

TEC DISTRIBUTING		RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
#	PRICES - TEC DISTRIBUTING Sep-20	COST	CASE COST	COST	CODES	CASE	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
MILLERCOORS														
ARNOLD PALMER														
70901	SPIKED HALF & HALF 6PK CAN	\$27.98		\$7.00	6 13008 74833 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
70902	SPIKED HALF & HALF 12PK CAN	\$25.48		\$12.74	6 13008 75220 0	2	\$14.99	\$1.25	\$15.93	\$1.33	\$16.99	\$1.42	\$18.20	\$1.52
70913	SPIKED HALF & HALF 24 OZ. CAN	\$24.00		\$2.00	6 13008 74829 6	12	\$2.35		\$2.50		\$2.67		\$2.86	
BLUE MOON BELGIAN														
65013	WHITE 12/24 OZ. CAN	\$25.95		\$2.16	0 71990 17049 3	12	\$2.54		\$2.70		\$2.88		\$3.09	
65020	WHITE ALE 6PK LNNR	\$27.98		\$7.00	0 71990 09511 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65021	WHITE ALE 12PK LNNR	\$25.94		\$12.97	0 71990 09516 1	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
65050	1/2 BBLs	\$155.00		\$155.00	0 71990 09515 4	1	\$182.35		\$193.75		\$206.67		\$221.43	
65052	1/6 BBLs	\$68.00		\$68.00	0 71990 09518 5	1	\$80.00		\$85.00		\$90.67		\$97.14	
BLUE MOON LIGHT SKY														
64991	12PK CAN	\$25.94		\$12.97	0 71990 09592 5	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
BLUE MOON FALL														
65121	12PK LNNR	\$25.94		\$12.97	0 71990 09536 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
BLUE MOON MANGO WHEAT														
65140	6PK LNNR	\$27.98		\$7.00	0 71990 09561 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
COORS														
60002	12/PK CAN	\$20.09		\$10.05	0 71990 00047 9	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
60005	30/PK CAN	\$22.79		\$22.79	0 71990 10033 9	1	\$26.81	\$0.89	\$28.49	\$0.95	\$30.39	\$1.01	\$32.56	\$1.09
60006	16OZ CANS	\$24.58		\$6.15	0 71990 10002 5	4	\$7.23	\$1.20	\$7.68	\$1.28	\$8.19	\$1.37	\$8.78	\$1.46
60011	18/PK CAN	\$14.63		\$14.63	0 71990 10020 9	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
60013	12/24 OZ CANS	\$23.47		\$1.96	0 71990 10071 1	12	\$2.30		\$2.44		\$2.61		\$2.79	
60008	ALUM.BOT 2/9PK/16OZ	\$21.59		\$10.80	0 71990 17022 6	2	\$12.70	\$1.41	\$13.49	\$1.50	\$14.39	\$1.60	\$15.42	\$1.71
60025	6PK STUBBY BTL	\$23.08		\$5.77	0 71990 17028 8	4	\$6.79	\$1.13	\$7.21	\$1.20	\$7.69	\$1.28	\$8.24	\$1.37
60031	12 PK STUBBY BTL	\$20.09		\$10.05	0 71990 17037 0	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
60033	18 PK STUBBY BTL	\$14.63		\$14.63	0 71990 17038 7	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
60050	1/2 BBLs	\$123.00		\$123.00	0 71990 10080 3	1	\$144.71		\$153.75		\$164.00		\$175.71	
COORS LIGHT														
60102	12/PK CAN	\$20.09		\$10.05	0 71990 00048 6	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
60105	30/PK CAN	\$22.79		\$22.79	0 71990 30030 2	1	\$26.81	\$0.89	\$28.49	\$0.95	\$30.39	\$1.01	\$32.56	\$1.09
60106	16OZ CANS	\$24.58		\$6.15	0 71990 32000 3	4	\$7.23	\$1.20	\$7.68	\$1.28	\$8.19	\$1.37	\$8.78	\$1.46
60108	ALUM.BOT 2/9PK/16OZ	\$21.59		\$10.80	0 71990 30104 0	2	\$12.70	\$1.41	\$13.49	\$1.50	\$14.39	\$1.60	\$15.42	\$1.71
60110	12PK 16OZ CAN	\$22.34		\$11.17	0 71990 09528 4	2	\$13.14	\$1.10	\$13.96	\$1.16	\$14.89	\$1.24	\$15.96	\$1.33
60111	18/PK CAN	\$14.63		\$14.63	0 71990 30017 3	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
60112	18PK/16OZ CANS	\$17.59		\$17.59	0 71990 30073 9	1	\$20.69	\$1.15	\$21.99	\$1.22	\$23.45	\$1.30	\$25.13	\$1.40
60113	12/24 OZ CANS	\$23.47		\$1.96	0 71990 30065 4	12	\$2.30		\$2.44		\$2.61		\$2.79	
60120	6/PK LN NR	\$23.08		\$5.77	0 71990 30005 0	4	\$6.79	\$1.13	\$7.21	\$1.20	\$7.69	\$1.28	\$8.24	\$1.37
60121	12/PK LN NR	\$20.09		\$10.05	0 71990 30069 2	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
60123	18/PK LNNR	\$14.63		\$14.63	0 71990 30078 4	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
60150	1/2 BBLs	\$123.00		\$123.00	0 71990 30080 7	1	\$144.71		\$153.75		\$164.00		\$175.71	
60151	1/4 BBLs	\$71.00		\$71.00	0 71990 30090 6	1	\$83.53		\$88.75		\$94.67		\$101.43	
COORS NA														
60922	COORS EDGE 6PK BTL	\$21.88		\$5.47	0 71990 77005 1	4	\$6.44	\$1.07	\$6.84	\$1.14	\$7.29	\$1.22	\$7.81	\$1.30
COORS SELTZER														
60942	VARIETY 12 PK CAN	\$25.94	NEW	\$12.97	0 71990 00015 8	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
60943	BLACK CHERRY 24 OZ.	\$20.94	NEW	\$1.75	0 71990 00017 2	12	\$2.05		\$2.18		\$2.33		\$2.49	
FOSTERS USA														
78238	FOSTERS PREMALE 25.4 OZ	\$22.60		\$1.88	0 70897 18331 5	12	\$2.22		\$2.35		\$2.51		\$2.69	
78338	FOSTERS 25.4 OZ CANS	\$22.60		\$1.88	0 70897 01331 5	12	\$2.22		\$2.35		\$2.51		\$2.69	
GENUINE DRAFT														
70005	30/PK CAN	\$22.79		\$22.79	0 34100 17341 8	1	\$26.81	\$0.89	\$28.49	\$0.95	\$30.39	\$1.01	\$32.56	\$1.09
70020	6/PK LN NR	\$23.08		\$5.77	0 34100 17505 4	4	\$6.79	\$1.13	\$7.21	\$1.20	\$7.69	\$1.28	\$8.24	\$1.37
70021	12/PK LNNR	\$20.09		\$10.05	0 34100 17509 2	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
70023	18/PK LNNR	\$14.63		\$14.63	0 34100 17256 5	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
HAMMS														
75002	12 PK CAN	\$13.19		\$6.60	0 34100 80902 7	2	\$7.76	\$0.65	\$8.24	\$0.69	\$8.79	\$0.73	\$9.42	\$0.79
HENRY'S														
77017	PRIVATE RESERVE 12/PK BTL	\$20.24		\$10.12	0 34100 86874 1	2	\$11.91	\$0.99	\$12.65	\$1.05	\$13.49	\$1.12	\$14.46	\$1.20
77018	PRIVATE RESERVE 18 PK CAN	\$9.99		\$9.99	0 34100 51670 3	1	\$11.75	\$0.65	\$12.49	\$0.69	\$13.32	\$0.74	\$14.27	\$0.79
HIGH LIFE														
73005	30PK CAN	\$18.39		\$18.39	0 34100 01341 7	1	\$21.64	\$0.72	\$22.99	\$0.77	\$24.52	\$0.82	\$26.27	\$0.88
73010	12PK 16OZ CAN	\$17.99		\$9.00	0 34100 51678 9	2	\$10.58	\$0.88	\$11.24	\$0.94	\$11.99	\$1.00	\$12.85	\$1.07
73020	6/PK LN NR	\$17.98		\$4.50	0 34100 01505 3	4	\$5.29	\$0.88	\$5.62	\$0.94	\$5.99	\$1.00	\$6.42	\$1.07
73021	12/PK LNNR	\$16.34		\$8.17	0 34100 01509 1	2	\$9.61	\$0.80	\$10.21	\$0.85	\$10.89	\$0.91	\$11.67	\$0.97
89007	32OZ CAN	\$20.89		\$1.74	0 34100 00008 0	12	\$2.05		\$2.18		\$2.32		\$2.49	
HOP VALLEY														
71508	ALPHADELIC IPA 6PK CANS	\$27.98		\$7.00	8 56052 00212 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71529	BUBBLE STASH 6PK CAN	\$27.98		\$7.00	8 56052 00213 0	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71510	CITRUS MISTRESS 6PK CAN	\$27.98		\$7.00	8 56052 00269 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
ICEHOUSE														
71205	30PK CAN	\$15.99		\$15.99	0 34100 62341 8	1	\$18.81	\$0.63	\$19.99	\$0.67	\$21.32	\$0.71	\$22.84	\$0.76
71206	16OZ CAN	\$18.88		\$4.72	0 34100 00882 6	4	\$5.55	\$0.93	\$5.90	\$0.98	\$6.29	\$1.05	\$6.74	\$1.12
71213	12/24 OZ CANS	\$19.27		\$1.61	0 34100 00880 2	12	\$1.89		\$2.01		\$2.14		\$2.29	
KEYSTONE LIGHT														
61105	30/PK CAN	\$18.39		\$18.39	0 71990 48019 6	1	\$21.64	\$0.72	\$22.99	\$0.77	\$24.52	\$0.82	\$26.27	\$0.88
61106	16OZ CANS	\$20.08		\$5.02	0 71990 48008 0	4	\$5.91	\$0.98	\$6.28	\$1.05	\$6.69	\$1.12	\$7.17	\$1.20
61107	18PK/16OZ CANS	\$12.79		\$12.79	0 71990 48017 2	1	\$15.05	\$0.84	\$15.99	\$0.89	\$17.05	\$0.95	\$18.27	\$1.02
61113	24OZ CAN	\$20.89		\$1.74	0 71990 48024 0	12	\$2.05		\$2.18		\$2.32		\$2.49	
61115	2/15 PK CANS	\$18.59		\$9.30	0 71990 48045 5	2	\$10.94	\$0.73	\$11.62	\$0.77	\$12.39	\$0.83	\$13.28	\$0.89
KEYLIGHTFUL														
61003	12/PK CANS	\$17.99		\$9.00	0 7199048049 3	2	\$10.58	\$0.88	\$11.24	\$0.94	\$11.99	\$1.00	\$12.85	\$1.07
61005	30/PK CAN	\$18.39		\$18.39	0 71990 48048 6	1	\$21.64	\$0.72	\$22.99	\$0.77	\$24.52	\$0.82	\$26.27	\$0.88
KEYSTONE ICE														
61205	30/PK CAN	\$18.39		\$18.39	0 71990 47714 1	1	\$21.64	\$0.72	\$22.99	\$0.77	\$24.52	\$0.82	\$26.27	\$0.88
61206	16OZ CANS	\$20.08		\$5.02	0 71990 47707 3	4	\$5.91	\$0.98	\$6.28	\$1.05	\$6.69	\$1.12	\$7.17	\$1.20
61213	24OZ CAN	\$20.89		\$1.74	0 71990 47712 7	12	\$2.05		\$2.18		\$2.32		\$2.49	
61215	12/15 PK CANS	\$18.59		\$9.30	0 71990 28151 9	2	\$10.94	\$0.73	\$11.62	\$0.77	\$12.39	\$0.83	\$13.28	\$0.89
KILLIANS 5.3%														
63031	12/PK LN NR	\$23.69		\$11.85	0 71990 76400 5	2	\$13.94	\$1.16	\$14.81	\$1.23	\$15.79	\$1.32	\$16.92	\$1.41
LEINENKUGEL														
75720	OKTOBERFEST 6 PK BTL	\$27.98		\$7.00	0 34100 58805 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
75721														

TEC DISTRIBUTING		RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
#	PRICES - TEC DISTRIBUTING Sep-20													
MILLER 64														
70305	30/PK CAN	\$22.79		\$22.79	0 34100 15341 0	1	\$26.81	\$0.89	\$28.49	\$0.95	\$30.39	\$1.01	\$32.56	\$1.09
70321	12/PK LNNR	\$20.09		\$10.05	0 34100 15509 4	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
MILLER LITE														
70205	30/PK CAN	\$22.79		\$22.79	0 34100 57341 6	1	\$26.81	\$0.89	\$28.49	\$0.95	\$30.39	\$1.01	\$32.56	\$1.09
70206	16OZ CAN	\$24.58		\$6.15	0 34100 00357 9	4	\$7.23	\$1.20	\$7.68	\$1.28	\$8.19	\$1.37	\$8.78	\$1.46
70207	ALUM.BOT 2/9PK/16OZ	\$21.59		\$10.80	0 34100 57023 1	2	\$12.70	\$1.41	\$13.49	\$1.50	\$14.39	\$1.60	\$15.42	\$1.71
70210	12PK 16OZ CAN	\$22.34		\$11.17	0 34100 57653 0	2	\$13.14	\$1.10	\$13.96	\$1.16	\$14.89	\$1.24	\$15.96	\$1.33
70211	18/PK CAN	\$14.63		\$14.63	0 34100 57340 9	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
70214	12/32 OZ. CANS	\$23.47		\$1.96	0 34100 00358 6	12	\$2.30		\$2.44		\$2.61		\$2.79	
70220	6/PK LN NR	\$23.08		\$5.77	0 34100 57505 2	4	\$6.79	\$1.13	\$7.21	\$1.20	\$7.69	\$1.28	\$8.24	\$1.37
70221	12 PK LNNR	\$20.09		\$10.05	0 34100 57509 0	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
70223	18/PK LNNR	\$14.63		\$14.63	0 34100 57256 3	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
70253	1/4 BBL SK	\$71.00		\$71.00	0 34100 00533 7	1	\$83.53		\$88.75		\$94.67		\$101.43	
MILWAUKEES BEST														
74005	30PK CAN	\$15.99		\$15.99	0 34100 31341 8	1	\$18.81	\$0.63	\$19.99	\$0.67	\$21.32	\$0.71	\$22.84	\$0.76
MILWAUKEES BEST ICE														
74205	30PK CAN	\$15.99		\$15.99	0 34100 30341 9	1	\$18.81	\$0.63	\$19.99	\$0.67	\$21.32	\$0.71	\$22.84	\$0.76
74206	16OZ CAN	\$18.88		\$4.72	0 34100 00016 5	4	\$5.55	\$0.93	\$5.90	\$0.98	\$6.29	\$1.05	\$6.74	\$1.12
MOLSON USA														
67221	MOL.CANADIAN 12PK LNNR	\$23.99		\$12.00	0 68213 03117 4	2	\$14.11	\$1.18	\$14.99	\$1.25	\$15.99	\$1.33	\$17.14	\$1.43
OLDE ENGLISH 800														
76038	42 OZ BOT	\$24.31		\$2.03	0 34100 00622 8	12	\$2.38		\$2.53		\$2.70		\$2.89	
OLYMPIA														
67803	12 PK CAN	\$14.98		\$7.49	0 22100 07500 9	2	\$8.81	\$0.73	\$9.36	\$0.78	\$9.99	\$0.83	\$10.70	\$0.89
PABST														
67806	1/2 BBL SK	\$96.00		\$96.00		1	\$112.94		\$120.00		\$128.00		\$137.14	
67807	24 OZ. CAN	\$19.24		\$1.60	0 22100 00004 9	12	\$1.89		\$2.00		\$2.14		\$2.29	
67810	12 PK CAN	\$16.00		\$8.00	0 22100 00170 1	2	\$9.41	\$0.78	\$10.00	\$0.83	\$10.67	\$0.89	\$11.43	\$0.95
67811	24 PK CAN	\$14.39		\$14.39	0 22100 00171 8	1	\$16.93	\$0.71	\$17.99	\$0.75	\$19.19	\$0.80	\$20.56	\$0.86
67812	16 OZ. CAN	\$19.50		\$4.88	0 22100 07412 5	4	\$5.74	\$0.96	\$6.09	\$1.02	\$6.50	\$1.08	\$6.96	\$1.16
PABST HARD COFFEE														
67819	4 PK 11 OZ. CAN	\$51.70		\$8.62	0 22100 05002 0	6	\$10.14	\$2.53	\$10.77	\$2.69	\$11.49	\$2.87	\$12.31	\$3.08
RAINIER														
67847	RAINIER 24 PK CAN	\$14.39		\$14.39	0 72620 04030 8	1	\$16.93	\$0.71	\$17.99	\$0.75	\$19.19	\$0.80	\$20.56	\$0.86
REDD'S APPLE														
74702	REDD'S APPLE 6 PK LNNR	\$27.98		\$7.00	0 34100 08716 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
REDD'S PEACH														
74849	REDD'S PEACH 6PK BTL	\$27.98		\$7.00	0 34100 98930 9	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
REDD'S WICKED														
74866	REDD'S WICKED APPLE 16 OZ.	\$33.43		\$1.39	0 34100 00344 9	24	\$1.64		\$1.74		\$1.86		\$1.99	
SOL BEER														
68090	SOL BEER 6 PK	\$29.97		\$7.49	0 72311 63021 4	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
68093	SOL CHELADA	\$23.44		\$1.95	0 89826 13028 3	12	\$2.30		\$2.44		\$2.60		\$2.79	
68094	SOL CHELADA 4PK/16 OZ.	\$34.60		\$5.77	0 89826 13038 2	6	\$6.78	\$1.70	\$7.21	\$1.80	\$7.69	\$1.92	\$8.24	\$2.06
68095	SOL CHELADA LIMON Y SAL 24 OZ	\$23.44		\$1.95	0 89826 13040 5	12	\$2.30		\$2.44		\$2.60		\$2.79	
STEEL RESERVE														
68105	24 OZ. CANS	\$19.27		\$1.61	0 78250 00328 7	12	\$1.89		\$2.01		\$2.14		\$2.29	
68108	42 OZ. PLASTIC BTL	\$24.31		\$2.03	0 78250 00334 8	12	\$2.38		\$2.53		\$2.70		\$2.89	
STEEL RESERVE STRAWBERRY														
68101	24 OZ. CAN	\$19.27		\$1.61	0 78250 00871 0	12	\$1.89		\$2.01		\$2.14		\$2.29	
STEEL RESERVE PINEAPPLE														
68109	24 OZ. CANS	\$19.27		\$1.61	0 78250 00614 1	12	\$1.89		\$2.01		\$2.14		\$2.29	
VIZZY														
71381	PINEAPPLE/MANGO 6PK CAN	\$27.98		\$7.00	0 34100 01233 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71382	VARIETY 12 PK CAN	\$25.94		\$12.97	0 34100 01232 8	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
71383	PINEAPPLE/MANGO 24 OZ. CAN	\$24.00		\$2.00	0 34100 00097 4	12	\$2.35		\$2.50		\$2.67		\$2.86	
IMPORTS / MICRO'S														
ALASKAN BREWING														
95701	ALASKAN AMBER 6PK BOT	\$27.98		\$7.00	0 40850 02001 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95702	ALASKAN AMBER 12PK BOT	\$25.94		\$12.97	0 40850 03001 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
95791	ALASKAN AMBER 1/6 BBL	\$58.00		\$58.00	0 40850 02006 3	1	\$68.24		\$72.50		\$77.33		\$82.86	
95706	ALASKAN HUSKY IPA 6 PK BOT	\$27.98		\$7.00	0 40850 04006 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95710	ALASKAN ICY BAY IPA 6PK BOT	\$27.98		\$7.00	0 40850 02008 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95739	ALASKAN MIXED 12 PK CAN	\$25.94		\$12.97	0 40850 15019 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
ANGRY ORCHARD														
78444	CRISP APPLE 12PK CAN	\$25.48		\$12.74	0 87692 00083 9	2	\$14.99	\$1.25	\$15.93	\$1.33	\$16.99	\$1.42	\$18.20	\$1.52
78445	CRISP APPLE 6 PK	\$26.98		\$6.75	0 87692 82102 1	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
78448	CRISP APPLE 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
78737	ROSE 6 PK BTL	\$26.98		\$6.75	0 87692 00660 2	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
78764	EASY APPLE 6 PK	\$26.98		\$6.75	0 87692 00433 2	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
78459	UNFILTERED CIDER 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
78443	UNFILTERED CIDER 6PK	\$27.98		\$7.00	0 87692 00838 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
BERTRAMS														
28434	BROWN 1/6 BBL	\$60.00		\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71	
28435	HAZELNUT 1/6 BBL	\$60.00		\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71	
28441	SEASONAL 1/6 BBL	\$60.00		\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71	
28443	STOUT 1/6 BBL	\$60.00		\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71	
BITTER ROOT														
89025	HUCKLEBERRY HONEY 6 PK	\$27.98		\$7.00	6 64853 20151 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
89022	HUCKLEBERRY HONEY 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
89048	IPA 6PK CAN	\$27.98		\$7.00	6 64853 20141 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
89046	IPA 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
67350	IPA 1/2 BBL	\$155.00		\$155.00		1	\$182.35		\$193.75		\$206.67		\$221.43	
89050	NUT BROWN 6PK CAN	\$27.98		\$7.00	6 64853 20131 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
89021	DIRT CHURCH 6PK CAN	\$27.98		\$7.00	6 64853 20182 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67345	DIRT CHURCH 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
67368	RED DREAD 6PK	\$27.98		\$7.00	6 64853 20151 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
89051	SAWTOOTH 6PK CAN	\$27.98		\$7.00	6 64853 20132 0	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
89018	SAWTOOTH ALE 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
67362	SAWTOOTH 1/2 BBL	\$155.00		\$155.00		1	\$182.35		\$193.75		\$206.67		\$221.43	
89049	SINGLE HOP 6PK CAN	\$26.96		\$6.74	6 64853 20133 7	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.60
CAYMAN JACK														
97930	MARGARITA 6 PK BTL	\$29.98		\$7.50	8 15829 01006 8	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
97933	MOSCOW MULE 6PK BTL	\$29.98		\$7.50	8 15829 01157 7	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78

TEC DISTRIBUTING		RETAIL	PREVIOUS	RETAIL	PKG SIZE		15%		20%		25%		30%		
#	PRICES - TEC DISTRIBUTING	CASE COST	RETAIL CASE COST	UNIT COST	UPC CODES	PER CASE	RETAIL @ UNIT	SINGLES	RETAIL @ UNIT	SINGLES	RETAIL @ UNIT	SINGLES	RETAIL @ UNIT	SINGLES	
Sep-20															
CAYMAN JACK															
97931	MOJITO 6 PK BTL	\$29.98		\$7.50	8 15829 01158 4	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78	
97934	MARGARITA 12 P CAN	\$25.94	\$12.97		8 15829 01111 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54	
97935	MARGARITA 19.2 OZ. CAN	\$23.44	\$1.95		8 15829 01085 3	12	\$2.30		\$2.44		\$2.60		\$2.79		
97936	MOSCOW MULE 19.2 OZ. CAN	\$23.44	\$1.95		8 15829 01082 2	12	\$2.30		\$2.44		\$2.60		\$2.79		
CORONA															
88002	CORONA 12/PK CAN	\$28.49		\$14.25	0 80660 95695 4	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70	
88020	CORONA EXTRA 6PK BTL	\$29.97		\$7.49	0 80660 95605 3	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78	
88021	CORONA 12 PK BTL	\$28.49		\$14.25	0 80660 95615 2	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70	
88039	CORONA 24OZ BTL	\$27.64		\$2.30	0 80660 95641 1	12	\$2.71		\$2.88		\$3.07		\$3.29		
CORONA LIGHT															
88120	CORONA LT 6PK BTL	\$29.97		\$7.49	0 80660 95625 1	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78	
CORONA FAMILIAR															
88061	CORONA FAMILIAR 6PK BTL	\$29.97		\$7.49	0 33544 95051 7	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78	
CORONA PREMIER															
88502	CORONA PREMIER 12 PK CAN	\$28.49		\$14.25	0 33544 95044 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70	
88520	CORONA PREMIER 6PK BTL	\$29.97		\$7.49	0 33544 95041 8	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78	
88521	CORONA PREMIER 12 PK BTL	\$28.49		\$14.25	0 33544 95042 5	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70	
CORONA SELTZER															
88560	SELTZER VARIETY 12PK CAN	\$28.49		\$14.25	0 33544 00043 4	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70	
MODELO ESPECIAL															
88300	MODELO ESP. 24OZ CAN	\$25.12		\$2.09	0 80660 95721 0	12	\$2.46		\$2.62		\$2.79		\$2.99		
88301	MODELO ESPECIAL 6PK CAN	\$26.97		\$6.74	0 80660 95755 5	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.61	
88302	MODELO ESPECIAL 12PK CAN	\$23.99		\$12.00	0 80660 95715 9	2	\$14.11	\$1.18	\$14.99	\$1.25	\$15.99	\$1.33	\$17.14	\$1.43	
88311	MODELO ESPECIAL 18 PK CAN	\$16.79		\$16.79	0 80660 95711 1	1	\$19.75	\$1.10	\$20.99	\$1.17	\$22.39	\$1.24	\$23.99	\$1.33	
88320	MODELO ESPECIAL 6PK BTL	\$29.97		\$7.49	0 80660 95765 4	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78	
88321	MODELO ESPEC. 12 PK BTL	\$28.49		\$14.25	0 80660 95757 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70	
88351	MODELO ESPEC. 1/4 BBL	\$72.00		\$72.00		992 OZ	\$84.71		\$90.00		\$96.00		\$102.86		
MODELO CHELADA'S															
88360	MODELO CHELADA 24 OZ. CAN	\$31.00		\$2.58	0 80660 95796 8	12	\$3.04		\$3.23		\$3.44		\$3.69		
88361	MODELO CHELADA PICANTE 24 OZ	\$31.00		\$2.58	0 33544 95033 3	12	\$3.04		\$3.23		\$3.44		\$3.69		
88362	MODELO CHELADA LIMON 24 OZ.	\$31.00		\$2.58	0 33544 95060 9	12	\$3.04		\$3.23		\$3.44		\$3.69		
88363	MODELO CHILI MANGO CHELADA	\$31.00		\$2.58	0 33544 00026 7	12	\$3.04		\$3.23		\$3.44		\$3.69		
MODELO NEGRA															
88400	MODELO NEGRA 24 OZ. CAN	\$27.64		\$2.30	0 33544 95061 6	12	\$2.71		\$2.88		\$3.07		\$3.29		
88420	MODELO NEGRA 6 PK BTL	\$29.97		\$7.49	0 80660 95785 2	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78	
88421	MODELO NEGRA 12 PK BTL	\$28.49		\$14.25	0 80660 95787 6	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70	
88451	MODELO NEGRA 1/4 BBL	\$75.00		\$75.00		992 OZ	\$88.24		\$93.75		\$100.00		\$107.14		
PACIFICO															
88220	PACIFICO 6PK BTL	\$29.97		\$7.49	0 80660 95301 4	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78	
88221	PACIFICO 12PK BTL	\$28.49		\$14.25	0 80660 95315 1	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70	
88222	PACIFICO 12PK CAN	\$28.49		\$14.25	0 33544 95031 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70	
88230	PACIFICO 24 OZ. CAN	\$27.64		\$2.30	0 33544 95022 7	12	\$2.71		\$2.88		\$3.07		\$3.29		
88251	PACIFICO 1/4 BBL SLIM	\$72.00		\$72.00		992 OZ	\$84.71		\$90.00		\$96.00		\$102.86		
DESCHUTES															
67417	BLACK BUTTE 12 PK	\$25.94	\$12.97		7 63176 20012 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54	
67418	BLACK BUTTE 6 PK	\$27.98	\$7.00		7 63176 20006 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
67542	MIRROR POND 6 PK CAN	\$27.98	\$7.00		7 63176 30120 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
67446	MIRROR POND 1/6 BBL	\$62.00		\$62.00		1	\$72.94		\$77.50		\$82.67		\$88.57		
67449	MIRROR POND 12 PK	\$25.94	\$12.97		7 63176 30012 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54	
67451	MIRROR POND 6 PK BTL	\$27.98	\$7.00		7 63176 30006 9	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
67453	OBSIDIAN 6 PK	\$27.98	\$7.00		7 63176 50006 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
67402	LIL' SQUEEZY 6PK CAN	\$31.48	\$7.87		7 63176 40007 3	4	\$9.26	\$1.54	\$9.84	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87	
67557	NEON DAYDREAM HAZY 6PK	\$27.98	\$7.00		7 63176 80006 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
67477	WHITE CHAINBREAKER IPA 12PK	\$25.94	NEW \$12.97		7 63176 80012 5	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54	
67478	WHITE CHAINBREAKER IPA 6PK	\$27.98	NEW \$7.00		7 63176 80006 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
67554	WOWZA! 6PK CAN	\$27.98	\$26.98		7 63176 44120 5	4	\$31.74	\$1.37	\$33.73	\$1.46	\$35.97	\$1.55	\$38.54	\$1.67	
67408	FRESH HAZE IPA 6PK CAN	\$31.48	\$7.87		7 63176 18007 4	4	\$9.26	\$1.54	\$9.84	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87	
67410	FRESH SQUEEZE 6 PK CAN	\$31.48	\$7.87		7 63176 12007 0	4	\$9.26	\$1.54	\$9.84	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87	
67464	FRESH SQUEEZE 6 PK BTL	\$31.48	\$7.87		7 63176 12006 3	4	\$9.26	\$1.54	\$9.84	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87	
67463	FRESH SQUEEZE 1/6 BBL	\$72.00		\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86		
67424	VARIETY 12 PK BTL	\$26.98	\$13.49		7 63176 46024 4	2	\$15.87	\$1.32	\$16.86	\$1.41	\$17.99	\$1.50	\$19.27	\$1.61	
DOS EQUIS															
66043	DOS EQUIS AMBER 12 PK BTL	\$24.48		\$12.24	0 72311 33140 1	2	\$14.40	\$1.20	\$15.30	\$1.28	\$16.32	\$1.36	\$17.49	\$1.46	
67471	DOS EQUIS AMBER 1/2 BBL	\$129.00		\$129.00		1	\$151.76		\$161.25		\$172.00		\$184.29		
67472	DOS EQUIS AMBER 6 PK BTL	\$26.98		\$6.75	0 72311 63011 5	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61	
67474	DOS EQUIS LAGER 6 PK BTL	\$26.98		\$6.75	0 72311 63012 2	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61	
78356	DOS EQUIS LAGER 12 PK BTL	\$24.48		\$12.24	72311 23012	2	\$14.40	\$1.20	\$15.30	\$1.28	\$16.32	\$1.36	\$17.49	\$1.46	
GUINNESS															
67602	PUB DRAUGHT 6 PK LNNR	\$28.48		\$7.12	0 83820 10401 1	4	\$8.38	\$1.40	\$8.90	\$1.48	\$9.49	\$1.58	\$10.17	\$1.70	
67603	PUB BOTTLE CAN 4PK / 14.9 OZ.	\$35.96		\$5.99	0 83820 12360 9	6	\$7.05	\$1.76	\$7.49	\$1.87	\$7.99	\$2.00	\$8.56	\$2.14	
67607	STOUT 6 PK	\$28.48		\$7.12	0 83820 12393 7	4	\$8.38	\$1.40	\$8.90	\$1.48	\$9.49	\$1.58	\$10.17	\$1.70	
67660	KALIBER N/A 6 PK	\$25.44		\$6.36	83820 72553 7	4	\$7.48	\$1.25	\$7.95	\$1.33	\$8.48	\$1.41	\$9.09	\$1.51	
HEINEKEN															
85037	HEINEKEN 6/PK BOT	\$27.98		\$7.00	0 72890 00011 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
85038	HEINEKEN 12/PK BOT	\$25.94		\$12.97	0 72890 00016 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54	
HEINEKEN 00%															
85056	HEINEKEN 00% 6PK BTL	\$27.48		\$6.87	0 72890 00621 9	4	\$8.08	\$1.35	\$8.59	\$1.43	\$9.16	\$1.53	\$9.81	\$1.64	
IDAHO BREWING															
97645	BROWN 1/6 BBL	\$55.00		\$55.00		1	\$64.71		\$68.75		\$73.33		\$78.57		
97652	SCOTCH 1/6 BBL	\$60.00		\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71		
97635	STOUT 1/6 BBL	\$64.00		\$64.00		1	\$75.29		\$80.00		\$85.33		\$91.43		
MIKE'S															
12824	BLACK CHERRY 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 06744 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
12852	BLACK RASBERRY 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 06064 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
12826	CRANBERRY 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 06061 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
12839	LEMONADE 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 10062 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
12846	MANGO 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 06070 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
12856	MARG LIME 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 01026 5										

TEC DISTRIBUTING		RETAIL	PREVIOUS	RETAIL	PKG SIZE		RETAIL @		RETAIL @		RETAIL @		RETAIL @	
#	PRICES - TEC DISTRIBUTING	CASE	RETAIL	UNIT	UPC	PER	UNIT	15%	UNIT	20%	UNIT	25%	UNIT	30%
	Sep-20	COST	CASE COST	COST	CODES	CASE	SINGLES	SINGLES	SINGLES	SINGLES	SINGLES	SINGLES	SINGLES	SINGLES
MIKE'S HARDER														
12823	HARDER LEMON 23.5 OZ.	\$25.11		\$2.09	6 35985 24583 4	12	\$2.46		\$2.62		\$2.79		\$2.99	
12872	HARDER STRAW/PINE 12/23.5 OZ.	\$25.11		\$2.09	6 35985 13217 2	12	\$2.46		\$2.62		\$2.79		\$2.99	
12873	HARDER BLACK CHERRY 12/23.5 C	\$25.11		\$2.09	6 35985 13215 8	12	\$2.46		\$2.62		\$2.79		\$2.99	
MXD COCKTAIL														
97920	LONG ISLAND ICE TEA 16 OZ. CAN	\$33.43		\$1.39	6 35985 26068 4	24	\$1.64		\$1.74		\$1.86		\$1.99	
97921	MARGARITA 16 OZ. CAN	\$33.43		\$1.39	6 35985 26070 7	24	\$1.64		\$1.74		\$1.86		\$1.99	
97922	MAI TAI 16 OZ.	\$33.43		\$1.39	6 35985 26094 3	24	\$1.64		\$1.74		\$1.86		\$1.99	
97923	STRAW DAIQUIRI 16 OZ.	\$33.43		\$1.39	6 35985 10036 2	24	\$1.64		\$1.74		\$1.86		\$1.99	
NEW BELGIUM														
67744	1554 ENLIGHTENED BLCK 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86	
67745	1554 ENLIGHTENED BLCK 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
67746	1554 ENLIGHTENED BLCK 6 PK	\$29.98		\$7.50	7 54527 00122 3	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
67759	FAT TIRE 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
67761	FAT TIRE 12 PK CAN	\$25.94		\$12.97	7 54527 00161 2	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67762	FAT TIRE 12 PK BTL	\$25.94		\$12.97	7 54527 00024 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67763	FAT TIRE 6 PK	\$27.98		\$7.00	7 54527 00022	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67793	VOODOO IMPERIAL 6 PK	\$29.98		\$7.50	7 54527 00421 7	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
67757	VOODOO IMPERIAL 12 PK CAN	\$28.48		\$14.24	7 54527 00991 5	2	\$16.75	\$1.40	\$17.80	\$1.48	\$18.99	\$1.58	\$20.34	\$1.70
89003	VOODOO IMPERIAL 12PK BTL	\$28.48		\$14.24	7 54527 00567 2	2	\$16.75	\$1.40	\$17.80	\$1.48	\$18.99	\$1.58	\$20.34	\$1.70
89084	VOODOO JUICY HAZE 6 PK CAN	\$29.98		\$7.50	7 54527 00885 7	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
67752	VARIETY 12 PK CAN	\$25.94		\$12.97	7 54527 00470 5	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67785	VOODOO RANGER 6 PK	\$27.98		\$7.00	7 54527 00066 0	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67782	VOODOO RANGER 12 PK CAN	\$25.94		\$12.97	7 54527 00362 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67769	VOODOO VARIETY 12PK CAN	\$28.48		\$14.24	7 54527 01070 6	2	\$16.75	\$1.40	\$17.80	\$1.48	\$18.99	\$1.58	\$20.34	\$1.70
NEWCASTLE														
67800	BROWN 6 PK LNRR	\$27.98		\$7.00	88345 10005	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
SAM ADAMS														
78495	LAGER 6 PK	\$27.98		\$7.00	0 87692 10012 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78506	OCTOBERFEST 1/6 BBL	\$69.00		\$69.00		1	\$81.18		\$86.25		\$92.00		\$98.57	
78508	OCTOBERFEST 6 PK	\$27.98		\$7.00	0 87692 30050 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78510	FALL VARIETY 12 PK	\$25.94		\$12.97	0 87692 29103 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
SAPPORO														
67990	SAPPORO 4/6PK DRAFT	\$29.08		\$7.27	87975 01350 1	4	\$8.55	\$1.43	\$9.09	\$1.51	\$9.69	\$1.62	\$10.39	\$1.73
SIERRA NEVADA														
68072	HAZY IPA 6 PK CAN	\$31.48		\$7.87	0 83783 11010 4	4	\$9.26	\$1.54	\$9.84	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
68048	SAMPLER 12 PK	\$25.94		\$12.97	0 83783 16000 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
68016	PALE 12 PK BTL	\$25.94		\$12.97	0 83783 37512 1	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
68032	PALE 12 PK CAN	\$25.94		\$12.97	0 83783 22200 5	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
68017	PALE 6 PK BTL	\$27.98		\$7.00	0 83783 37521 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
68023	TORPEDO 6 PK	\$27.98		\$7.00	0 83783 33100 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
SMIRNOFF														
65614	GREEN APPLE 6 PK 11.2 OZ.	\$27.98		\$7.00	0 82000 72751 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65617	ICE 6 PK 11.2 OZ.	\$27.98		\$7.00	0 82000 72385 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65624	ICE 12 PK SLIM CAN	\$25.94		\$12.97	0 82000 76665 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
65612	RED WHITE & BERRY 6PK 11.2 OZ	\$27.98		\$7.00	0 82000 782506	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65608	RED WHITE & BERRY 12PK CAN	\$25.94		\$12.97	0 82000 79110 2	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
65633	PEACH BELLINI 6 PK 11.2 OZ.	\$27.98		\$7.00	0 82000 76200 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65626	RASPBERRY 6 PK 11.2 OZ.	\$27.98		\$7.00	0 82000 72754 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65627	SCREWDRIVER 6 PK 11.2 OZ.	\$27.98		\$7.00	0 82000 75748 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65565	SMASH BLUE RASP 16 OZ.	\$33.43		\$1.39		24	\$1.64		\$1.74		\$1.86		\$1.99	
65611	SMASH LEMON LIME 16 OZ.	\$33.43		\$1.39	0 82000 77688 8	24	\$1.64		\$1.74		\$1.86		\$1.99	
65628	SMASH SCREWDRIVER 16 OZ.	\$33.43		\$1.39	0 82000 76983 5	24	\$1.64		\$1.74		\$1.86		\$1.99	
65553	SMASH PEACH MANGO 16 OZ.	\$33.43		\$1.39	0 82000 78623 8	24	\$1.64		\$1.74		\$1.86		\$1.99	
65564	SMASH STRAW-LEMON 16 OZ.	\$33.43		\$1.39	0 82000 78631 3	24	\$1.64		\$1.74		\$1.86		\$1.99	
65631	PARTY PACK 12PK	\$25.94		\$12.97	0 82000 72908 2	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
65679	SELTZER RED,WHT & BERRY 12PK	\$25.94		\$12.97	0 82000 79257 4	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
SNAKE RIVER BREWING														
97523	SR PAKO'S IPA 1/6 BBL	\$68.00		\$68.00		1	\$80.00		\$85.00		\$90.67		\$97.14	
97505	SR PAKO IPA 6 PK CAN	\$30.50		\$7.63	7 66352 61207 9	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
97540	SR LAGER 6PK CAN	\$30.50		\$7.63	7 66352 09331 1	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
97504	SR PALE 6 PK CAN	\$30.50		\$7.63	7 66352 20323 9	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
97581	SR EARNED IT 6PK CAN	\$33.50		\$8.38	7 66352 24747 9	4	\$9.85	\$1.64	\$10.47	\$1.74	\$11.17	\$1.86	\$11.96	\$1.99
97541	SR STOUT 6 PK CAN	\$30.50		\$7.63	7 66352 02134 5	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
STRONGBOW														
85070	STRONGBOW GOLD 6 PK BTL	\$27.98		\$7.00	7 66895 96000 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
85074	STRONGBOW ROSE 6PK BTL	\$27.98		\$7.00	0 88345 10201 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
TECATE														
68118	TECATE 18 PK CAN	\$13.99		\$13.99	0 89826 90183 8	1	\$16.46	\$0.91	\$17.49	\$0.97	\$18.65	\$1.04	\$19.99	\$1.11
68123	TECATE 12PK 16 OZ. CAN	\$20.09		\$10.05	0 89826 90241 5	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
TRULY SPIKED & SPARKLING														
78644	WILD BERRY 6PK CAN	\$27.98		\$7.00	0 87692 00678 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78670	PINEAPPLE 6PK CAN	\$27.98		\$7.00	0 87692 00965 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78650	CITRUS VARIETY 12 PK CAN	\$25.94		\$12.97	0 87692 00424 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78645	COLIMA LIME 6 PK CAN	\$27.98		\$7.00	0 87692 00417 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78663	LEMONADE 24 OZ.	\$23.44		\$1.95	0 87692 01014 2	12	\$2.30		\$2.44		\$2.60		\$2.79	
78671	WATERMELON -KIWI 6PK CAN	\$27.98		\$7.00	0 87692 00989 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78653	TROPICAL VARIETY 12 PK CAN	\$25.94		\$12.97	0 87692 00804 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78651	BERRY VARIETY 12PK CAN	\$25.94		\$12.97	0 87692 00686 2	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78654	LEMONADE VARIETY 12PK	\$25.94		\$12.97	0 87692 00991 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
TSING TAO														
88620	TSING TAO	\$29.00		\$7.25	0 33544 94405	4	\$8.53	\$1.42	\$9.06	\$1.51	\$9.67	\$1.61	\$10.36	\$1.73
TWISTED														
78561	PEACH 24 OZ.	\$25.11		\$2.09	0 87692 00505 6	12	\$2.46		\$2.62		\$2.79		\$2.99	
78542	HALF & HALF 6 PK	\$27.98		\$7.00	0 87692 75102 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78540	HALF & HALF 24 OZ.													

TEC DISTRIBUTING		RETAIL	PREVIOUS	RETAIL	UPC	PKG SIZE	RETAIL @		RETAIL @		RETAIL @		RETAIL @	
#	PRICES - TEC DISTRIBUTING	CASE	RETAIL	UNIT	CODES	PER	UNIT	15%	UNIT	20%	UNIT	25%	UNIT	30%
	Sep-20	COST	CASE COST	COST		CASE	SINGLES	SINGLES	SINGLES	SINGLES	SINGLES	SINGLES	SINGLES	SINGLES
WHITE CLAW														
12801	BLACK CHERRY 6PK CAN	\$27.98		\$7.00	6 35985 20025 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12805	BLACK CHERRY 12PK CAN	\$25.94		\$12.97	6 35985 26089 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
12808	BLACK CHERRY 19.2	\$23.44		\$1.95	6 35985 26038 7	12	\$2.30		\$2.44		\$2.60		\$2.79	
12800	LIME 6PK CAN	\$27.98		\$7.00	6 35985 02598 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12804	MANGO 6PK CAN	\$27.98		\$7.00	6 35985 26087 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12811	MANGO 19.2	\$23.44		\$1.95	6 635985 26039	12	\$2.30		\$2.44		\$2.60		\$2.79	
12812	MANGO 12PK CAN	\$25.94		\$12.97	6 35985 10033 1	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
12803	RASPBERRY 6PK CAN	\$27.98		\$7.00	6 35985 26066 0	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12802	RUBY GRAPEFRUIT 6PK CAN	\$27.98		\$7.00	6 35985 20028 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12809	RUBY GRAPEFRUIT 19.2	\$23.44		\$1.95	6 35985 26044 8	12	\$2.30		\$2.44		\$2.60		\$2.79	
12807	VARIETY 12 PK CAN	\$25.94		\$12.97	6 35985 54890 4	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
12799	VARIETY#2 12 PK CAN	\$25.94		\$12.97	6 35985 80006 4	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
12796	70 PINEAPPLE 6PK CAN	\$27.98		\$7.00	6 35985 00021 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12797	70 CLEMENTINE 6PK CAN	\$27.98		\$7.00	6 35985 00019 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
SODA														
HENRY'S SODA														
76220	ROOT BEER 6/PK LN NR	\$17.99		\$4.50	0 34100 66805 1	4	\$5.29	\$0.88	\$5.62	\$0.94	\$6.00	\$1.00	\$6.43	\$1.07
76320	ORANGE CREAM6/PK LN NR	\$17.99		\$4.50	0 34100 61805 6	4	\$5.29	\$0.88	\$5.62	\$0.94	\$6.00	\$1.00	\$6.43	\$1.07
76420	VANILLA CREAM 6/PK LN NR	\$17.99		\$4.50	0 34100 63805 4	4	\$5.29	\$0.88	\$5.62	\$0.94	\$6.00	\$1.00	\$6.43	\$1.07
76520	BLACK CHERRY 6/PK LN NR	\$17.99		\$4.50	0 34100 65805 2	4	\$5.29	\$0.88	\$5.62	\$0.94	\$6.00	\$1.00	\$6.43	\$1.07