

| PROD. #                    | TEC DISTRIBUTING              |  | RETAIL CASE COST | PREVIOUS RETAIL CASE COST | RETAIL UNIT COST | UPC CODES       | PKG SIZE PER CASE | RETAIL @ |             | RETAIL @ |             | RETAIL @ |             | RETAIL @ |             |
|----------------------------|-------------------------------|--|------------------|---------------------------|------------------|-----------------|-------------------|----------|-------------|----------|-------------|----------|-------------|----------|-------------|
|                            | PRICES - TEC DISTRIBUTING     |  |                  |                           |                  |                 |                   | UNIT     | 15% SINGLES | UNIT     | 20% SINGLES | UNIT     | 25% SINGLES | UNIT     | 30% SINGLES |
|                            | Apr-25                        |  |                  |                           |                  |                 |                   |          |             |          |             |          |             |          |             |
| <b>MOLSON COORS</b>        |                               |  |                  |                           |                  |                 |                   |          |             |          |             |          |             |          |             |
| <b>ARNOLD PALMER</b>       |                               |  |                  |                           |                  |                 |                   |          |             |          |             |          |             |          |             |
| 70901                      | SPIKED HALF & HALF 6PK CAN    |  | \$32.16          |                           | \$8.04           | 6 13008 74833 3 | 4                 | \$9.46   | \$1.58      | \$10.05  | \$1.68      | \$10.72  | \$1.79      | \$11.49  | \$1.91      |
| 70902                      | SPIKED HALF & HALF 12PK CAN   |  | \$29.98          |                           | \$14.99          | 6 13008 75220 0 | 2                 | \$17.64  | \$1.47      | \$18.74  | \$1.56      | \$19.99  | \$1.67      | \$21.41  | \$1.78      |
| 70913                      | SPIKED HALF & HALF 24 OZ. CAN |  | \$27.61          |                           | \$2.30           | 6 13008 74829 6 | 12                | \$2.71   |             | \$2.88   |             | \$3.07   |             | \$3.29   |             |
| <b>BLUE MOON BELGIAN</b>   |                               |  |                  |                           |                  |                 |                   |          |             |          |             |          |             |          |             |
| 65002                      | WHITE ALE 12PK CAN            |  | \$29.98          | NEW                       | \$14.99          | 0 71990 09506 2 | 2                 | \$17.64  | \$1.47      | \$18.74  | \$1.56      | \$19.99  | \$1.67      | \$21.41  | \$1.78      |
| 65015                      | WHITE ALE 2/15PK CAN          |  | \$29.98          |                           | \$14.99          | 0 71990 17052 3 | 2                 | \$17.64  | \$1.18      | \$18.74  | \$1.25      | \$19.99  | \$1.33      | \$21.41  | \$1.43      |
| 65020                      | WHITE ALE 6PK LNNR            |  | \$32.16          |                           | \$8.04           | 0 71990 09511 6 | 4                 | \$9.46   | \$1.58      | \$10.05  | \$1.68      | \$10.72  | \$1.79      | \$11.49  | \$1.91      |
| 65021                      | WHITE ALE 12PK LNNR           |  | \$29.98          |                           | \$14.99          | 0 71990 09516 1 | 2                 | \$17.64  | \$1.47      | \$18.74  | \$1.56      | \$19.99  | \$1.67      | \$21.41  | \$1.78      |
| 65081                      | WHITE ALE 12/19.2 OZ CAN      |  | \$26.75          |                           | \$2.23           | 0 71990 00114 8 | 12                | \$2.62   |             | \$2.79   |             | \$2.97   |             | \$3.18   |             |
| 65050                      | 1/2 BBLs                      |  | \$165.00         |                           | \$165.00         | 0 71990 09515 4 | 1                 | \$194.12 |             | \$206.25 |             | \$220.00 |             | \$235.71 |             |
| 65052                      | 1/6 BBLs                      |  | \$74.00          |                           | \$74.00          | 0 71990 09518 5 | 1                 | \$87.06  |             | \$92.50  |             | \$98.67  |             | \$105.71 |             |
| <b>BLUE MOON EXTRA</b>     |                               |  |                  |                           |                  |                 |                   |          |             |          |             |          |             |          |             |
| 65083                      | BLUE MOON EXTRA 19.2 OZ.      |  | \$26.75          | NEW                       | \$2.23           | 0 71990 00136 0 | 12                | \$2.62   |             | \$2.79   |             | \$2.97   |             | \$3.18   |             |
| <b>BLUE MOON LIGHT SKY</b> |                               |  |                  |                           |                  |                 |                   |          |             |          |             |          |             |          |             |
| 64991                      | 12PK CAN                      |  | \$29.98          |                           | \$14.99          | 0 71990 09592 5 | 2                 | \$17.64  | \$1.47      | \$18.74  | \$1.56      | \$19.99  | \$1.67      | \$21.41  | \$1.78      |
| <b>BLUE MOON NA</b>        |                               |  |                  |                           |                  |                 |                   |          |             |          |             |          |             |          |             |
| 65037                      | 6PK CAN                       |  | \$32.16          |                           | \$8.04           | 0 71990 00104 9 | 4                 | \$9.46   | \$1.58      | \$10.05  | \$1.68      | \$10.72  | \$1.79      | \$11.49  | \$1.91      |
| <b>COORS</b>               |                               |  |                  |                           |                  |                 |                   |          |             |          |             |          |             |          |             |
| 60002                      | 12/PK CAN                     |  | \$22.49          |                           | \$11.25          | 0 71990 00047 9 | 2                 | \$13.23  | \$1.10      | \$14.06  | \$1.17      | \$14.99  | \$1.25      | \$16.06  | \$1.34      |
| 60005                      | 30/PK CAN                     |  | \$25.59          |                           | \$25.59          | 0 71990 10033 9 | 1                 | \$30.11  | \$1.00      | \$31.99  | \$1.07      | \$34.12  | \$1.14      | \$36.56  | \$1.22      |
| 60006                      | 16OZ CANS                     |  | \$32.00          |                           | \$8.00           | 0 71990 10002 5 | 4                 | \$9.41   | \$1.57      | \$10.00  | \$1.67      | \$10.67  | \$1.78      | \$11.43  | \$1.90      |
| 60010                      | 12PK 16OZ CAN                 |  | \$25.59          |                           | \$12.80          | 0 71990 17040 0 | 2                 | \$15.05  | \$1.25      | \$15.99  | \$1.33      | \$17.06  | \$1.42      | \$18.28  | \$1.52      |
| 60011                      | 18/PK CAN                     |  | \$16.57          |                           | \$16.57          | 0 71990 10020 9 | 1                 | \$19.49  | \$1.08      | \$20.71  | \$1.15      | \$22.09  | \$1.23      | \$23.67  | \$1.32      |
| 60012                      | 18 PK 16 OZ. CAN              |  | \$19.55          |                           | \$19.55          | 0 71990 10087 2 | 1                 | \$23.00  | \$1.28      | \$24.44  | \$1.36      | \$26.07  | \$1.45      | \$27.93  | \$1.55      |
| 60013                      | 12/24 OZ CANS                 |  | \$25.99          |                           | \$2.17           | 0 71990 10071 1 | 12                | \$2.55   |             | \$2.71   |             | \$2.89   |             | \$3.09   |             |
| 60008                      | ALUM.BOT 2/9PK/16OZ           |  | \$24.74          |                           | \$12.37          | 0 71990 17022 6 | 2                 | \$14.55  | \$1.62      | \$15.46  | \$1.72      | \$16.49  | \$1.83      | \$17.67  | \$1.96      |
| 60018                      | ALUM. BOT 15PK 16 OZ.         |  | \$17.24          |                           | \$17.24          | 0 71990 38642 9 | 1                 | \$20.28  | \$1.35      | \$21.55  | \$1.44      | \$22.99  | \$1.53      | \$24.63  | \$1.64      |
| 60025                      | 6PK STUBBY BTL                |  | \$30.18          |                           | \$7.55           | 0 71990 17028 8 | 4                 | \$8.88   | \$1.48      | \$9.43   | \$1.57      | \$10.06  | \$1.68      | \$10.78  | \$1.80      |
| 60031                      | 12 PK STUBBY BTL              |  | \$22.49          |                           | \$11.25          | 0 71990 17037 0 | 2                 | \$13.23  | \$1.10      | \$14.06  | \$1.17      | \$14.99  | \$1.25      | \$16.06  | \$1.34      |
| 60026                      | 24 PK STUBBY BTL              |  | \$22.50          |                           | \$22.50          | 0 71990 17036 3 | 1                 | \$26.47  | \$1.10      | \$28.13  | \$1.17      | \$30.00  | \$1.25      | \$32.14  | \$1.34      |
| 60033                      | 18 PK STUBBY BTL              |  | \$16.57          |                           | \$16.57          | 0 71990 17038 7 | 1                 | \$19.49  | \$1.08      | \$20.71  | \$1.15      | \$22.09  | \$1.23      | \$23.67  | \$1.32      |
| 60050                      | 1/2 BBLs                      |  | \$139.00         |                           | \$139.00         | 0 71990 10080 3 | 1                 | \$163.53 |             | \$173.75 |             | \$185.33 |             | \$198.57 |             |
| 60051                      | 1/4 BBLs                      |  | \$70.00          |                           | \$70.00          | 0 71990 10090 2 | 1                 | \$82.35  |             | \$87.50  |             | \$93.33  |             | \$100.00 |             |
| <b>COORS LIGHT</b>         |                               |  |                  |                           |                  |                 |                   |          |             |          |             |          |             |          |             |
| 60102                      | 12/PK CAN                     |  | \$22.49          |                           | \$11.25          | 0 71990 00048 6 | 2                 | \$13.23  | \$1.10      | \$14.06  | \$1.17      | \$14.99  | \$1.25      | \$16.06  | \$1.34      |
| 60105                      | 30/PK CAN                     |  | \$25.59          |                           | \$25.59          | 0 71990 30030 2 | 1                 | \$30.11  | \$1.00      | \$31.99  | \$1.07      | \$34.12  | \$1.14      | \$36.56  | \$1.22      |
| 60106                      | 16OZ CANS                     |  | \$32.00          |                           | \$8.00           | 0 71990 32000 3 | 4                 | \$9.41   | \$1.57      | \$10.00  | \$1.67      | \$10.67  | \$1.78      | \$11.43  | \$1.90      |
| 60108                      | ALUM.BOT 2/9PK/16OZ           |  | \$24.74          |                           | \$12.37          | 0 71990 30104 0 | 2                 | \$14.55  | \$1.62      | \$15.46  | \$1.72      | \$16.49  | \$1.83      | \$17.67  | \$1.96      |
| 60110                      | 12PK 16OZ CAN                 |  | \$25.59          |                           | \$12.80          | 0 71990 09528 4 | 2                 | \$15.05  | \$1.25      | \$15.99  | \$1.33      | \$17.06  | \$1.42      | \$18.28  | \$1.52      |
| 60111                      | 18/PK CAN                     |  | \$16.57          |                           | \$16.57          | 0 71990 30017 3 | 1                 | \$19.49  | \$1.08      | \$20.71  | \$1.15      | \$22.09  | \$1.23      | \$23.67  | \$1.32      |
| 60112                      | 18PK/16OZ CANS                |  | \$19.55          |                           | \$19.55          | 0 71990 30073 9 | 1                 | \$23.00  | \$1.28      | \$24.44  | \$1.36      | \$26.07  | \$1.45      | \$27.93  | \$1.55      |
| 60113                      | 12/24 OZ CANS                 |  | \$25.99          |                           | \$2.17           | 0 71990 30065 4 | 12                | \$2.55   |             | \$2.71   |             | \$2.89   |             | \$3.09   |             |
| 60116                      | 24 PK 16 OZ. CAN              |  | \$22.00          |                           | \$22.00          | 0 71990 30128 6 | 1                 | \$25.88  | \$1.08      | \$27.50  | \$1.15      | \$29.33  | \$1.22      | \$31.43  | \$1.31      |
| 60118                      | ALUM. BOT 15PK 16 OZ.         |  | \$17.24          |                           | \$17.24          | 0 71990 09527 7 | 1                 | \$20.28  | \$1.35      | \$21.55  | \$1.44      | \$22.99  | \$1.53      | \$24.63  | \$1.64      |
| 60120                      | 6/PK LN NR                    |  | \$30.18          |                           | \$7.55           | 0 71990 30005 0 | 4                 | \$8.88   | \$1.48      | \$9.43   | \$1.57      | \$10.06  | \$1.68      | \$10.78  | \$1.80      |
| 60121                      | 12/PK LN NR                   |  | \$22.49          |                           | \$11.25          | 0 71990 30069 2 | 2                 | \$13.23  | \$1.10      | \$14.06  | \$1.17      | \$14.99  | \$1.25      | \$16.06  | \$1.34      |
| 60122                      | 24/PK LN NR                   |  | \$22.50          |                           | \$22.50          | 0 71990 30079 1 | 1                 | \$26.47  | \$1.10      | \$28.13  | \$1.17      | \$30.00  | \$1.25      | \$32.14  | \$1.34      |
| 60123                      | 18/PK LNNR                    |  | \$16.57          |                           | \$16.57          | 0 71990 30078 4 | 1                 | \$19.49  | \$1.08      | \$20.71  | \$1.15      | \$22.09  | \$1.23      | \$23.67  | \$1.32      |
| 60124                      | 24 PK 16 OZ. ALUM BTL         |  | \$23.28          |                           | \$23.28          | 0 71990 30106 4 | 1                 | \$27.39  | \$1.14      | \$29.10  | \$1.21      | \$31.04  | \$1.29      | \$33.26  | \$1.39      |
| 60150                      | 1/2 BBLs                      |  | \$139.00         |                           | \$139.00         | 0 71990 30080 7 | 1                 | \$163.53 |             | \$173.75 |             | \$185.33 |             | \$198.57 |             |
| 60151                      | 1/4 BBLs                      |  | \$70.00          |                           | \$70.00          | 0 71990 30090 6 | 1                 | \$82.35  |             | \$87.50  |             | \$93.33  |             | \$100.00 |             |
| <b>COORS NA</b>            |                               |  |                  |                           |                  |                 |                   |          |             |          |             |          |             |          |             |
| 60922                      | COORS EDGE 6PK BTL            |  | \$24.78          |                           | \$6.20           | 0 71990 77005 1 | 4                 | \$7.29   | \$1.21      | \$7.74   | \$1.29      | \$8.26   | \$1.38      | \$8.85   | \$1.48      |
| <b>FOSTERS USA</b>         |                               |  |                  |                           |                  |                 |                   |          |             |          |             |          |             |          |             |
| 78238                      | FOSTERS PREM.ALE 25.4 OZ      |  | \$26.80          |                           | \$2.23           | 0 70897 18331 5 | 12                | \$2.63   |             | \$2.79   |             | \$2.98   |             | \$3.19   |             |
| 78338                      | FOSTERS 25.4 OZ CANS          |  | \$26.80          |                           | \$2.23           | 0 70897 01331 5 | 12                | \$2.63   |             | \$2.79   |             | \$2.98   |             | \$3.19   |             |
| <b>GENUINE DRAFT</b>       |                               |  |                  |                           |                  |                 |                   |          |             |          |             |          |             |          |             |
| 70005                      | 30/PK CAN                     |  | \$25.59          |                           | \$25.59          | 0 34100 17341 8 | 1                 | \$30.11  | \$1.00      | \$31.99  | \$1.07      | \$34.12  | \$1.14      | \$36.56  | \$1.22      |
| 70021                      | 12/PK LNNR                    |  | \$22.49          |                           | \$11.25          | 0 34100 17509 2 | 2                 | \$13.23  | \$1.10      | \$14.06  | \$1.17      | \$14.99  | \$1.25      | \$16.06  | \$1.34      |
| 70023                      | 18/PK LNNR                    |  | \$16.57          |                           | \$16.57          | 0 34100 17256 5 | 1                 | \$19.49  | \$1.08      | \$20.71  | \$1.15      | \$22.09  | \$1.23      | \$23.67  | \$1.32      |
| <b>GROLSCH</b>             |                               |  |                  |                           |                  |                 |                   |          |             |          |             |          |             |          |             |
| 79020                      | PREMIUM 6PK BTL 11.2 OZ.      |  | \$31.47          |                           | \$7.87           | 0 83741 00005 8 | 4                 | \$9.26   | \$1.54      | \$9.83   | \$1.64      | \$10.49  | \$1.75      | \$11.24  | \$1.87      |
| <b>HAMMS</b>               |                               |  |                  |                           |                  |                 |                   |          |             |          |             |          |             |          |             |
| 75011                      | 24 PK SUITCASE                |  | \$15.09          |                           | \$15.09          | 0 34100 80706 1 | 1                 | \$17.75  | \$0.74      | \$18.86  | \$0.79      | \$20.12  | \$0.84      | \$21.56  | \$0.90      |
| 75050                      | 1/2 BBLs                      |  | \$94.00          |                           | \$94.00          |                 | 1984 OZ           | \$110.59 |             | \$117.50 |             | \$125.33 |             | \$134.29 |             |
| <b>HAPPY THURSDAYS</b>     |                               |  |                  |                           |                  |                 |                   |          |             |          |             |          |             |          |             |
| 71406                      | PINEAPPLE STAR 24 OZ.         |  | \$27.61          |                           | \$2.30           | 0 34100 01330 1 | 12                | \$2.71   |             | \$2.88   |             | \$3.07   |             | \$3.29   |             |
| 71402                      | STRAWBERRY 24 OZ.             |  | \$27.61          |                           | \$2.30           | 0 34100 01332 5 | 12                | \$2.71   |             | \$2.88   |             | \$3.07   |             | \$3.29   |             |
| 71407                      | RASPBERRY DRAGON 12PK CAN     |  | \$29.98          | NEW                       | \$14.99          | 0 34100 01360 8 | 2                 | \$17.64  | \$1.47      | \$18.74  | \$1.56      | \$19.99  | \$1.67      | \$21.41  | \$1.78      |
| 71419                      | VARIETY 12PK CAN              |  | \$29.98          |                           | \$14.99          | 0 34100 01334 9 | 2                 | \$17.64  | \$1.47      | \$18.74  | \$1.56      | \$19.99  | \$1.67      | \$21.41  | \$1.78      |
| <b>HIGH LIFE</b>           |                               |  |                  |                           |                  |                 |                   |          |             |          |             |          |             |          |             |
| 73005                      | 30PK CAN                      |  | \$20.54          |                           | \$20.54          | 0 34100 01341 7 | 1                 | \$24.16  | \$0.81      | \$25.68  | \$0.86      | \$27.39  | \$0.91      | \$29.34  | \$0.98      |
| 73020                      | 6/PK LN NR                    |  | \$23.00          |                           | \$5.75           | 0 34100 01505 3 | 4                 | \$6.76   | \$1.13      | \$7.19   | \$1.20      | \$7.67   | \$1.28      | \$8.21   | \$1.37      |
| 73021                      | 12/PK LNNR                    |  | \$17.99          |                           | \$9.00           | 0 34100 01509 1 | 2                 | \$10.58  | \$0.88      | \$11.24  | \$0.94      | \$11.99  | \$1.00      | \$12.85  | \$1.07      |
| 73023                      | 18 PK LNNR                    |  | \$12.09          |                           | \$12.09          | 0 34100 01256 4 | 1                 | \$14.22  | \$0.79      | \$15.11  | \$0.84      | \$16.12  | \$0.90      | \$17.27  | \$0.96      |
| 89007                      | 32OZ CAN                      |  | \$24.90          |                           | \$2.08           | 0 34100 00008 0 | 12                | \$2.44   |             | \$2.59   |             | \$2.77   |             | \$2.96   |             |
| <b>ICEHOUSE</b>            |                               |  |                  |                           |                  |                 |                   |          |             |          |             |          |             |          |             |
| 71206                      | 16OZ CAN                      |  | \$27.98          |                           | \$7.00           | 0 34100 00882 6 | 4                 | \$8.23   | \$1.37      | \$8.74   | \$1.46      | \$9.33   | \$1.55      | \$9.99   | \$1.67      |
| 71213                      | 12/24 OZ CANS                 |  | \$22.56          |                           | \$1.88           | 0 34100 00880 2 | 12                | \$2.21   |             | \$2.35   |             | \$2.51   |             | \$2.69   |             |
| <b>KEYSTONE LIGHT</b>      |                               |  |                  |                           |                  |                 |                   |          |             |          |             |          |             |          |             |
| 61105                      | 30/PK CAN                     |  | \$20.54          |                           | \$20.54          | 0 71990 48019 6 | 1                 | \$24.16  | \$0.81      | \$25.68  | \$0.86      | \$27.39  | \$0.91      | \$29.34  | \$0.98      |
| 61106                      | 16OZ CANS                     |  | \$27.98          |                           | \$7.00           | 0 71990 48008 0 | 4                 | \$8.23   | \$1.37      | \$8.74   | \$1.46      | \$9.33   | \$1.55      | \$9.99   | \$1.67      |
| 61107                      | 18PK/16OZ CANS                |  | \$15.24          |                           | \$15.24          | 0 71990 48017 2 | 1                 | \$17.93  | \$1.00      | \$19.05  | \$1.06      | \$20.32  | \$1.13      | \$21.77  | \$1.21      |
| 61113                      | 24OZ CAN                      |  | \$23.47          |                           | \$1.96           | 0 71990 48024 0 | 12                | \$2.30   |             | \$2.44   |             | \$2.61   |             | \$2.79   |             |
| 61115                      |                               |  |                  |                           |                  |                 |                   |          |             |          |             |          |             |          |             |

| TEC DISTRIBUTING           |                               | RETAIL   | PREVIOUS  | RETAIL   | PKG             | RETAIL @ |          | 15%      | RETAIL @ | 20%      | RETAIL @ | 25%      | RETAIL @ | 30%      |
|----------------------------|-------------------------------|----------|-----------|----------|-----------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| PROD.                      | PRICES - TEC DISTRIBUTING     | CASE     | RETAIL    | UNIT     | SIZE            | UNIT     | SINGLES  | UNIT     | SINGLES  | UNIT     | SINGLES  | UNIT     | SINGLES  | UNIT     |
| #                          | Apr-25                        | COST     | CASE COST | COST     | PER             | UNIT     | SINGLES  | UNIT     | SINGLES  | UNIT     | SINGLES  | UNIT     | SINGLES  | UNIT     |
| ----                       | -----                         | -----    | -----     | -----    | -----           | -----    | -----    | -----    | -----    | -----    | -----    | -----    | -----    | -----    |
| <b>LEINENKUGEL</b>         |                               |          |           |          |                 |          |          |          |          |          |          |          |          |          |
| 75451                      | SUMMER SHANDY 1/6 BBL         | \$74.00  |           | \$74.00  | 661 OZ          |          |          | \$87.06  |          | \$92.50  |          | \$98.67  |          | \$105.71 |
| 75124                      | SUMMER SHANDY 1/2 BBL         | \$165.00 |           | \$165.00 | 1984 OZ         |          |          | \$194.12 |          | \$206.25 |          | \$220.00 |          | \$235.71 |
| <b>MICKEY'S MALT</b>       |                               |          |           |          |                 |          |          |          |          |          |          |          |          |          |
| 77813                      | 12/24 OZ CANS                 | \$22.56  |           | \$1.88   | 0 34100 00217 6 | 12       |          | \$2.21   |          | \$2.35   |          | \$2.51   |          | \$2.69   |
| 77816                      | 6/PK BOTTLES                  | \$30.18  |           | \$7.55   | 0 34100 77435 6 | 4        | \$8.88   | \$1.48   | \$9.43   | \$1.57   | \$10.06  | \$1.68   | \$10.78  | \$1.80   |
| <b>MILLER LITE</b>         |                               |          |           |          |                 |          |          |          |          |          |          |          |          |          |
| 70205                      | 30/PK CAN                     | \$25.59  |           | \$25.59  | 0 34100 57341 6 | 1        | \$30.11  | \$1.00   | \$31.99  | \$1.07   | \$34.12  | \$1.14   | \$36.56  | \$1.22   |
| 70206                      | 16OZ CAN                      | \$32.00  |           | \$8.00   | 0 34100 00357 9 | 4        | \$9.41   | \$1.57   | \$10.00  | \$1.67   | \$10.67  | \$1.78   | \$11.43  | \$1.90   |
| 70207                      | ALUM.BOT 2/9PK/16OZ           | \$24.74  |           | \$12.37  | 0 34100 57023 1 | 2        | \$14.55  | \$1.62   | \$15.46  | \$1.72   | \$16.49  | \$1.83   | \$17.67  | \$1.96   |
| 70210                      | 12PK 16OZ CAN                 | \$25.59  |           | \$12.80  | 0 34100 57653 0 | 2        | \$15.05  | \$1.25   | \$15.99  | \$1.33   | \$17.06  | \$1.42   | \$18.28  | \$1.52   |
| 70211                      | 18/PK CAN                     | \$16.57  |           | \$16.57  | 0 34100 57340 9 | 1        | \$19.49  | \$1.08   | \$20.71  | \$1.15   | \$22.09  | \$1.23   | \$23.67  | \$1.32   |
| 70216                      | 24 PK 16 OZ. CAN              | \$22.00  |           | \$22.00  | 0 34100 57323 2 | 1        | \$25.88  | \$1.08   | \$27.50  | \$1.15   | \$29.33  | \$1.22   | \$31.43  | \$1.31   |
| 70218                      | ALUM. BOT 15PK 16 OZ.         | \$17.24  |           | \$17.24  | 0 34100 57707 0 | 1        | \$20.28  | \$1.35   | \$21.55  | \$1.44   | \$22.99  | \$1.53   | \$24.63  | \$1.64   |
| 70214                      | 12/32 OZ. CANS                | \$25.99  |           | \$2.17   | 0 34100 00358 6 | 12       | \$2.55   |          | \$2.71   |          | \$2.89   |          | \$3.09   |          |
| 70220                      | 6/PK LN NR                    | \$30.18  |           | \$7.55   | 0 34100 57505 2 | 4        | \$8.88   | \$1.48   | \$9.43   | \$1.57   | \$10.06  | \$1.68   | \$10.78  | \$1.80   |
| 70221                      | 12 PK LNNR                    | \$22.49  |           | \$11.25  | 0 34100 57509 0 | 2        | \$13.23  | \$1.10   | \$14.06  | \$1.17   | \$14.99  | \$1.25   | \$16.06  | \$1.34   |
| 70222                      | 24 PK LNNR                    | \$22.50  |           | \$22.50  | 0 34100 57215 0 | 1        | \$26.47  | \$1.10   | \$28.13  | \$1.17   | \$30.00  | \$1.25   | \$32.14  | \$1.34   |
| 70223                      | 18/PK LNNR                    | \$16.57  |           | \$16.57  | 0 34100 57256 3 | 1        | \$19.49  | \$1.08   | \$20.71  | \$1.15   | \$22.09  | \$1.23   | \$23.67  | \$1.32   |
| 70250                      | 1/2 BBLs                      | \$139.00 |           | \$139.00 | 0 34100 00534 4 | 1        | \$163.53 |          | \$173.75 |          | \$185.33 |          | \$198.57 |          |
| 70253                      | 1/4 BBLs SK                   | \$70.00  |           | \$70.00  | 0 34100 00533 7 | 1        | \$82.35  |          | \$87.50  |          | \$93.33  |          | \$100.00 |          |
| <b>OLDE ENGLISH 800</b>    |                               |          |           |          |                 |          |          |          |          |          |          |          |          |          |
| 76036                      | 40 OZ BOT                     | \$27.68  |           | \$2.31   | 0 34100 00241 1 | 12       | \$2.71   |          | \$2.88   |          | \$3.08   |          | \$3.30   |          |
| <b>PERONI</b>              |                               |          |           |          |                 |          |          |          |          |          |          |          |          |          |
| 78025                      | PERONI 6PK/11.2 OZ BOT        | \$31.47  |           | \$7.87   | 1 81954 00002 2 | 4        | \$9.26   | \$1.54   | \$9.83   | \$1.64   | \$10.49  | \$1.75   | \$11.24  | \$1.87   |
| 78051                      | PERONI 1/4 BBLs               | \$95.00  |           | \$95.00  |                 | 1        | \$111.76 |          | \$118.75 |          | \$126.67 |          | \$135.71 |          |
| <b>PILSNER</b>             |                               |          |           |          |                 |          |          |          |          |          |          |          |          |          |
| 78130                      | PILSNER URQUELL 6PK LN        | \$31.47  |           | \$7.87   | 0 72311 63001 6 | 4        | \$9.26   | \$1.54   | \$9.83   | \$1.64   | \$10.49  | \$1.75   | \$11.24  | \$1.87   |
| 78131                      | PILSNER URQUELL 12PK LN       | \$29.29  |           | \$14.65  | 0 72311 13312 8 | 2        | \$17.23  | \$1.44   | \$18.31  | \$1.53   | \$19.53  | \$1.63   | \$20.92  | \$1.74   |
| 78150                      | PILSNER 13.2 GAL BBL          | \$165.00 |           | \$165.00 | ABC000000081    | 1        | \$194.12 |          | \$206.25 |          | \$220.00 |          | \$235.71 |          |
| <b>REDD'S APPLE</b>        |                               |          |           |          |                 |          |          |          |          |          |          |          |          |          |
| 74702                      | APPLE 6 PK LNNR               | \$32.16  |           | \$8.04   | 0 34100 08716 6 | 4        | \$9.46   | \$1.58   | \$10.05  | \$1.68   | \$10.72  | \$1.79   | \$11.49  | \$1.91   |
| 74721                      | APPLE 12 PK LNNR              | \$29.98  |           | \$14.99  | 0 34100 08722 7 | 2        | \$17.64  | \$1.47   | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |
| 74849                      | PEACH 6PK BTL                 | \$32.16  |           | \$8.04   | 0 34100 08730 2 | 4        | \$9.46   | \$1.58   | \$10.05  | \$1.68   | \$10.72  | \$1.79   | \$11.49  | \$1.91   |
| <b>REDD'S WICKED APPLE</b> |                               |          |           |          |                 |          |          |          |          |          |          |          |          |          |
| 74864                      | APPLE 24 OZ.                  | \$27.61  |           | \$2.30   | 0 34100 00323 4 | 12       | \$2.71   |          | \$2.88   |          | \$3.07   |          | \$3.29   |          |
| <b>SIMPLY SPIKED</b>       |                               |          |           |          |                 |          |          |          |          |          |          |          |          |          |
| 60978                      | LIMEADE 24 OZ.                | \$27.61  |           | \$2.30   | 8 10078 78120 2 | 12       | \$2.71   |          | \$2.88   |          | \$3.07   |          | \$3.29   |          |
| 60974                      | PEACH 24 OZ.                  | \$27.61  |           | \$2.30   | 8 10078 78097 7 | 12       | \$2.71   |          | \$2.88   |          | \$3.07   |          | \$3.29   |          |
| 60970                      | VARIETY- LEMONADE- 12PK CAN   | \$29.98  |           | \$14.99  | 8 10078 78020 5 | 2        | \$17.64  | \$1.47   | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |
| 60979                      | VARIETY- LIMEADE- 12PK CAN    | \$29.98  |           | \$14.99  | 8 10078 78115 8 | 2        | \$17.64  | \$1.47   | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |
| 60975                      | VARIETY- PEACH- 12PK CAN      | \$29.98  |           | \$14.99  | 8 10078 78077 9 | 2        | \$17.64  | \$1.47   | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |
| <b>SIMPLY SPIKED BOLD</b>  |                               |          |           |          |                 |          |          |          |          |          |          |          |          |          |
| 60990                      | CHERRY LIMEADE 24 OZ.         | \$27.61  |           | \$2.30   | 8 10078 78182 0 | 12       | \$2.71   |          | \$2.88   |          | \$3.07   |          | \$3.29   |          |
| 60991                      | SIGNATURE LEMONADE 24 OZ.     | \$27.61  |           | \$2.30   | 8 10078 78180 6 | 12       | \$2.71   |          | \$2.88   |          | \$3.07   |          | \$3.29   |          |
| <b>SOL BEER</b>            |                               |          |           |          |                 |          |          |          |          |          |          |          |          |          |
| 68091                      | 32 OZ.                        | \$31.04  |           | \$2.59   | 0 72311 13232 9 | 12       | \$3.04   |          | \$3.23   |          | \$3.45   |          | \$3.70   |          |
| 68093                      | CHELADA 24 OZ.                | \$28.50  |           | \$2.38   | 0 89826 13028 3 | 12       | \$2.79   |          | \$2.97   |          | \$3.17   |          | \$3.39   |          |
| <b>STEEL RESERVE</b>       |                               |          |           |          |                 |          |          |          |          |          |          |          |          |          |
| 68111                      | BLACK BERRY 24 OZ. CAN        | \$22.56  |           | \$1.88   | 0 78250 00605 9 | 12       | \$2.21   |          | \$2.35   |          | \$2.51   |          | \$2.69   |          |
| 68105                      | RESERVE 24 OZ. CANS           | \$22.56  |           | \$1.88   | 0 78250 00328 7 | 12       | \$2.21   |          | \$2.35   |          | \$2.51   |          | \$2.69   |          |
| 68106                      | RESERVE 40 OZ. BTL            | \$27.68  |           | \$2.31   | 0 78250 00624 0 | 12       | \$2.71   |          | \$2.88   |          | \$3.08   |          | \$3.30   |          |
| <b>TOPO CHICO</b>          |                               |          |           |          |                 |          |          |          |          |          |          |          |          |          |
| 60964                      | OASIS CHERRY 16 OZ. CAN       | \$33.56  |           | \$1.40   | 8 10078 78133 2 | 24       | \$1.65   |          | \$1.75   |          | \$1.86   |          | \$2.00   |          |
| 60951                      | STRAW GUAVA 6PK 16 OZ.        | \$33.56  |           | \$8.39   | 8 10078 78056 4 | 4        | \$9.87   | \$1.65   | \$10.49  | \$1.75   | \$11.19  | \$1.86   | \$11.99  | \$2.00   |
| 60961                      | STRAW GUAVA 12PK CAN          | \$29.98  |           | \$14.99  | 8 10078 78060 1 | 2        | \$17.64  | \$1.47   | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |
| 60958                      | VARIETY- HARD SELT 12PK CAN   | \$29.98  |           | \$14.99  | 0 21136 18087 9 | 2        | \$17.64  | \$1.47   | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |
| 60960                      | VARIETY- HARD SELT MARG 12 PK | \$29.98  |           | \$14.99  | 8 10078 78038 0 | 2        | \$17.64  | \$1.47   | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |
| 60957                      | VARIETY- 24 PACK CAN          | \$25.78  |           | \$25.78  | 8 10078 78058 8 | 1        | \$30.33  | \$1.26   | \$32.23  | \$1.34   | \$34.37  | \$1.43   | \$36.83  | \$1.53   |
| <b>VIZZY</b>               |                               |          |           |          |                 |          |          |          |          |          |          |          |          |          |
| 71386                      | ORANGE CREAM POP 12PK C       | \$29.98  |           | \$14.99  | 0 34100 01300 4 | 2        | \$17.64  | \$1.47   | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |
| 71385                      | RASPBERRY LEMONADE 24 OZ.     | \$25.97  |           | \$2.16   | 0 34100 00959 5 | 12       | \$2.55   |          | \$2.71   |          | \$2.89   |          | \$3.09   |          |
| 71382                      | VARIETY- #1 12 PK CAN         | \$29.98  |           | \$14.99  | 0 34100 01232 8 | 2        | \$17.64  | \$1.47   | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |
| 71380                      | VARIETY- #2 12 PK CAN         | \$29.98  |           | \$14.99  | 0 34100 00549 8 | 2        | \$17.64  | \$1.47   | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |
| 71391                      | VARIETY- CREAM POP 12 PK CAN  | \$29.98  | NEW       | \$14.99  | 0 34100 01358 5 | 2        | \$17.64  | \$1.47   | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |
| 71387                      | VARIETY- LEMONADE 12PK        | \$29.98  |           | \$14.99  | 0 34100 01507 7 | 2        | \$17.64  | \$1.47   | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |
| <b>IMPORTS / MICRO'S</b>   |                               |          |           |          |                 |          |          |          |          |          |          |          |          |          |
| <b>ASAHI</b>               |                               |          |           |          |                 |          |          |          |          |          |          |          |          |          |
| 78576                      | ASAHI DRY 12/21.4 OZ          | \$30.25  |           | \$2.52   | 0 38766 30214 4 | 12       | \$2.97   |          | \$3.15   |          | \$3.36   |          | \$3.60   |          |
| <b>BERTRAMS</b>            |                               |          |           |          |                 |          |          |          |          |          |          |          |          |          |
| 28436                      | HAZELNUT 1/2 BBL              | \$190.00 |           | \$190.00 |                 | 1        | \$223.53 |          | \$237.50 |          | \$253.33 |          | \$271.43 |          |
| 28435                      | HAZELNUT 1/6 BBL              | \$75.00  |           | \$75.00  |                 | 1        | \$88.24  |          | \$93.75  |          | \$100.00 |          | \$107.14 |          |
| 28432                      | LOST TRAIL AMBER 1/2 BBL      | \$190.00 |           | \$190.00 |                 | 1        | \$223.53 |          | \$237.50 |          | \$253.33 |          | \$271.43 |          |
| 28437                      | LOST TRAIL AMBER 1/6 BBL      | \$75.00  |           | \$75.00  |                 | 1        | \$88.24  |          | \$93.75  |          | \$100.00 |          | \$107.14 |          |
| 28442                      | SACAJAWEA STOUT 1/2 BBL       | \$190.00 |           | \$190.00 |                 | 1        | \$223.53 |          | \$237.50 |          | \$253.33 |          | \$271.43 |          |
| 28440                      | SACAJAWEA STOUT 1/6 BBL       | \$75.00  |           | \$75.00  |                 | 1        | \$88.24  |          | \$93.75  |          | \$100.00 |          | \$107.14 |          |
| 28438                      | SAVAGE IPA 1/2 BBL            | \$190.00 |           | \$190.00 |                 | 1        | \$223.53 |          | \$237.50 |          | \$253.33 |          | \$271.43 |          |
| 28439                      | SAVAGE IPA 1/6 BBL            | \$75.00  |           | \$75.00  |                 | 1        | \$88.24  |          | \$93.75  |          | \$100.00 |          | \$107.14 |          |
| <b>HENRY'S</b>             |                               |          |           |          |                 |          |          |          |          |          |          |          |          |          |
| 77018                      | PRIVATE RESERVE 18 PK CAN     | \$11.25  |           | \$11.25  | 8 50015 88536 5 | 1        | \$13.24  | \$0.74   | \$14.06  | \$0.78   | \$15.00  | \$0.83   | \$16.07  | \$0.89   |
| 77016                      | PRIVATE RESERVE 6 PK BTL      | \$24.00  |           | \$6.00   | 8 50015 88564 8 | 4        | \$7.06   | \$1.18   | \$7.50   | \$1.25   | \$8.00   | \$1.33   | \$8.57   | \$1.43   |
| 77050                      | PRIVATE RESERVE 1/2 BBL       | \$105.00 |           | \$105.00 | 1984 OZ         |          | \$123.53 |          | \$131.25 |          | \$140.00 |          | \$150.00 |          |
| <b>HOP VALLEY</b>          |                               |          |           |          |                 |          |          |          |          |          |          |          |          |          |
| 71504                      | ALPHA CENT 19.2 OZ. CAN       | \$24.14  |           | \$2.01   | 8 50015 88502 0 | 12       | \$2.37   |          | \$2.51   |          | \$2.68   |          | \$2.87   |          |
| 71505                      | ALPHADELIC IPA 1/6 BBL        | \$83.00  |           | \$83.00  |                 | 1        | \$97.65  |          | \$103.75 |          | \$110.67 |          | \$118.57 |          |
| 71540                      | BIG SMILE 19.2 OZ.            | \$24.14  |           | \$2.01   | 8 50015 88561 7 | 12       | \$2.37   |          | \$2.51   |          | \$2.68   |          | \$2.87   |          |
| 71529                      | BUBBLE STASH 6PK CAN          | \$30.78  |           | \$7.70   | 8 56052 00213 0 | 4        | \$9.05   | \$1.51   | \$9.62   | \$1.60   | \$10.26  | \$1.71   | \$10.99  | \$1.83   |
| 71528                      | BUBBLE STASH 12PK CAN         | \$28.49  |           | \$14.25  | 8 56052 00282 6 | 2        | \$16.76  | \$1.40   | \$17.81  | \$1.48   | \$18.99  | \$1.58   | \$20.35  | \$1.70   |
| 71530                      | BUBBLE STASH 1/6 BBL          | \$83.00  |           | \$83.00  |                 | 1        | \$97.65  |          | \$103.75 |          | \$110.67 |          | \$118.57 |          |
| 71503                      | BUBBLE STASH 19.2 OZ.         | \$24.14  |           | \$2.01   | 8 56052 00288 8 | 12       | \$2.37   |          | \$2.51   |          | \$2.68   |          | \$2.87   |          |
| 71545                      | BUBBLE STASH 1/2 BBL          | \$175.00 |           | \$175.00 |                 | 1        | \$205.88 |          | \$218.75 |          | \$2      |          |          |          |

| TEC DISTRIBUTING                  |                                 | RETAIL   | PREVIOUS  | RETAIL   | PKG SIZE        |      | RETAIL @ |         | RETAIL @ |         | RETAIL @ |         | RETAIL @ |         |
|-----------------------------------|---------------------------------|----------|-----------|----------|-----------------|------|----------|---------|----------|---------|----------|---------|----------|---------|
| PROD.                             | PRICES - TEC DISTRIBUTING       | CASE     | RETAIL    | UNIT     | UPC             | PER  | UNIT     | 15%     | UNIT     | 20%     | UNIT     | 25%     | UNIT     | 30%     |
| #                                 | Apr-25                          | COST     | CASE COST | COST     | CODES           | CASE | SINGLES  | SINGLES | SINGLES  | SINGLES | SINGLES  | SINGLES | SINGLES  | SINGLES |
| <b>HOP VALLEY</b>                 |                                 |          |           |          |                 |      |          |         |          |         |          |         |          |         |
| 71537                             | FADED FLANNEL THREAD HEAD 6PK ( | \$30.78  |           | \$7.70   | 8 56052 00279 6 | 4    | \$9.05   | \$1.51  | \$9.62   | \$1.60  | \$10.26  | \$1.71  | \$10.99  | \$1.83  |
| 71596                             | HAZY DAYS 12PK                  | \$28.49  |           | \$14.25  | 8 56052 00294 9 | 2    | \$16.76  | \$1.40  | \$17.81  | \$1.48  | \$18.99  | \$1.58  | \$20.35  | \$1.70  |
| 71598                             | IMPERIAL IPA VARIETY 12PK BTL   | \$28.49  |           | \$14.25  | 8 56052 00294 9 | 2    | \$16.76  | \$1.40  | \$17.81  | \$1.48  | \$18.99  | \$1.58  | \$20.35  | \$1.70  |
| 71571                             | KRAKEN 1/2 BBL                  | \$175.00 |           | \$175.00 |                 | 1    | \$205.88 |         | \$218.75 |         | \$233.33 |         | \$250.00 |         |
| 71594                             | MIX SIX IPA 6PK CAN             | \$30.78  |           | \$7.70   | 8 50015 88562 4 | 4    | \$9.05   | \$1.51  | \$9.62   | \$1.60  | \$10.26  | \$1.71  | \$10.99  | \$1.83  |
| 71586                             | PANDA STASH 6PK CAN             | \$30.78  |           | \$7.70   | 8 56052 00261 1 | 4    | \$9.05   | \$1.51  | \$9.62   | \$1.60  | \$10.26  | \$1.71  | \$10.99  | \$1.83  |
| 71541                             | PANDA STASH 19.2 OZ.            | \$24.14  |           | \$2.01   | 8 50015 88512 9 | 12   | \$2.37   |         | \$2.51   |         | \$2.68   |         | \$2.87   |         |
| 71585                             | PANDA STASH 1/6 BBL             | \$83.00  |           | \$83.00  |                 | 1    | \$97.65  |         | \$103.75 |         | \$110.67 |         | \$118.57 |         |
| 71583                             | PANDA STASH 1/2 BBL             | \$175.00 |           | \$175.00 |                 | 1    | \$205.88 |         | \$218.75 |         | \$233.33 |         | \$250.00 |         |
| 71520                             | SHIT KICKER 6PK/16 OZ.          | \$37.00  |           | \$9.25   | 8 50015 88579 2 | 4    | \$10.88  | \$1.81  | \$11.56  | \$1.93  | \$12.33  | \$2.06  | \$13.21  | \$2.20  |
| 71523                             | SHIT KICKER 1/2 BBL             | \$175.00 |           | \$175.00 |                 | 1    | \$205.88 |         | \$218.75 |         | \$233.33 |         | \$250.00 |         |
| 71555                             | TRIPLE DOUBLE IPA 6PK CAN       | \$30.78  |           | \$7.70   | 8 50015 88554 9 | 4    | \$9.05   | \$1.51  | \$9.62   | \$1.60  | \$10.26  | \$1.71  | \$10.99  | \$1.83  |
| 71566                             | VARIETY - STASH 12PK CAN        | \$28.49  |           | \$14.25  | 8 56052 00284 0 | 2    | \$16.76  | \$1.40  | \$17.81  | \$1.48  | \$18.99  | \$1.58  | \$20.35  | \$1.70  |
| 71595                             | WEST COST VARIETY 12PK          | \$28.49  |           | \$14.25  | 8 50015 88533 4 | 2    | \$16.76  | \$1.40  | \$17.81  | \$1.48  | \$18.99  | \$1.58  | \$20.35  | \$1.70  |
| <b>IDAHO BREWING</b>              |                                 |          |           |          |                 |      |          |         |          |         |          |         |          |         |
| 97626                             | BLACK LAGER 1/2 BBL             | \$165.00 | \$145.00  | \$165.00 |                 | 1    | \$194.12 |         | \$206.25 |         | \$220.00 |         | \$235.71 |         |
| 97627                             | BLACK LAGER 1/6 BBL             | \$69.00  | \$60.00   | \$69.00  |                 | 1    | \$81.18  |         | \$86.25  |         | \$92.00  |         | \$98.57  |         |
| 97644                             | BROWN 1/2 BBL                   | \$165.00 | \$140.00  | \$165.00 |                 | 1    | \$194.12 |         | \$206.25 |         | \$220.00 |         | \$235.71 |         |
| 97645                             | BROWN 1/6 BBL                   | #REF!    | \$55.00   | #REF!    |                 | 1    | #REF!    |         | #REF!    |         | #REF!    |         | #REF!    |         |
| 97632                             | PALE 1/2 BBL                    | \$165.00 | \$140.00  | \$165.00 |                 | 1    | \$194.12 |         | \$206.25 |         | \$220.00 |         | \$235.71 |         |
| 97651                             | SCOTCH 1/2 BBL                  | \$175.00 | \$145.00  | \$175.00 |                 | 1    | \$205.88 |         | \$218.75 |         | \$233.33 |         | \$250.00 |         |
| 97652                             | SCOTCH 1/6 BBL                  | \$72.00  | \$60.00   | \$72.00  |                 | 1    | \$84.71  |         | \$90.00  |         | \$96.00  |         | \$102.86 |         |
| <b>KOTO BREWING</b>               |                                 |          |           |          |                 |      |          |         |          |         |          |         |          |         |
| 85625                             | 80 GRIT PORTER 1/6 BBL          | \$63.00  |           | \$63.00  |                 | 1    | \$74.12  |         | \$78.75  |         | \$84.00  |         | \$90.00  |         |
| 85626                             | 80 GRIT PORTER 1/2 BBL          | \$140.00 |           | \$140.00 |                 | 1    | \$164.71 |         | \$175.00 |         | \$186.67 |         | \$200.00 |         |
| 85604                             | AMERICAN AGENDA 6PK             | \$38.00  |           | \$9.50   | 7 03694 21966 5 | 4    | \$11.18  | \$1.86  | \$11.88  | \$1.98  | \$12.67  | \$2.11  | \$13.57  | \$2.26  |
| 85605                             | AMERICAN AGENDA 1/6 BBL         | \$63.00  |           | \$63.00  |                 | 1    | \$74.12  |         | \$78.75  |         | \$84.00  |         | \$90.00  |         |
| 85606                             | AMERICAN AGENDA 1/2 BBL         | \$140.00 |           | \$140.00 |                 | 1    | \$164.71 |         | \$175.00 |         | \$186.67 |         | \$200.00 |         |
| 85620                             | DISCO LEG IPA 4PK               | \$51.00  |           | \$8.50   | 7 03694 21955 9 | 6    | \$10.00  | \$2.50  | \$10.63  | \$2.66  | \$11.33  | \$2.83  | \$12.14  | \$3.04  |
| 85621                             | DISCO LEG IPA 1/6 BBL           | \$90.00  |           | \$90.00  |                 | 1    | \$105.88 |         | \$112.50 |         | \$120.00 |         | \$128.57 |         |
| 85622                             | DISCO LEG IPA 1/2 BBL           | \$200.00 |           | \$200.00 |                 | 1    | \$235.29 |         | \$250.00 |         | \$266.67 |         | \$285.71 |         |
| 85609                             | FLUFFHEAD CREAM ALE 1/6 BBL     | \$70.00  |           | \$70.00  |                 | 1    | \$82.35  |         | \$87.50  |         | \$93.33  |         | \$100.00 |         |
| 85608                             | FLUFFHEAD CREAM ALE 1/2 BBL     | \$150.00 |           | \$150.00 |                 | 1    | \$176.47 |         | \$187.50 |         | \$200.00 |         | \$214.29 |         |
| 85611                             | EASY RIDER 1/6 BBL              | \$63.00  |           | \$63.00  |                 | 1    | \$74.12  |         | \$78.75  |         | \$84.00  |         | \$90.00  |         |
| 85633                             | INLAW WINTER ALE 1/6 BBL        | \$70.00  |           | \$70.00  |                 | 1    | \$82.35  |         | \$87.50  |         | \$93.33  |         | \$100.00 |         |
| 85634                             | INLAW WINTER ALE 1/2 BBL        | \$150.00 |           | \$150.00 |                 | 1    | \$176.47 |         | \$187.50 |         | \$200.00 |         | \$214.29 |         |
| 85600                             | SWOLLEN EGO BLONDE 6PK          | \$38.00  |           | \$9.50   | 7 03694 21954 2 | 4    | \$11.18  | \$1.86  | \$11.88  | \$1.98  | \$12.67  | \$2.11  | \$13.57  | \$2.26  |
| 85601                             | SWOLLEN EGO BLONDE 1/6 BBL      | \$63.00  |           | \$63.00  |                 | 1    | \$74.12  |         | \$78.75  |         | \$84.00  |         | \$90.00  |         |
| 85602                             | SWOLLEN EGO BLONDE 1/2 BBL      | \$140.00 |           | \$140.00 |                 | 1    | \$164.71 |         | \$175.00 |         | \$186.67 |         | \$200.00 |         |
| 85616                             | TABLE BASE NE IPA 4PK           | \$44.00  |           | \$7.33   | 7 03694 21953 5 | 6    | \$8.63   | \$2.16  | \$9.17   | \$2.29  | \$9.78   | \$2.44  | \$10.48  | \$2.62  |
| 85617                             | TABLE BASE NE IPA 1/6 BBL       | \$81.00  |           | \$81.00  |                 | 1    | \$95.29  |         | \$101.25 |         | \$108.00 |         | \$115.71 |         |
| 85618                             | TABLE BASE NE IPA 1/2 BBL       | \$180.00 |           | \$180.00 |                 | 1    | \$211.76 |         | \$225.00 |         | \$240.00 |         | \$257.14 |         |
| <b>ROOSTER'S BREWING</b>          |                                 |          |           |          |                 |      |          |         |          |         |          |         |          |         |
| 21301                             | 9ER BOCK 1/6 BBL                | \$78.00  |           | \$78.00  |                 | 1    | \$91.76  |         | \$97.50  |         | \$104.00 |         | \$111.43 |         |
| 21302                             | 9ER BOCK 1/2 BBL                | \$165.00 |           | \$165.00 |                 | 1    | \$194.12 |         | \$206.25 |         | \$220.00 |         | \$235.71 |         |
| 21306                             | BLOOD ORANGE 6PK                | \$31.07  |           | \$7.77   | 8 57309 00807 3 | 4    | \$9.14   | \$1.52  | \$9.71   | \$1.62  | \$10.36  | \$1.73  | \$11.10  | \$1.85  |
| 21308                             | BLOOD ORANGE 1/2 BBL            | \$155.00 |           | \$155.00 |                 | 1    | \$182.35 |         | \$193.75 |         | \$206.67 |         | \$221.43 |         |
| 21352                             | EL DOCE 6PK                     | \$31.07  |           | \$7.77   | 8 57309 00810 3 | 4    | \$9.14   | \$1.52  | \$9.71   | \$1.62  | \$10.36  | \$1.73  | \$11.10  | \$1.85  |
| 21313                             | HIGH DESERT 6PK                 | \$31.07  |           | \$7.77   | 8 57309 00811 0 | 4    | \$9.14   | \$1.52  | \$9.71   | \$1.62  | \$10.36  | \$1.73  | \$11.10  | \$1.85  |
| 21318                             | HONEY WHEAT 1/6 BBL             | \$72.00  |           | \$72.00  |                 | 1    | \$84.71  |         | \$90.00  |         | \$96.00  |         | \$102.86 |         |
| 21319                             | HONEY WHEAT 1/2 BBL             | \$155.00 |           | \$155.00 |                 | 1    | \$182.35 |         | \$193.75 |         | \$206.67 |         | \$221.43 |         |
| 21332                             | UNTAMED JUICY IPA 4PK 16 OZ.    | \$57.55  |           | \$9.59   | 8 57309 00826 4 | 6    | \$11.28  | \$2.82  | \$11.99  | \$3.00  | \$12.79  | \$3.20  | \$13.70  | \$3.43  |
| 21333                             | UNTAMED JUICY IPA 1/6 BBL       | \$72.00  |           | \$72.00  |                 | 1    | \$84.71  |         | \$90.00  |         | \$96.00  |         | \$102.86 |         |
| 21334                             | UNTAMED JUICY IPA 1/2 BBL       | \$155.00 |           | \$155.00 |                 | 1    | \$182.35 |         | \$193.75 |         | \$206.67 |         | \$221.43 |         |
| <b>SALT FLATS BARTENDER TO GO</b> |                                 |          |           |          |                 |      |          |         |          |         |          |         |          |         |
| 21200                             | GIN SPRITZ 4PK                  | \$58.60  |           | \$9.77   | 8 50012 86817 0 | 6    | \$11.49  | \$2.87  | \$12.21  | \$3.05  | \$13.02  | \$3.26  | \$13.95  | \$3.49  |
| 21201                             | KENTUCKY MULE 4PK               | \$58.60  |           | \$9.77   | 8 50012 86804 0 | 6    | \$11.49  | \$2.87  | \$12.21  | \$3.05  | \$13.02  | \$3.26  | \$13.95  | \$3.49  |
| 21202                             | LONG ISLAND 4PK                 | \$58.60  |           | \$9.77   | 8 50012 86800 2 | 6    | \$11.49  | \$2.87  | \$12.21  | \$3.05  | \$13.02  | \$3.26  | \$13.95  | \$3.49  |
| 21203                             | SEX ON THE FLAT 4PK             | \$58.60  |           | \$9.77   | 8 50012 86821 7 | 6    | \$11.49  | \$2.87  | \$12.21  | \$3.05  | \$13.02  | \$3.26  | \$13.95  | \$3.49  |
| 21204                             | TEQUILA SUNRISE 4 PK            | \$58.60  |           | \$9.77   | 8 50012 86801 9 | 6    | \$11.49  | \$2.87  | \$12.21  | \$3.05  | \$13.02  | \$3.26  | \$13.95  | \$3.49  |
| <b>SALT FLATS BREWING</b>         |                                 |          |           |          |                 |      |          |         |          |         |          |         |          |         |
| 21006                             | BAJA MEXICANA ALE 1/2 BBL       | \$150.00 |           | \$150.00 |                 | 1    | \$176.47 |         | \$187.50 |         | \$200.00 |         | \$214.29 |         |
| 21007                             | BAJA MEXICANA ALE 1/6 BBL       | \$55.00  |           | \$55.00  |                 | 1    | \$64.71  |         | \$68.75  |         | \$73.33  |         | \$78.57  |         |
| 21008                             | BAJA MEXICANA ALE 6PK           | \$31.97  |           | \$7.99   | 8 52084 00811 9 | 4    | \$9.40   | \$1.57  | \$9.99   | \$1.67  | \$10.66  | \$1.78  | \$11.42  | \$1.90  |
| 21009                             | ELEVATED IPA 1/2 BBL            | \$150.00 |           | \$150.00 |                 | 1    | \$176.47 |         | \$187.50 |         | \$200.00 |         | \$214.29 |         |
| 21010                             | ELEVATED IPA 1/6 BBL            | \$55.00  |           | \$55.00  |                 | 1    | \$64.71  |         | \$68.75  |         | \$73.33  |         | \$78.57  |         |
| 21011                             | DAYTONA IPA 6PK                 | \$31.97  |           | \$7.99   | 8 52084 00807 2 | 4    | \$9.40   | \$1.57  | \$9.99   | \$1.67  | \$10.66  | \$1.78  | \$11.42  | \$1.90  |
| 21012                             | DEUCE COUPE COPPER ALE 1/2 BBL  | \$150.00 |           | \$150.00 |                 | 1    | \$176.47 |         | \$187.50 |         | \$200.00 |         | \$214.29 |         |
| 21013                             | DEUCE COUPE COPPER ALE 1/6 BBL  | \$55.00  |           | \$55.00  |                 | 1    | \$64.71  |         | \$68.75  |         | \$73.33  |         | \$78.57  |         |
| 21014                             | DEUCE COUPE COPPER ALE 6PK      | \$31.97  |           | \$7.99   | 8 52084 00830 0 | 4    | \$9.40   | \$1.57  | \$9.99   | \$1.67  | \$10.66  | \$1.78  | \$11.42  | \$1.90  |
| 21015                             | FLAT OUT HEFE 1/2 BBL           | \$150.00 |           | \$150.00 |                 | 1    | \$176.47 |         | \$187.50 |         | \$200.00 |         | \$214.29 |         |
| 21016                             | FLAT OUT HEFE 1/6 BBL           | \$55.00  |           | \$55.00  |                 | 1    | \$64.71  |         | \$68.75  |         | \$73.33  |         | \$78.57  |         |
| 21017                             | FLAT OUT HEFE 6 PK              | \$31.97  |           | \$7.99   | 8 52084 00806 5 | 4    | \$9.40   | \$1.57  | \$9.99   | \$1.67  | \$10.66  | \$1.78  | \$11.42  | \$1.90  |
| 21040                             | SAVE THE LAKE 1/2 BBL           | \$150.00 |           | \$150.00 |                 | 1    | \$176.47 |         | \$187.50 |         | \$200.00 |         | \$214.29 |         |
| 21041                             | SAVE THE LAKE 1/6 BBL           | \$55.00  |           | \$55.00  |                 | 1    | \$64.71  |         | \$68.75  |         | \$73.33  |         | \$78.57  |         |
| 21030                             | SLIPSTREAM DOUBLE 1/2 BBL       | \$150.00 |           | \$150.00 |                 | 1    | \$176.47 |         | \$187.50 |         | \$200.00 |         | \$214.29 |         |
| 21031                             | SLIPSTREAM DOUBLE 1/6 BB        | \$55.00  |           | \$55.00  |                 | 1    | \$64.71  |         | \$68.75  |         | \$73.33  |         | \$78.57  |         |
| 21032                             | SLIPSTREAM DOUBLE 6PK           | \$31.97  |           | \$7.99   | 8 52084 00828 7 | 4    | \$9.40   | \$1.57  | \$9.99   | \$1.67  | \$10.66  | \$1.78  | \$11.42  | \$1.90  |
| 21050                             | WINTER AMBER 1/2 BBL            | \$150.00 |           | \$150.00 |                 | 1    | \$176.47 |         | \$187.50 |         | \$200.00 |         | \$214.29 |         |
| 21051                             | WINTER AMBER 1/6 BBL            | \$55.00  |           | \$55.00  |                 | 1    | \$64.71  |         | \$68.75  |         | \$73.33  |         | \$78.57  |         |
| <b>SNAKE RIVER BREWING</b>        |                                 |          |           |          |                 |      |          |         |          |         |          |         |          |         |
| 97583                             | EARNED IT 1/2                   | \$194.00 |           | \$194.00 |                 | 1    | \$228.24 |         | \$242.50 |         | \$258.67 |         | \$277.14 |         |
| 97584                             | EARNED IT 1/6                   | \$95.00  |           | \$95.00  |                 | 1    | \$111.76 |         | \$118.75 |         | \$126.67 |         | \$135.71 |         |
| 97581                             | EARNED IT 6PK                   | \$38.25  |           | \$9.56   | 7 66352 75977 4 | 4    | \$11.25  | \$1.88  | \$11.95  | \$1.99  | \$12.75  |         |          |         |

| TEC DISTRIBUTING            |                                 | RETAIL  | PREVIOUS  | RETAIL | UPC             | PKG SIZE | RETAIL @ |         | RETAIL @ |         | RETAIL @ |         | RETAIL @ |         |
|-----------------------------|---------------------------------|---------|-----------|--------|-----------------|----------|----------|---------|----------|---------|----------|---------|----------|---------|
| PROD.                       | PRICES - TEC DISTRIBUTING       | CASE    | RETAIL    | UNIT   | CODES           | PER      | UNIT     | 15%     | UNIT     | 20%     | UNIT     | 25%     | UNIT     | 30%     |
| #                           | Apr-25                          | COST    | CASE COST | COST   |                 | CASE     | SINGLES  | SINGLES | SINGLES  | SINGLES | SINGLES  | SINGLES | SINGLES  | SINGLES |
| ----                        | -----                           | -----   | -----     | -----  | -----           | -----    | -----    | -----   | -----    | -----   | -----    | -----   | -----    | -----   |
| <b>NON ALCOHOL BEVERAGE</b> |                                 |         |           |        |                 |          |          |         |          |         |          |         |          |         |
| <b>PERONI 0.0% ABV</b>      |                                 |         |           |        |                 |          |          |         |          |         |          |         |          |         |
| 78023                       | PERONI ZERO 6PK BTL             | \$30.28 |           | \$7.57 | 1 81954 00107 4 | 4        | \$8.91   | \$1.48  | \$9.46   | \$1.58  | \$10.09  | \$1.68  | \$10.81  | \$1.80  |
| <b>SODA</b>                 |                                 |         |           |        |                 |          |          |         |          |         |          |         |          |         |
| <b>HENRY'S SODA</b>         |                                 |         |           |        |                 |          |          |         |          |         |          |         |          |         |
| 76520                       | BLACK CHERRY 6/PK LN NR         | \$20.34 |           | \$5.09 | 0 34100 65805 2 | 4        | \$5.98   | \$1.00  | \$6.36   | \$1.06  | \$6.78   | \$1.13  | \$7.26   | \$1.21  |
| 76320                       | ORANGE CREAM6/PK LN NR          | \$20.34 |           | \$5.09 | 0 34100 61805 6 | 4        | \$5.98   | \$1.00  | \$6.36   | \$1.06  | \$6.78   | \$1.13  | \$7.26   | \$1.21  |
| 76220                       | ROOT BEER 6/PK LN NR            | \$20.34 |           | \$5.09 | 0 34100 66805 1 | 4        | \$5.98   | \$1.00  | \$6.36   | \$1.06  | \$6.78   | \$1.13  | \$7.26   | \$1.21  |
| 76420                       | VANILLA CREAM 6/PK LN NR        | \$20.34 |           | \$5.09 | 0 34100 63805 4 | 4        | \$5.98   | \$1.00  | \$6.36   | \$1.06  | \$6.78   | \$1.13  | \$7.26   | \$1.21  |
| <b>ENERGY DRINKS</b>        |                                 |         |           |        |                 |          |          |         |          |         |          |         |          |         |
| <b>ZOA ENERGY</b>           |                                 |         |           |        |                 |          |          |         |          |         |          |         |          |         |
| 97727                       | ZERO SUGAR- CHERRY LIME 12 OZ.  | \$17.85 |           | \$1.49 | 8 50021 01526 8 | 12       | \$1.75   |         | \$1.86   |         | \$1.98   |         | \$2.13   |         |
| 97728                       | ZERO SUGAR- FROSTED GRAPE 12 O  | \$17.85 |           | \$1.49 | 8 50021 01526 6 | 12       | \$1.75   |         | \$1.86   |         | \$1.98   |         | \$2.13   |         |
| 97729                       | ZERO SUGAR - GREEN APPLE 12 OZ. | \$17.85 | NEW       | \$1.49 | 8 50051 75528 8 | 12       | \$1.75   |         | \$1.86   |         | \$1.98   |         | \$2.13   |         |
| 97730                       | ZERO SUGAR - MANGO SPLASH 12    | \$17.85 | NEW       | \$1.49 | 8 50051 75526 4 | 12       | \$1.75   |         | \$1.86   |         | \$1.98   |         | \$2.13   |         |
| 97725                       | ZERO SUGAR- PINE COCONUT 12 OZ. | \$17.85 |           | \$1.49 | 8 50021 01533 6 | 12       | \$1.75   |         | \$1.86   |         | \$1.98   |         | \$2.13   |         |
| 97726                       | ZERO SUGAR- STRAW MELON 12 OZ.  | \$17.85 |           | \$1.49 | 8 50021 01565 7 | 12       | \$1.75   |         | \$1.86   |         | \$1.98   |         | \$2.13   |         |
| 97720                       | ZERO SUGAR- TROPICAL 12 OZ.     | \$17.85 |           | \$1.49 | 8 50021 01543 5 | 12       | \$1.75   |         | \$1.86   |         | \$1.98   |         | \$2.13   |         |
| 97722                       | ZERO SUGAR- WHITE PEACH 12 OZ.  | \$17.85 |           | \$1.49 | 8 50021 01544 2 | 12       | \$1.75   |         | \$1.86   |         | \$1.98   |         | \$2.13   |         |
| 97721                       | ZERO SUGAR- WILD ORANGE 12 OZ.  | \$17.85 |           | \$1.49 | 8 50021 01532 9 | 12       | \$1.75   |         | \$1.86   |         | \$1.98   |         | \$2.13   |         |