

| PROD.<br>#          | TEC DISTRIBUTING                    |  | RETAIL<br>CASE<br>COST | PREVIOUS<br>RETAIL<br>CASE COST | RETAIL<br>UNIT<br>COST | PKG SIZE        |                 | RETAIL @<br>UNIT | 15%<br>SINGLES | RETAIL @<br>UNIT | 20%<br>SINGLES | RETAIL @<br>UNIT | 25%<br>SINGLES | RETAIL @<br>UNIT | 30%<br>SINGLES |        |
|---------------------|-------------------------------------|--|------------------------|---------------------------------|------------------------|-----------------|-----------------|------------------|----------------|------------------|----------------|------------------|----------------|------------------|----------------|--------|
|                     | PRICES - TEC DISTRIBUTING<br>May-25 |  |                        |                                 |                        | UPC<br>CODES    | PER<br>CASE     |                  |                |                  |                |                  |                |                  |                |        |
|                     |                                     |  |                        |                                 |                        |                 |                 |                  |                |                  |                |                  |                |                  |                |        |
| MOLSON COORS        |                                     |  |                        |                                 |                        |                 |                 |                  |                |                  |                |                  |                |                  |                |        |
|                     |                                     |  |                        |                                 |                        |                 |                 |                  |                |                  |                |                  |                |                  |                |        |
| ARNOLD PALMER       |                                     |  |                        |                                 |                        |                 |                 |                  |                |                  |                |                  |                |                  |                |        |
| 70901               | SPIKED HALF & HALF 6PK CAN          |  |                        | \$32.16                         | \$8.04                 | 6 13008 74833 3 | 4               | \$9.46           | \$1.58         | \$10.05          | \$1.68         | \$10.72          | \$1.79         | \$11.49          | \$1.91         |        |
| 70902               | SPIKED HALF & HALF 12PK CAN         |  |                        | \$29.98                         | \$14.99                | 6 13008 75220 0 | 2               | \$17.64          | \$1.47         | \$18.74          | \$1.56         | \$19.99          | \$1.67         | \$21.41          | \$1.78         |        |
| 70913               | SPIKED HALF & HALF 24 OZ. CAN       |  |                        | \$27.61                         | \$2.30                 | 6 13008 74829 6 | 12              | \$2.71           |                | \$2.88           |                | \$3.07           |                | \$3.29           |                |        |
| 70914               | SPIKED HALF & HALF VAR 12PK CAN     |  |                        | \$29.98                         | NEW                    | 6 13008 76835 5 | 2               | \$17.64          | \$1.47         | \$18.74          | \$1.56         | \$19.99          | \$1.67         | \$21.41          | \$1.78         |        |
| BLUE MOON BELGIAN   |                                     |  |                        |                                 |                        |                 |                 |                  |                |                  |                |                  |                |                  |                |        |
| 65002               | WHITE ALE 12PK CAN                  |  |                        | \$29.98                         | \$14.99                | 0 71990 09506 2 | 2               | \$17.64          | \$1.47         | \$18.74          | \$1.56         | \$19.99          | \$1.67         | \$21.41          | \$1.78         |        |
| 65015               | WHITE ALE 2/15PK CAN                |  |                        | \$29.98                         | \$14.99                | 0 71990 17052 3 | 2               | \$17.64          | \$1.18         | \$18.74          | \$1.25         | \$19.99          | \$1.33         | \$21.41          | \$1.43         |        |
| 65020               | WHITE ALE 6PK LNNR                  |  |                        | \$32.16                         | \$8.04                 | 0 71990 09511 6 | 4               | \$9.46           | \$1.58         | \$10.05          | \$1.68         | \$10.72          | \$1.79         | \$11.49          | \$1.91         |        |
| 65021               | WHITE ALE 12PK LNNR                 |  |                        | \$29.98                         | \$14.99                | 0 71990 09516 1 | 2               | \$17.64          | \$1.47         | \$18.74          | \$1.56         | \$19.99          | \$1.67         | \$21.41          | \$1.78         |        |
| 65081               | WHITE ALE 12/19.2 OZ CAN            |  |                        | \$26.75                         | \$2.23                 | 0 71990 00114 8 | 12              | \$2.62           |                | \$2.79           |                | \$2.97           |                | \$3.18           |                |        |
| 65050               | 1/2 BBLs                            |  |                        | \$165.00                        | \$165.00               | 0 71990 09515 4 | 1               | \$194.12         |                | \$206.25         |                | \$220.00         |                | \$235.71         |                |        |
| 65052               | 1/6 BBLs                            |  |                        | \$74.00                         | \$74.00                | 0 71990 09518 5 | 1               | \$87.06          |                | \$92.50          |                | \$98.67          |                | \$105.71         |                |        |
| BLUE MOON EXTRA     |                                     |  |                        |                                 |                        |                 |                 |                  |                |                  |                |                  |                |                  |                |        |
| 65083               | BLUE MOON EXTRA 19.2 OZ.            |  |                        | \$26.75                         | \$2.23                 | 0 71990 00136 0 | 12              | \$2.62           |                | \$2.79           |                | \$2.97           |                | \$3.18           |                |        |
| BLUE MOON LIGHT SKY |                                     |  |                        |                                 |                        |                 |                 |                  |                |                  |                |                  |                |                  |                |        |
| 64991               | 12PK CAN                            |  |                        | \$29.98                         | \$14.99                | 0 71990 09592 5 | 2               | \$17.64          | \$1.47         | \$18.74          | \$1.56         | \$19.99          | \$1.67         | \$21.41          | \$1.78         |        |
| BLUE MOON NA        |                                     |  |                        |                                 |                        |                 |                 |                  |                |                  |                |                  |                |                  |                |        |
| 65037               | 6PK CAN                             |  |                        | \$32.16                         | \$8.04                 | 0 71990 00104 9 | 4               | \$9.46           | \$1.58         | \$10.05          | \$1.68         | \$10.72          | \$1.79         | \$11.49          | \$1.91         |        |
| COORS               |                                     |  |                        |                                 |                        |                 |                 |                  |                |                  |                |                  |                |                  |                |        |
| 60002               | 12/PK CAN                           |  |                        | \$22.49                         | \$11.25                | 0 71990 00047 9 | 2               | \$13.23          | \$1.10         | \$14.06          | \$1.17         | \$14.99          | \$1.25         | \$16.06          | \$1.34         |        |
| 60005               | 30/PK CAN                           |  |                        | \$25.59                         | \$25.59                | 0 71990 10033 9 | 1               | \$30.11          | \$1.00         | \$31.99          | \$1.07         | \$34.12          | \$1.14         | \$36.56          | \$1.22         |        |
| 60006               | 16OZ CANS                           |  |                        | \$32.00                         | \$8.00                 | 0 71990 10002 5 | 4               | \$9.41           | \$1.57         | \$10.00          | \$1.67         | \$10.67          | \$1.78         | \$11.43          | \$1.90         |        |
| 60010               | 12PK 16OZ CAN                       |  |                        | \$24.09                         | \$25.59                | \$12.05         | 0 71990 17040 0 | 2                | \$14.17        | \$1.18           | \$15.06        | \$1.25           | \$16.06        | \$1.34           | \$17.21        | \$1.43 |
| 60011               | 18/PK CAN                           |  |                        | \$16.57                         | \$16.57                | 0 71990 10020 9 | 1               | \$19.49          | \$1.08         | \$20.71          | \$1.15         | \$22.09          | \$1.23         | \$23.67          | \$1.32         |        |
| 60012               | 18 PK 16 OZ. CAN                    |  |                        | \$19.55                         | \$19.55                | 0 71990 10087 2 | 1               | \$23.00          | \$1.28         | \$24.44          | \$1.36         | \$26.07          | \$1.45         | \$27.93          | \$1.55         |        |
| 60013               | 12/24 OZ CANS                       |  |                        | \$25.99                         | \$2.17                 | 0 71990 10071 1 | 12              | \$2.55           |                | \$2.71           |                | \$2.89           |                | \$3.09           |                |        |
| 60008               | ALUM.BOT 2/9PK/16OZ                 |  |                        | \$24.74                         | \$12.37                | 0 71990 17022 6 | 2               | \$14.55          | \$1.62         | \$15.46          | \$1.72         | \$16.49          | \$1.83         | \$17.67          | \$1.96         |        |
| 60025               | 6PK STUBBY BTL                      |  |                        | \$30.18                         | \$7.55                 | 0 71990 17028 8 | 4               | \$8.88           | \$1.48         | \$9.43           | \$1.57         | \$10.06          | \$1.68         | \$10.78          | \$1.80         |        |
| 60031               | 12 PK STUBBY BTL                    |  |                        | \$22.49                         | \$11.25                | 0 71990 17037 0 | 2               | \$13.23          | \$1.10         | \$14.06          | \$1.17         | \$14.99          | \$1.25         | \$16.06          | \$1.34         |        |
| 60033               | 18 PK STUBBY BTL                    |  |                        | \$16.57                         | \$16.57                | 0 71990 17038 7 | 1               | \$19.49          | \$1.08         | \$20.71          | \$1.15         | \$22.09          | \$1.23         | \$23.67          | \$1.32         |        |
| 60050               | 1/2 BBLs                            |  |                        | \$139.00                        | \$139.00               | 0 71990 10080 3 | 1               | \$163.53         |                | \$173.75         |                | \$185.33         |                | \$198.57         |                |        |
| COORS LIGHT         |                                     |  |                        |                                 |                        |                 |                 |                  |                |                  |                |                  |                |                  |                |        |
| 60102               | 12/PK CAN                           |  |                        | \$22.49                         | \$11.25                | 0 71990 00048 6 | 2               | \$13.23          | \$1.10         | \$14.06          | \$1.17         | \$14.99          | \$1.25         | \$16.06          | \$1.34         |        |
| 60105               | 30/PK CAN                           |  |                        | \$25.59                         | \$25.59                | 0 71990 30030 2 | 1               | \$30.11          | \$1.00         | \$31.99          | \$1.07         | \$34.12          | \$1.14         | \$36.56          | \$1.22         |        |
| 60106               | 16OZ CANS                           |  |                        | \$32.00                         | \$8.00                 | 0 71990 32000 3 | 4               | \$9.41           | \$1.57         | \$10.00          | \$1.67         | \$10.67          | \$1.78         | \$11.43          | \$1.90         |        |
| 60108               | ALUM.BOT 2/9PK/16OZ                 |  |                        | \$24.74                         | \$12.37                | 0 71990 30104 0 | 2               | \$14.55          | \$1.62         | \$15.46          | \$1.72         | \$16.49          | \$1.83         | \$17.67          | \$1.96         |        |
| 60110               | 12PK 16OZ CAN                       |  |                        | \$24.09                         | \$25.59                | \$12.05         | 0 71990 09528 4 | 2                | \$14.17        | \$1.18           | \$15.06        | \$1.25           | \$16.06        | \$1.34           | \$17.21        | \$1.43 |
| 60111               | 18/PK CAN                           |  |                        | \$16.57                         | \$16.57                | 0 71990 30017 3 | 1               | \$19.49          | \$1.08         | \$20.71          | \$1.15         | \$22.09          | \$1.23         | \$23.67          | \$1.32         |        |
| 60112               | 18PK/16OZ CANS                      |  |                        | \$19.55                         | \$19.55                | 0 71990 30073 9 | 1               | \$23.00          | \$1.28         | \$24.44          | \$1.36         | \$26.07          | \$1.45         | \$27.93          | \$1.55         |        |
| 60113               | 12/24 OZ CANS                       |  |                        | \$25.99                         | \$2.17                 | 0 71990 30065 4 | 12              | \$2.55           |                | \$2.71           |                | \$2.89           |                | \$3.09           |                |        |
| 60116               | 24 PK 16 OZ. CAN                    |  |                        | \$22.00                         | \$22.00                | 0 71990 30128 6 | 1               | \$25.88          | \$1.08         | \$27.50          | \$1.15         | \$29.33          | \$1.22         | \$31.43          | \$1.31         |        |
| 60118               | ALUM. BOT 15PK 16 OZ.               |  |                        | \$17.24                         | \$17.24                | 0 71990 09527 7 | 1               | \$20.28          | \$1.35         | \$21.55          | \$1.44         | \$22.99          | \$1.53         | \$24.63          | \$1.64         |        |
| 60120               | 6/PK LN NR                          |  |                        | \$30.18                         | \$7.55                 | 0 71990 30005 0 | 4               | \$8.88           | \$1.48         | \$9.43           | \$1.57         | \$10.06          | \$1.68         | \$10.78          | \$1.80         |        |
| 60121               | 12/PK LN NR                         |  |                        | \$22.49                         | \$11.25                | 0 71990 30069 2 | 2               | \$13.23          | \$1.10         | \$14.06          | \$1.17         | \$14.99          | \$1.25         | \$16.06          | \$1.34         |        |
| 60122               | 24/PK LN NR                         |  |                        | \$22.50                         | \$22.50                | 0 71990 30079 1 | 1               | \$26.47          | \$1.10         | \$28.13          | \$1.17         | \$30.00          | \$1.25         | \$32.14          | \$1.34         |        |
| 60123               | 18/PK LNNR                          |  |                        | \$16.57                         | \$16.57                | 0 71990 30078 4 | 1               | \$19.49          | \$1.08         | \$20.71          | \$1.15         | \$22.09          | \$1.23         | \$23.67          | \$1.32         |        |
| 60150               | 1/2 BBLs                            |  |                        | \$139.00                        | \$139.00               | 0 71990 30080 7 | 1               | \$163.53         |                | \$173.75         |                | \$185.33         |                | \$198.57         |                |        |
| 60151               | 1/4 BBLs                            |  |                        | \$70.00                         | \$70.00                | 0 71990 30090 6 | 1               | \$82.35          |                | \$87.50          |                | \$93.33          |                | \$100.00         |                |        |
| COORS NA            |                                     |  |                        |                                 |                        |                 |                 |                  |                |                  |                |                  |                |                  |                |        |
| 60922               | COORS EDGE 6PK BTL                  |  |                        | \$24.78                         | \$6.20                 | 0 71990 77005 1 | 4               | \$7.29           | \$1.21         | \$7.74           | \$1.29         | \$8.26           | \$1.38         | \$8.85           | \$1.48         |        |
| FOSTERS USA         |                                     |  |                        |                                 |                        |                 |                 |                  |                |                  |                |                  |                |                  |                |        |
| 78238               | FOSTERS PREM.ALE 25.4 OZ            |  |                        | \$26.80                         | \$2.23                 | 0 70897 18331 5 | 12              | \$2.63           |                | \$2.79           |                | \$2.98           |                | \$3.19           |                |        |
| 78338               | FOSTERS 25.4 OZ CANS                |  |                        | \$26.80                         | \$2.23                 | 0 70897 01331 5 | 12              | \$2.63           |                | \$2.79           |                | \$2.98           |                | \$3.19           |                |        |
| GENUINE DRAFT       |                                     |  |                        |                                 |                        |                 |                 |                  |                |                  |                |                  |                |                  |                |        |
| 70005               | 30/PK CAN                           |  |                        | \$25.59                         | \$25.59                | 0 34100 17341 8 | 1               | \$30.11          | \$1.00         | \$31.99          | \$1.07         | \$34.12          | \$1.14         | \$36.56          | \$1.22         |        |
| 70021               | 12/PK LNNR                          |  |                        | \$22.49                         | \$11.25                | 0 34100 17509 2 | 2               | \$13.23          | \$1.10         | \$14.06          | \$1.17         | \$14.99          | \$1.25         | \$16.06          | \$1.34         |        |
| 70023               | 18/PK LNNR                          |  |                        | \$16.57                         | \$16.57                | 0 34100 17256 5 | 1               | \$19.49          | \$1.08         | \$20.71          | \$1.15         | \$22.09          | \$1.23         | \$23.67          | \$1.32         |        |
| HAMMS               |                                     |  |                        |                                 |                        |                 |                 |                  |                |                  |                |                  |                |                  |                |        |
| 75011               | 24 PK SUITCASE                      |  |                        | \$15.09                         | \$15.09                | 0 34100 80706 1 | 1               | \$17.75          | \$0.74         | \$18.86          | \$0.79         | \$20.12          | \$0.84         | \$21.56          | \$0.90         |        |
| HAPPY THURSDAYS     |                                     |  |                        |                                 |                        |                 |                 |                  |                |                  |                |                  |                |                  |                |        |
| 71406               | PINEAPPLE STAR 24 OZ.               |  |                        | \$27.61                         | \$2.30                 | 0 34100 01330 1 | 12              | \$2.71           |                | \$2.88           |                | \$3.07           |                | \$3.29           |                |        |
| 71402               | STRAWBERRY 24 OZ.                   |  |                        | \$27.61                         | \$2.30                 | 0 34100 01332 5 | 12              | \$2.71           |                | \$2.88           |                | \$3.07           |                | \$3.29           |                |        |
| 71407               | RASPBERRY DRAGON 12PK CAN           |  |                        | \$29.98                         | \$14.99                | 0 34100 01360 8 | 2               | \$17.64          | \$1.47         | \$18.74          | \$1.56         | \$19.99          | \$1.67         | \$21.41          | \$1.78         |        |
| 71419               | VARIETY 12PK CAN                    |  |                        | \$29.98                         | \$14.99                | 0 34100 01334 9 | 2               | \$17.64          | \$1.47         | \$18.74          | \$1.56         | \$19.99          | \$1.67         | \$21.41          | \$1.78         |        |
| HIGH LIFE           |                                     |  |                        |                                 |                        |                 |                 |                  |                |                  |                |                  |                |                  |                |        |
| 73005               | 30PK CAN                            |  |                        | \$20.54                         | \$20.54                | 0 34100 01341 7 | 1               | \$24.16          | \$0.81         | \$25.68          | \$0.86         | \$27.39          | \$0.91         | \$29.34          | \$0.98         |        |
| 73010               | 12PK 16OZ CAN                       |  |                        | \$19.49                         | \$9.75                 | 0 34100 51678 9 | 2               | \$11.46          | \$0.96         | \$12.18          | \$1.02         | \$12.99          | \$1.08         | \$13.92          | \$1.16         |        |
| 73006               | 16 OZ. 6PK CAN                      |  |                        | \$27.98                         | \$7.00                 | 0 34100 00007 3 | 4               | \$8.23           | \$1.37         | \$8.74           | \$1.46         | \$9.33           | \$1.55         | \$9.99           | \$1.67         |        |
| 73020               | 6/PK LN NR                          |  |                        | \$23.00                         | \$5.75                 | 0 34100 01505 3 | 4               | \$6.76           | \$1.13         | \$7.19           | \$1.20         | \$7.67           | \$1.28         | \$8.21           | \$1.37         |        |
| 73021               | 12/PK LNNR                          |  |                        | \$17.99                         | \$9.00                 | 0 34100 01509 1 | 2               | \$10.58          | \$0.88         | \$11.24          | \$0.94         | \$11.99          | \$1.00         | \$12.85          | \$1.07         |        |
| 73023               | 18 PK LNNR                          |  |                        | \$12.09                         | \$12.09                | 0 34100 01256 4 | 1               | \$14.22          | \$0.79         | \$15.11          | \$0.84         | \$16.12          | \$0.90         | \$17.27          | \$0.96         |        |
| 89007               | 32OZ CAN                            |  |                        | \$24.90                         | \$2.08                 | 0 34100 00008 0 | 12              | \$2.44           |                | \$2.59           |                | \$2.77           |                | \$2.96           |                |        |
| ICEHOUSE            |                                     |  |                        |                                 |                        |                 |                 |                  |                |                  |                |                  |                |                  |                |        |
| 71205               | 30PK CAN                            |  |                        | \$20.54                         | \$20.54                | 0 34100 62341 8 | 1               | \$24.16          | \$0.81         | \$25.68          | \$0.86         | \$27.39          | \$0.91         | \$29.34          | \$0.98         |        |
| 71206               | 16OZ CAN                            |  |                        | \$27.98                         | \$7.00                 | 0 34100 00882 6 | 4               | \$8.23           | \$1.37         | \$8.74           | \$1.46         | \$9.33           | \$1.55         | \$9.99           | \$1.67         |        |
| 71213               | 12/24 OZ CANS                       |  |                        | \$22.56                         | \$1.88                 | 0 34100 00880 2 | 12              | \$2.21           |                | \$2.35           |                | \$2.51           |                | \$2.69           |                |        |
| KEYSTONE LIGHT      |                                     |  |                        |                                 |                        |                 |                 |                  |                |                  |                |                  |                |                  |                |        |
| 61105               | 30/PK CAN                           |  |                        | \$20.54                         | \$20.54                | 0 71990 48019 6 | 1               | \$24.16          | \$0.81         | \$25.68          | \$0.86         | \$27.39          | \$0.91         | \$29.34          | \$0.98         |        |
| 61106               | 16OZ CANS                           |  |                        | \$27.98                         | \$7.00                 | 0 71990 48008 0 | 4               | \$8.23           | \$1.37         | \$8.74           | \$1.46         | \$9.33           | \$1.55         | \$9.99           | \$1.67         |        |
| 61107               | 18PK/16OZ CANS                      |  |                        | \$15.24                         | \$15.24                | 0 71990 48017 2 | 1               | \$17.93          | \$1.00         | \$19.05          | \$1.06         | \$20.32          | \$1.13         | \$21.77          | \$1.21         |        |
| 61113               | 24OZ CAN                            |  |                        | \$23.47                         | \$1.96                 | 0 71990 48024 0 | 12              | \$2.30           |                | \$2.44           |                | \$2.61           |                | \$2.79           |                |        |
| 61115               | 2/15 PK CANS                        |  |                        | \$21.58                         | \$10.79                | 0 71990 48045 5 | 2               | \$12.69          | \$0.85         | \$13.49          | \$0.90         | \$14.39          | \$0.96         | \$15.41          | \$1.03         |        |
| KILLIANS 5.3%       |                                     |  |                        |                                 |                        |                 |                 |                  |                |                  |                |                  |                |                  |                |        |
| 63031               | 12/PK LN NR                         |  |                        | \$27.74                         | \$13.87                | 0 71990 76400 5 | 2               | \$16.32          | \$1.36         | \$17.34          | \$1.44         | \$18.49          | \$1.54         | \$19.81          | \$1.65         |        |
| LEINENKUGEL         |                                     |  |                        |                                 |                        |                 |                 |                  |                |                  |                |                  |                |                  |                |        |
| 75872               | JUICY PEACH 6PK CAN                 |  |                        | \$32.16                         | \$8.04                 | 0 34100 01255 7 | 4               | \$9.46           | \$1.58         | \$10.05          | \$1.68         | \$10.72          | \$1.79         | \$11.49          |                |        |

| TEC DISTRIBUTING      |                                 | RETAIL   | PREVIOUS  | RETAIL   | PKG SIZE        |       | RETAIL @ |         | 15%      | RETAIL @ | 20%      | RETAIL @ | 25%      | RETAIL @ | 30%   |
|-----------------------|---------------------------------|----------|-----------|----------|-----------------|-------|----------|---------|----------|----------|----------|----------|----------|----------|-------|
| PROD.                 | PRICES - TEC DISTRIBUTING       | CASE     | RETAIL    | UNIT     | UPC             | PER   | UNIT     | SINGLES | UNIT     | SINGLES  | UNIT     | SINGLES  | UNIT     | SINGLES  | UNIT  |
| #                     | May-25                          | COST     | CASE COST | COST     | CODES           | CASE  |          |         |          |          |          |          |          |          |       |
| -----                 | -----                           | -----    | -----     | -----    | -----           | ----- | -----    | -----   | -----    | -----    | -----    | -----    | -----    | -----    | ----- |
| MICKEY'S MALT         |                                 |          |           |          |                 |       |          |         |          |          |          |          |          |          |       |
| 77836                 | 40 OZ BOT                       | \$26.83  |           | \$2.24   | 0 34100 00185 8 | 12    | \$2.63   |         | \$2.79   |          | \$2.98   |          | \$3.19   |          |       |
| MILLER 64 EXTRA LIGHT |                                 |          |           |          |                 |       |          |         |          |          |          |          |          |          |       |
| 70305                 | 30/PK CAN                       | \$25.59  |           | \$25.59  | 0 34100 15341 0 | 1     | \$30.11  | \$1.00  | \$31.99  | \$1.07   | \$34.12  | \$1.14   | \$36.56  | \$1.22   |       |
| 70321                 | 12/PK LNNR                      | \$22.49  |           | \$11.25  | 0 34100 15509 4 | 2     | \$13.23  | \$1.10  | \$14.06  | \$1.17   | \$14.99  | \$1.25   | \$16.06  | \$1.34   |       |
| MILLER LITE           |                                 |          |           |          |                 |       |          |         |          |          |          |          |          |          |       |
| 70205                 | 30/PK CAN                       | \$25.59  |           | \$25.59  | 0 34100 57341 6 | 1     | \$30.11  | \$1.00  | \$31.99  | \$1.07   | \$34.12  | \$1.14   | \$36.56  | \$1.22   |       |
| 70206                 | 16OZ CAN                        | \$32.00  |           | \$8.00   | 0 34100 00357 9 | 4     | \$9.41   | \$1.57  | \$10.00  | \$1.67   | \$10.67  | \$1.78   | \$11.43  | \$1.90   |       |
| 70207                 | ALUM.BOT 2/9PK/16OZ             | \$24.74  |           | \$12.37  | 0 34100 57023 1 | 2     | \$14.55  | \$1.62  | \$15.46  | \$1.72   | \$16.49  | \$1.83   | \$17.67  | \$1.96   |       |
| 70210                 | 12PK 16OZ CAN                   | \$24.09  | \$25.59   | \$12.05  | 0 34100 57653 0 | 2     | \$14.17  | \$1.18  | \$15.06  | \$1.25   | \$16.06  | \$1.34   | \$17.21  | \$1.43   |       |
| 70211                 | 18/PK CAN                       | \$16.57  |           | \$16.57  | 0 34100 57340 9 | 1     | \$19.49  | \$1.08  | \$20.71  | \$1.15   | \$22.09  | \$1.23   | \$23.67  | \$1.32   |       |
| 70216                 | 24 PK 16 OZ. CAN                | \$22.00  |           | \$22.00  | 0 34100 57323 2 | 1     | \$25.88  | \$1.08  | \$27.50  | \$1.15   | \$29.33  | \$1.22   | \$31.43  | \$1.31   |       |
| 70218                 | ALUM. BOT 15PK 16 OZ.           | \$17.24  |           | \$17.24  | 0 34100 57707 0 | 1     | \$20.28  | \$1.35  | \$21.55  | \$1.44   | \$22.99  | \$1.53   | \$24.63  | \$1.64   |       |
| 70214                 | 12/32 OZ. CANS                  | \$25.99  |           | \$2.17   | 0 34100 00358 6 | 12    | \$2.55   |         | \$2.71   |          | \$2.89   |          | \$3.09   |          |       |
| 70220                 | 6/PK LN NR                      | \$30.18  |           | \$7.55   | 0 34100 57505 2 | 4     | \$8.88   | \$1.48  | \$9.43   | \$1.57   | \$10.06  | \$1.68   | \$10.78  | \$1.80   |       |
| 70221                 | 12 PK LNNR                      | \$22.49  |           | \$11.25  | 0 34100 57509 0 | 2     | \$13.23  | \$1.10  | \$14.06  | \$1.17   | \$14.99  | \$1.25   | \$16.06  | \$1.34   |       |
| 70222                 | 24 PK LNNR                      | \$22.50  |           | \$22.50  | 0 34100 57215 0 | 1     | \$26.47  | \$1.10  | \$28.13  | \$1.17   | \$30.00  | \$1.25   | \$32.14  | \$1.34   |       |
| 70223                 | 18/PK LNNR                      | \$16.57  |           | \$16.57  | 0 34100 57256 3 | 1     | \$19.49  | \$1.08  | \$20.71  | \$1.15   | \$22.09  | \$1.23   | \$23.67  | \$1.32   |       |
| 70250                 | 1/2 BBLs                        | \$139.00 |           | \$139.00 | 0 34100 00534 4 | 1     | \$163.53 |         | \$173.75 |          | \$185.33 |          | \$198.57 |          |       |
| 70253                 | 1/4 BBLs SK                     | \$70.00  |           | \$70.00  | 0 34100 00533 7 | 1     | \$82.35  |         | \$87.50  |          | \$93.33  |          | \$100.00 |          |       |
| OLDE ENGLISH 800      |                                 |          |           |          |                 |       |          |         |          |          |          |          |          |          |       |
| 76036                 | 40 OZ BOT                       | \$27.68  |           | \$2.31   | 0 34100 00241 1 | 12    | \$2.71   |         | \$2.88   |          | \$3.08   |          | \$3.30   |          |       |
| PERONI                |                                 |          |           |          |                 |       |          |         |          |          |          |          |          |          |       |
| 78025                 | PERONI 6PK/11.2 OZ BOT          | \$31.47  |           | \$7.87   | 1 81954 00002 2 | 4     | \$9.26   | \$1.54  | \$9.83   | \$1.64   | \$10.49  | \$1.75   | \$11.24  | \$1.87   |       |
| 78051                 | PERONI 1/4 BBLs                 | \$95.00  |           | \$95.00  |                 | 1     | \$111.76 |         | \$118.75 |          | \$126.67 |          | \$135.71 |          |       |
| PILSNER               |                                 |          |           |          |                 |       |          |         |          |          |          |          |          |          |       |
| 78131                 | PILSNER URQUELL 12PK LN         | \$29.29  |           | \$14.65  | 0 72311 13312 8 | 2     | \$17.23  | \$1.44  | \$18.31  | \$1.53   | \$19.53  | \$1.63   | \$20.92  | \$1.74   |       |
| REDD'S APPLE          |                                 |          |           |          |                 |       |          |         |          |          |          |          |          |          |       |
| 74702                 | APPLE 6 PK LNNR                 | \$32.16  |           | \$8.04   | 0 34100 08716 6 | 4     | \$9.46   | \$1.58  | \$10.05  | \$1.68   | \$10.72  | \$1.79   | \$11.49  | \$1.91   |       |
| 74721                 | APPLE 12 PK LNNR                | \$29.98  |           | \$14.99  | 0 34100 08722 7 | 2     | \$17.64  | \$1.47  | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |       |
| 74849                 | PEACH 6PK BTL                   | \$32.16  |           | \$8.04   | 0 34100 08730 2 | 4     | \$9.46   | \$1.58  | \$10.05  | \$1.68   | \$10.72  | \$1.79   | \$11.49  | \$1.91   |       |
| 74715                 | VARIETY- 15PK CAN               | \$29.98  |           | \$14.99  | 0 34100 51674 1 | 2     | \$17.64  | \$1.18  | \$18.74  | \$1.25   | \$19.99  | \$1.33   | \$21.41  | \$1.43   |       |
| REDD'S WICKED APPLE   |                                 |          |           |          |                 |       |          |         |          |          |          |          |          |          |       |
| 74864                 | APPLE 24 OZ.                    | \$27.61  |           | \$2.30   | 0 34100 00323 4 | 12    | \$2.71   |         | \$2.88   |          | \$3.07   |          | \$3.29   |          |       |
| SIMPLY SPIKED         |                                 |          |           |          |                 |       |          |         |          |          |          |          |          |          |       |
| 60972                 | LEMONADE 24 OZ.                 | \$27.61  |           | \$2.30   | 8 10078 78016 8 | 12    | \$2.71   |         | \$2.88   |          | \$3.07   |          | \$3.29   |          |       |
| 60978                 | LIMEADE 24 OZ.                  | \$27.61  |           | \$2.30   | 8 10078 78120 2 | 12    | \$2.71   |         | \$2.88   |          | \$3.07   |          | \$3.29   |          |       |
| 60974                 | PEACH 24 OZ.                    | \$27.61  |           | \$2.30   | 8 10078 78097 7 | 12    | \$2.71   |         | \$2.88   |          | \$3.07   |          | \$3.29   |          |       |
| 60971                 | STRAWBERRY 24 OZ.               | \$27.61  |           | \$2.30   | 8 10078 78062 5 | 12    | \$2.71   |         | \$2.88   |          | \$3.07   |          | \$3.29   |          |       |
| 60980                 | VARIETY- CRANBERRY- 12PK CAN    | \$29.98  |           | \$14.99  | 8 10078 78169 1 | 2     | \$17.64  | \$1.47  | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |       |
| 60970                 | VARIETY- LEMONADE- 12PK CAN     | \$29.98  |           | \$14.99  | 8 10078 78020 5 | 2     | \$17.64  | \$1.47  | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |       |
| 60979                 | VARIETY- LIMEADE- 12PK CAN      | \$29.98  |           | \$14.99  | 8 10078 78115 8 | 2     | \$17.64  | \$1.47  | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |       |
| 60982                 | VARIETY- TROPICAL- 12PK CAN     | \$29.98  | NEW       | \$14.99  | 8 10078 78213 1 | 2     | \$17.64  | \$1.47  | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |       |
| SIMPLY SPIKED BOLD    |                                 |          |           |          |                 |       |          |         |          |          |          |          |          |          |       |
| 60990                 | CHERRY LIMEADE 24 OZ.           | \$27.61  |           | \$2.30   | 8 10078 78182 0 | 12    | \$2.71   |         | \$2.88   |          | \$3.07   |          | \$3.29   |          |       |
| 60991                 | SIGNATURE LEMONADE 24 OZ.       | \$27.61  |           | \$2.30   | 8 10078 78180 6 | 12    | \$2.71   |         | \$2.88   |          | \$3.07   |          | \$3.29   |          |       |
| SOL BEER              |                                 |          |           |          |                 |       |          |         |          |          |          |          |          |          |       |
| 68090                 | SOL 6 PK BTL                    | \$31.47  |           | \$7.87   | 0 72311 63021 4 | 4     | \$9.26   | \$1.54  | \$9.83   | \$1.64   | \$10.49  | \$1.75   | \$11.24  | \$1.87   |       |
| 68093                 | CHELADA 24 OZ.                  | \$28.50  |           | \$2.38   | 0 89826 13028 3 | 12    | \$2.79   |         | \$2.97   |          | \$3.17   |          | \$3.39   |          |       |
| STEEL RESERVE         |                                 |          |           |          |                 |       |          |         |          |          |          |          |          |          |       |
| 68111                 | BLACK BERRY 24 OZ. CAN          | \$22.56  |           | \$1.88   | 0 78250 00605 9 | 12    | \$2.21   |         | \$2.35   |          | \$2.51   |          | \$2.69   |          |       |
| 68132                 | ORANGE 24 OZ. CANS              | \$22.56  |           | \$1.88   | 0 34100 52210 0 | 12    | \$2.21   |         | \$2.35   |          | \$2.51   |          | \$2.69   |          |       |
| 68109                 | PINEAPPLE 24 OZ. CANS           | \$22.56  |           | \$1.88   | 0 78250 00614 1 | 12    | \$2.21   |         | \$2.35   |          | \$2.51   |          | \$2.69   |          |       |
| 68105                 | RESERVE 24 OZ. CANS             | \$22.56  |           | \$1.88   | 0 78250 00328 7 | 12    | \$2.21   |         | \$2.35   |          | \$2.51   |          | \$2.69   |          |       |
| 68106                 | RESERVE 40 OZ. BTL              | \$27.68  |           | \$2.31   | 0 78250 00624 0 | 12    | \$2.71   |         | \$2.88   |          | \$3.08   |          | \$3.30   |          |       |
| 68107                 | RESERVE 12 PK CANS              | \$17.98  |           | \$8.99   | 0 78250 00382 9 | 2     | \$10.58  | \$0.88  | \$11.24  | \$0.94   | \$11.99  | \$1.00   | \$12.84  | \$1.07   |       |
| 68100                 | SPIKED CHERRY SLUSH 24 OZ.CAN   | \$22.56  |           | \$1.88   | 0 34100 01309 7 | 12    | \$2.21   |         | \$2.35   |          | \$2.51   |          | \$2.69   |          |       |
| 68110                 | WATERMELON 24 OZ. CAN           | \$22.56  |           | \$1.88   | 0 78250 00618 9 | 12    | \$2.21   |         | \$2.35   |          | \$2.51   |          | \$2.69   |          |       |
| TOPO CHICO            |                                 |          |           |          |                 |       |          |         |          |          |          |          |          |          |       |
| 60958                 | VARIETY- HARD SELT 12PK CAN     | \$29.98  |           | \$14.99  | 0 21136 18087 9 | 2     | \$17.64  | \$1.47  | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |       |
| 60960                 | VARIETY- HARD SELT MARG 12 PK   | \$29.98  |           | \$14.99  | 8 10078 78038 0 | 2     | \$17.64  | \$1.47  | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |       |
| 60966                 | VARIETY- HARD MARGARITA 6% 12PK | \$29.98  | NEW       | \$14.99  | 8 10078 78221 6 | 2     | \$17.64  | \$1.47  | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |       |
| TOPO CHICO MAX        |                                 |          |           |          |                 |       |          |         |          |          |          |          |          |          |       |
| 60967                 | MAX MARGARITA 24 OZ.            | \$25.97  | NEW       | \$2.16   | 8 10078 78222 3 | 12    | \$2.55   |         | \$2.71   |          | \$2.89   |          | \$3.09   |          |       |
| VIZZY                 |                                 |          |           |          |                 |       |          |         |          |          |          |          |          |          |       |
| 71382                 | VARIETY- #1 12 PK CAN           | \$29.98  |           | \$14.99  | 0 34100 01232 8 | 2     | \$17.64  | \$1.47  | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |       |
| 71380                 | VARIETY- #2 12 PK CAN           | \$29.98  |           | \$14.99  | 0 34100 00549 8 | 2     | \$17.64  | \$1.47  | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |       |
| 71391                 | VARIETY- CREAM POP 12 PK CAN    | \$29.98  |           | \$14.99  | 0 34100 01358 5 | 2     | \$17.64  | \$1.47  | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |       |
| IMPORTS / MICRO'S     |                                 |          |           |          |                 |       |          |         |          |          |          |          |          |          |       |
|                       |                                 |          |           |          |                 |       | UNIT     |         | UNIT     | SINGLES  |          |          |          |          |       |
| ALASKAN BREWING       |                                 |          |           |          |                 |       |          |         |          |          |          |          |          |          |       |
| 95751                 | AMBER 1/2 BBL                   | \$170.00 |           | \$170.00 | 0 40850 02009 4 | 1     | \$200.00 |         | \$212.50 |          | \$226.67 |          | \$242.86 |          |       |
| 95791                 | AMBER 1/6 BBL                   | \$74.00  |           | \$74.00  |                 | 1     | \$87.06  |         | \$92.50  |          | \$98.67  |          | \$105.71 |          |       |
| 95702                 | AMBER 12PK BOT                  | \$29.98  |           | \$14.99  | 0 40850 03001 7 | 2     | \$17.64  | \$1.47  | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |       |
| 95701                 | AMBER 6PK BOT                   | \$32.16  |           | \$8.04   | 0 40850 02001 8 | 4     | \$9.46   | \$1.58  | \$10.05  | \$1.68   | \$10.72  | \$1.79   | \$11.49  | \$1.91   |       |
| 95777                 | BALTIC PORTER 22 OZ.            | \$75.48  |           | \$6.29   | 0 40850 06007 6 | 12    | \$7.40   |         | \$7.86   |          | \$8.39   |          | \$8.99   |          |       |
| 95714                 | SMOKED PORTER 22 OZ.            | \$83.88  |           | \$6.99   | 0 40850 06010 6 | 12    | \$8.22   |         | \$8.74   |          | \$9.32   |          | \$9.99   |          |       |
| 95723                 | WILDNESS 6PK CAN                | \$32.16  |           | \$8.04   | 0 40850 14031 0 | 4     | \$9.46   | \$1.58  | \$10.05  | \$1.68   | \$10.72  | \$1.79   | \$11.49  | \$1.91   |       |
| 95741                 | WILDNESS 12PK CAN               | \$29.98  |           | \$14.99  | 0 40850 15031 9 | 2     | \$17.64  | \$1.47  | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |       |
| ANGRY ORCHARD         |                                 |          |           |          |                 |       |          |         |          |          |          |          |          |          |       |
| 78444                 | CRISP APPLE 12PK CAN            | \$29.98  |           | \$14.99  | 0 87692 00083 9 | 2     | \$17.64  | \$1.47  | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |       |
| 78445                 | CRISP APPLE 6 PK                | \$32.16  |           | \$8.04   | 0 87692 82102 1 | 4     | \$9.46   | \$1.58  | \$10.05  | \$1.68   | \$10.72  | \$1.79   | \$11.49  | \$1.91   |       |
| 78446                 | CRISP APPLE 12PK BTL            | \$29.98  |           | \$14.99  | 0 87692 00033 4 | 2     | \$17.64  | \$1.47  | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |       |
| 78455                 | CRISP APPLE 4 PK 16 OZ.CAN      | \$38.40  |           | \$6.40   | 0 87692 00084 6 | 6     | \$7.53   | \$1.88  | \$8.00   | \$2.00   | \$8.53   | \$2.13   | \$9.14   | \$2.29   |       |
| 78447                 | CRISP APPLE 6PK CAN             | \$32.16  |           | \$32.16  | 0 87692 01219 1 | 1     | \$37.84  | \$1.58  | \$40.20  | \$1.68   | \$42.88  | \$1.79   | \$45.94  | \$1.91   |       |
| 78449                 | CRISP APPLE 1/2 BBL             | \$170.00 |           | \$170.00 | 0 87692 82999 7 | 1     | \$200.00 |         | \$212.50 |          | \$226.67 |          | \$242.86 |          |       |
| 78448                 | CRISP APPLE 1/6 BBL             | \$74.00  |           | \$74.00  |                 | 1     | \$87.06  |         | \$92.50  |          | \$98.67  |          | \$105.71 |          |       |
| 78458                 | CRIPS APPLE LIGHT 6PK CAN       | \$32.16  |           | \$8.04   | 0 87692 01789 9 | 4     | \$9.46   | \$1.58  | \$10.05  | \$1.68   | \$10.72  | \$1.79   | \$11.49  | \$1.91   |       |
| 78761                 | IMPERIAL 6 PK CAN               | \$32.16  |           | \$8.04   | 0 87692 01791 2 | 4     | \$9.46   | \$1.58  | \$10.05  | \$1.68   | \$10.72  | \$1.79   | \$11.49  | \$1.91   |       |
| 78759                 | VARIETY PACK 12 PK CANS         | \$29.98  |           | \$14.99  | 0 87692 00821 7 | 2     | \$17.64  | \$1.47  | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78   |       |
| BELL'S                |                                 |          |           |          |                 |       |          |         |          |          |          |          |          |          |       |
| 78615                 | HAZY HEARTED 6PK CAN            | \$33.56  |           | \$8.39   | 7 40522 41678 0 | 4     | \$9.87   | \$1.65  | \$10.49  | \$1.75   | \$11.19  | \$1.86   | \$11.99  | \$2.00   |       |
| 78625                 | HAZY HEARTED 1/4 BBL            | \$122.00 |           | \$122.00 |                 | 1</   |          |         |          |          |          |          |          |          |       |

| TEC DISTRIBUTING |                               | RETAIL   | PREVIOUS  | RETAIL   | PKG SIZE        |        |          |         |          |         |          |         |          |         |
|------------------|-------------------------------|----------|-----------|----------|-----------------|--------|----------|---------|----------|---------|----------|---------|----------|---------|
| PROD.            | PRICES - TEC DISTRIBUTING     | CASE     | RETAIL    | UNIT     | UPC             | PER    | RETAIL @ | 15%     | RETAIL @ | 20%     | RETAIL @ | 25%     | RETAIL @ | 30%     |
| #                | May-25                        | COST     | CASE COST | COST     | CODES           | CASE   | UNIT     | SINGLES | UNIT     | SINGLES | UNIT     | SINGLES | UNIT     | SINGLES |
| -----            | -----                         | -----    | -----     | -----    | -----           | -----  | -----    | -----   | -----    | -----   | -----    | -----   | -----    | -----   |
| BELL'S           |                               |          |           |          |                 |        |          |         |          |         |          |         |          |         |
| 78617            | TWO HEARTED ALE 15PK 19.2 OZ. | \$33.45  |           | \$33.45  | 7 40522 12086 1 | 1      | \$39.35  | \$2.62  | \$41.81  | \$2.79  | \$44.60  | \$2.97  | \$47.79  | \$3.19  |
| 78618            | TWO HEARTED ALE 6PK           | \$33.56  |           | \$8.39   | 7 40522 11088 6 | 4      | \$9.87   | \$1.65  | \$10.49  | \$1.75  | \$11.19  | \$1.86  | \$11.99  | \$2.00  |
| 78622            | TWO HEARTED ALE 12PK CAN      | \$30.78  |           | \$15.39  | 7 40522 11086 2 | 2      | \$18.11  | \$1.51  | \$19.24  | \$1.60  | \$20.52  | \$1.71  | \$21.99  | \$1.83  |
| 78619            | TWO HEARTED ALE 1/4 BBL       | \$122.00 |           | \$122.00 |                 | 1      | \$143.53 |         | \$152.50 |         | \$162.67 |         | \$174.29 |         |
| 78620            | TWO HEARTED ALE 1/2 BBL       | \$180.00 |           | \$180.00 |                 | 1      | \$211.76 |         | \$225.00 |         | \$240.00 |         | \$257.14 |         |
| 78604            | VARIETY 12PK CAN              | \$30.78  |           | \$15.39  | 7 40522 41596 7 | 2      | \$18.11  | \$1.51  | \$19.24  | \$1.60  | \$20.52  | \$1.71  | \$21.99  | \$1.83  |
| BERTRAMS         |                               |          |           |          |                 |        |          |         |          |         |          |         |          |         |
| 28436            | HAZELNUT 1/2 BBL              | \$190.00 |           | \$190.00 |                 | 1      | \$223.53 |         | \$237.50 |         | \$253.33 |         | \$271.43 |         |
| 28435            | HAZELNUT 1/6 BBL              | \$75.00  |           | \$75.00  |                 | 1      | \$88.24  |         | \$93.75  |         | \$100.00 |         | \$107.14 |         |
| 28432            | LOST TRAIL AMBER 1/2 BBL      | \$190.00 |           | \$190.00 |                 | 1      | \$223.53 |         | \$237.50 |         | \$253.33 |         | \$271.43 |         |
| 28442            | SACAJAWEA STOUT 1/2 BBL       | \$190.00 |           | \$190.00 |                 | 1      | \$223.53 |         | \$237.50 |         | \$253.33 |         | \$271.43 |         |
| 28440            | SACAJAWEA STOUT 1/6 BBL       | \$75.00  |           | \$75.00  |                 | 1      | \$88.24  |         | \$93.75  |         | \$100.00 |         | \$107.14 |         |
| 28438            | SAVAGE IPA 1/2 BBL            | \$190.00 |           | \$190.00 |                 | 1      | \$223.53 |         | \$237.50 |         | \$253.33 |         | \$271.43 |         |
| 28439            | SAVAGE IPA 1/6 BBL            | \$75.00  |           | \$75.00  |                 | 1      | \$88.24  |         | \$93.75  |         | \$100.00 |         | \$107.14 |         |
| BITTER ROOT      |                               |          |           |          |                 |        |          |         |          |         |          |         |          |         |
| 67345            | DIRT CHURCH HAZY 1/6          | \$70.00  | \$68.00   | \$70.00  |                 | 1      | \$82.35  |         | \$87.50  |         | \$93.33  |         | \$100.00 |         |
| 89021            | DIRT CHURCH 6PK               | \$30.50  |           | \$7.63   | 6 64853 20182 5 | 4      | \$8.97   | \$1.50  | \$9.53   | \$1.59  | \$10.17  | \$1.69  | \$10.89  | \$1.82  |
| 89057            | DROP BAR 6PK                  | \$30.50  |           | \$7.63   | 6 64853 20221 1 | 4      | \$8.97   | \$1.50  | \$9.53   | \$1.59  | \$10.17  | \$1.69  | \$10.89  | \$1.82  |
| 89048            | IPA 6PK CAN                   | \$30.50  |           | \$7.63   | 6 64853 20141 2 | 4      | \$8.97   | \$1.50  | \$9.53   | \$1.59  | \$10.17  | \$1.69  | \$10.89  | \$1.82  |
| 89046            | IPA 1/6 BBL                   | \$70.00  | \$68.00   | \$70.00  |                 | 1      | \$82.35  |         | \$87.50  |         | \$93.33  |         | \$100.00 |         |
| 67355            | LIVIN LITE IPA 6PK            | \$30.50  |           | \$7.63   | 6 64853 20201 3 | 4      | \$8.97   | \$1.50  | \$9.53   | \$1.59  | \$10.17  | \$1.69  | \$10.89  | \$1.82  |
| 89050            | NUT BROWN 6PK CAN             | \$30.50  |           | \$7.63   | 6 64853 20131 3 | 4      | \$8.97   | \$1.50  | \$9.53   | \$1.59  | \$10.17  | \$1.69  | \$10.89  | \$1.82  |
| 89020            | NUT BROWN 1/6 BBL             | \$70.00  | \$68.00   | \$70.00  |                 | 1      | \$82.35  |         | \$87.50  |         | \$93.33  |         | \$100.00 |         |
| 67353            | NUT BROWN 1/2 BBL             | \$170.00 | \$165.00  | \$170.00 |                 | 1      | \$200.00 |         | \$212.50 |         | \$226.67 |         | \$242.86 |         |
| 89051            | SAWTOOTH 6PK CAN              | \$30.50  |           | \$7.63   | 6 64853 20132 0 | 4      | \$8.97   | \$1.50  | \$9.53   | \$1.59  | \$10.17  | \$1.69  | \$10.89  | \$1.82  |
| 89049            | SINGLE HOP 6PK CAN            | \$30.50  |           | \$7.63   | 6 64853 20133 7 | 4      | \$8.97   | \$1.50  | \$9.53   | \$1.59  | \$10.17  | \$1.69  | \$10.89  | \$1.82  |
| 89047            | SNOW CHURCH 6PK               | \$30.50  |           | \$7.63   | 6 64853 20151 1 | 4      | \$8.97   | \$1.50  | \$9.53   | \$1.59  | \$10.17  | \$1.69  | \$10.89  | \$1.82  |
| CAPTAIN MORGAN   |                               |          |           |          |                 |        |          |         |          |         |          |         |          |         |
| 65694            | HURRICANE 23.5 OZ.            | \$28.44  |           | \$2.37   | 0 82000 80568 7 | 12     | \$2.79   |         | \$2.96   |         | \$3.16   |         | \$3.39   |         |
| 65693            | LONG ISLAND ICE TEA 23.5 OZ.  | \$28.44  |           | \$2.37   | 0 82000 80636 3 | 12     | \$2.79   |         | \$2.96   |         | \$3.16   |         | \$3.39   |         |
| 65690            | VARIETY 12PK CAN              | \$29.98  |           | \$14.99  | 0 82000 802754  | 2      | \$17.64  | \$1.47  | \$18.74  | \$1.56  | \$19.99  | \$1.67  | \$21.41  | \$1.78  |
| CAYMAN JACK      |                               |          |           |          |                 |        |          |         |          |         |          |         |          |         |
| 97930            | MARGARITA 6 PK BTL            | \$34.47  |           | \$8.62   | 8 15829 01006 8 | 4      | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |
| 97934            | MARGARITA 12 P CAN            | \$30.98  |           | \$15.49  | 8 15829 01111 9 | 2      | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |
| 97938            | MARGARITA 24 OZ. CAN          | \$29.36  |           | \$2.45   | 8 15829 01085 3 | 12     | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |
| 97937            | MARGARITA VARIETY 12PK CAN    | \$30.98  |           | \$15.49  | 8 15829 01153 9 | 2      | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |
| 97939            | MARGARITA VARIETY 24PK CAN    | \$26.94  |           | \$26.94  | 8 15829 01160 7 | 1      | \$31.69  | \$1.32  | \$33.68  | \$1.40  | \$35.92  | \$1.50  | \$38.49  | \$1.60  |
| 97946            | STRAWBERRY MARG 6PK B         | \$34.47  |           | \$8.62   | 8 15829 01189 8 | 4      | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |
| 97945            | VARIETY - SWEET HEAT 12PK CAN | \$30.98  |           | \$15.49  | 8 15829 01196 6 | 2      | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |
| 97932            | VARIETY - 12PK CAN            | \$30.98  |           | \$15.49  | 8 15829 01004 4 | 2      | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |
| 97940            | ZERO SUGAR MARG 6PK B         | \$34.47  |           | \$8.62   | 8 15729 01175 2 | 4      | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |
| 97942            | ZERO SUGAR MARG 24 OZ. CAN    | \$29.36  |           | \$2.45   | 8 15829 01172 0 | 12     | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |
| 97941            | ZERO SUGAR MARG 12PK CAN      | \$30.98  |           | \$15.49  | 8 15829 01178 2 | 2      | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |
| 97949            | ZERO SUGAR VAR MARG 12PK CAN  | \$30.98  |           | \$15.49  | 8 15829 01188 1 | 2      | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |
| CAYMAN JACKED    |                               |          |           |          |                 |        |          |         |          |         |          |         |          |         |
| 97935            | MARGARITA 19.2 OZ.            | \$29.36  |           | \$2.45   | 8 15829 01213 0 | 12     | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |
| 97944            | STRAWBERRY MARGARITA 19.2 OZ. | \$29.36  |           | \$2.45   | 8 15829 01216 1 | 12     | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |
| CORONA EXTRA     |                               |          |           |          |                 |        |          |         |          |         |          |         |          |         |
| 88000            | EXTRA 24OZ CAN                | \$31.00  |           | \$2.58   | 0 80660 95643 5 | 12     | \$3.04   |         | \$3.23   |         | \$3.44   |         | \$3.69   |         |
| 88002            | EXTRA 12/PK CAN               | \$31.49  |           | \$15.75  | 0 80660 95695 4 | 2      | \$18.52  | \$1.54  | \$19.68  | \$1.64  | \$20.99  | \$1.75  | \$22.49  | \$1.87  |
| 88020            | EXTRA 6PK BTL                 | \$34.47  |           | \$8.62   | 0 80660 95605 3 | 4      | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |
| 88021            | EXTRA12 PK BTL                | \$31.49  |           | \$15.75  | 0 80660 95615 2 | 2      | \$18.52  | \$1.54  | \$19.68  | \$1.64  | \$20.99  | \$1.75  | \$22.49  | \$1.87  |
| 88022            | EXTRA 24 PK BTL               | \$26.94  |           | \$26.94  | 0 80660 95608 4 | 1      | \$31.69  | \$1.32  | \$33.68  | \$1.40  | \$35.92  | \$1.50  | \$38.49  | \$1.60  |
| 88011            | EXTRA 18 PK CAN               | \$18.37  |           | \$18.37  | 0 33544 95002 9 | 1      | \$21.61  | \$1.20  | \$22.96  | \$1.28  | \$24.49  | \$1.36  | \$26.24  | \$1.46  |
| 88023            | EXTRA 18 PK BTL               | \$22.49  |           | \$22.49  | 0 80660 95680 0 | 1      | \$26.46  | \$1.47  | \$28.11  | \$1.56  | \$29.99  | \$1.67  | \$32.13  | \$1.78  |
| 88039            | EXTRA 24OZ BTL                | \$31.00  |           | \$2.58   | 0 80660 95641 1 | 12     | \$3.04   |         | \$3.23   |         | \$3.44   |         | \$3.69   |         |
| CORONA FAMILIAR  |                               |          |           |          |                 |        |          |         |          |         |          |         |          |         |
| 88038            | FAMILIAR 32 OZ. BTL           | \$35.80  |           | \$2.98   | 0 80660 95683 1 | 12     | \$3.51   |         | \$3.73   |         | \$3.98   |         | \$4.26   |         |
| 88061            | FAMILIAR 6PK BTL              | \$34.47  |           | \$8.62   | 0 33544 95051 7 | 4      | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |
| 88062            | FAMILIAR 12 PK BTL            | \$31.49  |           | \$15.75  | 0 33544 95053 1 | 2      | \$18.52  | \$1.54  | \$19.68  | \$1.64  | \$20.99  | \$1.75  | \$22.49  | \$1.87  |
| CORONA LIGHT     |                               |          |           |          |                 |        |          |         |          |         |          |         |          |         |
| 88120            | LIGHT 6PK BTL                 | \$34.47  |           | \$8.62   | 0 80660 95625 1 | 4      | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |
| 88121            | LIGHT 12PK BTL                | \$31.49  |           | \$15.75  | 0 80660 95675 6 | 2      | \$18.52  | \$1.54  | \$19.68  | \$1.64  | \$20.99  | \$1.75  | \$22.49  | \$1.87  |
| CORONA NA        |                               |          |           |          |                 |        |          |         |          |         |          |         |          |         |
| 88040            | CORONA NA 6PK BTL             | \$34.47  |           | \$8.62   | 0 33544 00184 4 | 4      | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |
| 88041            | CORONA NA 12PK CAN            | \$31.49  |           | \$15.75  | 0 33544 00226 1 | 2      | \$18.52  | \$1.54  | \$19.68  | \$1.64  | \$20.99  | \$1.75  | \$22.49  | \$1.87  |
| CORONA PREMIER   |                               |          |           |          |                 |        |          |         |          |         |          |         |          |         |
| 88502            | PREMIER 12 PK CAN             | \$31.49  |           | \$15.75  | 0 33544 95044 9 | 2      | \$18.52  | \$1.54  | \$19.68  | \$1.64  | \$20.99  | \$1.75  | \$22.49  | \$1.87  |
| 88520            | PREMIER 6PK BTL               | \$34.47  |           | \$8.62   | 0 33544 95041 8 | 4      | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |
| 88521            | PREMIER 12 PK BTL             | \$31.49  |           | \$15.75  | 0 33544 95042 5 | 2      | \$18.52  | \$1.54  | \$19.68  | \$1.64  | \$20.99  | \$1.75  | \$22.49  | \$1.87  |
| 88523            | PREMIER 18 PK BTL             | \$22.49  |           | \$22.49  | 0 33544 00018 2 | 1      | \$26.46  | \$1.47  | \$28.11  | \$1.56  | \$29.99  | \$1.67  | \$32.13  | \$1.78  |
| 88551            | PREMIER 1/4 BBL               | \$75.00  |           | \$75.00  |                 | 992 OZ | \$88.24  |         | \$93.75  |         | \$100.00 |         | \$107.14 |         |
| CORONA SUNBREW   |                               |          |           |          |                 |        |          |         |          |         |          |         |          |         |
| 88176            | SUNBREW 6PK BTL               | \$34.47  |           | \$8.62   | 0 33544 00238 4 | 4      | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |
| 88177            | SUNBREW 12PK BTL              | \$31.49  |           | \$15.75  | 0 33544 00242 1 | 2      | \$18.52  | \$1.54  | \$19.68  | \$1.64  | \$20.99  | \$1.75  | \$22.49  | \$1.87  |
| 88178            | SUNBREW 24 OZ. CAN            | \$31.00  |           | \$2.58   | 0 33544 00244 5 | 12     | \$3.04   |         | \$3.23   |         | \$3.44   |         | \$3.69   |         |
| CORONITA         |                               |          |           |          |                 |        |          |         |          |         |          |         |          |         |
| 88028            | CORONITA 7OZ BTL              | \$25.47  |           | \$6.37   | 0 80660 95401 1 | 4      | \$7.49   | \$1.25  | \$7.96   | \$1.33  | \$8.49   | \$1.42  | \$9.10   | \$1.52  |
| 88029            | CORONITA PARROT 24/7OZ BTL    | \$18.74  |           | \$18.74  | 0 80660 95408 0 | 1      | \$22.05  | \$0.92  | \$23.43  | \$0.98  | \$24.99  | \$1.04  | \$26.77  | \$1.12  |
| DOS EQUIS        |                               |          |           |          |                 |        |          |         |          |         |          |         |          |         |
| 66043            | DOS EQUIS AMBER 12 PK BTL     | \$28.08  |           | \$14.04  | 0 72311 33140 1 | 2      | \$16.52  | \$1.38  | \$17.55  | \$1.46  | \$18.72  | \$1.56  | \$20.06  | \$1.67  |
| 67471            | DOS EQUIS AMBER 1/2 BBL       | \$141.00 |           | \$141.00 |                 | 1      | \$165.88 |         | \$176.25 |         | \$188.00 |         | \$201.43 |         |
| 67472            | DOS EQUIS AMBER 6 PK BTL      | \$30.16  |           | \$7.54   | 0 72311 63011 5 | 4      | \$8.87   | \$1.48  | \$9.43   | \$1.57  | \$10.05  | \$1.68  | \$10.77  | \$1.80  |
| 67473            | DOS EQUIS LAGER 1/2 BBL       | \$141.00 |           | \$141.00 |                 | 1      | \$165.88 |         | \$176.25 |         | \$188.00 |         | \$201.43 |         |
| 67474            | DOS EQUIS LAGER 6 PK BTL      | \$30.16  |           | \$7.54   | 0 72311 63012 2 | 4      | \$8.8    |         |          |         |          |         |          |         |

| PROD.<br>#    | TEC DISTRIBUTING                    |     | RETAIL<br>CASE<br>COST | PREVIOUS<br>RETAIL<br>CASE COST | RETAIL<br>UNIT<br>COST | PKG SIZE        |             | RETAIL @<br>UNIT | 15%<br>SINGLES | RETAIL @<br>UNIT | 20%<br>SINGLES | RETAIL @<br>UNIT | 25%<br>SINGLES | RETAIL @<br>UNIT | 30%<br>SINGLES |
|---------------|-------------------------------------|-----|------------------------|---------------------------------|------------------------|-----------------|-------------|------------------|----------------|------------------|----------------|------------------|----------------|------------------|----------------|
|               | PRICES - TEC DISTRIBUTING<br>May-25 |     |                        |                                 |                        | UPC<br>CODES    | PER<br>CASE |                  |                |                  |                |                  |                |                  |                |
| -----         |                                     |     | -----                  | -----                           | -----                  | -----           | -----       | -----            | -----          | -----            | -----          | -----            | -----          | -----            | -----          |
| FOUR LOKO     |                                     |     |                        |                                 |                        |                 |             |                  |                |                  |                |                  |                |                  |                |
| 66153         | SOUR APPLE 23.5 OZ.                 |     | \$29.32                |                                 | \$2.44                 | 8 49806 00095 7 | 12          | \$2.87           |                | \$3.05           |                | \$3.26           |                | \$3.49           |                |
| 66105         | SOUR COSMIC 200 ML                  |     | \$33.50                |                                 | \$1.40                 | 8 49806 00515 0 | 24          | \$1.64           |                | \$1.74           |                | \$1.86           |                | \$1.99           |                |
| 66101         | SOUR BLUE RASP 200 ML               |     | \$33.50                |                                 | \$1.40                 | 8 49806 00291 3 | 24          | \$1.64           |                | \$1.74           |                | \$1.86           |                | \$1.99           |                |
| 66102         | SOUR PEACH 200 ML                   |     | \$33.50                |                                 | \$1.40                 | 8 49806 00412 2 | 24          | \$1.64           |                | \$1.74           |                | \$1.86           |                | \$1.99           |                |
| 66104         | USA 200 ML                          |     | \$33.50                |                                 | \$1.40                 | 8 49806 00464 1 | 24          | \$1.64           |                | \$1.74           |                | \$1.86           |                | \$1.99           |                |
| 66156         | USA 23.5 OZ.                        |     | \$29.32                |                                 | \$2.44                 | 8 49806 00472 6 | 12          | \$2.87           |                | \$3.05           |                | \$3.26           |                | \$3.49           |                |
| FRESCA MIXED  |                                     |     |                        |                                 |                        |                 |             |                  |                |                  |                |                  |                |                  |                |
| 88762         | FRESCA MIXED VARIETY 8 PK           |     | \$37.78                |                                 | \$12.59                | 8 10078 78086 1 | 3           | \$14.82          | \$1.85         | \$15.74          | \$1.97         | \$16.79          | \$2.10         | \$17.99          | \$2.25         |
| 88761         | VODKA SPRITZ 4PK                    |     | \$41.95                |                                 | \$6.99                 | 8 10078 78068 7 | 6           | \$8.23           | \$2.06         | \$8.74           | \$2.18         | \$9.32           | \$2.33         | \$9.99           | \$2.50         |
| GUINNESS      |                                     |     |                        |                                 |                        |                 |             |                  |                |                  |                |                  |                |                  |                |
| 67629         | HARP LAGER 13.2 BBL                 |     | \$150.00               |                                 | \$150.00               |                 | 1           | \$176.47         |                | \$187.50         |                | \$200.00         |                | \$214.29         |                |
| 67660         | KALIBER N/A 6 PK                    |     | \$30.76                |                                 | \$7.69                 | 0 83820 72553 7 | 4           | \$9.05           | \$1.51         | \$9.61           | \$1.60         | \$10.25          | \$1.71         | \$10.99          | \$1.83         |
| 67611         | NITRO COLD BREW 4 PK CAN            |     | \$39.85                |                                 | \$6.64                 | 0 83820 12537 5 | 6           | \$7.81           | \$1.95         | \$8.30           | \$2.08         | \$8.86           | \$2.21         | \$9.49           | \$2.37         |
| 67602         | PUB DRAUGHT 6 PK LNNR               |     | \$32.16                |                                 | \$8.04                 | 0 83820 10401 1 | 4           | \$9.46           | \$1.58         | \$10.05          | \$1.68         | \$10.72          | \$1.79         | \$11.49          | \$1.91         |
| 67616         | PUB DRAUGHT 8PK CANS                |     | \$36.72                |                                 | \$12.24                | 0 83820 12368 5 | 3           | \$14.40          | \$1.80         | \$15.30          | \$1.91         | \$16.32          | \$2.04         | \$17.49          | \$2.19         |
| 67604         | PUB DRAFT 24PK/14.9 OZ.             |     | \$29.48                |                                 | \$1.23                 | 0 83820 12392 0 | 24          | \$1.45           |                | \$1.54           |                | \$1.64           |                | \$1.75           |                |
| 67600         | PUB DRAFT 13.2 BBL                  |     | \$165.00               |                                 | \$165.00               |                 | 1           | \$194.12         |                | \$206.25         |                | \$220.00         |                | \$235.71         |                |
| 67607         | STOUT 6 PK                          |     | \$32.16                |                                 | \$8.04                 | 0 83820 12393 7 | 4           | \$9.46           | \$1.58         | \$10.05          | \$1.68         | \$10.72          | \$1.79         | \$11.49          | \$1.91         |
| GUINNESS NA   |                                     |     |                        |                                 |                        |                 |             |                  |                |                  |                |                  |                |                  |                |
| 67621         | GUINNESS NA 4PK                     |     | \$39.85                |                                 | \$6.64                 | 0 83820 12534 4 | 6           | \$7.81           | \$1.95         | \$8.30           | \$2.08         | \$8.86           | \$2.21         | \$9.49           | \$2.37         |
| HEINEKEN      |                                     |     |                        |                                 |                        |                 |             |                  |                |                  |                |                  |                |                  |                |
| 85027         | 12PK KEG CAN                        |     | \$29.28                |                                 | \$14.64                | 0 72890 00020 0 | 2           | \$17.22          | \$1.44         | \$18.30          | \$1.53         | \$19.52          | \$1.63         | \$20.91          | \$1.74         |
| 85028         | 24 OZ. KEG CAN                      |     | \$29.16                |                                 | \$2.43                 | 0 72890 00119 1 | 12          | \$2.86           |                | \$3.04           |                | \$3.24           |                | \$3.47           |                |
| 85025         | 22 OZ. BTL                          |     | \$29.16                |                                 | \$2.43                 | 0 72890 00478 9 | 12          | \$2.86           |                | \$3.04           |                | \$3.24           |                | \$3.47           |                |
| 85036         | 18 PK BOTTLE                        |     | \$19.84                |                                 | \$19.84                | 0 72890 00152 8 | 1           | \$23.34          | \$1.30         | \$24.80          | \$1.38         | \$26.45          | \$1.47         | \$28.34          | \$1.57         |
| 85037         | 6PK BTL                             |     | \$31.56                |                                 | \$7.89                 | 0 72890 00011 8 | 4           | \$9.28           | \$1.55         | \$9.86           | \$1.64         | \$10.52          | \$1.75         | \$11.27          | \$1.88         |
| 85038         | 12PK BTL                            |     | \$29.28                |                                 | \$14.64                | 0 72890 00016 3 | 2           | \$17.22          | \$1.44         | \$18.30          | \$1.53         | \$19.52          | \$1.63         | \$20.91          | \$1.74         |
| 85066         | SILVER 12 PK CAN                    |     | \$29.28                |                                 | \$14.64                | 0 72890 00667 7 | 2           | \$17.22          | \$1.44         | \$18.30          | \$1.53         | \$19.52          | \$1.63         | \$20.91          | \$1.74         |
| HENRY'S       |                                     |     |                        |                                 |                        |                 |             |                  |                |                  |                |                  |                |                  |                |
| 77018         | PRIVATE RESERVE 18 PK CAN           |     | \$11.25                |                                 | \$11.25                | 8 50015 88536 5 | 1           | \$13.24          | \$0.74         | \$14.06          | \$0.78         | \$15.00          | \$0.83         | \$16.07          | \$0.89         |
| 77016         | PRIVATE RESERVE 6 PK BTL            |     | \$24.00                |                                 | \$6.00                 | 8 50015 88564 8 | 4           | \$7.06           | \$1.18         | \$7.50           | \$1.25         | \$8.00           | \$1.33         | \$8.57           | \$1.43         |
| 77050         | PRIVATE RESERVE 1/2 BBL             |     | \$105.00               |                                 | \$105.00               |                 | 1984 OZ     | \$123.53         |                | \$131.25         |                | \$140.00         |                | \$150.00         |                |
| HOP VALLEY    |                                     |     |                        |                                 |                        |                 |             |                  |                |                  |                |                  |                |                  |                |
| 71516         | ALPHA CENT IPA 6PK CAN              |     | \$30.78                |                                 | \$7.70                 | 8 50015 88543 3 | 4           | \$9.05           | \$1.51         | \$9.62           | \$1.60         | \$10.26          | \$1.71         | \$10.99          | \$1.83         |
| 71529         | BUBBLE STASH 6PK CAN                |     | \$30.78                |                                 | \$7.70                 | 8 56052 00213 0 | 4           | \$9.05           | \$1.51         | \$9.62           | \$1.60         | \$10.26          | \$1.71         | \$10.99          | \$1.83         |
| 71530         | BUBBLE STASH 1/6 BBL                |     | \$83.00                |                                 | \$83.00                |                 | 1           | \$97.65          |                | \$103.75         |                | \$110.67         |                | \$118.57         |                |
| 71545         | BUBBLE STASH 1/2 BBL                |     | \$175.00               |                                 | \$175.00               |                 | 1           | \$205.88         |                | \$218.75         |                | \$233.33         |                | \$250.00         |                |
| 71511         | CITRUS MISTRESS 1/6 BBL             |     | \$83.00                |                                 | \$83.00                |                 | 1           | \$97.65          |                | \$103.75         |                | \$110.67         |                | \$118.57         |                |
| 71519         | CITRUS MISTRESS 1/2 BBL             |     | \$175.00               |                                 | \$175.00               |                 | 1           | \$205.88         |                | \$218.75         |                | \$233.33         |                | \$250.00         |                |
| 71510         | CITRUS MISTRESS 6PK CAN             |     | \$30.78                |                                 | \$7.70                 | 8 56052 00269 7 | 4           | \$9.05           | \$1.51         | \$9.62           | \$1.60         | \$10.26          | \$1.71         | \$10.99          | \$1.83         |
| 71534         | CRYO CRISPIES LAGER 1/2 BBL         |     | \$150.00               |                                 | \$150.00               |                 | 1           | \$176.47         |                | \$187.50         |                | \$200.00         |                | \$214.29         |                |
| 71565         | CRYO STASH 6PK CAN                  |     | \$30.78                |                                 | \$7.70                 | 8 56052 00285 7 | 4           | \$9.05           | \$1.51         | \$9.62           | \$1.60         | \$10.26          | \$1.71         | \$10.99          | \$1.83         |
| 71507         | CRYO STASH 19.2 OZ.                 |     | \$24.14                |                                 | \$2.01                 | 8 56052 00295 6 | 12          | \$2.37           |                | \$2.51           |                | \$2.68           |                | \$2.87           |                |
| 71537         | FADED FLANNEL THREAD HEAD 6PK       |     | \$30.78                |                                 | \$7.70                 | 8 56052 00279 6 | 4           | \$9.05           | \$1.51         | \$9.62           | \$1.60         | \$10.26          | \$1.71         | \$10.99          | \$1.83         |
| 71596         | HAZY DAYS 12PK                      |     | \$28.49                |                                 | \$14.25                | 8 56052 00294 9 | 2           | \$16.76          | \$1.40         | \$17.81          | \$1.48         | \$18.99          | \$1.58         | \$20.35          | \$1.70         |
| 71594         | MIX SIX IPA 6PK CAN                 |     | \$30.78                |                                 | \$7.70                 | 8 50015 88562 4 | 4           | \$9.05           | \$1.51         | \$9.62           | \$1.60         | \$10.26          | \$1.71         | \$10.99          | \$1.83         |
| 71586         | PANDA STASH 6PK CAN                 |     | \$30.78                |                                 | \$7.70                 | 8 56052 00261 1 | 4           | \$9.05           | \$1.51         | \$9.62           | \$1.60         | \$10.26          | \$1.71         | \$10.99          | \$1.83         |
| 71585         | PANDA STASH 1/6 BBL                 |     | \$83.00                |                                 | \$83.00                |                 | 1           | \$97.65          |                | \$103.75         |                | \$110.67         |                | \$118.57         |                |
| 71583         | PANDA STASH 1/2 BBL                 |     | \$175.00               |                                 | \$175.00               |                 | 1           | \$205.88         |                | \$218.75         |                | \$233.33         |                | \$250.00         |                |
| 71555         | TRIPLE DOUBLE IPA 6PK CAN           |     | \$30.78                |                                 | \$7.70                 | 8 50015 88554 9 | 4           | \$9.05           | \$1.51         | \$9.62           | \$1.60         | \$10.26          | \$1.71         | \$10.99          | \$1.83         |
| 71525         | TRIPPY RICKEY 1/2 BBL               |     | \$175.00               |                                 | \$175.00               |                 | 1           | \$205.88         |                | \$218.75         |                | \$233.33         |                | \$250.00         |                |
| 71566         | VARIETY- STASH 12PK CAN             |     | \$28.49                |                                 | \$14.25                | 8 56052 00284 0 | 2           | \$16.76          | \$1.40         | \$17.81          | \$1.48         | \$18.99          | \$1.58         | \$20.35          | \$1.70         |
| 71595         | WEST COST VARIETY 12PK              |     | \$28.49                |                                 | \$14.25                | 8 50015 88533 4 | 2           | \$16.76          | \$1.40         | \$17.81          | \$1.48         | \$18.99          | \$1.58         | \$20.35          | \$1.70         |
| IDAHO BREWING |                                     |     |                        |                                 |                        |                 |             |                  |                |                  |                |                  |                |                  |                |
| 97626         | BLACK LAGER 1/2 BBL                 |     | \$165.00               |                                 | \$165.00               |                 | 1           | \$194.12         |                | \$206.25         |                | \$220.00         |                | \$235.71         |                |
| 97627         | BLACK LAGER 1/6 BBL                 |     | \$69.00                |                                 | \$69.00                |                 | 1           | \$81.18          |                | \$86.25          |                | \$92.00          |                | \$98.57          |                |
| 97644         | BROWN 1/2 BBL                       |     | \$165.00               |                                 | \$165.00               |                 | 1           | \$194.12         |                | \$206.25         |                | \$220.00         |                | \$235.71         |                |
| 97645         | BROWN 1/6 BBL                       |     | #REF!                  |                                 | #REF!                  |                 | 1           | #REF!            |                | #REF!            |                | #REF!            |                | #REF!            |                |
| 97643         | DEEP CREEK 1/6 BBL                  |     | \$62.00                |                                 | \$62.00                |                 | 1           | \$72.94          |                | \$77.50          |                | \$82.67          |                | \$88.57          |                |
| 97629         | SESSION PALE ALE 4PK/16 OZ.         |     | \$52.46                |                                 | \$8.74                 | 7 31034 73988 7 | 6           | \$10.29          | \$2.57         | \$10.93          | \$2.73         | \$11.66          | \$2.91         | \$12.49          | \$3.12         |
| 97628         | SCOTCH ALE 4PK/16 OZ.               |     | \$52.46                |                                 | \$8.74                 | 7 31034 73986 3 | 6           | \$10.29          | \$2.57         | \$10.93          | \$2.73         | \$11.66          | \$2.91         | \$12.49          | \$3.12         |
| 97651         | SCOTCH 1/2 BBL                      |     | \$175.00               |                                 | \$175.00               |                 | 1           | \$205.88         |                | \$218.75         |                | \$233.33         |                | \$250.00         |                |
| 97652         | SCOTCH 1/6 BBL                      |     | \$72.00                |                                 | \$72.00                |                 | 1           | \$84.71          |                | \$90.00          |                | \$96.00          |                | \$102.86         |                |
| 97656         | SPUD BREW 6PK CAN                   |     | \$44.96                |                                 | \$7.49                 | 7 31034 73989 4 | 6           | \$8.82           | \$2.20         | \$9.37           | \$2.34         | \$9.99           | \$2.50         | \$10.70          | \$2.68         |
| 97661         | SPUD BREW 1/2 BBL                   |     | \$165.00               |                                 | \$165.00               |                 | 1           | \$194.12         |                | \$206.25         |                | \$220.00         |                | \$235.71         |                |
| 97631         | WAR RED IPA 1/6 BBL                 |     | \$80.00                |                                 | \$80.00                |                 | 1           | \$94.12          |                | \$100.00         |                | \$106.67         |                | \$114.29         |                |
| KIRIN BREWING |                                     |     |                        |                                 |                        |                 |             |                  |                |                  |                |                  |                |                  |                |
| 99832         | ICHIBAN 6PK BTL                     |     | \$35.98                |                                 | \$9.00                 | 0 40063 17546 8 | 4           | \$10.58          | \$1.76         | \$11.24          | \$1.87         | \$11.99          | \$2.00         | \$12.85          | \$2.14         |
| 99834         | ICHIBAN 22 OZ BTL                   |     | \$36.80                |                                 | \$2.45                 | 0 40063 17501 7 | 15          | \$2.89           |                | \$3.07           |                | \$3.27           |                | \$3.50           |                |
| 99838         | ICHIBAN 1/2 BBL                     |     | \$139.00               |                                 | \$139.00               |                 | 1           | \$163.53         |                | \$173.75         |                | \$185.33         |                | \$198.57         |                |
| 99839         | ICHIBAN 1/6 BBL                     |     | \$70.00                |                                 | \$70.00                |                 | 1           | \$82.35          |                | \$87.50          |                | \$93.33          |                | \$100.00         |                |
| 99828         | LIGHT 6PK BTL                       |     | \$35.98                |                                 | \$9.00                 | 0 40063 11678 2 | 4           | \$10.58          | \$1.76         | \$11.24          | \$1.87         | \$11.99          | \$2.00         | \$12.85          | \$2.14         |
| MIKE'S        |                                     |     |                        |                                 |                        |                 |             |                  |                |                  |                |                  |                |                  |                |
| 12824         | BLACK CHERRY 6 PK 11.2 OZ..         |     | \$34.47                |                                 | \$8.62                 | 6 35985 06744 3 | 4           | \$10.14          | \$1.69         | \$10.77          | \$1.80         | \$11.49          | \$1.92         | \$12.31          | \$2.05         |
| 12874         | BLACK CHERRY 6 PK CAN               | NEW | \$34.47                |                                 | \$8.62                 | 6 35985 80459 8 | 4           | \$10.14          | \$1.69         | \$10.77          | \$1.80         | \$11.49          | \$1.92         | \$12.31          | \$2.05         |
| 12868         | CELEBRATION PACK 12PK               |     | \$30.98                |                                 | \$15.49                | 6 35985 80392 8 | 2           | \$18.22          | \$1.52         | \$19.36          | \$1.61         | \$20.65          | \$1.72         | \$22.13          | \$1.84         |
| 12841         | FREEZE BLUE 23.4 OZ                 |     | \$29.36                |                                 | \$2.45                 | 6 35985 80102 3 | 12          | \$2.88           |                | \$3.06           |                | \$3.26           |                | \$3.50           |                |
| 12840         | FREEZE RED 23.4 OZ                  |     | \$29.36                |                                 | \$2.45                 | 6 35985 80100 9 | 12          | \$2.88           |                | \$3.06           |                | \$3.26           |                | \$3.50           |                |
| 12847         | FREEZE VARIETY 12PK CAN             |     | \$30.98                |                                 | \$15.49                | 6 35985 80099 6 | 2           | \$18.22          | \$1.52         | \$19.36          | \$1.61         | \$20.65          | \$1.72         | \$22.13          | \$1.84         |
| 12839         | LEMONADE 6 PK 11.2 OZ.              |     | \$34.47                |                                 | \$8.62                 | 6 35985 10062 1 | 4           | \$10.14          | \$1.69         | \$10.77          | \$1.80         | \$11.4           |                |                  |                |



| PROD.<br>#          | TEC DISTRIBUTING                    |                       | RETAIL              | PREVIOUS               | RETAIL       | PKG SIZE        |        | RETAIL @<br>UNIT | 15%<br>SINGLES | RETAIL @<br>UNIT | 20%<br>SINGLES | RETAIL @<br>UNIT | 25%<br>SINGLES | RETAIL @<br>UNIT | 30%<br>SINGLES |
|---------------------|-------------------------------------|-----------------------|---------------------|------------------------|--------------|-----------------|--------|------------------|----------------|------------------|----------------|------------------|----------------|------------------|----------------|
|                     | PRICES - TEC DISTRIBUTING<br>May-25 | CASE<br>COST          | RETAIL<br>CASE COST | RETAIL<br>UNIT<br>COST | UPC<br>CODES | PER<br>CASE     |        |                  |                |                  |                |                  |                |                  |                |
| -----               |                                     |                       | -----               | -----                  | -----        | -----           | -----  | -----            | -----          | -----            | -----          | -----            | -----          | -----            | -----          |
| MIKE'S HARDER       |                                     |                       |                     |                        |              |                 |        |                  |                |                  |                |                  |                |                  |                |
| 12833               | HARDER CRANBERRY                    | 16 OZ                 | \$41.90             |                        | \$1.75       | 6 35985 01037 1 | 24     | \$2.05           |                | \$2.18           |                | \$2.33           |                | \$2.49           |                |
| 12890               | HARDER HURRICANE PUNCH              | 23.5 OZ               | \$29.36             |                        | \$2.45       | 6 35985 80309 6 | 12     | \$2.88           |                | \$3.06           |                | \$3.26           |                | \$3.50           |                |
| 12832               | HARDER GREEN APPLE                  | 16 OZ.                | \$41.90             |                        | \$1.75       | 6 35985 25910 7 | 24     | \$2.05           |                | \$2.18           |                | \$2.33           |                | \$2.49           |                |
| 12834               | HARDER LEMON                        | 16 OZ.                | \$41.90             |                        | \$1.75       | 6 35985 25875 9 | 24     | \$2.05           |                | \$2.18           |                | \$2.33           |                | \$2.49           |                |
| 12823               | HARDER LEMON                        | 23.5 OZ.              | \$29.36             |                        | \$2.45       | 6 35985 24583 4 | 12     | \$2.88           |                | \$3.06           |                | \$3.26           |                | \$3.50           |                |
| 12831               | HARDER MANGO12/23.5oz               |                       | \$29.36             |                        | \$2.45       | 6 35985 25891 9 | 12     | \$2.88           |                | \$3.06           |                | \$3.26           |                | \$3.50           |                |
| 12835               | HARDER PINA COLADA                  | 16 OZ.                | \$41.90             |                        | \$1.75       | 6 35985 80287 7 | 24     | \$2.05           |                | \$2.18           |                | \$2.33           |                | \$2.49           |                |
| 12836               | HARDER SCREWDRIVER                  | 16 OZ.                | \$41.90             |                        | \$1.75       | 6 35985 80289 1 | 24     | \$2.05           |                | \$2.18           |                | \$2.33           |                | \$2.49           |                |
| 12870               | HARDER STRAW/LEMON                  | 16 OZ.                | \$41.90             |                        | \$1.75       | 6 35985 13219 6 | 24     | \$2.05           |                | \$2.18           |                | \$2.33           |                | \$2.49           |                |
| 12872               | HARDER STRAW/PINE                   | 12/23.5 OZ.           | \$29.36             |                        | \$2.45       | 6 35985 13217 2 | 12     | \$2.88           |                | \$3.06           |                | \$3.26           |                | \$3.50           |                |
| 12819               | HARDER TEA ORIG.                    | 12/23.5 OZ.           | \$29.36             |                        | \$2.45       | 6-35985-80378-2 | 12     | \$2.88           |                | \$3.06           |                | \$3.26           |                | \$3.50           |                |
| 12851               | HARDER VARIETY                      | 12PK CAN              | \$30.98             |                        | \$15.49      | 6 35985 80241 9 | 2      | \$18.22          | \$1.52         | \$19.36          | \$1.61         | \$20.65          | \$1.72         | \$22.13          | \$1.84         |
| MODELITO            |                                     |                       |                     |                        |              |                 |        |                  |                |                  |                |                  |                |                  |                |
| 88375               | MODELITO                            | 24/7 OZ. BTL          | \$18.74             |                        | \$18.74      | 0 33544 00021 2 | 1      | \$22.05          | \$0.92         | \$23.43          | \$0.98         | \$24.99          | \$1.04         | \$26.77          | \$1.12         |
| MODELO CHELADA'S    |                                     |                       |                     |                        |              |                 |        |                  |                |                  |                |                  |                |                  |                |
| 88360               | CHELADA                             | 24 OZ. CAN            | \$33.50             |                        | \$2.79       | 0 80660 95796 8 | 12     | \$3.28           |                | \$3.49           |                | \$3.72           |                | \$3.99           |                |
| 88369               | CHELADA                             | 12PK CAN              | \$31.49             |                        | \$15.75      | 0 33544 00188 2 | 2      | \$18.52          | \$1.54         | \$19.68          | \$1.64         | \$20.99          | \$1.75         | \$22.49          | \$1.87         |
| 88363               | CHILI MANGO                         | 24 OZ                 | \$33.50             |                        | \$2.79       | 0 33544 00026 7 | 12     | \$3.28           |                | \$3.49           |                | \$3.72           |                | \$3.99           |                |
| 88359               | FRESA PICANTE                       | 24 OZ.                | \$33.50             |                        | \$2.79       | 0 33544 00231 5 | 12     | \$3.28           |                | \$3.49           |                | \$3.72           |                | \$3.99           |                |
| 88362               | LIMON                               | 24 OZ. CAN            | \$33.50             |                        | \$2.79       | 0 33544 95060 9 | 12     | \$3.28           |                | \$3.49           |                | \$3.72           |                | \$3.99           |                |
| 88365               | LIMON                               | 12PK CAN              | \$31.49             |                        | \$15.75      | 0 33544 00130 1 | 2      | \$18.52          | \$1.54         | \$19.68          | \$1.64         | \$20.99          | \$1.75         | \$22.49          | \$1.87         |
| 88358               | NEGRA CON CHILE                     | 24 OZ.                | \$33.50             |                        | \$2.79       | 0 33544 00233 9 | 12     | \$3.28           |                | \$3.49           |                | \$3.72           |                | \$3.99           |                |
| 88364               | PINA PICANTE                        | 24 OZ. CAN            | \$33.50             |                        | \$2.79       | 0 33544 00080 9 | 12     | \$3.28           |                | \$3.49           |                | \$3.72           |                | \$3.99           |                |
| 88368               | SANDIA PICANTE                      | 24 OZ. CAN            | \$33.50             |                        | \$2.79       | 0 33544 00187 5 | 12     | \$3.28           |                | \$3.49           |                | \$3.72           |                | \$3.99           |                |
| 88367               | VARIETY                             | 12PK CAN              | \$31.49             |                        | \$15.75      | 0 33544 00177 6 | 2      | \$18.52          | \$1.54         | \$19.68          | \$1.64         | \$20.99          | \$1.75         | \$22.49          | \$1.87         |
| MODELO ESPECIAL     |                                     |                       |                     |                        |              |                 |        |                  |                |                  |                |                  |                |                  |                |
| 88300               | 24OZ CAN                            |                       | \$31.00             |                        | \$2.58       | 0 80660 95721 0 | 12     | \$3.04           |                | \$3.23           |                | \$3.44           |                | \$3.69           |                |
| 88301               | 6PK CAN                             |                       | \$31.47             |                        | \$7.87       | 0 33544 00209 4 | 4      | \$9.26           | \$1.54         | \$9.83           | \$1.64         | \$10.49          | \$1.75         | \$11.24          | \$1.87         |
| 88302               | 12PK CAN                            |                       | \$28.49             |                        | \$14.25      | 0 80660 95715 9 | 2      | \$16.76          | \$1.40         | \$17.81          | \$1.48         | \$18.99          | \$1.58         | \$20.35          | \$1.70         |
| 88311               | 18 PK CAN                           |                       | \$18.37             |                        | \$18.37      | 0 80660 95711 1 | 1      | \$21.61          | \$1.20         | \$22.96          | \$1.28         | \$24.49          | \$1.36         | \$26.24          | \$1.46         |
| 88312               | 18 PK BTL                           |                       | \$22.49             |                        | \$22.49      | 0 33544 95027 2 | 1      | \$26.46          | \$1.47         | \$28.11          | \$1.56         | \$29.99          | \$1.67         | \$32.13          | \$1.78         |
| 88320               | 6PK BTL                             |                       | \$34.47             |                        | \$8.62       | 0 80660 95765 4 | 4      | \$10.14          | \$1.69         | \$10.77          | \$1.80         | \$11.49          | \$1.92         | \$12.31          | \$2.05         |
| 88321               | 12 PK BTL                           |                       | \$31.49             |                        | \$15.75      | 0 80660 95757 9 | 2      | \$18.52          | \$1.54         | \$19.68          | \$1.64         | \$20.99          | \$1.75         | \$22.49          | \$1.87         |
| 88322               | 24 PK BTL                           |                       | \$26.94             |                        | \$26.94      | 0 80660 95776 0 | 1      | \$31.69          | \$1.32         | \$33.68          | \$1.40         | \$35.92          | \$1.50         | \$38.49          | \$1.60         |
| 88323               | 24 PK CAN                           |                       | \$23.95             |                        | \$23.95      | 0 80660 95710 4 | 1      | \$28.18          | \$1.17         | \$29.94          | \$1.25         | \$31.93          | \$1.33         | \$34.21          | \$1.43         |
| 88338               | 32 OZ. BTL                          |                       | \$35.80             |                        | \$2.98       | 0 33544 95090 6 | 12     | \$3.51           |                | \$3.73           |                | \$3.98           |                | \$4.26           |                |
| 88339               | 24 OZ. BTL                          |                       | \$31.00             |                        | \$2.58       | 0 80660 95777 7 | 12     | \$3.04           |                | \$3.23           |                | \$3.44           |                | \$3.69           |                |
| 88351               | 1/4 BBL                             |                       | \$75.00             |                        | \$75.00      |                 | 992 OZ | \$88.24          |                | \$93.75          |                | \$100.00         |                | \$107.14         |                |
| 88350               | 1/2 BBL                             |                       | \$140.00            |                        | \$140.00     | 0 80660 95773 9 | 992 OZ | \$164.71         |                | \$175.00         |                | \$186.67         |                | \$200.00         |                |
| MODELO NEGRA        |                                     |                       |                     |                        |              |                 |        |                  |                |                  |                |                  |                |                  |                |
| 88420               | 6 PK BTL                            |                       | \$34.47             |                        | \$8.62       | 0 80660 95785 2 | 4      | \$10.14          | \$1.69         | \$10.77          | \$1.80         | \$11.49          | \$1.92         | \$12.31          | \$2.05         |
| 88421               | 12 PK BTL                           |                       | \$31.49             |                        | \$15.75      | 0 80660 95787 6 | 2      | \$18.52          | \$1.54         | \$19.68          | \$1.64         | \$20.99          | \$1.75         | \$22.49          | \$1.87         |
| 88451               | 1/4 BBL                             |                       | \$80.00             |                        | \$80.00      |                 | 992 OZ | \$94.12          |                | \$100.00         |                | \$106.67         |                | \$114.29         |                |
| 88450               | 1/2 BBL                             |                       | \$140.00            |                        | \$140.00     | 0 80660 95773 9 | 992 OZ | \$164.71         |                | \$175.00         |                | \$186.67         |                | \$200.00         |                |
| MODELO ORO          |                                     |                       |                     |                        |              |                 |        |                  |                |                  |                |                  |                |                  |                |
| 88480               | 12PK CAN                            |                       | \$28.49             |                        | \$14.25      | 0 33544 00162 2 | 2      | \$16.76          | \$1.40         | \$17.81          | \$1.48         | \$18.99          | \$1.58         | \$20.35          | \$1.70         |
| 88483               | 12PK BTL                            |                       | \$31.49             |                        | \$15.75      | 0 33544 00248 3 | 2      | \$18.52          | \$1.54         | \$19.68          | \$1.64         | \$20.99          | \$1.75         | \$22.49          | \$1.87         |
| 88482               | 18 PK CAN                           |                       | \$18.37             |                        | \$18.37      | 0 33544 00230 8 | 1      | \$21.61          | \$1.20         | \$22.96          | \$1.28         | \$24.49          | \$1.36         | \$26.24          | \$1.46         |
| 88481               | 24OZ CAN                            |                       | \$31.00             |                        | \$2.58       | 0 33544 00165 3 | 12     | \$3.04           |                | \$3.23           |                | \$3.44           |                | \$3.69           |                |
| MODELO RANCH WATER  |                                     |                       |                     |                        |              |                 |        |                  |                |                  |                |                  |                |                  |                |
| 88490               | 6PK CAN                             |                       | \$34.47             |                        | \$8.62       | 0 33544 00143 1 | 4      | \$10.14          | \$1.69         | \$10.77          | \$1.80         | \$11.49          | \$1.92         | \$12.31          | \$2.05         |
| MODELO SPIKED AGUAS |                                     |                       |                     |                        |              |                 |        |                  |                |                  |                |                  |                |                  |                |
| 88390               | SPIKED FRESCAS PINA                 | 24 OZ.                | \$33.50             |                        | \$2.79       | 0 33544 00202 5 | 12     | \$3.28           |                | \$3.49           |                | \$3.72           |                | \$3.99           |                |
| 88391               | SPIKED FRESCAS VARIETY              | 12PK C                | \$31.49             |                        | \$15.75      | 0 33544 00201 8 | 2      | \$18.52          | \$1.54         | \$19.68          | \$1.64         | \$20.99          | \$1.75         | \$22.49          | \$1.87         |
| MXD COCKTAIL        |                                     |                       |                     |                        |              |                 |        |                  |                |                  |                |                  |                |                  |                |
| 97920               | LONG ISLAND ICE TEA                 | 16 OZ. CAN            | \$41.90             |                        | \$1.75       | 6 35985 26068 4 | 24     | \$2.05           |                | \$2.18           |                | \$2.33           |                | \$2.49           |                |
| 97921               | MARGARITA                           | 16 OZ. CAN            | \$41.90             |                        | \$1.75       | 6 35985 26070 7 | 24     | \$2.05           |                | \$2.18           |                | \$2.33           |                | \$2.49           |                |
| 97922               | MAI TAI                             | 16 OZ.                | \$41.90             |                        | \$1.75       | 6 35985 26094 3 | 24     | \$2.05           |                | \$2.18           |                | \$2.33           |                | \$2.49           |                |
| 97923               | STRAW DAIQUIRI                      | 16 OZ.                | \$41.90             |                        | \$1.75       | 6 35985 10036 2 | 24     | \$2.05           |                | \$2.18           |                | \$2.33           |                | \$2.49           |                |
| NEW BELGIUM         |                                     |                       |                     |                        |              |                 |        |                  |                |                  |                |                  |                |                  |                |
| 67744               | 1554 ENLIGHTENED BLCK               | 1/2 BBL               | \$170.00            |                        | \$170.00     |                 | 1      | \$200.00         |                | \$212.50         |                | \$226.67         |                | \$242.86         |                |
| 67745               | 1554 ENLIGHTENED BLCK               | 1/6 BBL               | \$75.00             |                        | \$75.00      |                 | 1      | \$88.24          |                | \$93.75          |                | \$100.00         |                | \$107.14         |                |
| 67746               | 1554 ENLIGHTENED BLCK               | 6 PK                  | \$33.56             |                        | \$8.39       | 7 54527 00122 3 | 4      | \$9.87           | \$1.65         | \$10.49          | \$1.75         | \$11.19          | \$1.86         | \$11.99          | \$2.00         |
| 67758               | FAT TIRE                            | 1/2 BBL               | \$170.00            |                        | \$170.00     |                 | 1      | \$200.00         |                | \$212.50         |                | \$226.67         |                | \$242.86         |                |
| 67759               | FAT TIRE                            | 1/6 BBL               | \$75.00             |                        | \$75.00      |                 | 1      | \$88.24          |                | \$93.75          |                | \$100.00         |                | \$107.14         |                |
| 67761               | FAT TIRE                            | 12 PK CAN             | \$29.98             |                        | \$14.99      | 7 54527 00161 2 | 2      | \$17.64          | \$1.47         | \$18.74          | \$1.56         | \$19.99          | \$1.67         | \$21.41          | \$1.78         |
| 67762               | FAT TIRE                            | 12 PK BTL             | \$29.98             |                        | \$14.99      | 7 54527 00024 0 | 2      | \$17.64          | \$1.47         | \$18.74          | \$1.56         | \$19.99          | \$1.67         | \$21.41          | \$1.78         |
| 67749               | FAT TIRE                            | 6 PK CAN              | \$32.16             |                        | \$8.04       | 7 54527 00022 6 | 4      | \$9.46           | \$1.58         | \$10.05          | \$1.68         | \$10.72          | \$1.79         | \$11.49          | \$1.91         |
| 88997               | MOUNTAIN TIME LAGER                 | 12PK CAN              | \$23.34             |                        | \$11.67      | 7 54527 01024 9 | 2      | \$13.73          | \$1.14         | \$14.59          | \$1.22         | \$15.56          | \$1.30         | \$16.67          | \$1.39         |
| 88998               | MOUNTAIN TIME LAGER                 | 1/2 BBL               | \$135.00            |                        | \$135.00     |                 | 1      | \$158.82         |                | \$168.75         |                | \$180.00         |                | \$192.86         |                |
| 67796               | TRIPPEL                             | 6 PK                  | \$33.56             |                        | \$8.39       | 7 54527 00052 3 | 4      | \$9.87           | \$1.65         | \$10.49          | \$1.75         | \$11.19          | \$1.86         | \$11.99          | \$2.00         |
| 67752               | VARIETY                             | 12 PK CAN             | \$29.98             |                        | \$14.99      | 7 54527 00470 5 | 2      | \$17.64          | \$1.47         | \$18.74          | \$1.56         | \$19.99          | \$1.67         | \$21.41          | \$1.78         |
| 67702               | VOODOO                              | 1985 1/2 BBL          | \$180.00            |                        | \$180.00     |                 | 1      | \$211.76         |                | \$225.00         |                | \$240.00         |                | \$257.14         |                |
| 67704               | VOODOO                              | 1985 6PK              | \$33.56             |                        | \$8.39       | 7 54527 00994 6 | 4      | \$9.87           | \$1.65         | \$10.49          | \$1.75         | \$11.19          | \$1.86         | \$11.99          | \$2.00         |
| 89107               | VOODOO                              | FRUIT FORCE 6PK       | \$33.56             |                        | \$8.39       | 7 54527 01220 5 | 4      | \$9.87           | \$1.65         | \$10.49          | \$1.75         | \$11.19          | \$1.86         | \$11.99          | \$2.00         |
| 89109               | VOODOO                              | FRUIT FORCE 19.2 OZ.  | \$33.45             |                        | \$2.23       | 7 54527 01207 6 | 15     | \$2.62           |                | \$2.79           |                | \$2.97           |                | \$3.19           |                |
| 66971               | VOODOO                              | HARDCHARGED PEACH 24  | \$28.44             |                        | \$2.37       | 7 54527 01228 1 | 12     | \$2.79           |                | \$2.96           |                | \$3.16           |                | \$3.39           |                |
| 66970               | VOODOO                              | HARDCHARGED TEA 24 OZ | \$28.44             |                        | \$2.37       | 7 54527 01164 2 | 12     | \$2.79           |                | \$2.96           |                | \$3.16           |                | \$3.39           |                |
| 66972               | VOODOO                              | HARDCHARGED TEA 12PK  | \$29.98             |                        | \$14.99      | 7 54527 01235 9 | 2      | \$17.64          | \$1.47         | \$18.74          | \$1.56         | \$19.99          | \$1.67         | \$21.41          | \$1.78         |
| 66973               |                                     |                       |                     |                        |              |                 |        |                  |                |                  |                |                  |                |                  |                |

| PROD.<br>#                 | TEC DISTRIBUTING                    |  | RETAIL<br>CASE<br>COST | PREVIOUS<br>RETAIL<br>CASE COST | RETAIL<br>UNIT<br>COST | PKG SIZE        |             | RETAIL @<br>UNIT | 15%<br>SINGLES | RETAIL @<br>UNIT | 20%<br>SINGLES | RETAIL @<br>UNIT | 25%<br>SINGLES | RETAIL @<br>UNIT | 30%<br>SINGLES |
|----------------------------|-------------------------------------|--|------------------------|---------------------------------|------------------------|-----------------|-------------|------------------|----------------|------------------|----------------|------------------|----------------|------------------|----------------|
|                            | PRICES - TEC DISTRIBUTING<br>May-25 |  |                        |                                 |                        | UPC<br>CODES    | PER<br>CASE |                  |                |                  |                |                  |                |                  |                |
| -----                      |                                     |  | -----                  | -----                           | -----                  | -----           | -----       | -----            | -----          | -----            | -----          | -----            | -----          | -----            | -----          |
| NEW BELGIUM                |                                     |  |                        |                                 |                        |                 |             |                  |                |                  |                |                  |                |                  |                |
| 67741                      | VOODOO RANGER 6 PK CAN              |  | \$32.16                |                                 | \$8.04                 | 7 54527 00066 0 | 4           | \$9.46           | \$1.58         | \$10.05          | \$1.68         | \$10.72          | \$1.79         | \$11.49          | \$1.91         |
| 67742                      | VOODOO RANGER 12 PK BTL             |  | \$29.98                |                                 | \$14.99                | 7 54527 00068 4 | 2           | \$17.64          | \$1.47         | \$18.74          | \$1.56         | \$19.99          | \$1.67         | \$21.41          | \$1.78         |
| 67782                      | VOODOO RANGER 12 PK CAN             |  | \$29.98                |                                 | \$14.99                | 7 54527 00362 3 | 2           | \$17.64          | \$1.47         | \$18.74          | \$1.56         | \$19.99          | \$1.67         | \$21.41          | \$1.78         |
| 67784                      | VOODOO RANGER 1/6 BBL               |  | \$75.00                |                                 | \$75.00                |                 | 1           | \$88.24          |                | \$93.75          |                | \$100.00         |                | \$107.14         |                |
| 66980                      | VOODOO TROPIC FORCE 1/2 BBL         |  | \$180.00               |                                 | \$180.00               |                 | 1           | \$211.76         |                | \$225.00         |                | \$240.00         |                | \$257.14         |                |
| 66981                      | VOODOO TROPIC FORCE 1/6 BBL         |  | \$80.00                |                                 | \$80.00                |                 | 1           | \$94.12          |                | \$100.00         |                | \$106.67         |                | \$114.29         |                |
| 66982                      | VOODOO TROPIC FORCE 19.2            |  | \$33.45                |                                 | \$2.23                 | 7 54527 01227 4 | 15          | \$2.62           |                | \$2.79           |                | \$2.97           |                | \$3.19           |                |
| 66983                      | VOODOO TROPIC FORCE 6PK             |  | \$33.56                |                                 | \$8.39                 | 7 54527 00652 5 | 4           | \$9.87           | \$1.65         | \$10.49          | \$1.75         | \$11.19          | \$1.86         | \$11.99          | \$2.00         |
| 67754                      | VOODOO TROPIC FORCE 3/8/7.5 OZ.     |  | \$20.98                |                                 | \$6.99                 | 7 54527 01265 6 | 3           | \$8.23           | \$1.03         | \$8.74           | \$1.09         | \$9.32           | \$1.17         | \$9.99           | \$1.25         |
| 67769                      | VOODOO VARIETY- HOPPY 12PK C        |  | \$30.78                |                                 | \$15.39                | 7 54527 01070 6 | 2           | \$18.11          | \$1.51         | \$19.24          | \$1.60         | \$20.52          | \$1.71         | \$21.99          | \$1.83         |
| NEW BELGIUM LIGHTSTRIKE    |                                     |  |                        |                                 |                        |                 |             |                  |                |                  |                |                  |                |                  |                |
| 89040                      | LEMON LIME 4PK                      |  | \$43.16                |                                 | \$7.19                 | 7 54527 01251 9 | 6           | \$8.46           | \$2.12         | \$8.99           | \$2.25         | \$9.59           | \$2.40         | \$10.28          | \$2.57         |
| 89041                      | ORANGE MANGO 4PK                    |  | \$43.16                |                                 | \$7.19                 | 7 54527 01272 4 | 6           | \$8.46           | \$2.12         | \$8.99           | \$2.25         | \$9.59           | \$2.40         | \$10.28          | \$2.57         |
| PACIFICO                   |                                     |  |                        |                                 |                        |                 |             |                  |                |                  |                |                  |                |                  |                |
| 88220                      | PACIFICO 6PK BTL                    |  | \$34.47                |                                 | \$8.62                 | 0 80660 95301 4 | 4           | \$10.14          | \$1.69         | \$10.77          | \$1.80         | \$11.49          | \$1.92         | \$12.31          | \$2.05         |
| 88221                      | PACIFICO 12PK BTL                   |  | \$31.49                |                                 | \$15.75                | 0 80660 95315 1 | 2           | \$18.52          | \$1.54         | \$19.68          | \$1.64         | \$20.99          | \$1.75         | \$22.49          | \$1.87         |
| 88222                      | PACIFICO 12PK CAN                   |  | \$31.49                |                                 | \$15.75                | 0 33544 95031 9 | 2           | \$18.52          | \$1.54         | \$19.68          | \$1.64         | \$20.99          | \$1.75         | \$22.49          | \$1.87         |
| 88223                      | PACIFICO 18PK CAN                   |  | \$18.37                |                                 | \$18.37                | 0 33544 00173 8 | 1           | \$21.61          | \$1.20         | \$22.96          | \$1.28         | \$24.49          | \$1.36         | \$26.24          | \$1.46         |
| 88230                      | PACIFICO 24 OZ. CAN                 |  | \$31.00                |                                 | \$2.58                 | 0 33544 95022 7 | 12          | \$3.04           |                | \$3.23           |                | \$3.44           |                | \$3.69           |                |
| 88224                      | PACIFICO 18 PK BTL                  |  | \$22.49                |                                 | \$22.49                | 0 33544 00113 4 | 1           | \$26.46          | \$1.47         | \$28.11          | \$1.56         | \$29.99          | \$1.67         | \$32.13          | \$1.78         |
| 88251                      | PACIFICO 1/4 BBL SLIM               |  | \$75.00                |                                 | \$75.00                |                 | 992 OZ      | \$88.24          |                | \$93.75          |                | \$100.00         |                | \$107.14         |                |
| 88250                      | PACIFICO 1/2 BBL                    |  | \$140.00               |                                 | \$140.00               |                 | 1984 OZ.    | \$164.71         |                | \$175.00         |                | \$186.67         |                | \$200.00         |                |
| PIRATE WATER               |                                     |  |                        |                                 |                        |                 |             |                  |                |                  |                |                  |                |                  |                |
| 66112                      | MARGARITA 16 OZ.                    |  | \$25.04                |                                 | \$1.04                 | 8 49806 00502 0 | 24          | \$1.23           |                | \$1.30           |                | \$1.39           |                | \$1.49           |                |
| 66111                      | MIAMI VICE 16 OZ.                   |  | \$25.04                |                                 | \$1.04                 | 8 49806 00505 1 | 24          | \$1.23           |                | \$1.30           |                | \$1.39           |                | \$1.49           |                |
| 66110                      | SEX ON BEACH 16 OZ.                 |  | \$25.04                |                                 | \$1.04                 | 8 49806 00503 7 | 24          | \$1.23           |                | \$1.30           |                | \$1.39           |                | \$1.49           |                |
| ROOSTER'S BREWING          |                                     |  |                        |                                 |                        |                 |             |                  |                |                  |                |                  |                |                  |                |
| 21306                      | BLOOD ORANGE 6PK                    |  | \$31.07                |                                 | \$7.77                 | 8 57309 00807 3 | 4           | \$9.14           | \$1.52         | \$9.71           | \$1.62         | \$10.36          | \$1.73         | \$11.10          | \$1.85         |
| 21307                      | BLOOD ORANGE 1/6 BBL                |  | \$72.00                |                                 | \$72.00                |                 | 1           | \$84.71          |                | \$90.00          |                | \$96.00          |                | \$102.86         |                |
| 21308                      | BLOOD ORANGE 1/2 BBL                |  | \$155.00               |                                 | \$155.00               |                 | 1           | \$182.35         |                | \$193.75         |                | \$206.67         |                | \$221.43         |                |
| 21324                      | CHOCOLATE STOUT 1/6 BBL             |  | \$72.00                |                                 | \$72.00                |                 | 1           | \$84.71          |                | \$90.00          |                | \$96.00          |                | \$102.86         |                |
| 21347                      | DOUBLE IPA 1/6 BBL                  |  | \$78.00                |                                 | \$78.00                |                 | 1           | \$91.76          |                | \$97.50          |                | \$104.00         |                | \$111.43         |                |
| 21323                      | HIBISCUS SOUR 4PK 16 OZ.            |  | \$55.50                | NEW                             | \$9.25                 | 8 57309 00835 6 | 6           | \$10.88          | \$2.72         | \$11.56          | \$2.89         | \$12.33          | \$3.08         | \$13.21          | \$3.30         |
| 21313                      | HIGH DESERT 6PK                     |  | \$31.07                |                                 | \$7.77                 | 8 57309 00811 0 | 4           | \$9.14           | \$1.52         | \$9.71           | \$1.62         | \$10.36          | \$1.73         | \$11.10          | \$1.85         |
| 21318                      | HONEY WHEAT 1/6 BBL                 |  | \$72.00                |                                 | \$72.00                |                 | 1           | \$84.71          |                | \$90.00          |                | \$96.00          |                | \$102.86         |                |
| 21319                      | HONEY WHEAT 1/2 BBL                 |  | \$155.00               |                                 | \$155.00               |                 | 1           | \$182.35         |                | \$193.75         |                | \$206.67         |                | \$221.43         |                |
| 21349                      | IDENTITY CRISIS 1/2 BBL             |  | \$155.00               |                                 | \$155.00               |                 | 1           | \$182.35         |                | \$193.75         |                | \$206.67         |                | \$221.43         |                |
| 21345                      | IRISH STOUT 1/6 BBL                 |  | \$72.00                |                                 | \$72.00                |                 | 1           | \$84.71          |                | \$90.00          |                | \$96.00          |                | \$102.86         |                |
| 21310                      | JET WAY JUICY 4PK 16 OZ.            |  | \$55.50                |                                 | \$9.25                 | 8 57309 00830 1 | 6           | \$10.88          | \$2.72         | \$11.56          | \$2.89         | \$12.33          | \$3.08         | \$13.21          | \$3.30         |
| 21338                      | PATIO PILSNER 1/6 BBL               |  | \$72.00                |                                 | \$72.00                |                 | 1           | \$84.71          |                | \$90.00          |                | \$96.00          |                | \$102.86         |                |
| 21339                      | PATIO PILSNER 1/2 BBL               |  | \$155.00               |                                 | \$155.00               |                 | 1           | \$182.35         |                | \$193.75         |                | \$206.67         |                | \$221.43         |                |
| 21336                      | PECAN PIE 1/6 BBL                   |  | \$72.00                |                                 | \$72.00                |                 | 1           | \$84.71          |                | \$90.00          |                | \$96.00          |                | \$102.86         |                |
| SALT FLATS BARTENDER TO GO |                                     |  |                        |                                 |                        |                 |             |                  |                |                  |                |                  |                |                  |                |
| 21202                      | LONG ISLAND 4PK                     |  | \$58.60                |                                 | \$9.77                 | 8 50012 86800 2 | 6           | \$11.49          | \$2.87         | \$12.21          | \$3.05         | \$13.02          | \$3.26         | \$13.95          | \$3.49         |
| 21203                      | SEX ON THE FLAT 4PK                 |  | \$58.60                |                                 | \$9.77                 | 8 50012 86821 7 | 6           | \$11.49          | \$2.87         | \$12.21          | \$3.05         | \$13.02          | \$3.26         | \$13.95          | \$3.49         |
| 21204                      | TEQUILA SUNRISE 4 PK                |  | \$58.60                |                                 | \$9.77                 | 8 50012 86801 9 | 6           | \$11.49          | \$2.87         | \$12.21          | \$3.05         | \$13.02          | \$3.26         | \$13.95          | \$3.49         |
| SALT FLATS BREWING         |                                     |  |                        |                                 |                        |                 |             |                  |                |                  |                |                  |                |                  |                |
| 21006                      | BAJA MEXICANA ALE 1/2 BBL           |  | \$150.00               |                                 | \$150.00               |                 | 1           | \$176.47         |                | \$187.50         |                | \$200.00         |                | \$214.29         |                |
| 21008                      | BAJA MEXICANA ALE 6PK               |  | \$31.97                |                                 | \$7.99                 | 8 52084 00811 9 | 4           | \$9.40           | \$1.57         | \$9.99           | \$1.67         | \$10.66          | \$1.78         | \$11.42          | \$1.90         |
| 21014                      | DEUCE COUPE COPPER ALE 6PK          |  | \$31.97                |                                 | \$7.99                 | 8 52084 00830 0 | 4           | \$9.40           | \$1.57         | \$9.99           | \$1.67         | \$10.66          | \$1.78         | \$11.42          | \$1.90         |
| 21015                      | FLAT OUT HEFE 1/2 BBL               |  | \$150.00               |                                 | \$150.00               |                 | 1           | \$176.47         |                | \$187.50         |                | \$200.00         |                | \$214.29         |                |
| 21017                      | FLAT OUT HEFE 6 PK                  |  | \$31.97                |                                 | \$7.99                 | 8 52084 00806 5 | 4           | \$9.40           | \$1.57         | \$9.99           | \$1.67         | \$10.66          | \$1.78         | \$11.42          | \$1.90         |
| 21040                      | SAVE THE LAKE 1/2 BBL               |  | \$150.00               |                                 | \$150.00               |                 | 1           | \$176.47         |                | \$187.50         |                | \$200.00         |                | \$214.29         |                |
| SAM ADAMS                  |                                     |  |                        |                                 |                        |                 |             |                  |                |                  |                |                  |                |                  |                |
| 78480                      | AMERICAN LIGHT 6 PK CAN             |  | \$32.16                |                                 | \$8.04                 | 0 87692 01933 6 | 4           | \$9.46           | \$1.58         | \$10.05          | \$1.68         | \$10.72          | \$1.79         | \$11.49          | \$1.91         |
| 78481                      | AMERICAN LIGHT 12 PK CAN            |  | \$29.98                | NEW                             | \$14.99                | 0 87692 01932 9 | 2           | \$17.64          | \$1.47         | \$18.74          | \$1.56         | \$19.99          | \$1.67         | \$21.41          | \$1.78         |
| 78497                      | AMERICAN LIGHT 24 OZ.               |  | \$28.44                | NEW                             | \$2.37                 | 0 87692 02078 3 | 12          | \$2.79           |                | \$2.96           |                | \$3.16           |                | \$3.39           |                |
| 78475                      | CHERRY WHEAT 6 PK                   |  | \$32.16                |                                 | \$8.04                 | 0 87692 27102 4 | 4           | \$9.46           | \$1.58         | \$10.05          | \$1.68         | \$10.72          | \$1.79         | \$11.49          | \$1.91         |
| 78466                      | COLD SNAP 1/2 BBL                   |  | \$170.00               |                                 | \$170.00               |                 | 1           | \$200.00         |                | \$212.50         |                | \$226.67         |                | \$242.86         |                |
| 78467                      | COLD SNAP 1/6 BBL                   |  | \$74.00                |                                 | \$74.00                |                 | 1           | \$87.06          |                | \$92.50          |                | \$98.67          |                | \$105.71         |                |
| 78468                      | COLD SNAP 12PK BTL                  |  | \$29.98                |                                 | \$14.99                | 0 87692 01103 3 | 2           | \$17.64          | \$1.47         | \$18.74          | \$1.56         | \$19.99          | \$1.67         | \$21.41          | \$1.78         |
| 78470                      | COLD SNAP 6PK BTL                   |  | \$32.16                |                                 | \$8.04                 | 0 87692 30050 2 | 4           | \$9.46           | \$1.58         | \$10.05          | \$1.68         | \$10.72          | \$1.79         | \$11.49          | \$1.91         |
| 78490                      | LAGER 1/2 BBL                       |  | \$170.00               |                                 | \$170.00               |                 | 1           | \$200.00         |                | \$212.50         |                | \$226.67         |                | \$242.86         |                |
| 78491                      | LAGER 1/6 BBL                       |  | \$74.00                |                                 | \$74.00                |                 | 1           | \$87.06          |                | \$92.50          |                | \$98.67          |                | \$105.71         |                |
| 78492                      | LAGER 12 PK BTL                     |  | \$29.98                |                                 | \$14.99                | 0 87692 10014 0 | 2           | \$17.64          | \$1.47         | \$18.74          | \$1.56         | \$19.99          | \$1.67         | \$21.41          | \$1.78         |
| 78495                      | LAGER 6 PK                          |  | \$32.16                |                                 | \$8.04                 | 0 87692 10012 6 | 4           | \$9.46           | \$1.58         | \$10.05          | \$1.68         | \$10.72          | \$1.79         | \$11.49          | \$1.91         |
| 78524                      | SPRING VARIETY 12PK CAN             |  | \$29.98                |                                 | \$14.99                | 0 87692 00358 8 | 2           | \$17.64          | \$1.47         | \$18.74          | \$1.56         | \$19.99          | \$1.67         | \$21.41          | \$1.78         |
| SAM ADAMS NA               |                                     |  |                        |                                 |                        |                 |             |                  |                |                  |                |                  |                |                  |                |
| 78488                      | GOLD RUSH NA 6PK                    |  | \$32.16                |                                 | \$8.04                 | 0 87692 01618 2 | 4           | \$9.46           | \$1.58         | \$10.05          | \$1.68         | \$10.72          | \$1.79         | \$11.49          | \$1.91         |
| 78472                      | JUST THE HAZE NA 6PK CAN            |  | \$32.16                |                                 | \$8.04                 | 0 87692 01190 3 | 4           | \$9.46           | \$1.58         | \$10.05          | \$1.68         | \$10.72          | \$1.79         | \$11.49          | \$1.91         |
| SAPPORO                    |                                     |  |                        |                                 |                        |                 |             |                  |                |                  |                |                  |                |                  |                |
| 67988                      | SAPPORO 12/20 OZ. BTL               |  | \$33.48                |                                 | \$2.79                 | 87975 00630 5   | 12          | \$3.28           |                | \$3.49           |                | \$3.72           |                | \$3.99           |                |
| 67989                      | SAPPORO 12/22 OZ. CAN               |  | \$36.00                |                                 | \$3.00                 | 87975 02650 1   | 12          | \$3.53           |                | \$3.75           |                | \$4.00           |                | \$4.29           |                |
| 67990                      | SAPPORO 4/6PK DRAFT                 |  | \$36.00                |                                 | \$9.00                 | 87975 01350 1   | 4           | \$10.59          | \$1.76         | \$11.25          | \$1.88         | \$12.00          | \$2.00         | \$12.86          | \$2.14         |
| SMIRNOFF                   |                                     |  |                        |                                 |                        |                 |             |                  |                |                  |                |                  |                |                  |                |
| 65621                      | BLUE RASPBERRY 6PK                  |  | \$34.47                | \$32.16                         | \$8.62                 | 0 82000 80332 4 | 4           | \$10.14          | \$1.69         | \$10.77          | \$1.80         | \$11.49          | \$1.92         | \$12.31          | \$2.05         |
| 65614                      | GREEN APPLE 6 PK 11.2 OZ.           |  | \$34.47                | \$32.16                         | \$8.62                 | 0 82000 72751 4 | 4           | \$10.14          | \$1.69         | \$10.77          | \$1.80         | \$11.49          | \$1.92         | \$12.31          | \$2.05         |
| 65615                      | ICE 23.5 OZ. CAN                    |  | \$29.36                | \$28.44                         | \$2.45                 | 0 82000 80639 4 | 12          | \$2.88           |                | \$3.06           |                | \$3.26           |                | \$3.50           |                |
| 65616                      | ICE 12 PK 11.2 OZ. BTL              |  | \$30.98                | \$29.98                         | \$15.49                | 0 82000 72518 3 | 2           | \$18.22          | \$1.52         | \$19.36          | \$1.61         | \$20.65          | \$1.72         | \$22.13          | \$1.84         |
| 65617                      | ICE 6 PK 11.2 OZ.                   |  | \$34.47                | \$32.16                         | \$8.62                 | 0 82000 72385 1 | 4           | \$10.14          | \$1.69         | \$10.77          | \$1.80         | \$11.49          | \$1.92         | \$12.31          | \$2.05         |
| 65618                      | NEON LEMON VARIETY 12 PK            |  | \$30.98                | \$29.98                         | \$15.49                | 0 82000 79876 7 | 2           | \$18.22          | \$1.52         | \$19.36          | \$1.61         | \$20.65          | \$1.72         | \$22.13          | \$1.84         |
| 65633                      | ORANGE CREAM 6 PK 11.2 OZ.          |  | \$34.47                | \$32.16                         | \$8.62                 | 0 82000 80911 1 | 4           | \$10.14</        |                |                  |                |                  |                |                  |                |

| PROD.<br>#               | TEC DISTRIBUTING                |          | RETAIL<br>CASE<br>COST | PREVIOUS<br>RETAIL<br>CASE COST | RETAIL<br>UNIT<br>COST | UPC<br>CODES | PKG SIZE<br>PER<br>CASE | 15%      |         | 20%      |         | 25%      |         | 30%      |         |
|--------------------------|---------------------------------|----------|------------------------|---------------------------------|------------------------|--------------|-------------------------|----------|---------|----------|---------|----------|---------|----------|---------|
|                          | PRICES - TEC DISTRIBUTING       |          |                        |                                 |                        |              |                         | RETAIL @ | SINGLES | RETAIL @ | SINGLES | RETAIL @ | SINGLES | RETAIL @ | SINGLES |
|                          | May-25                          |          |                        |                                 |                        |              |                         | UNIT     |         | UNIT     |         | UNIT     |         | UNIT     |         |
| -----                    |                                 |          | -----                  | -----                           | -----                  | -----        | -----                   | -----    | -----   | -----    | -----   | -----    | -----   | -----    | -----   |
| SMIRNOFF                 |                                 |          |                        |                                 |                        |              |                         |          |         |          |         |          |         |          |         |
| 65568                    | SMASH RED,WHT, BERRY 23.5 OZ.   | \$29.36  | \$28.44                | \$2.45                          | 0 82000 79522 3        | 12           |                         | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |
| 65555                    | SMASH SCREWDRIVER 23.5 OZ.      | \$29.36  | \$28.44                | \$2.45                          | 0 82000 77692 5        | 12           |                         | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |
| 65558                    | SMASH STRAW-LEMON 23.5 OZ.      | \$29.36  | \$28.44                | \$2.45                          | 0 82000 78633 7        | 12           |                         | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |
| 65563                    | SMASH VARIETY 8PK/16 OZ.        | \$41.60  |                        | \$13.87                         | 0 82000 80740 7        | 3            |                         | \$16.31  | \$2.04  | \$17.33  | \$2.17  | \$18.49  | \$2.31  | \$19.81  | \$2.48  |
| 65620                    | SOURCE PINEAPPLE 6 PK BTL       | \$34.47  | \$32.16                | \$8.62                          | 0 82000 78601 6        | 4            |                         | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |
| 65634                    | VARIETY - SUNNY DAYS 12PK       | \$30.98  | \$29.98                | \$15.49                         | 0 82000 80909 8        | 2            |                         | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |
| SMIRNOFF ZERO SUGAR      |                                 |          |                        |                                 |                        |              |                         |          |         |          |         |          |         |          |         |
| 65682                    | ZERO SUGAR VARIETY 12PK C       | \$30.98  | \$29.98                | \$15.49                         | 0 82000 79641 1        | 2            |                         | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |
| SNAKE RIVER BREWING      |                                 |          |                        |                                 |                        |              |                         |          |         |          |         |          |         |          |         |
| 97599                    | CROSS CZECH 6PK C               | \$36.75  |                        | \$9.19                          | 7 66352 72114 6        | 4            |                         | \$10.81  | \$1.80  | \$11.48  | \$1.91  | \$12.25  | \$2.04  | \$13.13  | \$2.19  |
| 97563                    | CROSS CZECH 1/2BBL              | \$173.00 |                        | \$173.00                        |                        | 1            |                         | \$203.53 |         | \$216.25 |         | \$230.67 |         | \$247.14 |         |
| 97569                    | CROSS CZECH 1/6 BBL             | \$88.00  |                        | \$88.00                         |                        | 1            |                         | \$103.53 |         | \$110.00 |         | \$117.33 |         | \$125.71 |         |
| 97534                    | DIRTY 30 6PK CAN                | \$38.25  |                        | \$9.56                          |                        | 4            |                         | \$11.25  | \$1.88  | \$11.95  | \$1.99  | \$12.75  | \$2.13  | \$13.66  | \$2.28  |
| 97517                    | DIRTY 30 1/6 BBL                | \$95.00  |                        | \$95.00                         |                        | 1            |                         | \$111.76 |         | \$118.75 |         | \$126.67 |         | \$135.71 |         |
| 97581                    | EARNED IT 6PK                   | \$38.25  |                        | \$9.56                          | 7 66352 75977 4        | 4            |                         | \$11.25  | \$1.88  | \$11.95  | \$1.99  | \$12.75  | \$2.13  | \$13.66  | \$2.28  |
| 97528                    | HEFEWEIZEN 6PK CAN              | \$36.75  |                        | \$9.19                          | 7 66352 60425 8        | 4            |                         | \$10.81  | \$1.80  | \$11.48  | \$1.91  | \$12.25  | \$2.04  | \$13.13  | \$2.19  |
| 97520                    | LAGER 1/2 BBL                   | \$173.00 |                        | \$173.00                        |                        | 1            |                         | \$203.53 |         | \$216.25 |         | \$230.67 |         | \$247.14 |         |
| 97521                    | LAGER 1/6 BBL                   | \$88.00  |                        | \$88.00                         |                        | 1            |                         | \$103.53 |         | \$110.00 |         | \$117.33 |         | \$125.71 |         |
| 97540                    | LAGER 6PK CAN                   | \$36.75  |                        | \$9.19                          | 7 66352 09331 1        | 4            |                         | \$10.81  | \$1.80  | \$11.48  | \$1.91  | \$12.25  | \$2.04  | \$13.13  | \$2.19  |
| 97523                    | PAKOS IPA 1/6 BBL               | \$95.00  |                        | \$95.00                         |                        | 1            |                         | \$111.76 |         | \$118.75 |         | \$126.67 |         | \$135.71 |         |
| 97507                    | PAKOS IPA 1/2 BB                | \$194.00 |                        | \$194.00                        |                        | 1            |                         | \$228.24 |         | \$242.50 |         | \$258.67 |         | \$277.14 |         |
| 97505                    | PAKOS IPA 6PK CA                | \$38.25  |                        | \$9.56                          | 7 66352 61207 9        | 4            |                         | \$11.25  | \$1.88  | \$11.95  | \$1.99  | \$12.75  | \$2.13  | \$13.66  | \$2.28  |
| 97530                    | PALE ALE 1/2 BBL                | \$173.00 |                        | \$173.00                        |                        | 1            |                         | \$203.53 |         | \$216.25 |         | \$230.67 |         | \$247.14 |         |
| 97503                    | PALE ALE 1/6 BBL                | \$88.00  |                        | \$88.00                         |                        | 1            |                         | \$103.53 |         | \$110.00 |         | \$117.33 |         | \$125.71 |         |
| 97504                    | PALE ALE 6PK CAN                | \$36.75  |                        | \$9.19                          | 7 66352 20323 9        | 4            |                         | \$10.81  | \$1.80  | \$11.48  | \$1.91  | \$12.25  | \$2.04  | \$13.13  | \$2.19  |
| 97541                    | ZONKER STOUT 6PK CN             | \$38.25  |                        | \$9.56                          | 7 66352 02134 5        | 4            |                         | \$11.25  | \$1.88  | \$11.95  | \$1.99  | \$12.75  | \$2.13  | \$13.66  | \$2.28  |
| 97592                    | ZONKER STOUT 1/6BBL             | \$95.00  |                        | \$95.00                         |                        | 1            |                         | \$111.76 |         | \$118.75 |         | \$126.67 |         | \$135.71 |         |
| SUN CRUISER              |                                 |          |                        |                                 |                        |              |                         |          |         |          |         |          |         |          |         |
| 78590                    | ICED TEA VARIETY 8PK            | \$41.97  |                        | \$13.99                         | 0 87692 02030 1        | 3            |                         | \$16.46  | \$2.06  | \$17.49  | \$2.19  | \$18.65  | \$2.33  | \$19.99  | \$2.50  |
| 78591                    | ICED TEA 4PK CAN                | \$46.14  |                        | \$7.69                          | 0 87692 02028 8        | 6            |                         | \$9.05   | \$2.26  | \$9.61   | \$2.40  | \$10.25  | \$2.56  | \$10.99  | \$2.75  |
| 78594                    | ICED TEA 24 OZ.                 | \$42.00  |                        | \$3.50                          | 0 87692 02192 6        | 12           |                         | \$4.12   |         | \$4.38   |         | \$4.67   |         | \$5.00   |         |
| 78592                    | LEMONADE ICE TEA 4PK CAN        | \$46.14  |                        | \$7.69                          | 0 87692 02029 5        | 6            |                         | \$9.05   | \$2.26  | \$9.61   | \$2.40  | \$10.25  | \$2.56  | \$10.99  | \$2.75  |
| 78593                    | VODKA LEMONADE VARIETY 8PK      | \$41.97  |                        | \$13.99                         | 0 87692 02154 4        | 3            |                         | \$16.46  | \$2.06  | \$17.49  | \$2.19  | \$18.65  | \$2.33  | \$19.99  | \$2.50  |
| TECATE                   |                                 |          |                        |                                 |                        |              |                         |          |         |          |         |          |         |          |         |
| 68116                    | TECATE 24 OZ. CAN               | \$27.51  |                        | \$2.29                          | 0 89826 00142 2        | 12           |                         | \$2.70   |         | \$2.87   |         | \$3.06   |         | \$3.28   |         |
| 68118                    | TECATE 18 PK CAN                | \$16.57  |                        | \$16.57                         | 0 89826 90183 8        | 1            |                         | \$19.49  | \$1.08  | \$20.71  | \$1.15  | \$22.09  | \$1.23  | \$23.67  | \$1.32  |
| 68125                    | TECATE 30 PK CAN                | \$25.18  |                        | \$25.18                         | 0 89826 30123 2        | 1            |                         | \$29.62  | \$0.99  | \$31.48  | \$1.05  | \$33.57  | \$1.12  | \$35.97  | \$1.20  |
| TRULY SPIKED & SPARKLING |                                 |          |                        |                                 |                        |              |                         |          |         |          |         |          |         |          |         |
| 78656                    | CITRUS SQUEEZE 24 OZ.           | \$28.44  |                        | \$2.37                          | 0 87692 01810 0        | 12           |                         | \$2.79   |         | \$2.96   |         | \$3.16   |         | \$3.39   |         |
| 78660                    | FRUIT PUNCH 24 OZ.              | \$28.44  |                        | \$2.37                          | 0 87692 01252 8        | 12           |                         | \$2.79   |         | \$2.96   |         | \$3.16   |         | \$3.39   |         |
| 78672                    | STRAWBERRY LEMON 24 OZ. CAN     | \$28.44  |                        | \$2.37                          | 0 87692 01168 2        | 12           |                         | \$2.79   |         | \$2.96   |         | \$3.16   |         | \$3.39   |         |
| 78688                    | TEQUILA & SODA VAR 8PK CAN      | \$41.97  |                        | \$13.99                         | 0 87692 01664 9        | 3            |                         | \$16.46  | \$2.06  | \$17.49  | \$2.19  | \$18.65  | \$2.33  | \$19.99  | \$2.50  |
| 78640                    | UNRULY BUMPIN BLUE RAZZ 24 OZ.  | \$28.44  | NEW                    | \$2.37                          | 0 87692 02198 8        | 12           |                         | \$2.79   |         | \$2.96   |         | \$3.16   |         | \$3.39   |         |
| 78692                    | UNRULY STRAW SMASH 16 OZ. CAN   | \$38.40  |                        | \$1.60                          | 0 87692 01943 5        | 24           |                         | \$1.88   |         | \$2.00   |         | \$2.13   |         | \$2.29   |         |
| 78691                    | UNRULY TROP TWIST 16 OZ. CAN    | \$38.40  |                        | \$1.60                          | 0 87692 01928 2        | 24           |                         | \$1.88   |         | \$2.00   |         | \$2.13   |         | \$2.29   |         |
| 78652                    | VARIETY 24 PK CAN               | \$25.94  |                        | \$1.08                          | 0 87692 00580 3        | 24           |                         | \$1.27   |         | \$1.35   |         | \$1.44   |         | \$1.54   |         |
| 78651                    | VARIETY- BERRY 12PK CAN         | \$29.98  |                        | \$14.99                         | 0 87692 00686 2        | 2            |                         | \$17.64  | \$1.47  | \$18.74  | \$1.56  | \$19.99  | \$1.67  | \$21.41  | \$1.78  |
| 78677                    | VARIETY- FLAVOR RUSH 30 PK      | \$22.49  |                        | \$22.49                         | 0 87692 01313 6        | 1            |                         | \$26.46  | \$0.88  | \$28.11  | \$0.94  | \$29.99  | \$1.00  | \$32.13  | \$1.07  |
| 78647                    | VARIETY- FRUIT PUNCH 12PK       | \$29.98  |                        | \$14.99                         | 0 87692 01227 6        | 2            |                         | \$17.64  | \$1.47  | \$18.74  | \$1.56  | \$19.99  | \$1.67  | \$21.41  | \$1.78  |
| 78654                    | VARIETY- LEMONADE 12PK          | \$29.98  |                        | \$14.99                         | 0 87692 00991 7        | 2            |                         | \$17.64  | \$1.47  | \$18.74  | \$1.56  | \$19.99  | \$1.67  | \$21.41  | \$1.78  |
| 78679                    | VARIETY- PARTY PACK 12PK C      | \$29.98  |                        | \$14.99                         | 0 87692 01850 6        | 2            |                         | \$17.64  | \$1.47  | \$18.74  | \$1.56  | \$19.99  | \$1.67  | \$21.41  | \$1.78  |
| 78678                    | VARIETY- SPRING GETAWAY 12PK C  | \$29.98  |                        | \$14.99                         | 0 87692 01282 5        | 2            |                         | \$17.64  | \$1.47  | \$18.74  | \$1.56  | \$19.99  | \$1.67  | \$21.41  | \$1.78  |
| 78690                    | VARIETY- UNRULY 12PK CAN        | \$29.98  |                        | \$14.99                         | 0 87692 01904 6        | 2            |                         | \$17.64  | \$1.47  | \$18.74  | \$1.56  | \$19.99  | \$1.67  | \$21.41  | \$1.78  |
| 78693                    | VARIETY- UNRULY LEMONADE 12PK C | \$29.98  | NEW                    | \$14.99                         | 0 87692 02199 5        | 2            |                         | \$17.64  | \$1.47  | \$18.74  | \$1.56  | \$19.99  | \$1.67  | \$21.41  | \$1.78  |
| 78686                    | VODKA SODA CLASSIC 8PK          | \$41.97  |                        | \$13.99                         | 0 87692 01742 4        | 3            |                         | \$16.46  | \$2.06  | \$17.49  | \$2.19  | \$18.65  | \$2.33  | \$19.99  | \$2.50  |
| 78685                    | VODKA SODA & PARADISE 8PK       | \$41.97  |                        | \$13.99                         | 0 87692 01748 6        | 3            |                         | \$16.46  | \$2.06  | \$17.49  | \$2.19  | \$18.65  | \$2.33  | \$19.99  | \$2.50  |
| 78661                    | WILD BERRY 24 OZ. CAN           | \$28.44  |                        | \$2.37                          | 0 87692 00951 1        | 12           |                         | \$2.79   |         | \$2.96   |         | \$3.16   |         | \$3.39   |         |
| 78674                    | WILD BERRY 1/2 BBL              | \$170.00 |                        | \$170.00                        |                        | 1            |                         | \$200.00 |         | \$212.50 |         | \$226.67 |         | \$242.86 |         |
| TWISTED                  |                                 |          |                        |                                 |                        |              |                         |          |         |          |         |          |         |          |         |
| 78542                    | HALF & HALF 6 PK                | \$32.16  |                        | \$8.04                          | 0 87692 75102 1        | 4            |                         | \$9.46   | \$1.58  | \$10.05  | \$1.68  | \$10.72  | \$1.79  | \$11.49  | \$1.91  |
| 78540                    | HALF & HALF 24 OZ.              | \$28.44  |                        | \$2.37                          | 0 87692 75231 8        | 12           |                         | \$2.79   |         | \$2.96   |         | \$3.16   |         | \$3.39   |         |
| 78541                    | HALF & HALF 12 PK CAN           | \$29.98  |                        | \$14.99                         | 0 87692 75134 2        | 2            |                         | \$17.64  | \$1.47  | \$18.74  | \$1.56  | \$19.99  | \$1.67  | \$21.41  | \$1.78  |
| 78543                    | HALF & HALF 18 PK CAN           | \$20.99  |                        | \$20.99                         | 0 87692 00057 0        | 1            |                         | \$24.69  | \$1.37  | \$26.24  | \$1.46  | \$27.99  | \$1.55  | \$29.99  | \$1.67  |
| 78703                    | LIGHT TEA 12PK                  | \$29.98  |                        | \$14.99                         | 0 87692 00671 8        | 2            |                         | \$17.64  | \$1.47  | \$18.74  | \$1.56  | \$19.99  | \$1.67  | \$21.41  | \$1.78  |
| 78704                    | LIGHT TEA 24 OZ.                | \$28.44  |                        | \$2.37                          | 0 87692 00117 1        | 12           |                         | \$2.79   |         | \$2.96   |         | \$3.16   |         | \$3.39   |         |
| 78558                    | PEACH 6 PK                      | \$32.16  |                        | \$8.04                          | 0 87692 97102 3        | 4            |                         | \$9.46   | \$1.58  | \$10.05  | \$1.68  | \$10.72  | \$1.79  | \$11.49  | \$1.91  |
| 78561                    | PEACH 24 OZ.                    | \$28.44  |                        | \$2.37                          | 0 87692 00490 5        | 12           |                         | \$2.79   |         | \$2.96   |         | \$3.16   |         | \$3.39   |         |
| 78555                    | PINEAPPLE 24 OZ.                | \$28.44  |                        | \$2.37                          | 0 87692 01614 4        | 12           |                         | \$2.79   |         | \$2.96   |         | \$3.16   |         | \$3.39   |         |
| 78560                    | RASPBERRY 6 PK                  | \$32.16  |                        | \$8.04                          | 0 87692 85102 8        | 4            |                         | \$9.46   | \$1.58  | \$10.05  | \$1.68  | \$10.72  | \$1.79  | \$11.49  | \$1.91  |
| 78559                    | RASPBERRY 24 OZ.                | \$28.44  |                        | \$2.37                          | 0 87692 85231 5        | 12           |                         | \$2.79   |         | \$2.96   |         | \$3.16   |         | \$3.39   |         |
| 78546                    | ROCKET POP 6PK BTL              | \$32.16  | NEW                    | \$8.04                          | 0 87692 02165 0        | 4            |                         | \$9.46   | \$1.58  | \$10.05  | \$1.68  | \$10.72  | \$1.79  | \$11.49  | \$1.91  |
| 78564                    | TEA 24 OZ. CAN                  | \$28.44  |                        | \$2.37                          | 0 87692 83231 7        | 12           |                         | \$2.79   |         | \$2.96   |         | \$3.16   |         | \$3.39   |         |
| 78563                    | TEA 12 PK CAN                   | \$29.98  |                        | \$14.99                         | 0 87692 83134 1        | 2            |                         | \$17.64  | \$1.47  | \$18.74  | \$1.    |          |         |          |         |

| PROD. #              | TEC DISTRIBUTING                | RETAIL   | PREVIOUS  | RETAIL   | PKG SIZE        |       |          |         |          |         |          |         |          |         |       |  |
|----------------------|---------------------------------|----------|-----------|----------|-----------------|-------|----------|---------|----------|---------|----------|---------|----------|---------|-------|--|
|                      | PRICES - TEC DISTRIBUTING       | CASE     | RETAIL    | UNIT     | UPC             | PER   | RETAIL @ | 15%     | RETAIL @ | 20%     | RETAIL @ | 25%     | RETAIL @ | 30%     |       |  |
|                      | May-25                          | COST     | CASE COST | COST     | CODES           | CASE  | UNIT     | SINGLES | UNIT     | SINGLES | UNIT     | SINGLES | UNIT     | SINGLES |       |  |
| -----                | -----                           | -----    | -----     | -----    | -----           | ----- | -----    | -----   | -----    | -----   | -----    | -----   | -----    | -----   | ----- |  |
| WHITE CLAW           |                                 |          |           |          |                 |       |          |         |          |         |          |         |          |         |       |  |
| 12811                | MANGO 19.2                      | \$29.36  |           | \$2.45   | 6 35985 80213 6 | 12    | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |       |  |
| 12770                | PEACH 6PK CAN                   | \$34.47  |           | \$8.62   | 6 35985 80157 3 | 4     | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |       |  |
| 12810                | PEACH 12PK CAN                  | \$30.98  |           | \$15.49  | 6 63598 80371 3 | 2     | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |       |  |
| 12776                | PEACH 19.2 OZ.                  | \$29.36  |           | \$2.45   | 6 35985 80366 9 | 12    | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |       |  |
| 12803                | RASPBERRY 6PK CAN               | \$34.47  |           | \$8.62   | 6 35985 26066 0 | 4     | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |       |  |
| 12802                | RUBY GRAPEFRUIT 6PK CAN         | \$34.47  |           | \$8.62   | 6 35985 20028 4 | 4     | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |       |  |
| 12809                | RUBY GRAPEFRUIT 19.2            | \$29.36  |           | \$2.45   | 6 35985 80214 3 | 12    | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |       |  |
| 12781                | STRAWBERRY 19.2                 | \$29.36  |           | \$2.45   | 6 35985 80215 0 | 12    | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |       |  |
| 12755                | SURGE BLACKBERRY 19.2 OZ.       | \$29.36  |           | \$2.45   | 6 35985 80201 3 | 12    | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |       |  |
| 12758                | SURGE BLOOD ORANGE 19.2 OZ.     | \$29.36  |           | \$2.45   | 6 35985 80207 5 | 12    | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |       |  |
| 12757                | SURGE BLUEBERRY 19.2 OZ.        | \$29.36  |           | \$2.45   | 6 35985 80369 0 | 12    | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |       |  |
| 12759                | SURGE CRANBERRY 19.2 OZ.        | \$29.36  |           | \$2.45   | 6 35985 80208 2 | 12    | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |       |  |
| 12760                | SURGE GREEN APPLE 19.2 OZ.      | \$29.36  |           | \$2.45   | 6 35985 80268 6 | 12    | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |       |  |
| 12756                | SURGE LIME 19.2 OZ.             | \$29.36  |           | \$2.45   | 6 35985 80209 9 | 12    | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |       |  |
| 12754                | SURGE PINEAPPLE 19.2 OZ.        | \$29.36  |           | \$2.45   | 6 35985 80270 9 | 12    | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |       |  |
| 12807                | VARIETY- #1 12 PK CAN           | \$30.98  |           | \$15.49  | 6 35985 54890 4 | 2     | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |       |  |
| 12799                | VARIETY- #2 12 PK CAN           | \$30.98  |           | \$15.49  | 6 35985 80006 4 | 2     | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |       |  |
| 12792                | VARIETY- #3 12 PK CAN           | \$30.98  |           | \$15.49  | 6 35985 80002 6 | 2     | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |       |  |
| 12795                | VARIETY- 24 PK CAN              | \$26.94  |           | \$26.94  | 6 35985 10024 9 | 1     | \$31.69  | \$1.32  | \$33.68  | \$1.40  | \$35.92  | \$1.50  | \$38.49  | \$1.60  |       |  |
| 12779                | VARIETY- REFRESH LEMON 12PK CAN | \$30.98  |           | \$15.49  | 6 35985 80134 4 | 2     | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |       |  |
| 12787                | VARIETY- SURGE 12 PK            | \$30.98  |           | \$15.49  | 6 35985 80080 4 | 2     | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |       |  |
| 12786                | VARIETY- SURGE #2 12 PK         | \$30.98  |           | \$15.49  | 6 35985 80252 5 | 2     | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |       |  |
| 12780                | WATERMELON 19.2                 | \$29.36  |           | \$2.45   | 6 35985 80205 1 | 12    | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |       |  |
| WHITE CLAW CLAWTAILS |                                 |          |           |          |                 |       |          |         |          |         |          |         |          |         |       |  |
| 12740                | MANGO 19.2 OZ.                  | \$29.36  |           | \$2.45   | 6 35985 80449 9 | 12    | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |       |  |
| 12741                | STRAW COSMO 19.2 OZ.            | \$29.36  |           | \$2.45   | 6 35985 80451 2 | 12    | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |       |  |
| 12735                | VARIETY 12 PK CAN               | \$30.98  |           | \$15.49  | 6 35985 80443 7 | 2     | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |       |  |
| WHITE CLAW NA        |                                 |          |           |          |                 |       |          |         |          |         |          |         |          |         |       |  |
| 12752                | BLACKCHERRY/RAN NA 6PKC         | \$34.47  |           | \$8.62   | 6 35985 80303 4 | 4     | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |       |  |
| 12750                | VARIETY 12 PK NA CAN            | \$30.98  |           | \$15.49  | 6 3598580443 7  | 2     | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |       |  |
| WHITE CLAW TEQUILA   |                                 |          |           |          |                 |       |          |         |          |         |          |         |          |         |       |  |
| 12767                | TEQUILA SMASH VARIETY 8PK CAN   | \$41.97  |           | \$13.99  | 6 35985 80299 0 | 3     | \$16.46  | \$2.06  | \$17.49  | \$2.19  | \$18.65  | \$2.33  | \$19.99  | \$2.50  |       |  |
| WHITE CLAW VODKA     |                                 |          |           |          |                 |       |          |         |          |         |          |         |          |         |       |  |
| 12762                | PEACH 4PK                       | \$46.14  |           | \$7.69   | 6 35985 80193 1 | 6     | \$9.05   | \$2.26  | \$9.61   | \$2.40  | \$10.25  | \$2.56  | \$10.99  | \$2.75  |       |  |
| 12764                | PINEAPPLE 4PK                   | \$46.14  |           | \$7.69   | 6 35985 80194 8 | 6     | \$9.05   | \$2.26  | \$9.61   | \$2.40  | \$10.25  | \$2.56  | \$10.99  | \$2.75  |       |  |
| 12763                | WATERMELON 4PK                  | \$46.14  |           | \$7.69   | 6 35985 80196 2 | 6     | \$9.05   | \$2.26  | \$9.61   | \$2.40  | \$10.25  | \$2.56  | \$10.99  | \$2.75  |       |  |
| 12761                | WILD CHERRY 4PK                 | \$46.14  |           | \$7.69   | 6 35985 80195 5 | 6     | \$9.05   | \$2.26  | \$9.61   | \$2.40  | \$10.25  | \$2.56  | \$10.99  | \$2.75  |       |  |
| 12766                | VARIETY 8PK                     | \$41.97  |           | \$13.99  | 6 35985 80197 9 | 3     | \$16.46  | \$2.06  | \$17.49  | \$2.19  | \$18.65  | \$2.33  | \$19.99  | \$2.50  |       |  |
| 12765                | VARIETY #2 8PK                  | \$41.97  |           | \$13.99  | 6 35985 80266 2 | 3     | \$16.46  | \$2.06  | \$17.49  | \$2.19  | \$18.65  | \$2.33  | \$19.99  | \$2.50  |       |  |
| WIND RIVER           |                                 |          |           |          |                 |       |          |         |          |         |          |         |          |         |       |  |
| 67900                | BLONDE 6PK CAN                  | \$32.50  |           | \$8.13   | 7 93573 79808 4 | 4     | \$9.56   | \$1.59  | \$10.16  | \$1.69  | \$10.83  | \$1.81  | \$11.61  | \$1.93  |       |  |
| 67901                | BLONDE 1/6 BBL                  | \$72.00  |           | \$72.00  |                 | 1     | \$84.71  |         | \$90.00  |         | \$96.00  |         | \$102.86 |         |       |  |
| 67903                | BLONDE 1/2 BBL                  | \$155.00 |           | \$155.00 |                 | 1     | \$182.35 |         | \$193.75 |         | \$206.67 |         | \$221.43 |         |       |  |
| 67916                | IRISH RED 1/6 BBL               | \$72.00  | NEW       | \$72.00  |                 | 1     | \$84.71  |         | \$90.00  |         | \$96.00  |         | \$102.86 |         |       |  |
| 67917                | IRISH RED 1/2 BBL               | \$160.00 | NEW       | \$160.00 |                 | 1     | \$188.24 |         | \$200.00 |         | \$213.33 |         | \$228.57 |         |       |  |
| 67936                | PORTER 6PK CAN                  | \$32.50  | NEW       | \$8.13   | 8 60002 33875 0 | 4     | \$9.56   | \$1.59  | \$10.16  | \$1.69  | \$10.83  | \$1.81  | \$11.61  | \$1.93  |       |  |
| 67926                | PRONG PILSNER 6P                | \$35.00  |           | \$8.75   | 8 60002 33877 4 | 4     | \$10.29  | \$1.72  | \$10.94  | \$1.82  | \$11.67  | \$1.94  | \$12.50  | \$2.08  |       |  |
| 67928                | PRONG PILSNER 1/2 BBL           | \$155.00 |           | \$155.00 |                 | 1     | \$182.35 |         | \$193.75 |         | \$206.67 |         | \$221.43 |         |       |  |
| 67933                | STROM BOMB 1/6 BBL              | \$72.00  |           | \$72.00  |                 | 1     | \$84.71  |         | \$90.00  |         | \$96.00  |         | \$102.86 |         |       |  |
| 67907                | WYOMING PALE ALE 1/6 BBL        | \$72.00  |           | \$72.00  |                 | 1     | \$84.71  |         | \$90.00  |         | \$96.00  |         | \$102.86 |         |       |  |
| 67909                | WYOMING PALE ALE 1/2 BBL        | \$160.00 |           | \$160.00 |                 | 1     | \$188.24 |         | \$200.00 |         | \$213.33 |         | \$228.57 |         |       |  |
| 67922                | WYOMING WHEAT 1/6 BBL           | \$72.00  |           | \$72.00  |                 | 1     | \$84.71  |         | \$90.00  |         | \$96.00  |         | \$102.86 |         |       |  |
| =====                |                                 |          |           |          |                 |       |          |         |          |         |          |         |          |         |       |  |
| NON ALCOHOL BEVERAGE |                                 |          |           |          |                 |       |          |         |          |         |          |         |          |         |       |  |
| =====                |                                 |          |           |          |                 |       |          |         |          |         |          |         |          |         |       |  |
| HEINEKEN NA 0.0% ABV |                                 |          |           |          |                 |       |          |         |          |         |          |         |          |         |       |  |
| 85055                | 00% 6PK CAN                     | \$31.06  |           | \$7.77   | 0 72890 00620 2 | 4     | \$9.14   | \$1.52  | \$9.71   | \$1.62  | \$10.35  | \$1.73  | \$11.09  | \$1.85  |       |  |
| 85056                | 00% 6PK BTL                     | \$31.06  |           | \$7.77   | 0 72890 00621 9 | 4     | \$9.14   | \$1.52  | \$9.71   | \$1.62  | \$10.35  | \$1.73  | \$11.09  | \$1.85  |       |  |
| 85057                | 00% 12 PK CAN                   | \$28.78  |           | \$14.39  | 0 72890 00654 7 | 2     | \$16.93  | \$1.41  | \$17.99  | \$1.50  | \$19.19  | \$1.60  | \$20.56  | \$1.71  |       |  |
| PERONI 0.0% ABV      |                                 |          |           |          |                 |       |          |         |          |         |          |         |          |         |       |  |
| 78023                | PERONI ZERO 6PK BTL             | \$30.28  |           | \$7.57   | 1 81954 00107 4 | 4     | \$8.91   | \$1.48  | \$9.46   | \$1.58  | \$10.09  | \$1.68  | \$10.81  | \$1.80  |       |  |
| =====                |                                 |          |           |          |                 |       |          |         |          |         |          |         |          |         |       |  |
| SODA                 |                                 |          |           |          |                 |       |          |         |          |         |          |         |          |         |       |  |
| =====                |                                 |          |           |          |                 |       |          |         |          |         |          |         |          |         |       |  |
| HENRY'S SODA         |                                 |          |           |          |                 |       |          |         |          |         |          |         |          |         |       |  |
| 76520                | BLACK CHERRY 6/PK LN NR         | \$20.34  |           | \$5.09   | 0 34100 65805 2 | 4     | \$5.98   | \$1.00  | \$6.36   | \$1.06  | \$6.78   | \$1.13  | \$7.26   | \$1.21  |       |  |
| 76320                | ORANGE CREAM6/PK LN NR          | \$20.34  |           | \$5.09   | 0 34100 61805 6 | 4     | \$5.98   | \$1.00  | \$6.36   | \$1.06  | \$6.78   | \$1.13  | \$7.26   | \$1.21  |       |  |
| 76220                | ROOT BEER 6/PK LN NR            | \$20.34  |           | \$5.09   | 0 34100 66805 1 | 4     | \$5.98   | \$1.00  | \$6.36   | \$1.06  | \$6.78   | \$1.13  | \$7.26   | \$1.21  |       |  |
| 76420                | VANILLA CREAM 6/PK LN NR        | \$20.34  |           | \$5.09   | 0 34100 63805 4 | 4     | \$5.98   | \$1.00  | \$6.36   | \$1.06  | \$6.78   | \$1.13  | \$7.26   | \$1.21  |       |  |
| =====                |                                 |          |           |          |                 |       |          |         |          |         |          |         |          |         |       |  |
| ENERGY DRINKS        |                                 |          |           |          |                 |       |          |         |          |         |          |         |          |         |       |  |
| =====                |                                 |          |           |          |                 |       |          |         |          |         |          |         |          |         |       |  |
| ZOA ENERGY           |                                 |          |           |          |                 |       |          |         |          |         |          |         |          |         |       |  |
| 97727                | ZERO SUGAR- CHERRY LIME 12 OZ.  | \$17.85  |           | \$1.49   | 8 50021 01526 8 | 12    | \$1.75   |         | \$1.86   |         | \$1.98   |         | \$2.13   |         |       |  |
| 97728                | ZERO SUGAR- FROSTED GRAPE 12 O  | \$17.85  |           | \$1.49   | 8 50021 01526 6 | 12    | \$1.75   |         | \$1.86   |         | \$1.98   |         | \$2.13   |         |       |  |
| 97729                | ZERO SUGAR - GREEN APPLE 12 OZ. | \$17.85  |           | \$1.49   | 8 50051 75528 8 | 12    | \$1.75   |         | \$1.86   |         | \$1.98   |         | \$2.13   |         |       |  |
| 97730                | ZERO SUGAR - MANGO SPLASH 12    | \$17.85  |           | \$1.49   | 8 50051 75524 4 | 12    | \$1.75   |         | \$1.86   |         | \$1.98   |         | \$2.13   |         |       |  |
| 97726                | ZERO SUGAR- STRAW MELON 12 OZ.  | \$17.85  |           | \$1.49   | 8 50021 01565 7 | 12    | \$1.75   |         | \$1.86   |         | \$1.98   |         | \$2.13   |         |       |  |
| 97720                | ZERO SUGAR- TROPICAL 12 OZ.     | \$17.85  |           | \$1.49   | 8 50021 01543 5 | 12    | \$1.75   |         | \$1.86   |         | \$1.98   |         | \$2.13   |         |       |  |
| 97722                | ZERO SUGAR- WHITE PEACH 12 OZ.  | \$17.85  |           | \$1.49   | 8 50021 01544 2 | 12    | \$1.75   |         | \$1.86   |         | \$1.98   |         | \$2.13   |         |       |  |
| 97721                | ZERO SUGAR- WILD ORANGE 12 OZ.  | \$17.85  |           | \$1.49   | 8 50021 01532 9 | 12    | \$1.75   |         | \$1.86   |         | \$1.98   |         | \$2.13   |         |       |  |
| =====                |                                 |          |           |          |                 |       |          |         |          |         |          |         |          |         |       |  |