

PROD. #	TEC DISTRIBUTING		RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @		15%		RETAIL @		20%		RETAIL @		25%		RETAIL @		30%	
	PRICES -	TEC DISTRIBUTING						UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES						
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MOLSON COORS																							
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AGUILA																							
72920	AGUILA 6PK BTL		\$34.47		\$8.62	0 97549 13286 6	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05								
ARNOLD PALMER																							
70901	SPIKED HALF & HALF 6PK CAN		\$32.16		\$8.04	6 13008 74833 3	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91								
70902	SPIKED HALF & HALF 12PK CAN		\$29.98		\$14.99	6 13008 75220 0	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78								
70913	SPIKED HALF & HALF 24 OZ. CAN		\$27.61		\$2.30	6 13008 74829 6	12	\$2.71		\$2.88		\$3.07		\$3.29									
70914	SPIKED HALF & HALF VAR 12PK CAN		\$29.98		\$14.99	6 13008 76835 5	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78								
BLUE MOON BELGIAN																							
65002	WHITE ALE 12PK CAN		\$29.98		\$14.99	0 71990 09506 2	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78								
65015	WHITE ALE 2/15PK CAN		\$29.98		\$14.99	0 71990 17052 3	2	\$17.64	\$1.18	\$18.74	\$1.25	\$19.99	\$1.33	\$21.41	\$1.43								
65020	WHITE ALE 6PK LNNR		\$32.16		\$8.04	0 71990 09511 6	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91								
65021	WHITE ALE 12PK LNNR		\$29.98		\$14.99	0 71990 09516 1	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78								
65081	WHITE ALE 12/19.2 OZ CAN		\$26.75		\$2.23	0 71990 00114 8	12	\$2.62		\$2.79		\$2.97		\$3.18									
65050	1/2 BBLs		\$165.00		\$165.00	0 71990 09515 4	1	\$194.12		\$206.25		\$220.00		\$235.71									
65052	1/6 BBLs		\$74.00		\$74.00	0 71990 09518 5	1	\$87.06		\$92.50		\$98.67		\$105.71									
BLUE MOON EXTRA																							
65083	BLUE MOON EXTRA 19.2 OZ.		\$26.75		\$2.23	0 71990 00136 0	12	\$2.62		\$2.79		\$2.97		\$3.18									
BLUE MOON LIGHT SKY																							
64991	12PK CAN		\$29.98		\$14.99	0 71990 09592 5	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78								
BLUE MOON NA																							
65037	6PK CAN		\$32.16		\$8.04	0 71990 00104 9	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91								
COORS																							
60002	12/PK CAN		\$22.49		\$11.25	0 71990 00047 9	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34								
60005	30/PK CAN		\$25.59		\$25.59	0 71990 10033 9	1	\$30.11	\$1.00	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22								
60006	16OZ CANS		\$32.00		\$8.00	0 71990 10002 5	4	\$9.41	\$1.57	\$10.00	\$1.67	\$10.67	\$1.78	\$11.43	\$1.90								
60010	12PK 16OZ CAN		\$24.09		\$12.05	0 71990 17040 0	2	\$14.17	\$1.18	\$15.06	\$1.25	\$16.06	\$1.34	\$17.21	\$1.43								
60011	18/PK CAN		\$16.57		\$16.57	0 71990 10020 9	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32								
60012	18 PK 16 OZ. CAN		\$19.55		\$19.55	0 71990 10087 2	1	\$23.00	\$1.28	\$24.44	\$1.36	\$26.07	\$1.45	\$27.93	\$1.55								
60013	12/24 OZ CANS		\$25.99		\$2.17	0 71990 10071 1	12	\$2.55		\$2.71		\$2.89		\$3.09									
60008	ALUM.BOT 2/9PK/16OZ		\$24.74		\$12.37	0 71990 17022 6	2	\$14.55	\$1.62	\$15.46	\$1.72	\$16.49	\$1.83	\$17.67	\$1.96								
60018	ALUM. BOT 15PK 16 OZ.		\$17.24		\$17.24	0 71990 38642 9	1	\$20.28	\$1.35	\$21.55	\$1.44	\$22.99	\$1.53	\$24.63	\$1.64								
60025	6PK STUBBY BTL		\$30.18		\$7.55	0 71990 17028 8	4	\$8.88	\$1.48	\$9.43	\$1.57	\$10.06	\$1.68	\$10.78	\$1.80								
60031	12 PK STUBBY BTL		\$22.49		\$11.25	0 71990 17037 0	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34								
60026	24 PK STUBBY BTL		\$22.50		\$22.50	0 71990 17036 3	1	\$26.47	\$1.10	\$28.13	\$1.17	\$30.00	\$1.25	\$32.14	\$1.34								
60033	18 PK STUBBY BTL		\$16.57		\$16.57	0 71990 17038 7	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32								
60050	1/2 BBLs		\$139.00		\$139.00	0 71990 10080 3	1	\$163.53		\$173.75		\$185.33		\$198.57									
60051	1/4 BBLs		\$70.00		\$70.00	0 71990 10090 2	1	\$82.35		\$87.50		\$93.33		\$100.00									
COORS LIGHT																							
60102	12/PK CAN		\$22.49		\$11.25	0 71990 00048 6	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34								
60105	30/PK CAN		\$25.59		\$25.59	0 71990 30030 2	1	\$30.11	\$1.00	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22								
60106	16OZ CANS		\$32.00		\$8.00	0 71990 32000 3	4	\$9.41	\$1.57	\$10.00	\$1.67	\$10.67	\$1.78	\$11.43	\$1.90								
60108	ALUM.BOT 2/9PK/16OZ		\$24.74		\$12.37	0 71990 30104 0	2	\$14.55	\$1.62	\$15.46	\$1.72	\$16.49	\$1.83	\$17.67	\$1.96								
60110	12PK 16OZ CAN		\$24.09		\$12.05	0 71990 09528 4	2	\$14.17	\$1.18	\$15.06	\$1.25	\$16.06	\$1.34	\$17.21	\$1.43								
60111	18/PK CAN		\$16.57		\$16.57	0 71990 30017 3	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32								
60112	18PK/16OZ CANS		\$19.55		\$19.55	0 71990 30073 9	1	\$23.00	\$1.28	\$24.44	\$1.36	\$26.07	\$1.45	\$27.93	\$1.55								
60113	12/24 OZ CANS		\$25.99		\$2.17	0 71990 30065 4	12	\$2.55		\$2.71		\$2.89		\$3.09									
60116	24 PK 16 OZ. CAN		\$22.00		\$22.00	0 71990 30128 6	1	\$25.88	\$1.08	\$27.50	\$1.15	\$29.33	\$1.22	\$31.43	\$1.31								
60118	ALUM. BOT 15PK 16 OZ.		\$17.24		\$17.24	0 71990 09527 7	1	\$20.28	\$1.35	\$21.55	\$1.44	\$22.99	\$1.53	\$24.63	\$1.64								
60120	6/PK LN NR		\$30.18		\$7.55	0 71990 30005 0	4	\$8.88	\$1.48	\$9.43	\$1.57	\$10.06	\$1.68	\$10.78	\$1.80								
60121	12/PK LN NR		\$22.49		\$11.25	0 71990 30069 2	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34								
60122	24/PK LN NR		\$22.50		\$22.50	0 71990 30079 1	1	\$26.47	\$1.10	\$28.13	\$1.17	\$30.00	\$1.25	\$32.14	\$1.34								
60123	18/PK LNNR		\$16.57		\$16.57	0 71990 30078 4	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32								
60124	24 PK 16 OZ. ALUM BTL		\$23.28		\$23.28	0 71990 30106 4	1	\$27.39	\$1.14	\$29.10	\$1.21	\$31.04	\$1.29	\$33.26	\$1.39								
60150	1/2 BBLs		\$139.00		\$139.00	0 71990 30080 7	1	\$163.53		\$173.75		\$185.33		\$198.57									
60151	1/4 BBLs		\$70.00		\$70.00	0 71990 30090 6	1	\$82.35		\$87.50		\$93.33		\$100.00									
COORS NA																							
60922	COORS EDGE 6PK BTL		\$24.78		\$6.20	0 71990 77005 1	4	\$7.29	\$1.21	\$7.74	\$1.29	\$8.26	\$1.38	\$8.85	\$1.48								
CUSQUENA																							
72930	CUSQUENA 6PK BTL		\$34.47	NEW	\$8.62	0 08896 00127 9	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05								
FOSTERS USA																							
78238	FOSTERS PREM.ALE 25.4 OZ		\$26.80		\$2.23	0 70897 18331 5	12	\$2.63		\$2.79		\$2.98		\$3.19									
78338	FOSTERS 25.4 OZ CANS		\$26.80		\$2.23	0 70897 01331 5	12	\$2.63		\$2.79		\$2.98		\$3.19									
GENUINE DRAFT																							
70005	30/PK CAN		\$25.59		\$25.59	0 34100 17341 8	1	\$30.11	\$1.00	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22								
70021	12/PK LNNR		\$22.49		\$11.25	0 34100 17509 2	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34								
70023	18/PK LNNR		\$16.57		\$16.57	0 34100 17256 5	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32								
GROLSCH																							
79020	PREMIUM 6PK BTL 11.2 OZ.		\$31.47		\$7.87	0 83741 00005 8	4	\$9.26	\$1.54	\$9.83	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87								
HAMMS																							
75011	24 PK SUITCASE		\$15.09		\$15.09	0 34100 80706 1	1	\$17.75	\$0.74	\$18.86	\$0.79	\$20.12	\$0.84	\$21.56	\$0.90								
75050	1/2 BBLs		\$94.00		\$94.00		1984 OZ	\$110.59		\$117.50		\$125.33		\$134.29									
HAPPY THURSDAYS						</																	

TEC DISTRIBUTING		RETAIL	PREVIOUS	RETAIL	PKG SIZE		RETAIL @		15%	RETAIL @	20%	RETAIL @	25%	RETAIL @	30%
PROD.	PRICES - TEC DISTRIBUTING	CASE	RETAIL	UNIT	UPC	PER	UNIT	SINGLES	RETAIL @	SINGLES	RETAIL @	SINGLES	RETAIL @	SINGLES	SINGLES
#	Jun-25	COST	CASE COST	COST	CODES	CASE	UNIT								
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LEINENKUGEL															
75872	JUICY PEACH 6PK CAN	\$32.16		\$8.04	0 34100 01255 7	4		\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
75420	SUMMER SHANDY 6 PK BTL	\$32.16		\$8.04	0 34100 51605 5	4		\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
75413	SUMMER SHANDY 19.2 OZ. CAN	\$26.75	NEW	\$2.23	0 34100 01363 9	12		\$2.62		\$2.79		\$2.97		\$3.18	
75121	SUMMER SHANDY 12 PK BTL	\$29.98		\$14.99	0 34100 51607 9	2		\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
75126	SUMMER 12 PK CAN	\$29.98	NEW	\$14.99	0 34100 51609 3	2		\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
75451	SUMMER SHANDY 1/6 BBL	\$74.00		\$74.00		661 OZ		\$87.06		\$92.50		\$98.67		\$105.71	
75124	SUMMER SHANDY 1/2 BBL	\$165.00		\$165.00		1984 OZ		\$194.12		\$206.25		\$220.00		\$235.71	
MICKEY'S MALT															
77813	12/24 OZ CANS	\$22.56		\$1.88	0 34100 00217 6	12		\$2.21		\$2.35		\$2.51		\$2.69	
77816	6/PK BOTTLES	\$30.18		\$7.55	0 34100 77435 6	4		\$8.88	\$1.48	\$9.43	\$1.57	\$10.06	\$1.68	\$10.78	\$1.80
77836	40 OZ BOT	\$26.83		\$2.24	0 34100 00185 8	12		\$2.63		\$2.79		\$2.98		\$3.19	
MILLER LITE															
70205	30/PK CAN	\$25.59		\$25.59	0 34100 57341 6	1		\$30.11	\$1.00	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22
70206	16OZ CAN	\$32.00		\$8.00	0 34100 00357 9	4		\$9.41	\$1.57	\$10.00	\$1.67	\$10.67	\$1.78	\$11.43	\$1.90
70207	ALUM.BOT 2/9PK/16OZ	\$24.74		\$12.37	0 34100 57023 1	2		\$14.55	\$1.62	\$15.46	\$1.72	\$16.49	\$1.83	\$17.67	\$1.96
70210	12PK 16OZ CAN	\$24.09		\$12.05	0 34100 57653 0	2		\$14.17	\$1.18	\$15.06	\$1.25	\$16.06	\$1.34	\$17.21	\$1.43
70211	18/PK CAN	\$16.57		\$16.57	0 34100 57340 9	1		\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32
70216	24 PK 16 OZ. CAN	\$22.00		\$22.00	0 34100 57323 2	1		\$25.88	\$1.08	\$27.50	\$1.15	\$29.33	\$1.22	\$31.43	\$1.31
70218	ALUM. BOT 15PK 16 OZ.	\$17.24		\$17.24	0 34100 57707 0	1		\$20.28	\$1.35	\$21.55	\$1.44	\$22.99	\$1.53	\$24.63	\$1.64
70214	12/32 OZ. CANS	\$25.99		\$2.17	0 34100 00358 6	12		\$2.55		\$2.71		\$2.89		\$3.09	
70220	6/PK LN NR	\$30.18		\$7.55	0 34100 57505 2	4		\$8.88	\$1.48	\$9.43	\$1.57	\$10.06	\$1.68	\$10.78	\$1.80
70221	12 PK LNNR	\$22.49		\$11.25	0 34100 57509 0	2		\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34
70222	24 PK LNNR	\$22.50		\$22.50	0 34100 57215 0	1		\$26.47	\$1.10	\$28.13	\$1.17	\$30.00	\$1.25	\$32.14	\$1.34
70223	18/PK LNNR	\$16.57		\$16.57	0 34100 57256 3	1		\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32
70250	1/2 BBLs	\$139.00		\$139.00	0 34100 00534 4	1		\$163.53		\$173.75		\$185.33		\$198.57	
70253	1/4 BBLs SK	\$70.00		\$70.00	0 34100 00533 7	1		\$82.35		\$87.50		\$93.33		\$100.00	
OLDE ENGLISH 800															
76036	40 OZ BOT	\$27.68		\$2.31	0 34100 00241 1	12		\$2.71		\$2.88		\$3.08		\$3.30	
PERONI															
78025	PERONI 6PK/11.2 OZ BOT	\$31.47		\$7.87	1 81954 00002 2	4		\$9.26	\$1.54	\$9.83	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
78020	PERONI 12PK BTL	\$29.29	NEW	\$14.65	1 81954 00004 6	2		\$17.23	\$1.44	\$18.31	\$1.53	\$19.53	\$1.63	\$20.92	\$1.74
78051	PERONI 1/4 BBLs	\$95.00		\$95.00		1		\$111.76		\$118.75		\$126.67		\$135.71	
PILSNER															
78130	PILSNER URQUELL 6PK LN	\$31.47		\$7.87	0 72311 63001 6	4		\$9.26	\$1.54	\$9.83	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
78131	PILSNER URQUELL 12PK LN	\$29.29		\$14.65	0 72311 13312 8	2		\$17.23	\$1.44	\$18.31	\$1.53	\$19.53	\$1.63	\$20.92	\$1.74
78150	PILSNER 13.2 GAL BBL	\$165.00		\$165.00	ABC000000081	1		\$194.12		\$206.25		\$220.00		\$235.71	
REDD'S APPLE															
74702	APPLE 6 PK LNNR	\$32.16		\$8.04	0 34100 08716 6	4		\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
74721	APPLE 12 PK LNNR	\$29.98		\$14.99	0 34100 08722 7	2		\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
74849	PEACH 6PK BTL	\$32.16		\$8.04	0 34100 08730 2	4		\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
REDD'S WICKED APPLE															
74864	APPLE 24 OZ.	\$27.61		\$2.30	0 34100 00323 4	12		\$2.71		\$2.88		\$3.07		\$3.29	
SIMPLY SPIKED															
60970	VARIETY- LEMONADE- 12PK CAN	\$29.98		\$14.99	8 10078 78020 5	2		\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
60979	VARIETY- LIMEADE- 12PK CAN	\$29.98		\$14.99	8 10078 78115 8	2		\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
60975	VARIETY- PEACH- 12PK CAN	\$29.98		\$14.99	8 10078 78077 9	2		\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
60982	VARIETY- TROPICAL- 12PK CAN	\$29.98		\$14.99	8 10078 78213 1	2		\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
SIMPLY SPIKED BOLD															
60990	CHERRY LIMEADE 24 OZ.	\$27.61		\$2.30	8 10078 78182 0	12		\$2.71		\$2.88		\$3.07		\$3.29	
60991	SIGNATURE LEMONADE 24 OZ.	\$27.61		\$2.30	8 10078 78180 6	12		\$2.71		\$2.88		\$3.07		\$3.29	
SOL BEER															
68091	32 OZ.	\$31.04		\$2.59	0 72311 13232 9	12		\$3.04		\$3.23		\$3.45		\$3.70	
68093	CHELADA 24 OZ.	\$28.50		\$2.38	0 89826 13028 3	12		\$2.79		\$2.97		\$3.17		\$3.39	
STEEL RESERVE															
68111	BLACK BERRY 24 OZ. CAN	\$22.56		\$1.88	0 78250 00605 9	12		\$2.21		\$2.35		\$2.51		\$2.69	
68105	RESERVE 24 OZ. CANS	\$22.56		\$1.88	0 78250 00328 7	12		\$2.21		\$2.35		\$2.51		\$2.69	
68106	RESERVE 40 OZ. BTL	\$27.68		\$2.31	0 78250 00624 0	12		\$2.71		\$2.88		\$3.08		\$3.30	
TOPO CHICO															
60964	OASIS CHERRY 16 OZ. CAN	\$33.56		\$1.40	8 10078 78133 2	24		\$1.65		\$1.75		\$1.86		\$2.00	
60951	STRAW GUAVA 6PK 16 OZ.	\$33.56		\$8.39	8 10078 78056 4	4		\$9.87	\$1.65	\$10.49	\$1.75	\$11.19	\$1.86	\$11.99	\$2.00
60961	STRAW GUAVA 12PK CAN	\$29.98		\$14.99	8 10078 78060 1	2		\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
60958	VARIETY- HARD SELT 12PK CAN	\$29.98		\$14.99	0 21136 18087 9	2		\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
60960	VARIETY- HARD SELT MARG 12 PK	\$29.98		\$14.99	8 10078 78038 0	2		\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
60966	VARIETY- HARD MARGARITA 6% 12PK	\$29.98		\$14.99	8 10078 78221 6	2		\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
60957	VARIETY- 24 PACK CAN	\$25.78		\$25.78	8 10078 78058 8	1		\$30.33	\$1.26	\$32.23	\$1.34	\$34.37	\$1.43	\$36.83	\$1.53
TOPO CHICO MAX															
60967	MAX MARGARITA 24 OZ.	\$25.97		\$2.16	8 10078 78222 3	12		\$2.55		\$2.71		\$2.89		\$3.09	
VIZZY															
71385	RASPBERRY LEMONADE 24 OZ.	\$25.97		\$2.16	0 34100 00959 5	12		\$2.55		\$2.71		\$2.89		\$3.09	
71382	VARIETY- #1 12 PK CAN	\$29.98		\$14.99	0 34100 01232 8	2		\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
71380	VARIETY- #2 12 PK CAN	\$29.98		\$14.99	0 34100 00549 8	2		\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
71391	VARIETY- CREAM POP 12 PK CAN	\$29.98		\$14.99	0 34100 01358 5	2		\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
71387	VARIETY- LEMONADE 12PK	\$29.98		\$14.99	0 34100 01507 7	2		\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
IMPORTS / MICRO'S															
UNIT															
SINGLES															
95701	AMBER 6PK BOT	\$32.16		\$8.04	0 40850 02001 8	4		\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
ASAHI															
78576	ASAHI DRY 12/21.4 OZ	\$35.20		\$2.93	0 38766 30214 4	12		\$3.45		\$3.67		\$3.91		\$4.19	
78577	ASAHI DRY 4/6/330 ML	\$36.36		\$9.09	0 38766 36120 2	4		\$10.69		\$11.36		\$12.12		\$12.99	
BERTRAMS															
28436	HAZELNUT 1/2 BBL	\$190.00		\$190.00		1		\$223.53		\$237.50		\$253.33		\$271.43	
28435	HAZELNUT 1/6 BBL	\$75.00		\$75.00		1		\$88.24		\$93.75		\$100.00		\$107.14	
28432	LOST TRAIL AMBER 1/2 BBL	\$190.00		\$190.00		1		\$223.53		\$237.50		\$253.33		\$271.43	
28437	LOST TRAIL AMBER 1/6 BBL	\$75.00		\$75.00		1		\$88.24		\$93.75		\$100.00		\$107.14	
28442	SACAJAWEA STOUT 1/2 BBL	\$190.00		\$190.00		1		\$223.53		\$237.50		\$253.33		\$271.43	
28440	SACAJAWEA STOUT 1/6 BBL	\$75.00		\$75.00		1		\$88.24		\$93.75		\$100.00		\$107.14	
28438	SAVAGE IPA 1/2 BBL	\$190.00		\$190.00		1		\$223.53		\$237.50		\$253.33		\$271.43	
28439	SAVAGE IPA 1/6 BBL	\$75.00		\$75.00		1		\$88.24		\$93.75		\$100.00		\$107.14	
HENRY'S															
77018	PRIVATE RESERVE 18 PK CAN	\$11.25		\$11.25	8 50015 88536 5	1		\$13.24	\$0.74	\$14.06	\$0.78	\$15.00	\$0.83	\$16.07	\$0.89
77016	PRIVATE RESERVE 6 PK BTL	\$24.00		\$6.00	8 50015 88564 8	4		\$7.06	\$1.18	\$7.50	\$1.25	\$8.00	\$1.33	\$8.57	\$1.43
77050	PRIVATE RESERVE 1/2 BBL	\$105.00		\$105.00		1984 OZ		\$123.53		\$131.25		\$140.00		\$150.00	
HIGH NOON</															

TEC DISTRIBUTING		RETAIL	PREVIOUS	RETAIL	PKG SIZE		RETAIL @		15%	RETAIL @	20%	RETAIL @	25%	RETAIL @	30%
PROD.	PRICES - TEC DISTRIBUTING	CASE	RETAIL	UNIT	UPC	PER	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	SINGLES
#	Jun-25	COST	CASE COST	COST	CODES	CASE									
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HIGH NOON															
137415	LEMON 6/4 PK CANS	\$46.14		\$7.69	0 85000 43426 0	6	\$9.05		\$9.61		\$10.25		\$10.99		
137406	LIME 6/4 PK CANS	\$46.14		\$7.69	0 85000 43095 8	6	\$9.05		\$9.61		\$10.25		\$10.99		
137403	MANGO 6/4 PK CANS	\$46.14		\$7.69	0 85000 03232 9	6	\$9.05		\$9.61		\$10.25		\$10.99		
137414	PASSIONFRUIT 6/4 PK CANS	\$46.14		\$7.69	0 85000 43256 3	6	\$9.05		\$9.61		\$10.25		\$10.99		
137408	PEACH 6/4 PK CANS	\$46.14		\$7.69	0 85000 43137 5	6	\$9.05		\$9.61		\$10.25		\$10.99		
137409	PINEAPPLE 6/4 PK CANS	\$46.14		\$7.69	0 85000 42926 6	6	\$9.05		\$9.61		\$10.25		\$10.99		
137431	TEA ORIGINAL 6/4 PK CANS	\$46.14		\$7.69	0 85000 43892 3	6	\$9.05		\$9.61		\$10.25		\$10.99		
137441	TEA PEACH ORIGINAL 6/4 PK CANS	\$46.14		\$7.69	0 85000 43893 0	6	\$9.05		\$9.61		\$10.25		\$10.99		
137412	WATERMELON 6/4 PK CANS	\$46.14		\$7.69	0 85000 42925 9	6	\$9.05		\$9.61		\$10.25		\$10.99		
137439	TEQUILA GRAPEFRUIT 6/4 PK CANS	\$50.34		\$8.39	0 85000 43597 7	6	\$9.87		\$10.49		\$11.19		\$11.99		
137440	TEQUILA LIME 6/4 PK CANS	\$50.34		\$8.39	0 85000 43596 0	6	\$9.87		\$10.49		\$11.19		\$11.99		
137410	MIXED TROPICAL 8 PK CANS	\$44.07		\$14.69	0 85000 03255 8	3	\$17.28		\$18.36		\$19.59		\$20.99		
137411	MIXED 8 PK CANS	\$44.07		\$14.69	0 85000 03151 3	3	\$17.28		\$18.36		\$19.59		\$20.99		
137420	MIXED DAY PACK 8 PK CANS	\$44.07		\$14.69	0 85000 40058 0	3	\$17.28		\$18.36		\$19.59		\$20.99		
137421	TEQUILA FIESTA PACK 8 PK CANS	\$48.27		\$16.09	0 85000 03739 3	3	\$18.93		\$20.11		\$21.45		\$22.99		
137422	TEQUILA VARIETY 8 PK CANS	\$48.27		\$16.09	0 85000 03609 9	3	\$18.93		\$20.11		\$21.45		\$22.99		
137402	MIXED BEACH 12 PK CANS	\$40.80		\$20.40	0 85000 04006 5	2	\$24.00		\$25.50		\$27.20		\$29.14		
137437	TEA VARIETY 12 PK (CLUB PK)	\$19.68		\$19.68	0 85000 04049 2	1	\$23.15		\$24.60		\$26.24		\$28.11		
137427	PEACH TALL CANS	\$42.00		\$3.50	0 85000 03449 1	12	\$4.12		\$4.38		\$4.67		\$5.00		
137428	PINEAPPLE TALL CANS	\$42.00		\$3.50	0 85000 03448 4	12	\$4.12		\$4.38		\$4.67		\$5.00		
137438	TEA TALL CANS	\$42.00		\$3.50	0 85000 04020 1	12	\$4.12		\$4.38		\$4.67		\$5.00		
137426	TEQUILA LIME TALL CANS	\$46.20		\$3.85	0 85000 03772 0	12	\$4.53		\$4.81		\$5.13		\$5.50		
137429	VARIETY 18 PK CANS	\$29.52		\$29.52	0 85000 03624 2	1	\$34.73		\$36.90		\$39.36		\$42.17		
HOP VALLEY															
71504	ALPHA CENT 19.2 OZ. CAN	\$24.14		\$2.01	8 50015 88502 0	12	\$2.37		\$2.51		\$2.68		\$2.87		
71505	ALPHADELIC IPA 1/6 BBL	\$83.00		\$83.00		1	\$97.65		\$103.75		\$110.67		\$118.57		
71540	BIG SMILE 19.2 OZ.	\$24.14		\$2.01	8 50015 88561 7	12	\$2.37		\$2.51		\$2.68		\$2.87		
71529	BUBBLE STASH 6PK CAN	\$30.78		\$7.70	8 56052 00213 0	4	\$9.05	\$1.51	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83	
71528	BUBBLE STASH 12PK CAN	\$28.49		\$14.25	8 56052 00282 6	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70	
71530	BUBBLE STASH 1/6 BBL	\$83.00		\$83.00		1	\$97.65		\$103.75		\$110.67		\$118.57		
71503	BUBBLE STASH 19.2 OZ.	\$24.14		\$2.01	8 56052 00288 8	12	\$2.37		\$2.51		\$2.68		\$2.87		
71545	BUBBLE STASH 1/2 BBL	\$175.00		\$175.00		1	\$205.88		\$218.75		\$233.33		\$250.00		
71511	CITRUS MISTRESS 1/6 BBL	\$83.00		\$83.00		1	\$97.65		\$103.75		\$110.67		\$118.57		
71519	CITRUS MISTRESS 1/2 BBL	\$175.00		\$175.00		1	\$205.88		\$218.75		\$233.33		\$250.00		
71534	CRYO CRISPIES LAGER 1/2 BBL	\$150.00		\$150.00		1	\$176.47		\$187.50		\$200.00		\$214.29		
71559	DIVINE SHINE 6PK CAN	\$30.78		\$7.70	8 56052 00276 5	4	\$9.05	\$1.51	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83	
71596	HAZY DAYS 12PK	\$28.49		\$14.25	8 56052 00294 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70	
71598	IMPERIAL IPA VARIETY 12PK BTL	\$28.49		\$14.25	8 56052 00294 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70	
71571	KRAKEN 1/2 BBL	\$175.00		\$175.00		1	\$205.88		\$218.75		\$233.33		\$250.00		
71594	MIX SIX IPA 6PK CAN	\$30.78		\$7.70	8 50015 88562 4	4	\$9.05	\$1.51	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83	
71586	PANDA STASH 6PK CAN	\$30.78		\$7.70	8 56052 00261 1	4	\$9.05	\$1.51	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83	
71541	PANDA STASH 19.2 OZ.	\$24.14		\$2.01	8 50015 88512 9	12	\$2.37		\$2.51		\$2.68		\$2.87		
71585	PANDA STASH 1/6 BBL	\$83.00		\$83.00		1	\$97.65		\$103.75		\$110.67		\$118.57		
71583	PANDA STASH 1/2 BBL	\$175.00		\$175.00		1	\$205.88		\$218.75		\$233.33		\$250.00		
71555	TRIPLE DOUBLE IPA 6PK CAN	\$30.78		\$7.70	8 50015 88554 9	4	\$9.05	\$1.51	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83	
71566	VARIETY- STASH 12PK CAN	\$28.49		\$14.25	8 56052 00284 0	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70	
71595	WEST COST VARIETY 12PK	\$28.49		\$14.25	8 50015 88533 4	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70	
IDAHO BREWING															
97626	BLACK LAGER 1/2 BBL	\$165.00		\$165.00		1	\$194.12		\$206.25		\$220.00		\$235.71		
97627	BLACK LAGER 1/6 BBL	\$69.00		\$69.00		1	\$81.18		\$86.25		\$92.00		\$98.57		
97644	BROWN 1/2 BBL	\$165.00		\$165.00		1	\$194.12		\$206.25		\$220.00		\$235.71		
97645	BROWN 1/6 BBL	\$62.00		\$62.00		1	\$72.94		\$77.50		\$82.67		\$88.57		
97632	PALE 1/2 BBL	\$165.00		\$165.00		1	\$194.12		\$206.25		\$220.00		\$235.71		
97651	SCOTCH 1/2 BBL	\$175.00		\$175.00		1	\$205.88		\$218.75		\$233.33		\$250.00		
97652	SCOTCH 1/6 BBL	\$72.00		\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86		
KOTO BREWING															
85625	80 GRIT PORTER 1/6 BBL	\$63.00		\$63.00		1	\$74.12		\$78.75		\$84.00		\$90.00		
85626	80 GRIT PORTER 1/2 BBL	\$140.00		\$140.00		1	\$164.71		\$175.00		\$186.67		\$200.00		
85604	AMERICAN AGENDA 6PK	\$38.00		\$9.50	7 03694 21966 5	4	\$11.18	\$1.86	\$11.88	\$1.98	\$12.67	\$2.11	\$13.57	\$2.26	
85605	AMERICAN AGENDA 1/6 BBL	\$63.00		\$63.00		1	\$74.12		\$78.75		\$84.00		\$90.00		
85606	AMERICAN AGENDA 1/2 BBL	\$140.00		\$140.00		1	\$164.71		\$175.00		\$186.67		\$200.00		
85620	DISCO LEG IPA 4PK	\$51.00		\$8.50	7 03694 21955 9	6	\$10.00	\$2.50	\$10.63	\$2.66	\$11.33	\$2.83	\$12.14	\$3.04	
85621	DISCO LEG IPA 1/ 6BBL	\$90.00		\$90.00		1	\$105.88		\$112.50		\$120.00		\$128.57		
85622	DISCO LEG IPA 1/2 BBL	\$200.00		\$200.00		1	\$235.29		\$250.00		\$266.67		\$285.71		
85609	FLUFFHEAD CREAM ALE 1/6 BBL	\$70.00		\$70.00		1	\$82.35		\$87.50		\$93.33		\$100.00		
85608	FLUFFHEAD CREAM ALE 1/2 BBL	\$150.00		\$150.00		1	\$176.47		\$187.50		\$200.00		\$214.29		
85611	EASY RIDER 1/6 BBL	\$63.00		\$63.00		1	\$74.12		\$78.75		\$84.00		\$90.00		
85633	INLAW WINTER ALE 1/6 BBL	\$70.00		\$70.00		1	\$82.35		\$87.50		\$93.33		\$100.00		
85634	INLAW WINTER ALE 1/2 BBL	\$150.00		\$150.00		1	\$176.47		\$187.50		\$200.00		\$214.29		
85600	SWOLLEN EGO BLONDE 6PK	\$38.00		\$9.50	7 03694 21954 2	4	\$11.18	\$1.86	\$11.88	\$1.98	\$12.67	\$2.11	\$13.57	\$2.26	
85601	SWOLLEN EGO BLONDE 1/6 BBL	\$63.00		\$63.00		1	\$74.12		\$78.75		\$84.00		\$90.00		
85602	SWOLLEN EGO BLONDE 1/2 BBL	\$140.00		\$140.00		1	\$164.71		\$175.00		\$186.67		\$200.00		
85616	TABLE BASE NE IPA 4PK	\$44.00		\$7.33	7 03										

PROD. #	TEC DISTRIBUTING	RETAIL CASE	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE	RETAIL @ UNIT	15%	RETAIL @ UNIT	20%	RETAIL @ UNIT	25%	RETAIL @ UNIT	30%
	PRICES - TEC DISTRIBUTING	COST	CASE COST	PER CASE		SINGLES		SINGLES		SINGLES		SINGLES		
	Jun-25													
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SALT FLATS BREWING														
21006	BAJA MEXICANA ALE 1/2 BBL	\$150.00		\$150.00		1	\$176.47		\$187.50		\$200.00		\$214.29	
21007	BAJA MEXICANA ALE 1/6 BBL	\$55.00		\$55.00		1	\$64.71		\$68.75		\$73.33		\$78.57	
21008	BAJA MEXICANA ALE 6PK	\$31.97		\$7.99	8 52084 00811 9	4	\$9.40	\$1.57	\$9.99	\$1.67	\$10.66	\$1.78	\$11.42	\$1.90
21009	ELEVATED IPA 1/2 BBL	\$150.00		\$150.00		1	\$176.47		\$187.50		\$200.00		\$214.29	
21010	ELEVATED IPA 1/6 BBL	\$55.00		\$55.00		1	\$64.71		\$68.75		\$73.33		\$78.57	
21011	DAYTONA IPA 6PK	\$31.97		\$7.99	8 52084 00807 2	4	\$9.40	\$1.57	\$9.99	\$1.67	\$10.66	\$1.78	\$11.42	\$1.90
21012	DEUCE COUPE COPPER ALE 1/2 BBL	\$150.00		\$150.00		1	\$176.47		\$187.50		\$200.00		\$214.29	
21013	DEUCE COUPE COPPER ALE 1/6 BBL	\$55.00		\$55.00		1	\$64.71		\$68.75		\$73.33		\$78.57	
21014	DEUCE COUPE COPPER ALE 6PK	\$31.97		\$7.99	8 52084 00830 0	4	\$9.40	\$1.57	\$9.99	\$1.67	\$10.66	\$1.78	\$11.42	\$1.90
21015	FLAT OUT HEFE 1/2 BBL	\$150.00		\$150.00		1	\$176.47		\$187.50		\$200.00		\$214.29	
21016	FLAT OUT HEFE 1/6 BBL	\$55.00		\$55.00		1	\$64.71		\$68.75		\$73.33		\$78.57	
21017	FLAT OUT HEFE 6 PK	\$31.97		\$7.99	8 52084 00806 5	4	\$9.40	\$1.57	\$9.99	\$1.67	\$10.66	\$1.78	\$11.42	\$1.90
21040	SAVE THE LAKE 1/2 BBL	\$150.00		\$150.00		1	\$176.47		\$187.50		\$200.00		\$214.29	
21041	SAVE THE LAKE 1/6 BBL	\$55.00		\$55.00		1	\$64.71		\$68.75		\$73.33		\$78.57	
21030	SLIPSTREAM DOUBLE 1/2 BBL	\$150.00		\$150.00		1	\$176.47		\$187.50		\$200.00		\$214.29	
21031	SLIPSTREAM DOUBLE 1/6 BB	\$55.00		\$55.00		1	\$64.71		\$68.75		\$73.33		\$78.57	
21032	SLIPSTREAM DOUBLE 6PK	\$31.97		\$7.99	8 52084 00828 7	4	\$9.40	\$1.57	\$9.99	\$1.67	\$10.66	\$1.78	\$11.42	\$1.90
21050	WINTER AMBER 1/2 BBL	\$150.00		\$150.00		1	\$176.47		\$187.50		\$200.00		\$214.29	
21051	WINTER AMBER 1/6 BBL	\$55.00		\$55.00		1	\$64.71		\$68.75		\$73.33		\$78.57	
SNAKE RIVER BREWING														
97583	EARNED IT 1/2	\$194.00		\$194.00		1	\$228.24		\$242.50		\$258.67		\$277.14	
97584	EARNED IT 1/6	\$95.00		\$95.00		1	\$111.76		\$118.75		\$126.67		\$135.71	
97581	EARNED IT 6PK	\$38.25		\$9.56	7 66352 75977 4	4	\$11.25	\$1.88	\$11.95	\$1.99	\$12.75	\$2.13	\$13.66	\$2.28
97520	LAGER 1/2 BBL	\$173.00		\$173.00		1	\$203.53		\$216.25		\$230.67		\$247.14	
97521	LAGER 1/6 BBL	\$88.00		\$88.00		1	\$103.53		\$110.00		\$117.33		\$125.71	
97540	LAGER 6PK CAN	\$36.75		\$9.19	7 66352 09331 1	4	\$10.81	\$1.80	\$11.48	\$1.91	\$12.25	\$2.04	\$13.13	\$2.19
97523	PAKOS IPA 1/6 BBL	\$95.00		\$95.00		1	\$111.76		\$118.75		\$126.67		\$135.71	
97507	PAKOS IPA 1/2 BB	\$194.00		\$194.00		1	\$228.24		\$242.50		\$258.67		\$277.14	
97505	PAKOS IPA 6PK CA	\$38.25		\$9.56	7 66352 61207 9	4	\$11.25	\$1.88	\$11.95	\$1.99	\$12.75	\$2.13	\$13.66	\$2.28
97504	PALE ALE 6PK CAN	\$36.75		\$9.19	7 66352 20323 9	4	\$10.81	\$1.80	\$11.48	\$1.91	\$12.25	\$2.04	\$13.13	\$2.19
97541	ZONKER STOUT 6PK CN	\$38.25		\$9.56	7 66352 02134 5	4	\$11.25	\$1.88	\$11.95	\$1.99	\$12.75	\$2.13	\$13.66	\$2.28

