

PROD. #	PRICES - TWIN FALLS	RETAIL CASE COST	PREVIOUS RETAIL CASE COS	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
MILLERCOORS														
ARNOLD PALMER														
70901	SPIKED HALF & HALF 6PK CAN	\$27.98		\$7.00	6 13008 74833 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
70913	SPIKED HALF & HALF 24 OZ. CAN	\$24.28		\$2.02	6 13008 74829 6	12	\$2.38		\$2.53		\$2.70		\$2.89	
ASAHI														
78576	ASAHI DRY 12/21.4 OZ	\$27.00		\$2.25	0 38766 30214 4	12	\$2.65		\$2.81		\$3.00		\$3.21	
BLUE MOON BELGIAN														
65005	WHITE ALE 6PK 16 OZ. ALUM BTL	\$37.48		\$9.37	0 71990 17044 8	4	\$11.02	\$1.84	\$11.71	\$1.95	\$12.49	\$2.08	\$13.39	\$2.23
65006	WHITE ALE 16 OZ. 4 PK CAN	\$35.50		\$5.92	0 71990 09545 1	6	\$6.96	\$1.74	\$7.40	\$1.85	\$7.89	\$1.97	\$8.45	\$2.11
65013	WHITE 12/24 OZ. CAN	\$25.95		\$2.16	0 71990 17049 3	12	\$2.54		\$2.70		\$2.88		\$3.09	
65015	WHITE ALE 15PK CAN	\$25.94		\$12.97	0 71990 17052 3	2	\$15.26	\$1.02	\$16.21	\$1.08	\$17.29	\$1.15	\$18.53	\$1.24
65020	WHITE ALE 6PK LNNR	\$27.98		\$7.00	0 71990 09511 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65021	WHITE ALE 12PK LNNR	\$25.94		\$12.97	0 71990 09516 1	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
65022	WHITE ALE 24PK LNNR	\$23.86		\$23.86	0 71990 09520 8	1	\$28.07	\$1.17	\$29.83	\$1.24	\$31.81	\$1.33	\$34.09	\$1.42
65050	1/2 BBL	\$149.00		\$149.00	0 71990 09515 4	1984 OZ	\$175.29		\$186.25		\$198.67		\$212.86	
65052	1/6 BBL	\$64.00		\$64.00	0 71990 09518 5	661 OZ	\$75.29		\$80.00		\$85.33		\$91.43	
BLUE MOON MANGO WHEAT														
65140	6PK LNNR	\$27.98		\$7.00	0 71990 09561 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65145	1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86	
65146	1/6 BBL	\$64.00		\$64.00		1	\$75.29		\$80.00		\$85.33		\$91.43	
BLUE MOON WINTER														
65230	6PK LNNR	\$27.98		\$7.00	0 71990 09532 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65231	12PK LNNR	\$25.94		\$12.97	0 71990 09536 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
BLUE MOON VARIETY														
65335	SHARE PACK 12 PK LNNR	\$25.94		\$12.97	0 71990 09554 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
COORS														
60002	12/PK CAN	\$19.49		\$9.75	0 71990 00047 9	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16
60005	30/PK CAN	\$21.98		\$21.98	0 71990 10033 9	1	\$25.86	\$0.86	\$27.48	\$0.92	\$29.31	\$0.98	\$31.40	\$1.05
60006	16OZ CANS	\$23.98		\$6.00	0 71990 10002 5	4	\$7.05	\$1.18	\$7.49	\$1.25	\$7.99	\$1.33	\$8.56	\$1.43
60010	12PK 16OZ CAN	\$21.74		\$10.87	0 71990 17040 0	2	\$12.79	\$1.07	\$13.59	\$1.13	\$14.49	\$1.21	\$15.53	\$1.29
60011	18/PK CAN	\$13.99		\$13.99	0 71990 10020 9	1	\$16.46	\$0.91	\$17.49	\$0.97	\$18.65	\$1.04	\$19.99	\$1.11
60012	18 PK 16 OZ. CAN	\$17.59		\$17.59	0 71990 10087 2	1	\$20.69	\$1.15	\$21.99	\$1.22	\$23.45	\$1.30	\$25.13	\$1.40
60013	12/24 OZ CANS	\$22.63		\$1.89	0 71990 10071 1	12	\$2.22		\$2.36		\$2.51		\$2.69	
60008	ALUM.BOT 2/9PK/16OZ	\$20.98		\$10.49	0 71990 17022 6	2	\$12.34	\$1.37	\$13.11	\$1.46	\$13.99	\$1.55	\$14.99	\$1.67
60025	6PK STUBBY BTL	\$22.48		\$5.62	0 71990 17028 8	4	\$6.61	\$1.10	\$7.03	\$1.17	\$7.49	\$1.25	\$8.03	\$1.34
60031	12 PK STUBBY BTL	\$19.49		\$9.75	0 71990 17037 0	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16
60033	18 PK STUBBY BTL	\$13.99		\$13.99	0 71990 17038 7	1	\$16.46	\$0.91	\$17.49	\$0.97	\$18.65	\$1.04	\$19.99	\$1.11
60038	32OZ WIDEMOUTH	\$25.99		\$2.17	0 71990 10037 7	12	\$2.55		\$2.71		\$2.89		\$3.09	
60050	1/2 BBL	\$118.00		\$118.00	0 71990 10080 3	1984 OZ	\$138.82		\$147.50		\$157.33		\$168.57	
60051	1/4 BBL	\$68.00		\$68.00	0 71990 10090 2	992 OZ	\$80.00		\$85.00		\$90.67		\$97.14	
COORS LIGHT														
60102	12/PK CAN	\$19.49		\$9.75	0 71990 00048 6	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16
60105	30/PK CAN	\$21.98		\$21.98	0 71990 30030 2	1	\$25.86	\$0.86	\$27.48	\$0.92	\$29.31	\$0.98	\$31.40	\$1.05
60106	16OZ CANS	\$23.98		\$6.00	0 71990 32000 3	4	\$7.05	\$1.18	\$7.49	\$1.25	\$7.99	\$1.33	\$8.56	\$1.43
60108	ALUM.BOT 2/9PK/16OZ	\$20.98		\$10.49	0 71990 30104 0	2	\$12.34	\$1.37	\$13.11	\$1.46	\$13.99	\$1.55	\$14.99	\$1.67
60110	12PK 16OZ CAN	\$21.74		\$10.87	0 71990 09528 4	2	\$12.79	\$1.07	\$13.59	\$1.13	\$14.49	\$1.21	\$15.53	\$1.29
60111	18/PK CAN	\$13.99		\$13.99	0 71990 30017 3	1	\$16.46	\$0.91	\$17.49	\$0.97	\$18.65	\$1.04	\$19.99	\$1.11
60112	18PK/16OZ CANS	\$17.59		\$17.19	0 71990 30073 9	1	\$20.22	\$1.15	\$21.49	\$1.22	\$22.92	\$1.30	\$24.56	\$1.40
60113	12/24 OZ CANS	\$22.63		\$1.89	0 71990 30065 4	12	\$2.22		\$2.36		\$2.51		\$2.69	
60118	ALUM. BOT 15PK 16 OZ.	\$14.99		\$14.99	0 71990 09527 7	1	\$17.64	\$1.18	\$18.74	\$1.25	\$19.99	\$1.33	\$21.41	\$1.43
60120	6/PK LN NR	\$22.48		\$5.62	0 71990 30005 0	4	\$6.61	\$1.10	\$7.03	\$1.17	\$7.49	\$1.25	\$8.03	\$1.34
60121	12/PK LN NR	\$19.49		\$9.75	0 71990 30069 2	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16
60122	24/PK LN NR	\$19.19		\$19.19	0 71990 30007 4	1	\$22.58	\$0.94	\$23.99	\$1.00	\$25.59	\$1.07	\$27.41	\$1.14
60123	18/PK LNNR	\$13.99		\$13.99	0 71990 30078 4	1	\$16.46	\$0.91	\$17.49	\$0.97	\$18.65	\$1.04	\$19.99	\$1.11
60138	32OZ WIDEMOUTH	\$25.99		\$2.17	0 71990 30040 1	12	\$2.55		\$2.71		\$2.89		\$3.09	
60150	1/2 BBL	\$118.00		\$118.00	0 71990 30080 7	1984 OZ	\$138.82		\$147.50		\$157.33		\$168.57	
60151	1/4 BBL	\$68.00		\$68.00	0 71990 30090 6	992 OZ	\$80.00		\$85.00		\$90.67		\$97.14	
COORS NA														
60920	6/PK LN NR	\$20.68		\$5.17	0 71990 77005 1	4	\$6.08	\$1.01	\$6.46	\$1.08	\$6.89	\$1.15	\$7.39	\$1.23
CRISPIN														
62160	ORIGINAL 6PK BTL	\$27.98		\$7.00	8 94137 00260 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
62150	ORIGINAL 1/2 BBL	\$155.00		\$155.00	NO UPC	1			\$193.75		\$206.67		\$221.43	
62152	ORIGINAL 1/6 BBL	\$67.00		\$67.00	NO UPC	1	\$78.82		\$83.75		\$89.33		\$95.71	
62012	ROSE 6PK BTL	\$27.98		\$7.00	8 94137 00263 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
62015	ROSE 6PK CAN	\$27.98		\$7.00	8 94137 00271 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
FOSTERS USA														
78238	FOSTERS PREM.ALE 25.4 OZ	\$22.60		\$1.88	0 70897 18331 5	12	\$2.22		\$2.35		\$2.51		\$2.69	
78338	FOSTERS 25.4 OZ CANS	\$22.60		\$1.88	0 70897 01331 5	12	\$2.22		\$2.35		\$2.51		\$2.69	
78350	FOSTERS 1/2 BBL	\$118.00		\$118.00	0 70897 01781 8	1984 OZ	\$138.82		\$147.50		\$157.33		\$168.57	
GENUINE DRAFT														
70005	30/PK CAN	\$21.98		\$21.98	0 34100 17341 8	1	\$25.86	\$0.86	\$27.48	\$0.92	\$29.31	\$0.98	\$31.40	\$1.05
70010	12PK 16OZ CAN	\$21.74		\$10.87	0 34100 17653 2	2	\$12.79	\$1.07	\$13.59	\$1.13	\$14.49	\$1.21	\$15.53	\$1.29
70020	6/PK LN NR	\$22.48		\$5.62	0 34100 17505 4	4	\$6.61	\$1.10	\$7.03	\$1.17	\$7.49	\$1.25	\$8.03	\$1.34
70021	12/PK LNNR	\$19.49		\$9.75	0 34100 17509 2	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16
70023	18/PK LNNR	\$13.99		\$13.99	0 34100 17256 5	1	\$16.46	\$0.91	\$17.49	\$0.97	\$18.65	\$1.04	\$19.99	\$1.11
GROLSCH														
79041	24/15.2 OZ FLIPTOP 6/4	\$48.12		\$8.02	0 83741 50314 6	6	\$9.44	\$2.36	\$10.03	\$2.51	\$10.69	\$2.67	\$11.46	\$2.86
HAMMS														
75002	12 PK CAN	\$13.19		\$6.60	0 34100 80902 7	2	\$7.76	\$0.65	\$8.24	\$0.69	\$8.79	\$0.73	\$9.42	\$0.79
75011	24 PK SUITCASE	\$13.19		\$13.19	0 34100 80706 1	1	\$15.52	\$0.65	\$16.49	\$0.69	\$17.59	\$0.73	\$18.84	\$0.79
HENRY'S														
77017	PRIVATE RESERVE 12/PK BTL	\$19.49		\$9.75	0 34100 86874 1	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16
77018	PRIVATE RESERVE 18 PK CAN	\$9.43		\$9.43	0 34100 51670 3	1	\$11.09	\$0.62	\$11.79	\$0.65	\$12.57	\$0.70	\$13.47	\$0.75
HENRY'S HARD SODA														
76831	HARD ORANGE 6 PK BTL	\$27.98		\$7.00	0 34100 98916 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
76861	HARD GRAPE 6PK BTL	\$27.98		\$7.00	0 34100 51621 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
76891	HARD LEMON LIME 6PK BTL	\$27.98		\$7.00	0 34100 51658 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
76872	HARD SPARK LEMON 6PK CAN	\$27.98		\$7.00	0 34100 51664 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
76882	HARD SPARK PASS FR 6PK CAN	\$27.98		\$7.00	0 34100 51665 9	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
76817	HARD SPARKLING VAR 12 PK CAN	\$25.94		\$12.97	0 34100 51660 4	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
HIGH LIFE														
73005	30PK CAN	\$17.98		\$17.98	0 34100 01341 7	1	\$21.15	\$0.71	\$22.48	\$0.75	\$23.97	\$0.80	\$25.69	\$0.86
73012	18PK 16OZ CAN	\$13.19		\$13.19	0 34100 01381 3	1	\$15.52	\$0.86	\$16.49	\$0.92	\$17.59	\$0.98	\$18.84	\$1.05
73020	6/PK LN NR	\$17.98		\$4.50	0 34100 01505 3	4	\$5.29	\$0.88	\$5.62	\$0.94	\$5.99	\$1.00	\$6.42	\$1.07
73021	12/PK LNNR	\$15.88		\$7.94	0 34100 01509 1	2	\$9.34	\$0.78	\$9.93	\$0.83	\$10.59	\$0.88	\$11.34	\$0.95
73023	18 PK LNNR	\$9.89		\$9.89	0 34100 01256 4	1	\$11.64	\$0.65	\$12.36	\$0.69	\$13.19	\$0.73	\$14.13	\$0.78
73025	32 OZ. BOTTLE	\$20.11		\$1.68	0 34100 00031 8	12	\$1.97		\$2.09		\$2.23		\$2.39	

PROD. #	DESC. DISTRIBUTING	RETAIL	PREVIOUS	RETAIL	UPC	PKG	SIZE	RETAIL @	15%	RETAIL @	20%	RETAIL @	25%	RETAIL @	30%								
		CASE	RETAIL	UNIT												CODES	PER	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
		COST	CASE COS	COST													CASE	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
HIGH LIFE																							
89007	32OZ CAN	\$20.11		\$1.68	0 34100 00008 0	12		\$1.97		\$2.09		\$2.23		\$2.39									
73008	CHAMPAGNE BOTTLE 12/750	\$31.40		\$2.62	0 34100 00395 1	12		\$3.08		\$3.27		\$3.49		\$3.74									
HG800																							
75938	42 OZ BOT	\$23.40		\$1.95	0 34100 00045 5	12		\$2.29		\$2.44		\$2.60		\$2.79									
HOP VALLEY																							
71500	ALPHA CENT IPA 1/6 BBL	\$88.00		\$88.00		1		\$103.53		\$110.00		\$117.33		\$125.71									
71505	ALPHA DELIC IPA 1/6 BBL	\$68.00		\$68.00		1		\$80.00		\$85.00		\$90.67		\$97.14									
71506	ALPHA DELIC IPA 13.2 BBL	\$139.00		\$139.00		1		\$163.53		\$173.75		\$185.33		\$198.57									
71507	ALPHA DELIC IPA 22 OZ.	\$36.00		\$3.00	8 56052 00201 7	12		\$3.53		\$3.75		\$4.00		\$4.29									
71508	ALPHA DELIC IPA 6PK CANS	\$26.56		\$6.64	8 56052 00212 3	4		\$7.81	\$1.30	\$8.30	\$1.38	\$8.85	\$1.48	\$9.49	\$1.58								
71529	BUBBLE STASH 6PK CAN	\$26.56		\$6.64	8 56052 00213 0	4		\$7.81	\$1.30	\$8.30	\$1.38	\$8.85	\$1.48	\$9.49	\$1.58								
71530	BUBBLE STASH 1/6 BBL	\$68.00		\$68.00		1		\$80.00		\$85.00		\$90.67		\$97.14									
71531	BUBBLE STASH 13.2 BBL	\$139.00		\$139.00		1		\$163.53		\$173.75		\$185.33		\$198.57									
71546	ALPHA MILLENNIUM 1/6	\$90.00		\$90.00		1		\$105.88		\$112.50		\$120.00		\$128.57									
71547	ALPHA MILLENNIUM 13.2	\$160.00		\$160.00		1		\$188.24		\$200.00		\$213.33		\$228.57									
71512	CITRUS MISTRESS 13.2 BBL	\$139.00		\$139.00		1		\$163.53		\$173.75		\$185.33		\$198.57									
71513	CITRUS MISTRESS 6PK BTL	\$27.96		\$6.99	8 56052 00218 5	4		\$8.22	\$1.37	\$8.74	\$1.46	\$9.32	\$1.55	\$9.99	\$1.66								
71514	CITRUS MISTRESS 12PK BTL	\$26.96		\$13.48	8 56052 00238 3	2		\$15.86	\$1.32	\$16.85	\$1.40	\$17.97	\$1.50	\$19.26	\$1.60								
71515	CITRUS MISTRESS 22 OZ. BTL	\$36.00		\$3.00	8 56052 00237 6	12		\$3.53		\$3.75		\$4.00		\$4.29									
71527	HEFEWEIZEN 13.2 BBL	\$139.00		\$139.00		1		\$163.53		\$173.75		\$185.33		\$198.57									
71519	LIGHT ME UP LAGER 13.2 BBL	\$129.00		\$129.00		1		\$151.76		\$161.25		\$172.00		\$184.29									
71520	LIGHT ME UP LAGER 6PK/16 OZ. C	\$26.56		\$6.64	8 56052 00241 3	4		\$7.81	\$1.30	\$8.30	\$1.38	\$8.85	\$1.48	\$9.49	\$1.58								
71556	DIVINE SHINE 6PK BTL	\$27.96		\$6.99	8 56052 00229 1	4		\$8.22	\$1.37	\$8.74	\$1.46	\$9.32	\$1.55	\$9.99	\$1.66								
71559	DIVINE SHINE 6PK CAN	\$26.56		\$6.64	8 56052 00276 5	4		\$7.81	\$1.30	\$8.30	\$1.38	\$8.85	\$1.48	\$9.49	\$1.58								
71558	DIVINE SHINE 13.2 BBL	\$139.00		\$139.00		1		\$163.53		\$173.75		\$185.33		\$198.57									
71521	IPA VARIETY 12PK BTL	\$26.96		\$13.48	8 56052 00267 3	2		\$15.86	\$1.32	\$16.85	\$1.40	\$17.97	\$1.50	\$19.26	\$1.60								
71542	IMPERIAL MISTRESS IPA 22 OZ.	\$36.00		\$3.00	8 56052 00223 9	12		\$3.53		\$3.75		\$4.00		\$4.29									
71536	VANILLA PORTER 13.2 BBL	\$139.00		\$139.00		1		\$163.53		\$173.75		\$185.33		\$198.57									
ICEHOUSE																							
71205	30PK CAN	\$15.59		\$15.59	0 34100 62341 8	1		\$18.34	\$0.61	\$19.49	\$0.65	\$20.79	\$0.69	\$22.27	\$0.74								
71206	16OZ CAN	\$18.88		\$4.72	0 34100 00882 6	4		\$5.55	\$0.93	\$5.90	\$0.98	\$6.29	\$1.05	\$6.74	\$1.12								
71213	12/24 OZ CANS	\$18.43		\$1.54	0 34100 00880 2	12		\$1.81		\$1.92		\$2.05		\$2.19									
KEYSTONE LIGHT																							
61105	30/PK CAN	\$17.98		\$17.98	0 71990 48019 6	1		\$21.15	\$0.71	\$22.48	\$0.75	\$23.97	\$0.80	\$25.69	\$0.86								
61106	16OZ CANS	\$19.48		\$4.87	0 71990 48008 0	4		\$5.73	\$0.95	\$6.09	\$1.01	\$6.49	\$1.08	\$6.96	\$1.16								
61107	18PK/16OZ CANS	\$13.19		\$13.19	0 71990 48017 2	1		\$15.52	\$0.86	\$16.49	\$0.92	\$17.59	\$0.98	\$18.84	\$1.05								
61113	24OZ CAN	\$20.11		\$1.68	0 71990 48024 0	12		\$1.97		\$2.09		\$2.23		\$2.39									
61115	15/PK CANS	\$18.14		\$9.07	0 71990 48045 5	2		\$10.67	\$0.71	\$11.34	\$0.76	\$12.09	\$0.81	\$12.96	\$0.86								
61150	1/2 BBLs	\$99.00		\$99.00		1984 OZ		\$116.47		\$123.75		\$132.00		\$141.43									
KEYSTONE ICE																							
61205	30/PK CAN	\$17.98		\$17.98	0 71990 47714 1	1		\$21.15	\$0.71	\$22.48	\$0.75	\$23.97	\$0.80	\$25.69	\$0.86								
61206	16OZ CANS	\$19.48		\$4.87	0 71990 47707 3	4		\$5.73	\$0.95	\$6.09	\$1.01	\$6.49	\$1.08	\$6.96	\$1.16								
61207	18PK/16OZ CANS	\$13.19		\$13.19	0 71990 47724 0	1		\$15.52	\$0.86	\$16.49	\$0.92	\$17.59	\$0.98	\$18.84	\$0.63								
61213	24OZ CAN	\$20.11		\$1.68	0 71990 47712 7	12		\$1.97		\$2.09		\$2.23		\$2.39	\$2.39								
61215	15/PK CANS	\$18.14		\$9.07	0 71990 28151 9	2		\$10.67	\$0.71	\$11.34	\$0.76	\$12.09	\$0.81	\$12.96	\$0.86								
KILLIANS 5.3%																							
63031	12/PK LN NR	\$23.69		\$11.85	0 71990 76400 5	2		\$13.94	\$1.16	\$14.81	\$1.23	\$15.79	\$1.32	\$16.92	\$1.41								
63060	1/2 BBLs	\$118.00		\$118.00	0 71990 70080 5	1984 OZ		\$138.82		\$147.50		\$157.33		\$168.57									
63062	1/6 BBLs	\$42.00		\$42.00	0 71990 70022 5	661 OZ		\$49.41		\$52.50		\$56.00		\$60.00									
LEINENKUGEL																							
75160	GRAPEFRUIT SHANDY 6PK BTL	\$27.98		\$7.00	0 34100 78658 8	4		\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67								
75161	GRAPEFRUIT SHANDY 12 PK BTL	\$25.94		\$12.97	0 34100 51620 8	2		\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54								
75132	VARIETY EXPLORER 12 PK	\$25.94		\$12.97	0 34100 78574 1	2		\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54								
75220	BERRY SHANDY 6PK BTL	\$27.98		\$7.00	0 34100 51605 5	4		\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67								
75221	BERRY SHANDY 12 PK BTL	\$25.94		\$12.97	0 34100 51607 9	2		\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54								
75223	BERRY SHANDY 24 OZ. CAN	\$25.95		\$2.16	0 34100 51645 1	12		\$2.54		\$2.70		\$2.88		\$3.09									
75225	BERRY SHANDY 1/6 BBL	\$64.00		\$64.00		661 OZ		\$75.29		\$80.00		\$85.33		\$91.43									
75226	BERRY SHANDY 1/2 BBL	\$149.00		\$149.00		1984 OZ		\$175.29		\$186.25		\$198.67		\$212.86									
75820	VANILLA PORTER 6 PK BTL	\$27.98		\$7.00	0 34100 58805 2	4		\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67								
75821	VANILLA PORTER 12 PK BTL	\$25.94		\$12.97	0 34100 58874 8	2		\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54								
75851	VANILLA PORTER 1/6 BBL	\$64.00		\$64.00		661 OZ		\$75.29		\$80.00		\$85.33		\$91.43									
MICKEY'S MALT																							
77813	12/24 OZ CANS	\$18.43		\$1.54	0 34100 00217 6	12		\$1.81		\$1.92		\$2.05		\$2.19									
77816	6/PK BOTTLES	\$22.48		\$5.62	0 34100 77435 6	4		\$6.61	\$1.10	\$7.03	\$1.17	\$7.49	\$1.25	\$8.03	\$1.34								
77836	40 OZ BOT	\$23.40		\$1.95	0 34100 00185 8	12		\$2.29		\$2.44		\$2.60		\$2.79									
MICKEY'S ICE																							
77913	12/24 OZ CANS	\$18.43		\$1.54	0 34100 00208 4	12		\$1.81		\$1.92		\$2.05		\$2.19									
MILLER 64																							
70305	30/PK CAN	\$21.98		\$21.98	0 34100 15341 0	1		\$25.86	\$0.86	\$27.48	\$0.92	\$29.31	\$0.98	\$31.40	\$1.05								
70321	12/PK LN NR	\$19.49		\$9.75	0 34100 15509 4	2		\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16								
70323	18/PK LN NR	\$11.99		\$11.99	0 34100 15256 7	1		\$14.11	\$0.78	\$14.99	\$0.83	\$15.99	\$0.89	\$17.13	\$0.95								
MILLER LITE																							
70205	30/PK CAN	\$21.98		\$21.98	0 34100 57341 6	1		\$25.86	\$0.86	\$27.48	\$0.92	\$29.31	\$0.98	\$31.40	\$1.05								
70206	16OZ CAN	\$23.98		\$6.00	0 34100 00357 9	4		\$7.05	\$1.18	\$7.49	\$1.25	\$7.99	\$1.33	\$8.56	\$1.43								
70207	ALUM. BOT 2/9PK/16OZ	\$20.98		\$10.49	0 34100 57023 1	2		\$12.34	\$1.37	\$13.11	\$1.46	\$13.99	\$1.55	\$14.99	\$1.67								
70210	12PK 16OZ CAN	\$21.74		\$10.87	0 34100 57653 0	2		\$12.79	\$1.07	\$13.59	\$1.13	\$14.49	\$1.21	\$15.53	\$1.29								
70211	18/PK CAN	\$13.99		\$13.99	0 34100 57340 9	1		\$16.46	\$0.91	\$17.49	\$0.97	\$18.65	\$1.04	\$19.99	\$1.11								
70214	12/32 OZ. CANS	\$22.63		\$1.89	0 34100 00358 6	12		\$2.22		\$2.36		\$2.51		\$2.69									
70218	ALUM. BOT 15PK 16 OZ.	\$14.99		\$14.99	0 34100 57707 0	1																	

PROD.	DEC-18	RETAIL CASE COST	PREVIOUS RETAIL CASE COS	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
PILSNER														
78130	PILSNER URQUELL 6PK LN	\$32.38		\$8.10	0 72311 63001 6	4	\$9.52	\$1.59	\$10.12	\$1.69	\$10.79	\$1.80	\$11.56	\$1.93
78131	PILSNER URQUELL 12PK LN	\$27.58		\$13.79	0 72311 13312 8	2	\$16.22	\$1.35	\$17.24	\$1.44	\$18.39	\$1.53	\$19.70	\$1.64
78150	PILSNER 13.2 GAL BBL	\$160.00		\$160.00	ABC00000081	1690 OZ	\$188.24		\$200.00		\$213.33		\$228.57	
REDD'S APPLE														
74702	REDD'S APPLE 6 PK LNNR	\$27.98		\$7.00	0 34100 08716 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
74721	REDD'S APPLE 12 PK LNNR	\$25.94		\$12.97	0 34100 08722 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
74706	REDD'S APPLE 6/4PK/16 OZ.	\$33.43		\$1.39	0 34100 00780 5	24	\$1.64		\$1.74		\$1.86		\$1.99	
74750	REDD'S 1/2 BBL	\$149.00		\$149.00		1984 OZ	\$175.29		\$186.25		\$198.67		\$212.86	
REDD'S BLACK CHERRY														
74853	REDD'S BLACK CHERRY 6PK BTL	\$27.98		\$7.00	0 34100 98930 9	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
REDD'S BLUEBERRY ALE														
74850	REDD'S BLUEBERRY 6 PK LNNR	\$27.98		\$7.00	0 34100 08746 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
REDD'S VARIETY														
74760	REDD'S 12 PK VARIETY BTL	\$25.94		\$12.97	0 34100 00340 1	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
74715	REDD'S 15PK VARIETY CAN	\$25.94		\$12.97	0 34100 51674 1	\$2.00	\$15.26	\$1.02	\$16.21	\$1.08	\$17.29	\$1.15	\$18.53	\$1.24
REDD'S PEACH														
74849	REDD'S PEACH 6PK BTL	\$27.98		\$7.00	0 34100 98930 9	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
REDD'S WICKED														
74862	REDD'S WICKED 12PK/10 OZ.	\$23.09		\$11.55	0 34100 00342 5	2	\$13.58	\$1.13	\$14.43	\$1.20	\$15.39	\$1.28	\$16.49	\$1.37
74864	REDD'S WICKED 12/24 OZ.	\$24.28		\$2.02	0 34100 00323 4	12	\$2.38		\$2.53		\$2.70		\$2.89	
74866	REDD'S WICKED APPLE 16 OZ.	\$33.43		\$1.39	0 34100 00344 9	24	\$1.64		\$1.74		\$1.86		\$1.99	
REDD'S WICKED BLACK CHERRY														
74882	WICKED BLACK CHERRY 12PK/10OZ	\$23.09		\$11.55	0 34100 08755 5	2	\$13.58	\$1.13	\$14.43	\$1.20	\$15.39	\$1.28	\$16.49	\$1.37
74884	WICKED BLACK CHERRY 12/24 OZ	\$24.28		\$2.02	0 34100 00387 6	12	\$2.38		\$2.53		\$2.70		\$2.89	
REDD'S WICKED SOUR APPLE														
74888	WICKED SOUR APPLE 12/24 OZ.	\$24.28		\$2.02	0 34100 00393 7	12	\$2.38		\$2.53		\$2.70		\$2.89	
REDD'S WICKED LEMONADE														
74880	WICKED LEMONADE 12/24 OZ.	\$24.28		\$2.02	0 34100 00856 7	12	\$2.38		\$2.53		\$2.70		\$2.89	
SMITH & FORGE														
71402	HARD CIDER 12 PK CAN	\$25.94		\$12.97	0 71990 09687 8	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
71406	HARD CIDER 6/4PK 16 OZ. CAN	\$35.30		\$5.88	0 87800 00049 2	6	\$6.92	\$1.73	\$7.35	\$1.84	\$7.84	\$1.96	\$8.40	\$2.10
SHEAF STOUT														
78637	SHEAF STOUT 12/25.4 OZ	\$35.23		\$2.94	0 70897 12181 2	12	\$3.45		\$3.67		\$3.91		\$4.19	
IMPORTS														
CORONA														
88000	CORONA. 24OZ CAN	\$27.64		\$2.30	0 80660 95643 5	12	\$2.71		\$2.88		\$3.07		\$3.29	
88002	CORONA 12/PK CAN	\$28.49		\$14.25	0 80660 95695 4	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88006	CORONA 6PK 16 OZ. CAN	\$31.46		\$7.87	0 80660 95688 6	4	\$9.25	\$1.54	\$9.83	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
88020	CORONA EXTRA 6PK BTL	\$29.97		\$7.49	0 80660 95605 3	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88021	CORONA 12 PK BTL	\$28.49		\$14.25	0 80660 95615 2	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88022	CORONA 24 PK BTL	\$25.64		\$25.64	0 80660 95608 4	1	\$30.16	\$1.26	\$32.05	\$1.34	\$34.19	\$1.42	\$36.63	\$1.53
88011	CORONA 18 PK CAN	\$20.62		\$20.62	0 33544 95002 9	1	\$24.26	\$1.35	\$25.78	\$1.43	\$27.49	\$1.53	\$29.46	\$1.64
88023	CORONA 18 PK BTL	\$20.62		\$20.62	0 80660 95680 0	1	\$24.26	\$1.35	\$25.78	\$1.43	\$27.49	\$1.53	\$29.46	\$1.64
88028	CORONITA 7OZ BTL	\$20.98		\$5.25	0 80660 95401 1	4	\$6.17	\$1.03	\$6.56	\$1.09	\$6.99	\$1.17	\$7.49	\$1.25
88029	CORONITA PARROT 24/7OZ BTL	\$17.24		\$17.24	0 80660 95408 0	1	\$20.28	\$0.85	\$21.55	\$0.90	\$22.99	\$0.96	\$24.63	\$1.03
88039	CORONA 24OZ BTL	\$27.64		\$2.30	0 80660 95641 1	12	\$2.71		\$2.88		\$3.07		\$3.29	
CORONA LIGHT														
88102	CORONA LT 12 PK CAN	\$28.49		\$14.25	0 80660 95621 3	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88120	CORONA LT 6PK BTL	\$29.97		\$7.49	0 80660 95625 1	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88121	CORONA LT 12PK BTL	\$28.49		\$14.25	0 80660 95675 6	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88122	CORONA LT 24 PK BTL	\$25.64		\$25.64	0 80660 95628 2	1	\$30.16	\$1.26	\$32.05	\$1.34	\$34.19	\$1.42	\$36.63	\$1.53
88123	CORONA LT 18 PK BTL	\$20.62		\$20.62	0 80660 95623 7	1	\$24.26	\$1.35	\$25.78	\$1.43	\$27.49	\$1.53	\$29.46	\$1.64
88151	CORONA LT 1/4 BBL	\$72.00		\$72.00	0 80660 95631 2	992 OZ	\$84.71		\$90.00		\$96.00		\$102.86	
CORONA FAMILIAR														
88038	CORONA FAMILIAR 32 OZ. BTL	\$35.80		\$2.98	0 80660 95682 4	12	\$3.51		\$3.73		\$3.98		\$4.26	
88061	CORONA FAMILIAR 6PK BTL	\$29.97		\$7.49	0 33544 95051 7	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88062	CORONA FAMILIAR 12 PK BTL	\$28.49		\$14.25	0 33544 95053 1	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
CORONA PREMIER														
88500	CORONA PREMIER 24 OZ. CAN	\$27.64		\$2.30	0 33544 95047 0	12	\$2.71		\$2.88		\$3.07		\$3.29	
88502	CORONA PREMIER 12 PK CAN	\$28.49		\$14.25	0 33544 95044 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88520	CORONA PREMIER 6PK BTL	\$29.97		\$7.49	0 33544 95041 8	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88521	CORONA PREMIER 12 PK BTL	\$28.49		\$14.25	0 33544 95042 5	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
MODELO ESPECIAL														
88300	MODELO ESP. 24OZ CAN	\$25.00		\$2.08	0 80660 95721 0	12	\$2.45		\$2.60		\$2.78		\$2.98	
88301	MODELO ESPECIAL 6PK CAN	\$26.97		\$6.74	0 80660 95755 5	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.61
88302	MODELO ESPECIAL 12PK CAN	\$23.99		\$12.00	0 80660 95715 9	2	\$14.11	\$1.18	\$14.99	\$1.25	\$15.99	\$1.33	\$17.14	\$1.43
88306	MODELO ESPECIAL 4PK/16 OZ.	\$31.46		\$5.24	0 80660 95760 9	6	\$6.17	\$1.54	\$6.55	\$1.64	\$6.99	\$1.75	\$7.49	\$1.87
88311	MODELO ESPECIAL 18 PK CAN	\$16.79		\$16.79	0 80660 95711 1	1	\$19.75	\$1.10	\$20.99	\$1.17	\$22.39	\$1.24	\$23.99	\$1.33
88312	MODELO ESPECIAL 18 PK BTL	\$20.62		\$20.62	0 33544 95027 2	1	\$24.26	\$1.35	\$25.78	\$1.43	\$27.49	\$1.53	\$29.46	\$1.64
88320	MODELO ESPECIAL 6PK BTL	\$29.97		\$7.49	0 80660 95765 4	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88321	MODELO ESPEC. 12 PK BTL	\$28.49		\$14.25	0 80660 95757 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88322	MODELO ESPEC. 24 PK BTL	\$25.64		\$25.64	0 80660 95776 0	1	\$30.16	\$1.26	\$32.05	\$1.34	\$34.19	\$1.42	\$36.63	\$1.53
88323	MODELO ESPEC. 24 PK CAN	\$21.99		\$21.99	0 80660 95710 4	1	\$25.87	\$1.08	\$27.49	\$1.15	\$29.32	\$1.22	\$31.41	\$1.31
88339	MODELO ESPEC. 24 OZ. BTL	\$27.64		\$2.30	0 80660 95777 7	12	\$2.71		\$2.88		\$3.07		\$3.29	
88351	MODELO ESPEC. 1/4 BBL	\$72.00		\$72.00		992 OZ	\$84.71		\$90.00		\$96.00		\$102.86	
88350	MODELO ESPEC. 1/2 BBL	\$132.00		\$132.00	0 80660 95773 9	992 OZ	\$155.29		\$165.00		\$176.00		\$188.57	
MODELO														
88360	MODELO CHELADA 24 OZ. CAN	\$31.00		\$2.58	0 80660 95796 8	12	\$3.04		\$3.23		\$3.44		\$3.69	
88361	MODELO TAMARINDO 24 OZ	\$31.00		\$2.58	0 33544 95033 3	12	\$3.04		\$3.23		\$3.44		\$3.69	
MODELO NEGRA														
88400	MODELO NEGRA 24 OZ. CAN	\$27.64		\$2.30	0 33544 95061 6	12	\$2.71		\$2.88		\$3.07		\$3.29	
88420	MODELO NEGRA 6 PK BTL	\$29.97		\$7.49	0 80660 95785 2	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88421	MODELO NEGRA 12 PK BTL	\$28.49		\$14.25	0 80660 95787 6	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88451	MODELO NEGRA 1/4 BBL	\$75.00		\$75.00		992 OZ	\$88.24		\$93.75		\$100.00		\$107.14	
PACIFICO														
88220	PACIFICO 6PK BTL	\$29.97		\$7.49	0 80660 95301 4	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88221	PACIFICO 12PK BTL	\$28.49		\$14.25	0 80660 95315 1	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88222	PACIFICO 12PK CAN	\$28.49		\$14.25	0 33544 95031 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88230	PACIFICO 24 OZ. CAN	\$27.64		\$2.30	0 33544 95022 7	12	\$2.71		\$2.88		\$3.07		\$3.29	
88251	PACIFICO 1/4 BBL SLIM	\$72.00		\$72.00		992 OZ	\$84.71		\$90.00		\$96.00		\$102.86	
VICTORIA														
80020	VICTORIA 6 PK BTL	\$29.97		\$7.49	0 80660 95881 1	4	\$8.81	\$1.47						

PROD. #	PRICE - TWIN FALLS Dec-18	RETAIL CASE COST		UPC CODES	PKG SIZE PER CASE	RETAIL @ 15%		RETAIL @ 20%		RETAIL @ 25%		RETAIL @ 30%	
		RETAIL CASE COS	UNIT COST			UNIT SINGLES	UNIT SINGLES	UNIT SINGLES	UNIT SINGLES	UNIT SINGLES	UNIT SINGLES		
HEINEKEN LIGHT													
85018	HEINEKEN LIGHT 12/PK BOT	\$25.48	\$12.74	0 72890 00159 7	2	\$14.99	\$1.25	\$15.93	\$1.33	\$16.99	\$1.42	\$18.20	\$1.52
HEINEKEN													
85027	HEINEKEN 12/PK KEG CAN	\$25.48	\$12.74	0 72890 00020 0	2	\$14.99	\$1.25	\$15.93	\$1.33	\$16.99	\$1.42	\$18.20	\$1.52
85028	HEINEKEN 24OZ KEG CAN	\$25.10	\$2.09	0 72890 00119 1	12	\$2.46	\$2.61	\$2.79	\$2.79	\$2.99	\$2.99	\$2.99	\$2.99
85025	HEINEKEN 22OZ BOT	\$25.10	\$2.09	0 72890 00478 9	12	\$2.46	\$2.61	\$2.79	\$2.79	\$2.99	\$2.99	\$2.99	\$2.99
85026	HEINEKEN MAGNUM 1.5 BTL	\$49.46	\$8.24	0 72890 00577 9	6	\$9.70	\$10.30	\$10.99	\$11.78	\$12.78	\$13.78	\$14.78	\$15.78
85036	HEINEKEN 18 PK BOT	\$18.74	\$18.74	0 72890 00152 8	1	\$22.05	\$1.22	\$23.43	\$1.30	\$24.99	\$1.39	\$26.77	\$1.49
85037	HEINEKEN 6/PK BOT	\$26.98	\$6.75	0 72890 00011 8	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
85038	HEINEKEN 12/PK BOT	\$25.48	\$12.74	0 72890 00016 3	2	\$14.99	\$1.25	\$15.93	\$1.33	\$16.99	\$1.42	\$18.20	\$1.52
85039	HEINEKEN 24/PK BOT	\$23.98	\$23.98	0 72890 00031 6	1	\$28.21	\$1.18	\$29.98	\$1.25	\$31.97	\$1.33	\$34.26	\$1.43
85043	AMSTEL LIGHT 12/PK BOT	\$25.48	\$12.74	0 72890 10016	2	\$14.99	\$1.25	\$15.93	\$1.33	\$16.99	\$1.42	\$18.20	\$1.52
85050	HEINEKEN 1/2 BBL	\$120.00	\$120.00		1	\$141.18		\$150.00		\$160.00		\$171.43	
SINGHA THAI BEER													
85521	SINGHA THAI 11.2 oz	\$34.00	\$8.50	0 84543 80007	4	\$10.00	\$1.67	\$10.63	\$1.77	\$11.33	\$1.89	\$12.14	\$2.02
STRONGBOW													
85070	STRONGBOW 6 PK BTL	\$26.98	\$6.75	7 66895 96000 2	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
85071	STRONGBOW HONEY 6PK BTL	\$26.98	\$6.75	0 88345 10158 3	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
85074	STRONGBOW ROSE 6PK BTL	\$26.98	\$6.75	0 88345 10201 6	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
85076	STRONGBOW VARIETY 12PK	\$25.48	\$12.74	0 88345 10168 2	2	\$14.99	\$1.25	\$15.93	\$1.33	\$16.99	\$1.42	\$18.20	\$1.52
TSING TAO													
88620	TSING TAO	\$29.00	\$7.25	0 33544 94405	4	\$8.53	\$1.42	\$9.06	\$1.51	\$9.67	\$1.61	\$10.36	\$1.73
MICRO BREWERY BEERS													
ALASKAN BREWING													
95701	ALASKAN AMBER 6pk BOT	\$27.98	\$7.00	0 40850 02001 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95702	ALASKAN AMBER 12pk BOT	\$25.94	\$12.97	0 40850 03001 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
95751	ALASKAN AMBER 1/2 BBL	\$120.00	\$120.00		1	\$141.18		\$150.00		\$160.00		\$171.43	
95791	ALASKAN AMBER 1/6 BBL	\$50.00	\$50.00		661 OZ	\$58.82		\$62.50		\$66.67		\$71.43	
95775	ALASKAN BALTIC PORTER 1/2 BBL	\$169.00	\$169.00		1	\$198.82		\$211.25		\$225.33		\$241.43	
95777	ALASKAN BALTIC PORTER 22 OZ.	\$75.48	\$6.29	0 40850 06007 6	12	\$7.40	\$7.86	\$8.39	\$8.99	\$9.33	\$9.99	\$10.36	\$10.99
95704	ALASKAN BIG MOUNT PALE 6PK B	\$27.98	\$7.00	0 40850 02002 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95773	ALASKAN BIG MOUNT 1/2 BBL	\$120.00	\$120.00		1	\$141.18		\$150.00		\$160.00		\$171.43	
95727	ALASKAN HOPOTHERMIA 6PK BTL	\$32.98	\$8.25		4	\$9.70	\$1.62	\$10.31	\$1.72	\$10.99	\$1.83	\$11.78	\$1.96
95771	ALASKAN HOPOTHERMIA 1/6 BBL	\$68.00	\$68.00		1	\$80.00		\$85.00		\$90.67		\$97.14	
95710	ALASKAN ICY BAY IPA 6PK BTL	\$27.98	\$7.00	0 40850 02008 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95754	ALASKAN ICY BAY IPA 16 OZ. CAN	\$31.92	\$1.33	0 40850 17008 9	24	\$1.56	\$1.66	\$1.77	\$1.77	\$1.90	\$1.90	\$1.90	\$1.90
95753	ALASKAN ICY BAY 1/2 BBL	\$120.00	\$120.00		1	\$141.18		\$150.00		\$160.00		\$171.43	
95784	ALASKAN SMASH GALAXY 1/2 BBL	\$169.00	\$169.00		1	\$198.82		\$211.25		\$225.33		\$241.43	
95706	ALASKAN HUSKY IPA 6 PK BTL	\$27.98	\$7.00	0 40850 04006 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95708	ALASKAN KOLSCH 6 PK BTL	\$27.98	\$7.00	0 40850 04006 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95758	ALASKAN KOLSCH 1/2 BBL	\$120.00	\$120.00		1	\$141.18		\$150.00		\$160.00		\$171.43	
95714	ALASKAN PORTER 12/22 OZ	\$75.48	\$6.29	0 40850 06010 6	12	\$7.40	\$7.86	\$8.39	\$8.99	\$9.33	\$9.99	\$10.36	\$10.99
95789	ALASKAN PORTER 1/6 BBL	\$68.00	\$68.00		1	\$80.00		\$85.00		\$90.67		\$97.14	
95740	ALASKAN VARIETY 12 PK	\$25.94	\$12.97	0 40850 08002 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
95796	ALASKAN WHITE ALE 1/6 BBL	\$50.00	\$50.00		1	\$58.82		\$62.50		\$66.67		\$71.43	
95705	ALASKAN WHITE ALE 6 PK	\$27.98	\$7.00	0 40850 02009 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
BEAVERHEAD													
94813	ARMSTEAD AMBER 1/6 BBL	\$70.00	\$70.00		1	\$82.35		\$87.50		\$93.33		\$100.00	
94815	BEAVERSIDE IPA 1/6 BBL	\$75.00	\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
94817	HAYSTACK STOUT 1/6 BBL	\$70.00	\$70.00		1	\$82.35		\$87.50		\$93.33		\$100.00	
94818	HIGHBRIDGE HONEY 1/6 BBL	\$70.00	\$70.00		1	\$82.35		\$87.50		\$93.33		\$100.00	
94805	SNOWCREST DARK 1/6 BBL	\$75.00	\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
94806	BIG HOLE RIVER 1/2 BBL	\$155.00	\$155.00		1	\$182.35		\$193.75		\$206.67		\$221.43	
94807	BIG HOLE RIVER 1/6 BBL	\$70.00	\$70.00		1	\$82.35		\$87.50		\$93.33		\$100.00	
94809	BEAVERHEAD BOCK 1/6 BBL	\$75.00	\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
BITTER ROOT													
89025	HUCKLEBERRY HONEY 6 PK	\$26.98	\$6.74	6 64853 20151 1	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.60
89048	IPA 6PK CAN	\$26.98	\$6.74	6 64853 20141 2	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.60
89050	NUT BROWN 6PK CAN	\$26.98	\$6.74	6 64853 20131 3	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.60
67362	SAWTOOTH 1/2 BBL	\$150.00	\$150.00		1	\$176.47		\$187.50		\$200.00		\$214.29	
IDAHO BREWING													
97626	BLACK LAGER 1/2 BBL	\$145.00	\$145.00		1	\$170.59		\$181.25		\$193.33		\$207.14	
97627	BLACK LAGER 1/6 BBL	\$60.00	\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71	
97644	BROWN 1/2 BBL	\$140.00	\$140.00		1	\$164.71		\$175.00		\$186.67		\$200.00	
97645	BROWN 1/6 BBL	\$55.00	\$55.00		1	\$64.71		\$68.75		\$73.33		\$78.57	
97653	HEFE 1/6 BBL	\$60.00	\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71	
97651	SCOTCH 1/2 BBL	\$145.00	\$145.00		1	\$170.59		\$181.25		\$193.33		\$207.14	
97652	SCOTCH 1/6 BBL	\$60.00	\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71	
PYRAMID													
96851	PYRAMID APRICOT 1/2 BBL	\$134.00	\$134.00		1984 OZ	\$157.65		\$167.50		\$178.67		\$191.43	
96820	PYRAMID HEFE 6PK BOT	\$26.98	\$6.75	0 76420 91117 2	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
96850	PYRAMID HEFE 1/2 BBL	\$134.00	\$134.00	ABC000000084	1984 OZ	\$157.65		\$167.50		\$178.67		\$191.43	
96821	PYRAMID APRICOT 6PK BOT	\$26.98	\$6.75	0 76420 91119 6	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
96849	PYRAMID APRICOT 22 OZ BOT	\$27.60	\$2.30	0 76420 97011 7	12	\$2.71	\$2.88	\$3.07	\$3.07	\$3.29	\$3.29	\$3.29	\$3.29
96829	PYRAMID OUTBURST 6 PK	\$26.98	\$6.75	0 76420 92001 3	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
96871	PYRAMID OUTBURST CITRUS 6PK	\$26.98	\$6.75	0 76420 70098 1	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
96856	PYRAMID OUTBURST 22 OZ.	\$27.60	\$2.30	0 76420 92003 7	12	\$2.71	\$2.88	\$3.07	\$3.07	\$3.29	\$3.29	\$3.29	\$3.29
96950	PYR UNFILTERED AMBER 1/2 BBL	\$98.00	\$98.00		1984 OZ	\$115.29		\$122.50		\$130.67		\$140.00	
RUBY MOUNTAIN													
95800	AMBER 6PK BOT	\$27.00	\$6.75	7 07346 24001 4	4	\$7.94	\$1.32	\$8.44	\$1.41	\$9.00	\$1.50	\$9.64	\$1.61
95850	AMBER 1/2 BBL	\$130.00	\$130.00		1984 OZ	\$152.94		\$162.50		\$173.33		\$185.71	
95853	PRIVATE LABEL 1/2 BBL	\$130.00	\$130.00		1984 OZ	\$152.94		\$162.50		\$173.33		\$185.71	
95851	PRIVATE LABEL 5 GAL	\$54.00	\$54.00		661 OZ.	\$63.53		\$67.50		\$72.00		\$77.14	
95855	BUCKAROO 1/2 BBL	\$130.00	\$130.00		1984 OZ	\$152.94		\$162.50		\$173.33		\$185.71	
95858	PORTER 6PK BOT	\$27.00	\$6.75	7 07346 24004 5	4	\$7.94	\$1.32	\$8.44	\$1.41	\$9.00	\$1.50	\$9.64	\$1.61
95859	PORTER 5 GAL	\$54.00	\$54.00		661 OZ.	\$63.53		\$67.50		\$72.00		\$77.14	\$3.21
95860	HEFE 1/2 BBL	\$130.00	\$130.00		1984 OZ	\$152.94		\$162.50		\$173.33		\$185.71	
95861	HEFE 1/6 BBL	\$54.00	\$54.00		661 OZ.	\$63.53		\$67.50		\$72.00		\$77.14	
95830	HAZY IPA 1/6 BBL	\$64.00	\$64.00		661 OZ.	\$75.29		\$80.00		\$85.33		\$91.43	
SNAKE RIVER BREWING													
97507	PAKO'S IPA 1/2 BBL	\$149.00	\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86	

PROD. #	DESC. DISTRIBUTING, ETC.	RETAIL	PREVIOUS	RETAIL	UPC	PKG	RETAIL @		RETAIL @		RETAIL @		RETAIL @	
		CASE	RETAIL	UNIT		PER	UNIT	15%	UNIT	20%	UNIT	25%	UNIT	30%
#	Dec-18	COST	CASE COS	COST	CODES	CASE	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
SNAKE RIVER BREWING														
97583	SR EARNED IT 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
97520	LAGER 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86	
97521	LAGER 1/6 BBL	\$68.00		\$68.00		1	\$80.00		\$85.00		\$90.67		\$97.14	
97540	LAGER 6PK CAN	\$30.50		\$7.63	7 66352 09331 1	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
97504	SR PALE 6 PK CAN	\$30.50		\$7.63	7 66352 20323 9	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
97550	SR COWBOY GOLD 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
97541	SR STOUT 6 PK CAN	\$30.50		\$7.63	7 66352 02134 5	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
97580	SR VARIETY 12PK CAN	\$30.50		\$15.25	7 66352 85236 9	2	\$17.94	\$1.50	\$19.06	\$1.59	\$20.33	\$1.69	\$21.79	\$1.82
WILD RIDE														
87060	BIG BOOTY 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
87061	BIG BOOTY 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
87000	HOPPERHEAD IPA 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
87001	HOPPERHEAD IPA 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
87002	HOPPERHEAD IPA 22 OZ. BTL	\$46.50		\$3.88	8 61741 00010 6	12	\$4.56		\$4.84		\$5.17		\$5.54	
87010	ELECTRI-FLY IPA 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
87011	ELECTRI-FLY IPA 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
87013	ELECTRI-FLY 6PK BTL	\$30.00		\$7.50		4	\$8.82	\$1.47	\$9.38	\$1.56	\$10.00	\$1.67	\$10.71	\$1.79
87016	HIDDEN TRAIL 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
87017	HIDDEN TRAIL 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
87020	WHOOPTY WHOOP WHEAT 1/2 BB	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
87021	WHOOPTY WHOOP WHEAT 1/6 BB	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
87031	STAND UP & SHOUT STOUT 1/6 BE	\$90.00		\$90.00		1	\$105.88		\$112.50		\$120.00		\$128.57	
87032	STAND UP & SHOUT 22 OZ. BLT	\$46.50		\$3.88	8 61741 00011 3	12	\$4.56		\$4.84		\$5.17		\$5.54	
87025	TWIST & SHOUT COFFEE 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
87057	MOUNT UP MAPLE 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
87042	3 SISTERS AMERICAN RED 22 OZ.	\$46.50		\$3.88		12	\$4.56		\$4.84		\$5.17		\$5.54	
87049	NUT CRUSHER 6PK BTL	\$30.00		\$7.50		4	\$8.82	\$1.47	\$9.38	\$1.56	\$10.00	\$1.67	\$10.71	\$1.79
87051	NUT CRUSHER NITRO 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
87052	NUT CRUSHER 22 OZ.	\$46.50		\$3.88		12	\$4.56		\$4.84		\$5.17		\$5.54	
87037	BRENN A AMBER 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
87038	BRENN A AMBER 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
87096	3 SISTERS WET HOP RED 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
87065	NORTH BOUND & DOWN 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
87080	BRAIN BUCKET 1/2 BBL	\$183.00		\$183.00		1	\$215.29		\$228.75		\$244.00		\$261.43	
87099	LET'S GO HAZY 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
SODAS														
ARIZONA TEA'S														
97301	GREEN TEA W/ GINSENG 23 OZ.	\$15.60		\$0.65	6 13008 71526 7	24	\$0.76		\$0.81		\$0.87		\$0.93	
97302	LEMON TEA 23 OZ.	\$15.60		\$0.65	0 88130 99463 5	24	\$0.76		\$0.81		\$0.87		\$0.93	
97303	SWEET TEA 23 OZ.	\$15.60		\$0.65	6 13008 71771 1	24	\$0.76		\$0.81		\$0.87		\$0.93	
97305	MUCHO MANGO 23 OZ.	\$15.60		\$0.65	0 73360 70925 8	24	\$0.76		\$0.81		\$0.87		\$0.93	
97307	FRUIT PUNCH 23 OZ.	\$15.60		\$0.65	6 13008 71876 3	24	\$0.76		\$0.81		\$0.87		\$0.93	
97309	WATERMELON 23 OZ.	\$15.60		\$0.65	6 13008 72020 9	24	\$0.76		\$0.81		\$0.87		\$0.93	
97312	RX ENERGY 23 OZ.	\$15.60		\$0.65	6 13008 71845 9	24	\$0.76		\$0.81		\$0.87		\$0.93	
97314	GRAPE RICKEY 23 OZ.	\$15.60		\$0.65	6 13008 73642 2	24	\$0.76		\$0.81		\$0.87		\$0.93	
97313	CHERRY RICKEY 23 OZ.	\$15.60		\$0.65	6 13008 73501 2	24	\$0.76		\$0.81		\$0.87		\$0.93	
97315	MANGO RICKEY 23 OZ.	\$15.60		\$0.65	6 13008 73644 6	24	\$0.76		\$0.81		\$0.87		\$0.93	
97320	ARNOLD LITE 23 OZ.	\$15.60		\$0.65	6 13008 71930 2	24	\$0.76		\$0.81		\$0.87		\$0.93	
97321	ARNOLD PINK 23 OZ.	\$15.60		\$0.65	6 13008 73039 0	24	\$0.76		\$0.81		\$0.87		\$0.93	
97322	ARNOLD ZERO 23 OZ.	\$15.60		\$0.65	6 13008 72857 1	24	\$0.76		\$0.81		\$0.87		\$0.93	
97330	GOLDEN BEAR LEM/ HONEY 23OZ	\$15.60		\$0.65	6 13008 73398 8	24	\$0.76		\$0.81		\$0.87		\$0.93	
97332	GOLDEN BEAR LEM/MANGO 23 OZ	\$15.60		\$0.65	6 13008 73402 2	24	\$0.76		\$0.81		\$0.87		\$0.93	
BANG ENERGY														
97200	STAR BLAST 16 OZ.	\$20.00		\$1.67	6 10764 86365 2	12	\$1.96		\$2.08		\$2.22		\$2.38	
97201	PINA COLADA 16 OZ.	\$20.00		\$1.67	6 10764 82611 4	12	\$1.96		\$2.08		\$2.22		\$2.38	
97202	POWER PUNCH 16 OZ.	\$20.00		\$1.67	6 10764 86361 4	12	\$1.96		\$2.08		\$2.22		\$2.38	
97203	BLUE RAZZ 16 OZ.	\$20.00		\$1.67	6 10764 86363 8	12	\$1.96		\$2.08		\$2.22		\$2.38	
97204	SOUR HEAD 16 OZ.	\$20.00		\$1.67	6 10764 86343 0	12	\$1.96		\$2.08		\$2.22		\$2.38	
97205	BLACK CHERRY VANILLA 16 OZ.	\$20.00		\$1.67	6 10764 86377 5	12	\$1.96		\$2.08		\$2.22		\$2.38	
97206	COTTON CANDY 16 OZ.	\$20.00		\$1.67	6 10764 00031 6	12	\$1.96		\$2.08		\$2.22		\$2.38	
97207	CITRUS TWIST 16 OZ.	\$20.00		\$1.67	6 10764 86385 0	12	\$1.96		\$2.08		\$2.22		\$2.38	
97208	PEACH MANGO 16 OZ.	\$20.00		\$1.67	6 10764 86381 2	12	\$1.96		\$2.08		\$2.22		\$2.38	
97209	PURPLE PEAR GUAVA 16 OZ.	\$20.00		\$1.67	6 10764 86311 9	12	\$1.96		\$2.08		\$2.22		\$2.38	
97210	CHERRY BLADE LEMONADE 16 OZ	\$20.00		\$1.67	6 10764 12047 2	12	\$1.96		\$2.08		\$2.22		\$2.38	
97211	PURPLE HAZE 16 OZ.	\$20.00		\$1.67	6 10764 82617 6	12	\$1.96		\$2.08		\$2.22		\$2.38	
97212	RAINBOW UNICORN 16 OZ.	\$20.00		\$1.67	6 10764 25129 9	12	\$1.96		\$2.08		\$2.22		\$2.38	
HENRY'S SODA														
76220	ROOT BEER 6/PK LN NR	\$17.99		\$4.50	0 34100 66805 1	4	\$5.29	\$0.88	\$5.62	\$0.94	\$6.00	\$1.00	\$6.43	\$1.07
76221	ROOT BEER 12/PK LN NR	\$17.00		\$8.50	0 34100 66874 7	2	\$10.00	\$0.83	\$10.63	\$0.89	\$11.33	\$0.94	\$12.14	\$1.01
76320	ORANGE CREAM/6PK LN NR	\$17.99		\$4.50	0 34100 61805 6	4	\$5.29	\$0.88	\$5.62	\$0.94	\$6.00	\$1.00	\$6.43	\$1.07
76420	VANILLA CREAM 6/PK LN NR	\$17.99		\$4.50	0 34100 63805 4	4	\$5.29	\$0.88	\$5.62	\$0.94	\$6.00	\$1.00	\$6.43	\$1.07
76520	BLACK CHERRY 6/PK LN NR	\$17.99		\$4.50	0 34100 65805 2	4	\$5.29	\$0.88	\$5.62	\$0.94	\$6.00	\$1.00	\$6.43	\$1.07
GO FAST														
97422	GO FAST ENERGY 2/12PK/16 OZ	\$34.00		\$17.00	8 31753 00321 1	2	\$20.00	\$1.67	\$21.25	\$1.77	\$22.67	\$1.89	\$24.29	\$2.02
97413	GO FAST LIGHT 2/12PK/16 OZ	\$34.00		\$17.00	8 31753 00322 8	2	\$20.00	\$1.67	\$21.25	\$1.77	\$22.67	\$1.89	\$24.29	\$2.02
BEER CLEAN														
98603	MINERAL SOLVENT-33 oz	\$90.00		\$7.50		12								
MIXERS														
LEMON - X														
98501	Mary's Devil Bloody Mary 12/1 Ltr.	\$22.20		\$1.85	0 77238 01008 8	12	\$2.18		\$2.31		\$2.47		\$2.64	
98502	Triple Sec 12/1 Ltr.	\$22.20		\$1.85	0 77238 01115 3	12	\$2.18		\$2.31		\$2.47		\$2.64	
98505	Grenadine 12/1 Ltr.	\$30.00		\$2.50	0 77238 01005 7	12	\$2.94		\$3.13		\$3.33		\$3.57	
98508	Original Lemon Sour 6-1/2 Gal.	\$23.40		\$3.90	0 77238 20000 7	6	\$4.59		\$4.88		\$5.20		\$5.57	