.57	
97632	PALE 1/2 BBL	\$140.00		\$140.00		1	\$175.00		\$186.67		\$200.00	
97651	SCOTCH 1/2 BBL	\$145.00		\$145.00		1	\$181.25		\$193.33		\$207.14	
97652	SCOTCH 1/6 BBL	\$60.00		\$60.00		1	\$75.00		\$80.00		\$85.71	
KOTO BREWING												
85625	80 GRIT PORTER 1/6 BBL	\$63.00		\$63.00		1	\$78.75		\$84.00		\$90.00	
85626	80 GRIT PORTER 1/2 BBL	\$140.00		\$140.00		1	\$175.00		\$186.67		\$200.00	
85604	AMERICAN AGENDA 6PK	\$38.00		\$9.50	7 03694 21966 5	4	\$11.88	\$1.98	\$12.67	\$2.11	\$13.57	\$2.26
85606	AMERICAN AGENDA 1/2 BBL	\$140.00		\$140.00		1	\$175.00		\$186.67		\$200.00	
85620	DISCO LEG IPA 4PK	\$51.00		\$8.50	7 03694 21955 9	6	\$10.63	\$2.66	\$11.33	\$2.83	\$12.14	\$3.04
85621	DISCO LEG IPA 1/6 BBL	\$90.00		\$90.00		1	\$112.50		\$120.00		\$128.57	
85622	DISCO LEG IPA 1/2 BBL	\$200.00		\$200.00		1	\$250.00		\$266.67		\$285.71	
85609	FLUFFHEAD CREAM ALE 1/6 BBL	\$70.00		\$70.00		1	\$87.50		\$93.33		\$100.00	
85608	FLUFFHEAD CREAM ALE 1/2 BBL	\$150.00		\$150.00		1	\$187.50	\$7.81	\$200.00	\$8.33	\$214.29	\$8.93
85611	EASY RIDER 1/6 BBL	\$63.00		\$63.00		1	\$78.75		\$84.00		\$90.00	
85600	SWOLLEN EGO BLONDE 6PK	\$38.00		\$9.50	7 03694 21954 2	4	\$11.88	\$1.98	\$12.67	\$2.11	\$13.57	\$2.26
85602	SWOLLEN EGO BLONDE 1/2 BBL	\$140.00		\$140.00		1	\$175.00		\$186.67		\$200.00	
85616	TABLE BASE NE IPA 4PK	\$44.00		\$7.33	7 03694 21953 5	6	\$9.17	\$2.29	\$9.78	\$2.44	\$10.48	\$2.62
85617	TABLE BASE NE IPA 1/6 BBL	\$81.00		\$81.00		1	\$101.25		\$108.00		\$115.71	
85618	TABLE BASE NE IPA 1/2 BBL	\$180.00		\$180.00		1	\$225.00		\$240.00		\$257.14	
ROOSTER'S BREWING												
21300	9ER BOCK 6PK	\$40.57		\$10.14	7 13757 20541 2	4	\$12.68	\$2.11	\$13.52	\$2.25	\$14.49	\$2.41
21301	9ER BOCK 1/6 BBL	\$78.00		\$78.00		1	\$97.50		\$104.00		\$111.43	
21302	9ER BOCK 1/2 BBL	\$165.00		\$165.00		1	\$206.25		\$220.00		\$235.71	
21306	BLOOD ORANGE 6PK	\$31.07		\$7.77	8 57309 00807 3	4	\$9.71	\$1.62	\$10.36	\$1.73	\$11.10	\$1.85
21307	BLOOD ORANGE 1/6 BBL	\$72.00		\$72.00		1	\$90.00		\$96.00		\$102.86	
21308	BLOOD ORANGE 1/2 BBL	\$155.00		\$155.00		1	\$193.75		\$206.67		\$221.43	
21352	EL DOCE 6PK	\$31.07		\$7.77	8 57309 00810 3	4	\$9.71	\$1.62	\$10.36	\$1.73	\$11.10	\$1.85
21313	HIGH DESERT 6PK	\$31.07		\$7.77	8 57309 00811 0	4	\$9.71	\$1.62	\$10.36	\$1.73	\$11.10	\$1.85
21318	HONEY WHEAT 1/6 BBL	\$72.00		\$72.00		1	\$90.00		\$96.00		\$102.86	
21319	HONEY WHEAT 1/2 BBL	\$155.00		\$155.00		1	\$193.75		\$206.67		\$221.43	
21332	UNTAMED JUICY IPA 4PK 16 OZ.	\$57.55		\$9.59	8 57309 00826 4	6	\$11.99	\$3.00	\$12.79	\$3.20	\$13.70	\$3.43
21333	UNTAMED JUICY IPA 1/6 BBL	\$72.00		\$72.00		1	\$90.00		\$96.00		\$102.86	
21334	UNTAMED JUICY IPA 1/2 BBL	\$155.00		\$155.00		1	\$193.75		\$206.67		\$221.43	
SALT FLATS BARTENDER TO GO												
21200	GIN SPRITZ 4PK	\$58.60		\$9.77	8 50012 86817 0	6	\$12.21	\$3.05	\$13.02	\$3.26	\$13.95	\$3.49
21201	KENTUCKY MULE 4PK	\$58.60		\$9.77	8 50012 86804 0	6	\$12.21	\$3.05	\$13.02	\$3.26	\$13.95	\$3.49
21202	LONG ISLAND 4PK	\$58.60		\$9.77	8 50012 86800 2	6	\$12.21	\$3.05	\$13.02	\$3.26	\$13.95	\$3.49
21203	SEX ON THE FLAT 4PK	\$58.60		\$9.77	8 50012 86821 7	6	\$12.21	\$3.05	\$13.02	\$3.26	\$13.95	\$3.49
21204	TEQUILA SUNRISE 4 PK	\$58.60		\$9.77	8 50012 86801 9	6	\$12.21	\$3.05	\$13.02	\$3.26	\$13.95	\$3.49
SALT FLATS BREWING												
21006	BAJA MEXICANA ALE 1/2 BBL	\$150.00		\$150.00		1	\$187.50		\$200.00		\$214.29	
21007	BAJA MEXICANA ALE 1/6 BBL	\$55.00		\$55.00		1	\$68.75		\$73.33		\$78.57	
21008	BAJA MEXICANA ALE 6PK	\$31.97		\$7.99	8 52084 00811 9	4	\$9.99	\$1.67	\$10.66	\$1.78	\$11.42	\$1.90
21009	ELEVATED IPA 1/2 BBL	\$150.00		\$150.00		1	\$187.50		\$200.00		\$214.29	
21010	ELEVATED IPA 1/6 BBL	\$55.00		\$55.00		1	\$68.75		\$73.33		\$78.57	
21011	DAYTONA IPA 6PK	\$31.97		\$7.99	8 52084 00807 2	4	\$9.99	\$1.67	\$10.66	\$1.78	\$11.42	\$1.90

TEC DISTRIBUTING		RETAIL	PREVIOUS	RETAIL	PKG SIZE		RETAIL @	20%	RETAIL @	25%	RETAIL @	30%
PROD.	PRICES - TEC DISTRIBUTING	CASE	RETAIL	UNIT	UPC	PER	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
#	Nov-24	COST	CASE COST	COST	CODES	CASE	-----	-----	-----	-----	-----	-----
SALT FLATS BREWING												
21012	DEUCE COUPE COPPER ALE 1/2 BBL	\$150.00		\$150.00		1	\$187.50		\$200.00		\$214.29	
21013	DEUCE COUPE COPPER ALE 1/6 BBL	\$55.00		\$55.00		1	\$68.75		\$73.33		\$78.57	
21014	DEUCE COUPE COPPER ALE 6PK	\$31.97		\$7.99	8 52084 00830 0	4	\$9.99	\$1.67	\$10.66	\$1.78	\$11.42	\$1.90
21015	FLAT OUT HEFE 1/2 BBL	\$150.00		\$150.00		1	\$187.50		\$200.00		\$214.29	
21016	FLAT OUT HEFE 1/6 BBL	\$55.00		\$55.00		1	\$68.75		\$73.33		\$78.57	
21017	FLAT OUT HEFE 6 PK	\$31.97		\$7.99	8 52084 00806 5	4	\$9.99	\$1.67	\$10.66	\$1.78	\$11.42	\$1.90
21018	KILTED HARLEY 1/2 BBL	\$150.00		\$150.00		1	\$187.50		\$200.00		\$214.29	
21027	OKTOBERFEST 1/2 BBL	\$150.00		\$150.00		1	\$187.50		\$200.00		\$214.29	
21028	OKTOBERFEST 1/6 BBL	\$55.00		\$55.00		1	\$68.75		\$73.33		\$78.57	
21030	SLIPSTREAM DOUBLE 1/2 BBL	\$150.00		\$150.00		1	\$187.50		\$200.00		\$214.29	
21031	SLIPSTREAM DOUBLE 1/6 BB	\$55.00		\$55.00		1	\$68.75		\$73.33		\$78.57	
21032	SLIPSTREAM DOUBLE 6PK	\$31.97		\$7.99	8 52084 00828 7	4	\$9.99	\$1.67	\$10.66	\$1.78	\$11.42	\$1.90
21050	WINTER AMBER 1/2 BBL	\$150.00		\$150.00		1	\$187.50		\$200.00		\$214.29	
21051	WINTER AMBER 1/6 BBL	\$55.00		\$55.00		1	\$68.75		\$73.33		\$78.57	
SNAKE RIVER BREWING												
97568	CUSTERS ALE 1/2BBL	\$194.00		\$194.00		1	\$242.50		\$258.67		\$277.14	
97583	EARNED IT 1/2	\$194.00		\$194.00		1	\$242.50		\$258.67		\$277.14	
97584	EARNED IT 1/6	\$95.00		\$95.00		1	\$118.75		\$126.67		\$135.71	
97581	EARNED IT 6PK	\$38.25		\$9.56	7 66352 75977 4	4	\$11.95	\$1.99	\$12.75	\$2.13	\$13.66	\$2.28
97514	HEFEWEISEN 1/2	\$173.00		\$173.00		1	\$216.25		\$230.67		\$247.14	
97520	LAGER 1/2 BBL	\$173.00		\$173.00		1	\$216.25		\$230.67		\$247.14	
97521	LAGER 1/6 BBL	\$88.00		\$88.00		1	\$110.00		\$117.33		\$125.71	
97540	LAGER 6PK CAN	\$36.75		\$9.19	7 66352 09331 1	4	\$11.48	\$1.91	\$12.25	\$2.04	\$13.13	\$2.19
97507	PAKOS IPA 1/2 BB	\$194.00		\$194.00		1	\$242.50		\$258.67		\$277.14	
97505	PAKOS IPA 6PK CA	\$38.25		\$9.56	7 66352 61207 9	4	\$11.95	\$1.99	\$12.75	\$2.13	\$13.66	\$2.28
97504	PALE ALE 6PK CAN	\$36.75		\$9.19	7 66352 20323 9	4	\$11.48	\$1.91	\$12.25	\$2.04	\$13.13	\$2.19
97531	PILSNER 1/2 BBL	\$173.00		\$173.00		1	\$216.25		\$230.67		\$247.14	
97541	ZONKER STOUT 6PK CN	\$38.25		\$9.56	7 66352 02134 5	4	\$11.95	\$1.99	\$12.75	\$2.13	\$13.66	\$2.28
SODAS / MIXES												
HENRY'S SODA												
76520	BLACK CHERRY 6/PK LN NR	\$20.34		\$5.09	0 34100 65805 2	4	\$6.36	\$1.06	\$6.78	\$1.13	\$7.26	\$1.21
76320	ORANGE CREAM6/PK LN NR	\$20.34		\$5.09	0 34100 61805 6	4	\$6.36	\$1.06	\$6.78	\$1.13	\$7.26	\$1.21
76220	ROOT BEER 6/PK LN NR	\$20.34		\$5.09	0 34100 66805 1	4	\$6.36	\$1.06	\$6.78	\$1.13	\$7.26	\$1.21
76420	VANILLA CREAM 6/PK LN NR	\$20.34		\$5.09	0 34100 63805 4	4	\$6.36	\$1.06	\$6.78	\$1.13	\$7.26	\$1.21
ZOA ENERGY												
97727	ZERO SUGAR- CHERRY LIME 12 OZ.	\$17.85		\$1.49	8 50021 01526 8	12	\$1.86		\$1.98		\$2.13	
97728	ZERO SUGAR- FROSTED GRAPE 12 O	\$17.85		\$1.49	8 50021 01526 6	12	\$1.86		\$1.98		\$2.13	
97725	ZERO SUGAR- PINE COCONUT 12 OZ.	\$17.85		\$1.49	8 50021 01533 6	12	\$1.86		\$1.98		\$2.13	
97726	ZERO SUGAR- STRAW MELON 12 OZ.	\$17.85		\$1.49	8 50021 01565 7	12	\$1.86		\$1.98		\$2.13	
97720	ZERO SUGAR- TROPICAL 12 OZ.	\$17.85		\$1.49	8 50021 01543 5	12	\$1.86		\$1.98		\$2.13	
97722	ZERO SUGAR- WHITE PEACH 12 OZ.	\$17.85		\$1.49	8 50021 01544 2	12	\$1.86		\$1.98		\$2.13	
97721	ZERO SUGAR- WILD ORANGE 12 OZ.	\$17.85		\$1.49	8 50021 01532 9	12	\$1.86		\$1.98		\$2.13	