

PROD. #	TEC DISTRIBUTING PRICES - TWIN FALLS Sep-20	RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
MILLERCOORS														
ARNOLD PALMER														
70901	SPIKED HALF & HALF 6PK CAN	\$27.98		\$7.00	6 13008 74833 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
70902	SPIKED HALF & HALF 12PK CAN	\$25.48		\$12.74	6 13008 75220 0	2	\$14.99	\$1.25	\$15.93	\$1.33	\$16.99	\$1.42	\$18.20	\$1.52
70913	SPIKED HALF & HALF 24 OZ. CAN	\$24.00		\$2.00	6 13008 74829 6	12	\$2.35		\$2.50		\$2.67		\$2.86	
ASAHI														
78576	ASAHI DRY 12/21.4 OZ	\$27.00		\$2.25	0 38766 30214 4	12	\$2.65		\$2.81		\$3.00		\$3.21	
BLUE MOON BELGIAN														
65005	WHITE ALE 6PK 16 OZ. ALUM BTL	\$37.48		\$9.37	0 71990 17044 8	4	\$11.02	\$1.84	\$11.71	\$1.95	\$12.49	\$2.08	\$13.39	\$2.23
65006	WHITE ALE 16 OZ. 4 PK CAN	\$35.50		\$5.92	0 71990 09545 1	6	\$6.96	\$1.74	\$7.40	\$1.85	\$7.89	\$1.97	\$8.45	\$2.11
65013	WHITE 12/24 OZ. CAN	\$25.95		\$2.16	0 71990 17049 3	12	\$2.54		\$2.70		\$2.88		\$3.09	
65015	WHITE ALE 2/15PK CAN	\$25.94		\$12.97	0 71990 17052 3	2	\$15.26	\$1.02	\$16.21	\$1.08	\$17.29	\$1.15	\$18.53	\$1.24
65020	WHITE ALE 6PK LNNR	\$27.98		\$7.00	0 71990 09511 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65021	WHITE ALE 12PK LNNR	\$25.94		\$12.97	0 71990 09516 1	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
65022	WHITE ALE 24PK LNNR	\$23.86		\$23.86	0 71990 09520 8	1	\$28.07	\$1.17	\$29.83	\$1.24	\$31.81	\$1.33	\$34.09	\$1.42
65050	1/2 BBLs	\$155.00		\$155.00	0 71990 09515 4	1984 OZ	\$182.35		\$193.75		\$206.67		\$221.43	
65052	1/6 BBLs	\$68.00		\$68.00	0 71990 09518 5	661 OZ	\$80.00		\$85.00		\$90.67		\$97.14	
BLUE MOON LIGHT SKY														
64990	6PK CAN	\$27.98		\$7.00	0 71990 09591 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
64991	12PK CAN	\$25.94		\$12.97	0 71990 09592 5	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
BLUE MOON FALL														
65121	12PK LNNR	\$25.94		\$12.97	0 71990 09536 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
BLUE MOON ICED COFFEE BLONDI														
65420	6PK LNNR	\$27.98		\$7.00	0 71990 09532 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65421	12PK LNNR	\$25.94		\$12.97	0 71990 09536 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
BLUE MOON MANGO WHEAT														
65140	6PK LNNR	\$27.98		\$7.00	0 71990 09561 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
BLUE MOON VARIETY														
65335	SHARE PACK 12 PK LNNR	\$25.94		\$12.97	0 71990 09554 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
CAPE LINE														
73101	MARGARITA 6PK CAN	\$27.98		\$7.00	0 34100 51683 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
73118	VARIETY 6PK CAN	\$27.98		\$7.00	0 34100 51680 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
73119	VARIETY 12 PK CAN	\$25.94		\$12.97	0 34100 51681 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
COORS														
60002	12/PK CAN	\$20.09		\$10.05	0 71990 00047 9	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
60005	30/PK CAN	\$22.79		\$22.79	0 71990 10033 9	1	\$26.81	\$0.89	\$28.49	\$0.95	\$30.39	\$1.01	\$32.56	\$1.09
60006	16OZ CANS	\$24.58		\$6.15	0 71990 10002 5	4	\$7.23	\$1.20	\$7.68	\$1.28	\$8.19	\$1.37	\$8.78	\$1.46
60010	12PK 16OZ CAN	\$22.34		\$11.17	0 71990 17040 0	2	\$13.14	\$1.10	\$13.96	\$1.16	\$14.89	\$1.24	\$15.96	\$1.33
60011	18/PK CAN	\$14.63		\$14.63	0 71990 10020 9	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
60012	18 PK 16 OZ. CAN	\$17.59		\$17.59	0 71990 10087 2	1	\$20.69	\$1.15	\$21.99	\$1.22	\$23.45	\$1.30	\$25.13	\$1.40
60013	12/24 OZ CANS	\$23.47		\$1.96	0 71990 10071 1	12	\$2.30		\$2.44		\$2.61		\$2.79	
60008	ALUM. BOT 2/9PK/16OZ	\$21.59		\$10.80	0 71990 17022 6	2	\$12.70	\$1.41	\$13.49	\$1.50	\$14.39	\$1.60	\$15.42	\$1.71
60025	6PK STUBBY BTL	\$23.08		\$5.77	0 71990 17028 8	4	\$6.79	\$1.13	\$7.21	\$1.20	\$7.69	\$1.28	\$8.24	\$1.37
60031	12 PK STUBBY BTL	\$20.09		\$10.05	0 71990 17037 0	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
60033	18 PK STUBBY BTL	\$14.63		\$14.63	0 71990 17038 7	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
60038	32OZ WIDEMOUTH	\$26.83		\$2.24	0 71990 10037 7	12	\$2.63		\$2.79		\$2.98		\$3.19	
60050	1/2 BBLs	\$123.00		\$123.00	0 71990 10080 3	1984 OZ	\$144.71		\$153.75		\$164.00		\$175.71	
60051	1/4 BBLs	\$71.00		\$71.00	0 71990 10090 2	992 OZ	\$83.53		\$88.75		\$94.67		\$101.43	
COORS LIGHT														
60102	12/PK CAN	\$20.09		\$10.05	0 71990 00048 6	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
60105	30/PK CAN	\$22.79		\$22.79	0 71990 30030 2	1	\$26.81	\$0.89	\$28.49	\$0.95	\$30.39	\$1.01	\$32.56	\$1.09
60106	16OZ CANS	\$24.58		\$6.15	0 71990 32000 3	4	\$7.23	\$1.20	\$7.68	\$1.28	\$8.19	\$1.37	\$8.78	\$1.46
60108	ALUM. BOT 2/9PK/16OZ	\$21.59		\$10.80	0 71990 30104 0	2	\$12.70	\$1.41	\$13.49	\$1.50	\$14.39	\$1.60	\$15.42	\$1.71
60110	12PK 16OZ CAN	\$22.34		\$11.17	0 71990 09528 4	2	\$13.14	\$1.10	\$13.96	\$1.16	\$14.89	\$1.24	\$15.96	\$1.33
60111	18/PK CAN	\$14.63		\$14.63	0 71990 30017 3	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
60112	18PK/16OZ CANS	\$17.59		\$17.59	0 71990 30073 9	1	\$20.22	\$1.15	\$21.49	\$1.22	\$22.92	\$1.30	\$24.56	\$1.40
60113	12/24 OZ CANS	\$23.47		\$1.96	0 71990 30065 4	12	\$2.30		\$2.44		\$2.61		\$2.79	
60116	24 PK 16 OZ. CAN	\$18.97		\$18.97	0 71990 30128 6	1	\$22.32	\$0.93	\$23.71	\$0.99	\$25.29	\$1.05	\$27.10	\$1.13
60118	ALUM. BOT 15PK 16 OZ.	\$15.44		\$15.44	0 71990 09527 7	1	\$18.16	\$1.21	\$19.30	\$1.29	\$20.59	\$1.37	\$22.06	\$1.47
60120	6/PK LN NR	\$23.08		\$5.77	0 71990 30005 0	4	\$6.79	\$1.13	\$7.21	\$1.20	\$7.69	\$1.28	\$8.24	\$1.37
60121	12/PK LN NR	\$20.09		\$10.05	0 71990 30069 2	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
60123	18/PK LNNR	\$14.63		\$14.63	0 71990 30078 4	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
60138	32OZ WIDEMOUTH	\$26.83		\$2.24	0 71990 30040 1	12	\$2.63		\$2.79		\$2.98		\$3.19	
60150	1/2 BBLs	\$123.00		\$123.00	0 71990 30080 7	1984 OZ	\$144.71		\$153.75		\$164.00		\$175.71	
60151	1/4 BBLs	\$71.00		\$71.00	0 71990 30090 6	992 OZ	\$83.53		\$88.75		\$94.67		\$101.43	
COORS NA														
60922	COORS EDGE 6PK BTL	\$21.88		\$5.47	0 71990 77005 1	4	\$6.44	\$1.07	\$6.84	\$1.14	\$7.29	\$1.22	\$7.81	\$1.30
COORS SELTZER														
60942	VARIETY 12 PK CAN	\$25.94	NEW	\$12.97	0 71990 00015 8	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
60943	BLACK CHERRY 24 OZ.	\$20.94	NEW	\$1.75	0 71990 00017 2	12	\$2.05		\$2.18		\$2.33		\$2.49	
CRISPIN														
62160	ORIGINAL 6PK BTL	\$27.98		\$7.00	8 94137 00260 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
62020	VARIETY 12 PK CAN	\$25.48		\$12.74	8 94137 00268 2	2	\$14.99	\$1.25	\$15.93	\$1.33	\$16.99	\$1.42	\$18.20	\$1.52
62012	ROSE 6PK BTL	\$27.98		\$7.00	8 94137 00263 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
FOSTERS USA														
78238	FOSTERS PREM ALE 25.4 OZ	\$22.60		\$1.88	0 70897 18331 5	12	\$2.22		\$2.35		\$2.51		\$2.69	
78338	FOSTERS 25.4 OZ CANS	\$22.60		\$1.88	0 70897 01331 5	12	\$2.22		\$2.35		\$2.51		\$2.69	
78350	FOSTERS 1/2 BBLs	\$118.00		\$118.00	0 70897 01781 8	1984 OZ	\$138.82		\$147.50		\$157.33		\$168.57	
GENUINE DRAFT														
70005	30/PK CAN	\$22.79		\$22.79	0 34100 17341 8	1	\$26.81	\$0.89	\$28.49	\$0.95	\$30.39	\$1.01	\$32.56	\$1.09
70010	12PK 16OZ CAN	\$22.34		\$11.17	0 34100 17653 2	2	\$13.14	\$1.10	\$13.96	\$1.16	\$14.89	\$1.24	\$15.96	\$1.33
70020	6/PK LN NR	\$23.08		\$5.77	0 34100 17505 4	4	\$6.79	\$1.13	\$7.21	\$1.20	\$7.69	\$1.28	\$8.24	\$1.37
70021	12/PK LNNR	\$20.09		\$10.05	0 34100 17509 2	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
70023	18/PK LNNR	\$14.63		\$14.63	0 34100 17256 5	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
GROLSCH														
79041	24/15.2 OZ FLIPTOP 6/4	\$48.12		\$8.02	0 83741 50314 6	6	\$9.44	\$2.36	\$10.03	\$2.51	\$10.69	\$2.67	\$11.46	\$2.86
HAMMS														
75011	24 PK SUITCASE	\$13.59		\$13.59	0 34100 80706 1	1	\$15.99	\$0.67	\$16.99	\$0.71	\$18.12	\$0.76	\$19.41	\$0.81
75050	1/2 BBLs	\$94.00		\$94.00		1984 OZ	\$110.59		\$117.50		\$125.33		\$134.29	
HENRY'S														
77017	PRIVATE RESERVE 12/PK BTL	\$20.24		\$10.12	0 34100 86874 1	2	\$11.91	\$						

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	UNIT	SINGLES	UNIT						SINGLES	UNIT	SINGLES	UNIT	SINGLES			
HIGH LIFE																
73010	12PK 16OZ CAN	\$17.99		\$9.00		0 34100 51678 9		2	\$10.58	\$0.88	\$11.24	\$0.94	\$11.99	\$1.00	\$12.85	\$1.07
73020	6/PK LN NR	\$17.98		\$4.50		0 34100 01505 3		4	\$5.29	\$0.88	\$5.62	\$0.94	\$5.99	\$1.00	\$6.42	\$1.07
73021	12/PK LNNR	\$16.34		\$8.17		0 34100 01509 1		2	\$9.61	\$0.80	\$10.21	\$0.85	\$10.89	\$0.91	\$11.67	\$0.97
73023	18 PK LNNR	\$10.25		\$10.25		0 34100 01256 4		1	\$12.06	\$0.67	\$12.81	\$0.71	\$13.67	\$0.76	\$14.64	\$0.81
73025	32 OZ. BOTTLE	\$20.89		\$1.74		0 34100 00031 8		12	\$2.05		\$2.18		\$2.32		\$2.49	
89007	32OZ CAN	\$20.89		\$1.74		0 34100 00008 0		12	\$2.05		\$2.18		\$2.32		\$2.49	
73008	CHAMPAGNE BOTTLE 12/750	\$31.40		\$2.62		0 34100 00395 1		12	\$3.08		\$3.27		\$3.49		\$3.74	
HG800																
75938	42 OZ BOT	\$24.31		\$2.03		0 34100 00045 5		12	\$2.38		\$2.53		\$2.70		\$2.89	
HOP VALLEY																
71502	ALPHA CENT IPA 6PK BTL	\$27.98		\$7.00		8 56052 00252 9		4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71565	CRYO STASH 6PK CAN	\$27.98		\$7.00		8 56052 00285 7		4	\$8.23		\$8.74		\$9.33		\$9.99	
71567	CRYO STASH 19.2 OZ.	\$46.94		\$1.96		8 56052 00295 6		24	\$2.30		\$2.44		\$2.61		\$2.79	
71505	ALPHADELIC IPA 1/6 BBL	\$75.00		\$75.00				1	\$88.24		\$93.75		\$100.00		\$107.14	
71506	ALPHADELIC IPA 13.2 BBL	\$145.00		\$145.00				1	\$170.59		\$181.25		\$193.33		\$207.14	
71508	ALPHADELIC IPA 6PK CANS	\$27.98		\$7.00		8 56052 00212 3		4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71529	BUBBLE STASH 6PK CAN	\$27.98		\$7.00		8 56052 00213 0		4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71530	BUBBLE STASH 1/6 BBL	\$75.00		\$75.00				1	\$88.24		\$93.75		\$100.00		\$107.14	
71532	BUBBLE STASH 19.2 OZ.	\$46.94		\$1.96		8 56052 00288 8		24	\$2.30		\$2.44		\$2.61		\$2.79	
71531	BUBBLE STASH 13.2 BBL	\$145.00		\$145.00				1	\$170.59		\$181.25		\$193.33		\$207.14	
71511	CITRUS MISTRESS 1/6 BBL	\$75.00		\$75.00				1	\$88.24		\$93.75		\$100.00		\$107.14	
71512	CITRUS MISTRESS 13.2 BBL	\$145.00		\$145.00				1	\$170.59		\$181.25		\$193.33		\$207.14	
71510	CITRUS MISTRESS 6PK CAN	\$27.98		\$7.00		8 56052 00269 7		4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71513	CITRUS MISTRESS 6PK BTL	\$27.98		\$7.00		8 56052 00218 5		4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71514	CITRUS MISTRESS 12PK BTL	\$26.96		\$13.48		8 56052 00238 3		2	\$15.86	\$1.32	\$16.85	\$1.40	\$17.97	\$1.50	\$19.26	\$1.60
71588	KEG CUP LAGER 13.2	\$105.00		\$105.00				1	\$123.53		\$131.25		\$140.00		\$150.00	
71551	MANGO & STASH 19.2 OZ.	\$46.94		\$1.96		8 56052 00295 6		24	\$2.30		\$2.44		\$2.61		\$2.79	
71572	PALISADERADE 6PK BTL	\$27.98		\$7.00		8 56052 00229 1		4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71573	PALISADERADE 1/6 BBL	\$75.00		\$75.00				1	\$88.24		\$93.75		\$100.00		\$107.14	
71585	PANDA STASH 1/6 BBL	\$75.00		\$75.00				1	\$88.24		\$93.75		\$100.00		\$107.14	
71578	RED 18 PK CAN	\$11.25		\$11.25		8 56052 00298 7		1	\$13.24	\$0.74	\$14.06	\$0.78	\$15.00	\$0.83	\$16.07	\$0.89
71580	SMILE STASH 1/6 BB;	\$75.00		\$75.00				1	\$88.24		\$93.75		\$100.00		\$107.14	
71557	DIVINE SHINE 1/6 BBL	\$75.00		\$75.00				1	\$88.24		\$93.75		\$100.00		\$107.14	
71521	IPA VARIETY 12PK BTL	\$26.96		\$13.48		8 56052 00267 3		2	\$15.86	\$1.32	\$16.85	\$1.40	\$17.97	\$1.50	\$19.26	\$1.60
71566	STASH VARIETY 12PK CAN	\$25.94		\$12.97		8 56052 00284 0		2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
ICEHOUSE																
71205	30PK CAN	\$15.99		\$15.99		0 34100 62341 8		1	\$18.81	\$0.63	\$19.99	\$0.67	\$21.32	\$0.71	\$22.84	\$0.76
71206	16OZ CAN	\$18.88		\$4.72		0 34100 00882 6		4	\$5.55	\$0.93	\$5.90	\$0.98	\$6.29	\$1.05	\$6.74	\$1.12
71213	12/24 OZ CANS	\$19.27		\$1.61		0 34100 00880 2		12	\$1.89		\$2.01		\$2.14		\$2.29	
KEYSTONE LIGHT																
61105	30/PK CAN	\$18.39		\$18.39		0 71990 48019 6		1	\$21.64	\$0.72	\$22.99	\$0.77	\$24.52	\$0.82	\$26.27	\$0.88
61106	16OZ CANS	\$20.08		\$5.02		0 71990 48008 0		4	\$5.91	\$0.98	\$6.28	\$1.05	\$6.69	\$1.12	\$7.17	\$1.20
61107	18PK/16OZ CANS	\$12.79		\$12.79		0 71990 48017 2		1	\$15.05	\$0.84	\$15.99	\$0.89	\$17.05	\$0.95	\$18.27	\$1.02
61113	24OZ CAN	\$20.89		\$1.74		0 71990 48024 0		12	\$2.05		\$2.18		\$2.32		\$2.49	
61115	2/15 PK CANS	\$18.59		\$9.30		0 71990 48045 5		2	\$10.94	\$0.73	\$11.62	\$0.77	\$12.39	\$0.83	\$13.28	\$0.89
61150	1/2 BBLs	\$99.00		\$99.00				1984 OZ	\$116.47		\$123.75		\$132.00		\$141.43	
KEYLIGHTFUL																
61003	12/PK CANS	\$17.99		\$9.00		0 7199048049 3		2	\$10.58	\$0.88	\$11.24	\$0.94	\$11.99	\$1.00	\$12.85	\$1.07
61005	30/PK CAN	\$18.39		\$18.39		0 71990 48048 6		1	\$21.64	\$0.72	\$22.99	\$0.77	\$24.52	\$0.82	\$26.27	\$0.88
KEYSTONE ICE																
61205	30/PK CAN	\$18.39		\$18.39		0 71990 47714 1		1	\$21.64	\$0.72	\$22.99	\$0.77	\$24.52	\$0.82	\$26.27	\$0.88
61206	16OZ CANS	\$20.08		\$5.02		0 71990 47707 3		4	\$5.91	\$0.98	\$6.28	\$1.05	\$6.69	\$1.12	\$7.17	\$1.20
61207	18PK/16OZ CANS	\$12.79		\$12.79		0 71990 47724 0		1	\$15.05	\$0.84	\$15.99	\$0.89	\$17.05	\$0.95	\$18.27	\$1.02
61213	24OZ CAN	\$20.89		\$1.74		0 71990 47712 7		12	\$2.05		\$2.18		\$2.32		\$2.49	
61215	2/15PK CANS	\$18.59		\$9.30		0 71990 28151 9		2	\$10.94	\$0.73	\$11.62	\$0.77	\$12.39	\$0.83	\$13.28	\$0.89
KILLIANS 5.3%																
63031	12/PK LN NR	\$23.69		\$11.85		0 71990 76400 5		2	\$13.94	\$1.16	\$14.81	\$1.23	\$15.79	\$1.32	\$16.92	\$1.41
63062	1/6 BBLs	\$42.00		\$42.00		0 71990 70022 5		661 OZ	\$49.41		\$52.50		\$56.00		\$60.00	
LEINENKUGEL																
75140	CANOE PADDLER 6PK BTL	\$27.98		\$7.00		0 34100 58805 2		4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
75406	SUMMER SHANDY 16 OZ.	\$35.50		\$5.92		0 34100 00775 1		6	\$6.96	\$1.74	\$7.40	\$1.85	\$7.89	\$1.97	\$8.45	\$2.11
75121	SUMMER SHANDY 12 PK BTL	\$25.94		\$12.97		0 34100 72874 8		2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
75720	OKTOBERFEST 6 PK BTL	\$27.98		\$7.00		0 34100 58805 2		4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
LEINENKUGEL SPRITZEN																
75871	VARIETY PACK 12 PK	\$25.94		\$12.97		0 34100 01533 6		2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
MICKEY'S MALT																
67713	12 PK LNNR	\$19.04		\$9.52		0 34100 77434 9		2	\$11.20	\$0.93	\$11.90	\$0.99	\$12.69	\$1.06	\$13.60	\$1.13
77813	12/24 OZ CANS	\$19.27		\$1.61		0 34100 00217 6		12	\$1.89		\$2.01		\$2.14		\$2.29	
77816	6/PK BOTTLES	\$23.08		\$5.77		0 34100 77435 6		4	\$6.79	\$1.13	\$7.21	\$1.20	\$7.69	\$1.28	\$8.24	\$1.37
77836	40 OZ BOT	\$24.31		\$2.03		0 34100 00185 8		12	\$2.38		\$2.53		\$2.70		\$2.89	
MICKEY'S ICE																
77913	12/24 OZ CANS	\$19.27		\$1.61		0 34100 00208 4		12	\$1.89		\$2.01		\$2.14		\$2.29	
MILLER 64																
70305	30/PK CAN	\$22.79		\$22.79		0 34100 15341 0		1	\$26.81	\$0.89	\$28.49	\$0.95	\$30.39	\$1.01	\$32.56	\$1.09
70321	12/PK LNNR	\$20.09		\$10.05		0 34100 15509 4		2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
MILLER LITE																
70205	30/PK CAN	\$22.79		\$22.79		0 34100 57341 6		1	\$26.81	\$0.89	\$28.49	\$0.95	\$30.39	\$1.01	\$32.56	\$1.09
70206	16OZ CAN	\$24.58		\$6.15		0 34100 00357 9		4	\$7.23	\$1.20	\$7.68	\$1.28	\$8.19	\$1.37	\$8.78	\$1.46
70207	ALUM. BOT 2/9PK/16OZ	\$21.59		\$10.80		0 34100 57023 1		2	\$12.70	\$1.41	\$13.49	\$1.50	\$14.39	\$1.60	\$15.42	\$1.71
70210	12PK 16OZ CAN	\$22.34		\$11.17		0 34100 57653 0		2	\$13.14	\$1.10	\$13.96	\$1.16	\$14.89	\$1.24	\$15.96	\$1.33
70211	18/PK CAN	\$14.63		\$14.63		0 34100 57340 9		1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
70216	24 PK 16 OZ. CAN	\$18.97		\$18.97		0 34100 57323 2		1	\$22.32	\$0.93	\$23.71	\$0.99	\$25.29	\$1.05	\$27.10	\$1.13
70214	12/32 OZ. CANS	\$23.47		\$1.96												

PROD.#	TEC DISTRIBUTING PRICES - TWIN FALLS Sep-20	RETAIL	PREVIOUS	RETAIL	UPC	PKG SIZE	RETAIL @		RETAIL @		RETAIL @		RETAIL @	
		CASE COST	RETAIL CASE COST	UNIT COST	CODES	PER CASE	UNIT	15% SINGLES	UNIT	20% SINGLES	UNIT	25% SINGLES	UNIT	30% SINGLES
PERONI														
78012	PERONI 6PK SLIM CAN	\$30.88		\$7.72	1 81954 00115 9	4	\$9.08	\$1.51	\$9.65	\$1.61	\$10.29	\$1.72	\$11.03	\$1.84
78051	PERONI 1/4 BBLs	\$99.00		\$99.00		1	\$116.47		\$123.75		\$132.00		\$141.43	
78050	PERONI 1/2 BBLs	\$185.00		\$185.00		1984 OZ	\$217.65		\$231.25		\$246.67		\$264.29	
PILSNER														
78130	PILSNER URQUELL 6PK LN	\$32.38		\$8.10	0 72311 63001 6	4	\$9.52	\$1.59	\$10.12	\$1.69	\$10.79	\$1.80	\$11.56	\$1.93
78131	PILSNER URQUELL 12PK LN	\$27.58		\$13.79	0 72311 13312 8	2	\$16.22	\$1.35	\$17.24	\$1.44	\$18.39	\$1.53	\$19.70	\$1.64
REDD'S APPLE														
74702	REDD'S APPLE 6 PK LNNR	\$27.98		\$7.00	0 34100 08716 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
74721	REDD'S APPLE 12 PK LNNR	\$25.94		\$12.97	0 34100 08722 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
REDD'S PEACH														
74849	REDD'S PEACH 6PK BTL	\$27.98		\$7.00	0 34100 98930 9	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
REDD'S WICKED														
74862	REDD'S WICKED 12PK/10 OZ.	\$23.09		\$11.55	0 34100 00342 5	2	\$13.58	\$1.13	\$14.43	\$1.20	\$15.39	\$1.28	\$16.49	\$1.37
74864	REDD'S WICKED 12/24 OZ.	\$24.28		\$2.02	0 34100 00323 4	12	\$2.38		\$2.53		\$2.70		\$2.89	
74866	REDD'S WICKED APPLE 16 OZ.	\$33.43		\$1.39	0 34100 00344 9	24	\$1.64		\$1.74		\$1.86		\$1.99	
REDD'S WICKED BLACK CHERRY														
74882	WICKED BLACK CHERRY 12PK/10Z	\$23.09		\$11.55	0 34100 08755 5	2	\$13.58	\$1.13	\$14.43	\$1.20	\$15.39	\$1.28	\$16.49	\$1.37
REDD'S WICKED VARIETY														
74893	WICKED VARIETY 12 PK CAN	\$23.09		\$11.55	0 34100 51676 5	2	\$13.58	\$1.13	\$14.43	\$1.20	\$15.39	\$1.28	\$16.49	\$1.37
SHEAF STOUT														
78637	SHEAF STOUT 12/25.4 OZ	\$35.23		\$2.94	0 70897 12181 2	12	\$3.45		\$3.67		\$3.91		\$4.19	
VIZZY														
71381	PINEAPPLE/MANGO 6PK CAN	\$27.98		\$7.00	0 34100 01233 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71382	VARIETY 12 PK CAN	\$25.94		\$12.97	0 34100 01232 8	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
71383	PINEAPPLE/MANGO 24 OZ. CAN	\$24.00		\$2.00	0 34100 00097 4	12	\$2.35		\$2.50		\$2.67		\$2.86	
71386	PINEAPPLE/MANGO 16 OZ.	\$33.56		\$8.39	0 34100 00080 6	4	\$9.87	\$1.65	\$10.49	\$1.75	\$11.19	\$1.86	\$11.99	\$2.00
IMPORTS														
CORONA														
88000	CORONA. 24OZ CAN	\$27.64		\$2.30	0 80660 95643 5	12	\$2.71		\$2.88		\$3.07		\$3.29	
88002	CORONA 12PK CAN	\$28.49		\$14.25	0 80660 95695 4	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88006	CORONA 4PK 16 OZ. CAN	\$31.46		\$5.24	0 80660 95688 6	6	\$6.17	\$1.54	\$6.55	\$1.64	\$6.99	\$1.75	\$7.49	\$1.87
88020	CORONA EXTRA 6PK BTL	\$29.97		\$7.49	0 80660 95605 3	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88021	CORONA 12 PK BTL	\$28.49		\$14.25	0 80660 95615 2	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88022	CORONA 24 PK BTL	\$25.64		\$25.64	0 80660 95608 4	1	\$30.16	\$1.26	\$32.05	\$1.34	\$34.19	\$1.42	\$36.63	\$1.53
88011	CORONA 18 PK CAN	\$20.62		\$20.62	0 33544 95002 9	1	\$24.26	\$1.35	\$25.78	\$1.43	\$27.49	\$1.53	\$29.46	\$1.64
88023	CORONA 18 PK BTL	\$20.62		\$20.62	0 80660 95680 0	1	\$24.26	\$1.35	\$25.78	\$1.43	\$27.49	\$1.53	\$29.46	\$1.64
88028	CORONITA 7OZ BTL	\$20.98		\$5.25	0 80660 95401 1	4	\$6.17	\$1.03	\$6.56	\$1.09	\$6.99	\$1.17	\$7.49	\$1.25
88029	CORONITA PARROT 24/7OZ BTL	\$17.24		\$17.24	0 80660 95408 0	1	\$20.28	\$0.85	\$21.55	\$0.90	\$22.99	\$0.96	\$24.63	\$1.03
88039	CORONA 24OZ BTL	\$27.64		\$2.30	0 80660 95641 1	12	\$2.71		\$2.88		\$3.07		\$3.29	
CORONA LIGHT														
88102	CORONA LT 12 PK CAN	\$28.49		\$14.25	0 80660 95621 3	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88120	CORONA LT 6PK BTL	\$29.97		\$7.49	0 80660 95625 1	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88121	CORONA LT 12PK BTL	\$28.49		\$14.25	0 80660 95675 6	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88122	CORONA LT 24 PK BTL	\$25.64		\$25.64	0 80660 95628 2	1	\$30.16	\$1.26	\$32.05	\$1.34	\$34.19	\$1.42	\$36.63	\$1.53
88123	CORONA LT 18 PK BTL	\$20.62		\$20.62	0 80660 95623 7	1	\$24.26	\$1.35	\$25.78	\$1.43	\$27.49	\$1.53	\$29.46	\$1.64
CORONA FAMILIAR														
88038	CORONA FAMILIAR 32 OZ. BTL	\$35.80		\$2.98	0 80660 95682 4	12	\$3.51		\$3.73		\$3.98		\$4.26	
88061	CORONA FAMILIAR 6PK BTL	\$29.97		\$7.49	0 33544 95051 7	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88062	CORONA FAMILIAR 12 PK BTL	\$28.49		\$14.25	0 33544 95053 1	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88064	CORONA FAMILIAR 24 OZ. CAN	\$27.64		\$2.30	0 33544 00025 0	12	\$2.71		\$2.88		\$3.07		\$3.29	
88065	CORONA FAMILIAR 24 PK BTL	\$25.64		\$25.64	0 33544 00010 6	1	\$30.16	\$1.26	\$32.05	\$1.34	\$34.19	\$1.42	\$36.63	\$1.53
CORONA PREMIER														
88500	CORONA PREMIER 24 OZ. CAN	\$27.64		\$2.30	0 33544 95047 0	12	\$2.71		\$2.88		\$3.07		\$3.29	
88502	CORONA PREMIER 12 PK CAN	\$28.49		\$14.25	0 33544 95044 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88520	CORONA PREMIER 6PK BTL	\$29.97		\$7.49	0 33544 95041 8	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88521	CORONA PREMIER 12 PK BTL	\$28.49		\$14.25	0 33544 95042 5	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88523	CORONA PREMIER 18 PK BTL	\$20.62		\$20.62	0 33544 00018 2	1	\$24.26	\$1.35	\$25.78	\$1.43	\$27.49	\$1.53	\$29.46	\$1.64
88551	CORONA PREMIER 1/4 BBL	\$72.00		\$72.00		992 OZ	\$84.71		\$90.00		\$96.00		\$102.86	
88550	CORONA PREMIER 1/2 BBL	\$132.00		\$132.00		1984 OZ.	\$155.29		\$165.00		\$176.00		\$188.57	
CORONA REFRESCA														
88700	REFRESCA PASSION/LIME 6PK	\$29.97		\$7.49	0 33544 95063 0	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88701	REFRESCA GUAVA LIME 6PK	\$29.97		\$7.49	0 33544 95067 8	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88720	REFRESCA VARIETY 12PK	\$28.49		\$14.25	0 33544 00013 7	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
CORONA SELTZER														
88560	SELTZER VARIETY 12PK CAN	\$28.49		\$14.25	0 33544 00043 4	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
MODELO ESPECIAL														
88300	MODELO ESP. 24OZ CAN	\$25.12		\$2.09	0 80660 95721 0	12	\$2.46		\$2.62		\$2.79		\$2.99	
88301	MODELO ESPECIAL 6PK CAN	\$26.97		\$6.74	0 80660 95755 5	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.61
88302	MODELO ESPECIAL 12PK CAN	\$23.99		\$12.00	0 80660 95715 9	2	\$14.11	\$1.18	\$14.99	\$1.25	\$15.99	\$1.33	\$17.14	\$1.43
88306	MODELO ESPECIAL 4PK/16 OZ.	\$31.46		\$5.24	0 80660 95760 9	6	\$6.17	\$1.54	\$6.55	\$1.64	\$6.99	\$1.75	\$7.49	\$1.87
88311	MODELO ESPECIAL 18 PK CAN	\$16.79		\$16.79	0 80660 95711 1	1	\$19.75	\$1.10	\$20.99	\$1.17	\$22.39	\$1.24	\$23.99	\$1.33
88312	MODELO ESPECIAL 18 PK BTL	\$20.62		\$20.62	0 33544 95027 2	1	\$24.26	\$1.35	\$25.78	\$1.43	\$27.49	\$1.53	\$29.46	\$1.64
88320	MODELO ESPECIAL 6PK BTL	\$29.97		\$7.49	0 80660 95765 4	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88321	MODELO ESPECIAL 12 PK BTL	\$28.49		\$14.25	0 80660 95757 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88322	MODELO ESPECIAL 24 PK BTL	\$25.64		\$25.64	0 80660 95776 0	1	\$30.16	\$1.26	\$32.05	\$1.34	\$34.19	\$1.42	\$36.63	\$1.53
88323	MODELO ESPECIAL 24 PK CAN	\$21.99		\$21.99	0 80660 95710 4	1	\$25.87	\$1.08	\$27.49	\$1.15	\$29.32	\$1.22	\$31.41	\$1.31
88338	MODELO ESPECIAL 32 OZ. BTL	\$35.80		\$2.98	0 33544 95090 6	12	\$3.51		\$3.73		\$3.98		\$4.26	
88339	MODELO ESPECIAL 24 OZ. BTL	\$27.64		\$2.30	0 80660 95777 7	12	\$2.71		\$2.88		\$3.07		\$3.29	
88351	MODELO ESPECIAL 1/4 BBL	\$72.00		\$72.00		992 OZ	\$84.71		\$90.00		\$96.00		\$102.86	
88350	MODELO ESPECIAL 1/2 BBL	\$132.00		\$132.00	0 80660 95773 9	1984 OZ.	\$155.29		\$165.00		\$176.00		\$188.57	
MODELITO														
88375	MODELITO 24/7 OZ. BTL	\$17.24		\$17.24	0 33544 00021 2	1	\$20.28	\$0.85	\$21.55	\$0.90	\$22.99	\$0.96	\$24.63	\$1.03
MODELO CHELADA'S														
88360	MODELO CHELADA 24 OZ. CAN	\$31.00		\$2.58	0 80660 95796 8	12	\$3.04		\$3.23		\$3.44		\$3.69	
88361	MODELO CHELADA PICANTE 24 OZ.	\$31.00		\$2.58	0 33544 95033 3	12	\$3.04		\$3.23		\$3.44		\$3.69	
88362	MODELO CHELADA LIMON 24 OZ.	\$31.00		\$2.58	0 33544 95060 9	12	\$3.04		\$3.23		\$3.44		\$3.69	
88363	MODELO CHILI MANGO CHELADA	\$31.00		\$2.58	0 33544 00026 7	12	\$3.04		\$3.23		\$3.44		\$3.69	
MODELO NEGRA														
88400	MODELO NEGRA 24 OZ. CAN	\$27.64		\$2.30	0 33544 95061 6	12	\$2.71		\$2.88		\$3.07		\$3.29	
88420	MODELO NEGRA 6 PK BTL	\$29.97		\$7.49	0 80660 95785 2	4	\$8.81							

PROD.#	TEC DISTRIBUTING PRICES - TWIN FALLS Sep-20	RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
PACIFICO														
88230	PACIFICO 24 OZ. CAN	\$27.64		\$2.30	0 33544 95022 7	12	\$2.71		\$2.88		\$3.07		\$3.29	
88251	PACIFICO 1/4 BBL SLIM	\$72.00		\$72.00		992 OZ	\$84.71		\$90.00		\$96.00		\$102.86	
VICTORIA														
80020	VICTORIA 6 PK BTL	\$29.97		\$7.49	0 80660 95881 1	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
80002	VICTORIA 12 PK CAN	\$23.99		\$12.00	0 33544 95006 7	2	\$14.11	\$1.18	\$14.99	\$1.25	\$15.99	\$1.33	\$17.14	\$1.43
80021	VICTORIA 12 PK BTL	\$28.49		\$14.25	0 80660 95883 5	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
HEINEKEN LIGHT														
85018	HEINEKEN LIGHT 12/PK BOT	\$25.94		\$12.97	0 72890 00159 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
HEINEKEN														
85027	HEINEKEN 12/PK KEG CAN	\$25.94		\$12.97	0 72890 00020 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
85028	HEINEKEN 24OZ KEG CAN	\$25.95		\$2.16	0 72890 00119 1	12	\$2.54		\$2.70		\$2.88		\$3.09	
85025	HEINEKEN 22OZ BOT	\$25.95		\$2.16	0 72890 00478 9	12	\$2.54		\$2.70		\$2.88		\$3.09	
85026	HEINEKEN MAGNUM 1.5 BTL	\$49.46		\$8.24	0 72890 00577 9	6	\$9.70		\$10.30		\$10.99		\$11.78	
85036	HEINEKEN 18 PK BOT	\$18.74		\$18.74	0 72890 00152 8	1	\$22.05	\$1.22	\$23.43	\$1.30	\$24.99	\$1.39	\$26.77	\$1.49
85037	HEINEKEN 6/PK BOT	\$27.98		\$7.00	0 72890 00011 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
85038	HEINEKEN 12/PK BOT	\$25.94		\$12.97	0 72890 00016 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
85039	HEINEKEN 24/PK BOT	\$23.98		\$23.98	0 72890 00031 6	1	\$28.21	\$1.18	\$29.98	\$1.25	\$31.97	\$1.33	\$34.26	\$1.43
85043	AMSTEL LIGHT 12/PK BOT	\$25.94		\$12.97	0 72890 10016	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
85050	HEINEKEN 13.2 GAL	\$135.00		\$135.00		1	\$158.82		\$168.75		\$180.00		\$192.86	
HEINEKEN 00%														
85055	HEINEKEN 00% 6PK CAN	\$27.48		\$6.87	0 72890 00620 2	4	\$8.08	\$1.35	\$8.59	\$1.43	\$9.16	\$1.53	\$9.81	\$1.64
85056	HEINEKEN 00% 6PK BTL	\$27.48		\$6.87	0 72890 00621 9	4	\$8.08	\$1.35	\$8.59	\$1.43	\$9.16	\$1.53	\$9.81	\$1.64
SINGHA THAI BEER														
85521	SINGHA THAI 11.2 oz	\$34.00		\$8.50	0 84543 80007	4	\$10.00	\$1.67	\$10.63	\$1.77	\$11.33	\$1.89	\$12.14	\$2.02
STRONGBOW														
85070	STRONGBOW GOLD 6 PK BTL	\$27.98		\$7.00	7 66895 96000 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
85071	STRONGBOW HONEY 6PK BTL	\$27.98		\$7.00	0 88345 10158 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
85074	STRONGBOW ROSE 6PK BTL	\$27.98		\$7.00	0 88345 10201 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
85076	STRONGBOW VARIETY 12PK	\$25.94		\$12.97	0 88345 10168 2	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
TSING TAO														
88620	TSING TAO	\$29.00		\$7.25	0 33544 94405	4	\$8.53	\$1.42	\$9.06	\$1.51	\$9.67	\$1.61	\$10.36	\$1.73
MICRO BREWERY BEERS														
ALASKAN BREWING														
95701	ALASKAN AMBER 6pk BOT	\$27.98		\$7.00	0 40850 02001 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95702	ALASKAN AMBER 12pk BOT	\$25.94		\$12.97	0 40850 03001 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
95751	ALASKAN AMBER 1/2 BBL	\$133.00		\$133.00		1	\$156.47		\$166.25		\$177.33		\$190.00	
95791	ALASKAN AMBER 1/6 BBL	\$58.00		\$58.00		661 OZ	\$68.24		\$72.50		\$77.33		\$82.86	
95775	ALASKAN HAZY BAY IPA 1/2 BBL	\$169.00		\$169.00		1	\$198.82		\$211.25		\$225.33		\$241.43	
95776	ALASKAN HAZY BAY IPA 1/6 BBL	\$68.00		\$68.00		661 OZ	\$80.00		\$85.00		\$90.67		\$97.14	
95727	ALASKAN HOPOTHERMIA 6PK BTL	\$32.98		\$8.25		4	\$9.70	\$1.62	\$10.31	\$1.72	\$10.99	\$1.83	\$11.78	\$1.96
95771	ALASKAN HOPOTHERMIA 1/6 BBL	\$68.00		\$68.00		1	\$80.00		\$85.00		\$90.67		\$97.14	
95790	ALASKAN IMPERIAL BOCK 1/6 BBL	\$68.00		\$68.00		1	\$80.00		\$85.00		\$90.67		\$97.14	
95795	ALASKAN IMPERIAL BOCK 1/2 BBL	\$169.00		\$169.00		1	\$198.82		\$211.25		\$225.33		\$241.43	
95769	ALASKAN HAZY BAY IPA 6PK CAN	\$27.98		\$7.00	0 40850 13020 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95719	ALASKAN SMASH GALAXY 6PK BTL	\$32.98		\$8.25	0 40850 02018 6	4	\$9.70	\$1.62	\$10.31	\$1.72	\$10.99	\$1.83	\$11.78	\$1.96
95783	ALASKAN SMASH GALAXY 1/6 BBL	\$68.00		\$68.00		1	\$80.00		\$85.00		\$90.67		\$97.14	
95784	ALASKAN SMASH GALAXY 1/2 BBL	\$169.00		\$169.00		1	\$198.82		\$211.25		\$225.33		\$241.43	
95706	ALASKAN HUSKY IPA 6 PK BTL	\$27.98		\$7.00	0 40850 04006 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95714	ALASKAN PORTER 12/22 OZ	\$75.48		\$6.29	0 40850 06010 6	12	\$7.40		\$7.86		\$8.39		\$8.99	
95739	ALASKAN MIXED 12 PK CAN	\$25.94		\$12.97	0 40850 15019 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
95740	ALASKAN VARIETY 12 PK	\$25.94		\$12.97	0 40850 08002 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
95759	ALASKAN WHITE 6PK CAN	\$27.98		\$7.00	0 40850 14021 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95796	ALASKAN WHITE ALE 1/6 BBL	\$58.00		\$58.00		1	\$68.24		\$72.50		\$77.33		\$82.86	
95705	ALASKAN WHITE ALE 6 PK	\$27.98		\$7.00	0 40850 02009 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
IDAHO BREWING														
97626	BLACK LAGER 1/2 BBL	\$145.00		\$145.00		1	\$170.59		\$181.25		\$193.33		\$207.14	
97627	BLACK LAGER 1/6 BBL	\$60.00		\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71	
97644	BROWN 1/2 BBL	\$140.00		\$140.00		1	\$164.71		\$175.00		\$186.67		\$200.00	
97645	BROWN 1/6 BBL	\$55.00		\$55.00		1	\$64.71		\$68.75		\$73.33		\$78.57	
97653	HEFE 1/6 BBL	\$60.00		\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71	
97651	SCOTCH 1/2 BBL	\$145.00		\$145.00		1	\$170.59		\$181.25		\$193.33		\$207.14	
97652	SCOTCH 1/6 BBL	\$60.00		\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71	
PYRAMID														
96851	PYRAMID APRICOT 1/2 BBL	\$134.00		\$134.00		1984 OZ	\$157.65		\$167.50		\$178.67		\$191.43	
96820	PYRAMID HEFE 6PK BOT	\$26.98		\$6.75	0 76420 91117 2	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
96850	PYRAMID HEFE 1/2 BBL	\$134.00		\$134.00	ABC000000084	1984 OZ	\$157.65		\$167.50		\$178.67		\$191.43	
96821	PYRAMID APRICOT 6PK BOT	\$26.98		\$6.75	0 76420 91119 6	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
96849	PYRAMID APRICOT 22 OZ BOT	\$27.60		\$2.30	0 76420 97011 7	12	\$2.71		\$2.88		\$3.07		\$3.29	
96829	PYRAMID OUTBURST 6 PK	\$26.98		\$6.75	0 76420 92001 3	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
96856	PYRAMID OUTBURST 22 OZ.	\$27.60		\$2.30	0 76420 92003 7	12	\$2.71		\$2.88		\$3.07		\$3.29	
96950	PYR UNFILTERED AMBER 1/2 BBL	\$98.00		\$98.00		1984 OZ	\$115.29		\$122.50		\$130.67		\$140.00	
RUBY MOUNTAIN														
95800	AMBER 6PK BOT	\$27.00		\$6.75	7 07346 24001 4	4	\$7.94	\$1.32	\$8.44	\$1.41	\$9.00	\$1.50	\$9.64	\$1.61
95849	AMBER 5 GAL	\$54.00		\$54.00		661 OZ.	\$63.53		\$67.50		\$72.00		\$77.14	
95850	AMBER 1/2 BBL	\$130.00		\$130.00		1984 OZ	\$152.94		\$162.50		\$173.33		\$185.71	
95853	PRIVATE LABEL 1/2 BBL	\$130.00		\$130.00		1984 OZ	\$152.94		\$162.50		\$173.33		\$185.71	
95851	PRIVATE LABEL 5 GAL	\$54.00		\$54.00		661 OZ.	\$63.53		\$67.50		\$72.00		\$77.14	
95855	BUCKAROO 1/2 BBL	\$130.00		\$130.00		1984 OZ	\$152.94		\$162.50		\$173.33		\$185.71	
95857	PORTER 1/2 BBL	\$130.00		\$130.00		1984 OZ	\$152.94		\$162.50		\$173.33		\$185.71	
95858	PORTER 6PK BOT	\$27.00		\$6.75	7 07346 24004 5	4	\$7.94	\$1.32	\$8.44	\$1.41	\$9.00	\$1.50	\$9.64	\$1.61
95859	PORTER 5 GAL	\$54.00		\$54.00		661 OZ.	\$63.53		\$67.50		\$72.00		\$77.14	\$3.21
95860	HEFE 1/2 BBL	\$130.00		\$130.00		1984 OZ	\$152.94		\$162.50		\$173.33		\$185.71	
95861	HEFE 1/6 BBL	\$54.00		\$54.00		661 OZ.	\$63.53		\$67.50		\$72.00		\$77.14	
95829	HAZY IPA 1/2 BBL	\$155.00		\$155.00		1984 OZ	\$182.35		\$193.75		\$206.67		\$221.43	
95830	HAZY IPA 1/6 BBL	\$64.00		\$64.00		661 OZ.	\$75.29		\$80.00		\$85.33		\$91.43	
SNAKE RIVER BREWING														
97507	PAKO'S IPA 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86	
97523	PAKO'S IPA 1/6 BBL	\$68.00		\$68.00		1	\$80.00		\$85.00		\$90.67		\$97.14	
97505	PAKO IPA 6 PK CAN	\$30.50		\$7.63	7 66352 61207 9	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
975														

TEC DISTRIBUTING		RETAIL	PREVIOUS	RETAIL	PKG SIZE		RETAIL @		RETAIL @		RETAIL @		RETAIL @	
PROD.	PRICES - TWIN FALLS	CASE	RETAIL	UNIT	UPC	PER	UNIT	15%	UNIT	20%	UNIT	25%	UNIT	30%
#	Sep-20	COST	CASE COST	COST	CODES	CASE	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
----- SNAKE RIVER BREWING -----														
97504	SR PALE 6 PK CAN	\$30.50		\$7.63	7 66352 20323 9	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
97550	SR COWBOY GOLD 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
97541	SR STOUT 6 PK CAN	\$30.50		\$7.63	7 66352 02134 5	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
97580	SR VARIETY 12PK CAN	\$30.50		\$15.25	7 66352 85236 9	2	\$17.94	\$1.50	\$19.06	\$1.59	\$20.33	\$1.69	\$21.79	\$1.82
----- WILD RIDE -----														
87060	BIG BOOTY 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
87061	BIG BOOTY 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
87048	COLD CHILLIN VANILLA 6PK CAN	\$30.77		\$7.69	8 60001 34781 4	4	\$9.05	\$1.51	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83
87097	HIPPY HAZE 6PK CAN	\$33.57		\$8.39	8 60001 34780 7	4	\$9.87	\$1.65	\$10.49	\$1.75	\$11.19	\$1.87	\$11.99	\$2.00
87000	HOPPERHEAD IPA 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
87001	HOPPERHEAD IPA 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
87002	HOPPERHEAD IPA 22 OZ. BTL	\$46.50		\$3.88	8 61741 00010 6	12	\$4.56		\$4.84		\$5.17		\$5.54	
87010	ELECTRI-FLY IPA 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
87011	ELECTRI-FLY IPA 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
87013	ELECTRI-FLY 6PK BTL	\$30.00		\$7.50		4	\$8.82	\$1.47	\$9.38	\$1.56	\$10.00	\$1.67	\$10.71	\$1.79
87014	HIDDEN TRAIL 6PK	\$30.00		\$7.50		4	\$8.82	\$1.47	\$9.38	\$1.56	\$10.00	\$1.67	\$10.71	\$1.79
87016	HIDDEN TRAIL 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
87017	HIDDEN TRAIL 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
87020	WHOOPY WHOOP WHEAT 1/2 BB	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
87021	WHOOPY WHOOP WHEAT 1/6 BB	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
87023	WHOOPY WHOOP WHEAT 6PK C.	\$30.77		\$7.69	8 60001 34782 1	4	\$9.05	\$1.51	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83
87030	STAND UP & SHOUT STOUT 1/2 BB	\$183.00		\$183.00		1	\$215.29		\$228.75		\$244.00		\$261.43	
87031	STAND UP & SHOUT STOUT 1/6 BB	\$90.00		\$90.00		1	\$105.88		\$112.50		\$120.00		\$128.57	
87032	STAND UP & SHOUT 22 OZ. BLT	\$46.50		\$3.88	8 61741 00011 3	12	\$4.56		\$4.84		\$5.17		\$5.54	
87064	TARTY 2 THE PARTY 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
87063	TARTY 2 THE PARTY 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
87089	NW HAZY 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
87088	NW HAZY 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
87041	3 SISTERS AMERICAN RED 1/6BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
87049	NUT CRUSHER 6PK BTL	\$30.00		\$7.50		4	\$8.82	\$1.47	\$9.38	\$1.56	\$10.00	\$1.67	\$10.71	\$1.79
87052	NUT CRUSHER 22 OZ.	\$46.50		\$3.88		12	\$4.56		\$4.84		\$5.17		\$5.54	
87039	BRENN A AMBER 22 OZ.	\$46.50		\$3.88	8 64697 00041 1	12	\$4.56		\$4.84		\$5.17		\$5.54	
87068	KEEPIN IT KOLSCH 12/500 ML	\$35.00		\$2.92	8 64697 00049 7	12	\$3.43		\$3.65		\$3.89		\$4.17	
87090	HOTEL HAZY 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
===== SODAS =====														
----- HENRY'S SODA -----														
76220	ROOT BEER 6/PK LN NR	\$17.99		\$4.50	0 34100 66805 1	4	\$5.29	\$0.88	\$5.62	\$0.94	\$6.00	\$1.00	\$6.43	\$1.07
76320	ORANGE CREAM6/PK LN NR	\$17.99		\$4.50	0 34100 61805 6	4	\$5.29	\$0.88	\$5.62	\$0.94	\$6.00	\$1.00	\$6.43	\$1.07
76420	VANILLA CREAM 6/PK LN NR	\$17.99		\$4.50	0 34100 63805 4	4	\$5.29	\$0.88	\$5.62	\$0.94	\$6.00	\$1.00	\$6.43	\$1.07
76520	BLACK CHERRY 6/PK LN NR	\$17.99		\$4.50	0 34100 65805 2	4	\$5.29	\$0.88	\$5.62	\$0.94	\$6.00	\$1.00	\$6.43	\$1.07
----- KOMBUCHA -----														
97000	STRAWBERRY HIBISCUS	\$29.40		\$2.45	8 55904 00221 2	12	\$2.88		\$3.06		\$3.27		\$3.50	
97001	RASPBERRY GINGER	\$29.40		\$2.45	8 55904 00222 9	12	\$2.88		\$3.06		\$3.27		\$3.50	
97002	ASIAN PEAR	\$29.40		\$2.45	8 55904 00223 6	12	\$2.88		\$3.06		\$3.27		\$3.50	
97003	BLACK CURRANT	\$29.40		\$2.45	8 55904 00224 3	12	\$2.88		\$3.06		\$3.27		\$3.50	
97004	RASPBERRY LEMONADE	\$29.40		\$2.45	8 55904 00228 1	12	\$2.88		\$3.06		\$3.27		\$3.50	
97005	GINGER MINT LEMONADE	\$29.40		\$2.45	8 55904 00227 4	12	\$2.88		\$3.06		\$3.27		\$3.50	