

PROD. #	TEC DISTRIBUTING		RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ 15%		RETAIL @ 20%		RETAIL @ 25%		RETAIL @ 30%	
	PRICES - TEC DISTRIBUTING Apr-19							UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
<b>MILLERCOORS</b>															
<b>ARNOLD PALMER</b>															
70901	SPIKED HALF & HALF 6PK CAN		\$27.98		\$7.00	6 13008 74833 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
70913	SPIKED HALF & HALF 24 OZ. CAN		\$24.28		\$2.02	6 13008 74829 6	12	\$2.38		\$2.53		\$2.70		\$2.89	
<b>BLUE MOON BELGIAN</b>															
65005	WHITE ALE 6PK 16 OZ. ALUM BTL		\$37.48		\$9.37	0 71990 17044 8	4	\$11.02	\$1.84	\$11.71	\$1.95	\$12.49	\$2.08	\$13.39	\$2.23
65015	WHITE ALE 2/15PK CAN		\$25.94		\$12.97	0 71990 17052 3	2	\$15.26	\$1.02	\$16.21	\$1.08	\$17.29	\$1.15	\$18.53	\$1.24
65020	WHITE ALE 6PK LNNR		\$27.98		\$7.00	0 71990 09511 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65021	WHITE ALE 12PK LNNR		\$25.94		\$12.97	0 71990 09516 1	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
65052	1/6 BBLs		\$64.00		\$64.00	0 71990 09518 5	1	\$75.29		\$80.00		\$85.33		\$91.43	
<b>BLUE MOON SUMMER</b>															
65220	6PK LNNR		\$27.98		\$7.00	0 71990 09532 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
<b>BLUE MOON MANGO WHEAT</b>															
65140	6PK LNNR		\$27.98		\$7.00	0 71990 09561 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
<b>CAPE LINE</b>															
73100	HARD STRAW 6PK CAN		\$27.98	NEW	\$7.00	0 34100 51683 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
73118	VARIETY 6PK CAN		\$27.98	NEW	\$7.00	0 34100 51680 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
73119	VARIETY 12 PK CAN		\$25.94	NEW	\$12.97	0 34100 51681 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
<b>COORS</b>															
60002	12/PK CAN		\$19.49		\$9.75	0 71990 00047 9	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16
60005	30/PK CAN		\$21.98		\$21.98	0 71990 10033 9	1	\$25.86	\$0.86	\$27.48	\$0.92	\$29.31	\$0.98	\$31.40	\$1.05
60006	16OZ CANS		\$23.98		\$6.00	0 71990 10002 5	4	\$7.05	\$1.18	\$7.49	\$1.25	\$7.99	\$1.33	\$8.56	\$1.43
60011	18/PK CAN		\$14.23		\$14.23	0 71990 10020 9	1	\$16.74	\$0.93	\$17.79	\$0.99	\$18.97	\$1.05	\$20.33	\$1.13
60013	12/24 OZ CANS		\$22.63		\$1.89	0 71990 10071 1	12	\$2.22		\$2.36		\$2.51		\$2.69	
60008	ALUM.BOT 2/9PK/16OZ		\$20.98		\$10.49	0 71990 17022 6	2	\$12.34	\$1.37	\$13.11	\$1.46	\$13.99	\$1.55	\$14.99	\$1.67
60025	6PK STUBBY BTL		\$22.48		\$5.62	0 71990 17028 4	4	\$6.61	\$1.10	\$7.03	\$1.17	\$7.49	\$1.25	\$8.03	\$1.34
60031	12 PK STUBBY BTL		\$19.49		\$9.75	0 71990 17037 0	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16
60033	18 PK STUBBY BTL		\$14.23		\$14.23	0 71990 17038 7	1	\$16.74	\$0.93	\$17.79	\$0.99	\$18.97	\$1.05	\$20.33	\$1.13
60050	1/2 BBLs		\$118.00		\$118.00	0 71990 10080 3	1	\$138.82		\$147.50		\$157.33		\$168.57	
<b>COORS LIGHT</b>															
60102	12/PK CAN		\$19.49		\$9.75	0 71990 00048 6	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16
60105	30/PK CAN		\$21.98		\$21.98	0 71990 30030 2	1	\$25.86	\$0.86	\$27.48	\$0.92	\$29.31	\$0.98	\$31.40	\$1.05
60106	16OZ CANS		\$23.98		\$6.00	0 71990 32000 3	4	\$7.05	\$1.18	\$7.49	\$1.25	\$7.99	\$1.33	\$8.56	\$1.43
60108	ALUM.BOT 2/9PK/16OZ		\$20.98		\$10.49	0 71990 30104 0	2	\$12.34	\$1.37	\$13.11	\$1.46	\$13.99	\$1.55	\$14.99	\$1.67
60110	12PK 16OZ CAN		\$21.74		\$10.87	0 71990 09528 4	2	\$12.79	\$1.07	\$13.59	\$1.13	\$14.49	\$1.21	\$15.53	\$1.29
60111	18/PK CAN		\$14.23		\$14.23	0 71990 30017 3	1	\$16.74	\$0.93	\$17.79	\$0.99	\$18.97	\$1.05	\$20.33	\$1.13
60112	18PK/16OZ CANS		\$17.59		\$17.59	0 71990 30073 9	1	\$20.69	\$1.15	\$21.99	\$1.22	\$23.45	\$1.30	\$25.13	\$1.40
60113	12/24 OZ CANS		\$22.63		\$1.89	0 71990 30065 4	12	\$2.22		\$2.36		\$2.51		\$2.69	
60117	8 OZ. 12 PK CANS		\$12.15	NEW	\$6.08	0 71990 30125 5	2	\$7.15	\$0.60	\$7.59	\$0.63	\$8.10	\$0.68	\$8.68	\$0.72
60120	6/PK LN NR		\$22.48		\$5.62	0 71990 30005 0	4	\$6.61	\$1.10	\$7.03	\$1.17	\$7.49	\$1.25	\$8.03	\$1.34
60121	12/PK LN NR		\$19.49		\$9.75	0 71990 30069 2	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16
60123	18/PK LNNR		\$14.22		\$14.22	0 71990 30078 4	1	\$16.73	\$0.93	\$17.78	\$0.99	\$18.96	\$1.05	\$20.32	\$1.13
60150	1/2 BBLs		\$118.00		\$118.00	0 71990 30080 7	1	\$138.82		\$147.50		\$157.33		\$168.57	
60151	1/4 BBLs		\$68.00		\$68.00	0 71990 30090 6	1	\$80.00		\$85.00		\$90.67		\$97.14	
<b>COORS NA</b>															
60920	6/PK LN NR		\$20.68		\$5.17	0 71990 77005 1	4	\$6.08	\$1.01	\$6.46	\$1.08	\$6.89	\$1.15	\$7.39	\$1.23
<b>FOSTERS USA</b>															
78238	FOSTERS PREM.ALE 25.4 OZ		\$22.60		\$1.88	0 70897 18331 5	12	\$2.22		\$2.35		\$2.51		\$2.69	
78338	FOSTERS 25.4 OZ CANS		\$22.60		\$1.88	0 70897 01331 5	12	\$2.22		\$2.35		\$2.51		\$2.69	
<b>GENUINE DRAFT</b>															
70020	6/PK LN NR		\$22.48		\$5.62	0 34100 17505 4	4	\$6.61	\$1.10	\$7.03	\$1.17	\$7.49	\$1.25	\$8.03	\$1.34
70021	12/PK LNNR		\$19.49		\$9.75	0 34100 17509 2	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16
70023	18/PK LNNR		\$14.23		\$14.23	0 34100 17256 5	1	\$16.74	\$0.93	\$17.79	\$0.99	\$18.97	\$1.05	\$20.33	\$1.13
<b>HAMMS</b>															
75002	12 PK CAN		\$13.19		\$6.60	0 34100 80902 7	2	\$7.76	\$0.65	\$8.24	\$0.69	\$8.79	\$0.73	\$9.42	\$0.79
<b>HENRY'S</b>															
77017	PRIVATE RESERVE 12/PK BTL		\$20.24		\$10.12	0 34100 86874 1	2	\$11.91	\$0.99	\$12.65	\$1.05	\$13.49	\$1.12	\$14.46	\$1.20
77018	PRIVATE RESERVE 18 PK CAN		\$9.43		\$9.43	0 34100 51670 3	1	\$11.09	\$0.62	\$11.79	\$0.65	\$12.57	\$0.70	\$13.47	\$0.75
<b>HIGH LIFE</b>															
73005	30PK CAN		\$18.07		\$18.07	0 34100 01341 7	1	\$21.26	\$0.71	\$22.59	\$0.75	\$24.09	\$0.80	\$25.81	\$0.86
73010	12PK 16OZ CAN		\$17.38		\$8.69	0 34100 51678 9	2	\$10.22	\$0.85	\$10.86	\$0.91	\$11.59	\$0.97	\$12.41	\$1.03
73012	18 PK 16 OZ CAN		\$13.19		\$13.19	0 34100 01381 3	1	\$15.52	\$0.86	\$16.49	\$0.92	\$17.59	\$0.98	\$18.84	\$1.05
73020	6/PK LN NR		\$17.98		\$4.50	0 34100 01505 3	4	\$5.29	\$0.88	\$5.62	\$0.94	\$5.99	\$1.00	\$6.42	\$1.07
73021	12/PK LNNR		\$15.88		\$7.94	0 34100 01509 1	2	\$9.34	\$0.78	\$9.93	\$0.83	\$10.59	\$0.88	\$11.34	\$0.95
89007	32OZ CAN		\$20.11		\$1.68	0 34100 00008 0	12	\$1.97		\$2.09		\$2.23		\$2.39	
<b>HOP VALLEY</b>															
71529	BUBBLE STASH 6PK CAN		\$27.98		\$7.00	8 56052 00213 0	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71513	CITRUS MISTRESS 6PK BTL		\$27.98		\$7.00	8 56052 00218 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
<b>ICEHOUSE</b>															
71205	30PK CAN		\$15.59		\$15.59	0 34100 62341 8	1	\$18.34	\$0.61	\$19.49	\$0.65	\$20.79	\$0.69	\$22.27	\$0.74
71206	16OZ CAN		\$18.88		\$4.72	0 34100 00882 6	4	\$5.55	\$0.93	\$5.90	\$0.98	\$6.29	\$1.05	\$6.74	\$1.12
71213	12/24 OZ CANS		\$18.43		\$1.54	0 34100 00880 2	12	\$1.81		\$1.92		\$2.05		\$2.19	
<b>KEYSTONE LIGHT</b>															
61105	30/PK CAN		\$18.07		\$18.07	0 71990 48019 6	1	\$21.26	\$0.71	\$22.59	\$0.75	\$24.09	\$0.80	\$25.81	\$0.86
61106	16OZ CANS		\$19.48		\$4.87	0 71990 48008 0	4	\$5.73	\$0.95	\$6.09	\$1.01	\$6.49	\$1.08	\$6.96	\$1.16
61107	18PK/16OZ CANS		\$13.19		\$13.19	0 71990 48017 2	1	\$15.52	\$0.86	\$16.49	\$0.92	\$17.59	\$0.98	\$18.84	\$1.05
61113	24OZ CAN		\$20.11		\$1.68	0 71990 48024 0	12	\$1.97		\$2.09		\$2.23		\$2.39	
61115	2/15 PK CANS		\$18.14		\$9.07	0 71990 48045 5	2	\$10.67	\$0.71	\$11.34	\$0.76	\$12.09	\$0.81	\$12.96	\$0.86
<b>KEYSTONE ICE</b>															
61205	30/PK CAN		\$18.07		\$18.07	0 71990 47714 1	1	\$21.26	\$0.71	\$22.59	\$0.75	\$24.09	\$0.80	\$25.81	\$0.86
61206	16OZ CANS		\$19.48		\$4.87	0 71990 47707 3	4	\$5.73	\$0.95	\$6.09	\$1.01	\$6.49	\$1.08	\$6.96	\$1.16
61213	24OZ CAN		\$20.11		\$1.68	0 71990 47712 7	12	\$1.97		\$2.09		\$2.23		\$2.39	
61215	12/15 PK CANS		\$18.14		\$9.07	0 71990 28151 9	2	\$10.67	\$0.71	\$11.34	\$0.76	\$12.09	\$0.81	\$12.96	\$0.86
<b>KILLIANS 5.3%</b>															
63031	12/PK LN NR		\$23.69		\$11.85	0 71990 76400 5	2	\$13.94	\$1.16	\$14.81	\$1.23	\$15.79	\$1.32	\$16.92	\$1.41
<b>LEINENKUGEL</b>															
75140	CANOE PADDLER 6PK BTL		\$27.98		\$7.00	0 34100 58805 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
75420	SUMMER SHANDY 6 PK BTL		\$27.98		\$7.00	0 34100 51605 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
<b>MICKEY'S MALT</b>															
67713	12 PK LNNR		\$19.04		\$9.52	0 34100 77434									

PROD.		TEC DISTRIBUTING			Salmon Warehouse											
PRICES - TEC DISTRIBUTING		RETAIL CASE	PREVIOUS RETAIL	RETAIL UNIT	UPC	PER	RETAIL @	15%	RETAIL @	20%	RETAIL @	25%	RETAIL @	30%		
Apr-19		COST	CASE COST	COST	CODES	CASE	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES		
<b>MILLER LITE</b>																
70210	12PK 16OZ CAN	\$21.74		\$10.87	0 34100 57653 0	2	\$12.79	\$1.07	\$13.59	\$1.13	\$14.49	\$1.21	\$15.53	\$1.29		
70211	18/PK CAN	\$14.23		\$14.23	0 34100 57340 9	1	\$16.74	\$0.93	\$17.79	\$0.99	\$18.97	\$1.05	\$20.33	\$1.13		
70217	8 OZ. 12 PK CANS	\$12.15	<b>NEW</b>	\$6.08	0 34100 57709 4	2	\$7.15	\$0.60	\$7.59	\$0.63	\$8.10	\$0.68	\$8.68	\$0.72		
70220	6/PK LN NR	\$22.48		\$5.62	0 34100 57505 2	4	\$6.61	\$1.10	\$7.03	\$1.17	\$7.49	\$1.25	\$8.03	\$1.34		
70221	12 PK LNNR	\$19.49		\$9.75	0 34100 57509 0	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16		
70223	18/PK LNNR	\$14.23		\$14.23	0 34100 57256 3	1	\$16.74	\$0.93	\$17.79	\$0.99	\$18.97	\$1.05	\$20.33	\$1.13		
70253	1/4 BBL SK	\$68.00		\$68.00	0 34100 00533 7	1	\$80.00		\$85.00		\$90.67		\$97.14			
<b>MILWAUKEES BEST</b>																
74005	30PK CAN	\$15.59		\$15.59	0 34100 31341 8	1	\$18.34	\$0.61	\$19.49	\$0.65	\$20.79	\$0.69	\$22.27	\$0.74		
<b>MILWAUKEES BEST ICE</b>																
74206	16OZ CAN	\$18.88		\$4.72	0 34100 00016 5	4	\$5.55	\$0.93	\$5.90	\$0.98	\$6.29	\$1.05	\$6.74	\$1.12		
<b>MOLSON USA</b>																
67221	MOL.CANADIAN 12PK LNNR	\$23.99		\$12.00	0 68213 03117 4	2	\$14.11	\$1.18	\$14.99	\$1.25	\$15.99	\$1.33	\$17.14	\$1.43		
<b>OLDE ENGLISH 800</b>																
76038	42 OZ BOT	\$23.40		\$1.95	0 34100 00622 8	12	\$2.29		\$2.44		\$2.60		\$2.79			
<b>OLYMPIA</b>																
67803	12 PK CAN	\$14.98		\$7.49	0 22100 07500 9	2	\$8.81	\$0.73	\$9.36	\$0.78	\$9.99	\$0.83	\$10.70	\$0.89		
<b>PABST</b>																
67806	1/2 BBL	\$96.00		\$96.00		1	\$112.94		\$120.00		\$128.00		\$137.14			
67807	24 OZ. CAN	\$19.24		\$1.60	0 22100 00004 9	12	\$1.89		\$2.00		\$2.14		\$2.29			
67810	12 PK CAN	\$16.00		\$8.00	0 22100 00170 1	2	\$9.41	\$0.78	\$10.00	\$0.83	\$10.67	\$0.89	\$11.43	\$0.95		
67811	24 PK CAN	\$14.39		\$14.39	0 22100 00171 8	1	\$16.93	\$0.71	\$17.99	\$0.75	\$19.19	\$0.80	\$20.56	\$0.86		
67812	16 OZ. CAN	\$19.50		\$4.88	0 22100 07412 5	4	\$5.74	\$0.96	\$6.09	\$1.02	\$6.50	\$1.08	\$6.96	\$1.16		
<b>PERONI</b>																
78025	PERONI 6PK BOT	\$30.88		\$7.72	1 81954 00002 2	4	\$9.08	\$1.51	\$9.65	\$1.61	\$10.29	\$1.72	\$11.03	\$1.84		
<b>RAINIER</b>																
67846	RAINIER 16 OZ. 6 PK CAN	\$19.50		\$4.88	0 72620 00003 6	4	\$5.74	\$0.96	\$6.09	\$1.02	\$6.50	\$1.08	\$6.96	\$1.16		
67847	RAINIER 24 PK CAN	\$14.39		\$14.39	0 72620 04030 8	1	\$16.93	\$0.71	\$17.99	\$0.75	\$19.19	\$0.80	\$20.56	\$0.86		
<b>REDD'S APPLE</b>																
74702	REDD'S APPLE 6 PK LNNR	\$27.98		\$7.00	0 34100 08716 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67		
<b>REDD'S BLUEBERRY ALE</b>																
74850	REDD'S BLUEBERRY 6 PK LNNR	\$27.98		\$7.00	0 34100 08746 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67		
<b>REDD'S PEACH</b>																
74849	REDD'S PEACH 6PK BTL	\$27.98		\$7.00	0 34100 98930 9	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67		
<b>REDD'S WICKED</b>																
74866	REDD'S WICKED APPLE 16 OZ.	\$33.43		\$1.39	0 34100 00344 9	24	\$1.64		\$1.74		\$1.86		\$1.99			
<b>SMITH &amp; FORGE</b>																
71406	HARD CIDER 6/4PK 16 OZ. CAN	\$35.30		\$5.88	0 87800 00049 2	6	\$6.92	\$1.73	\$7.35	\$1.84	\$7.84	\$1.96	\$8.40	\$2.10		
<b>STEEL RESERVE</b>																
68105	24 OZ. CANS	\$18.43		\$1.54	0 78250 00328 7	12	\$1.81		\$1.92		\$2.05		\$2.19			
<b>STEEL RESERVE BLUE RAZZ</b>																
68103	24 OZ. CANS	\$18.43		\$1.54	0 78250 00627 1	12	\$1.81		\$1.92		\$2.05		\$2.19			
<b>IMPORTS / MICRO'S</b>																
<b>ALASKAN BREWING</b>																
95701	ALASKAN AMBER 6PK BOT	\$27.98		\$7.00	0 40850 02001 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67		
95702	ALASKAN AMBER 12PK BOT	\$25.94		\$12.97	0 40850 03001 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54		
95791	ALASKAN AMBER 1/6 BBL	\$50.00		\$50.00	0 40850 02006 3	1	\$58.82		\$62.50		\$66.67		\$71.43			
95706	ALASKAN HUSKY IPA 6 PK BOT	\$27.98		\$7.00	0 40850 04006 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67		
95710	ALASKAN ICY BAY IPA 6PK BOT	\$27.98		\$7.00	0 40850 02008 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67		
95740	ALASKAN VARIETY 12 PK	\$25.94		\$12.97	0 40850 08002 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54		
<b>ANGRY ORCHARD</b>																
78444	CRISP APPLE 12PK CAN	\$25.48		\$12.74	0 87692 00083 9	2	\$14.99	\$1.25	\$15.93	\$1.33	\$16.99	\$1.42	\$18.20	\$1.52		
78445	CRISP APPLE 6 PK	\$26.98		\$6.75	0 87692 82102 1	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61		
78737	ROSE 6 PK BTL	\$26.98		\$6.75	0 87692 00660 2	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61		
78764	EASY APPLE 6 PK	\$26.98		\$6.75	0 87692 00433 2	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61		
78453	VARIETY PACK 12 PK	\$25.48		\$12.74	0 87692 00017 4	2	\$14.99	\$1.25	\$15.93	\$1.33	\$16.99	\$1.42	\$18.20	\$1.52		
<b>BERTRAMS</b>																
28434	BROWN 1/6 BBL	\$60.00		\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71			
28441	SEASONAL 1/6 BBL	\$60.00		\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71			
28443	STOUT 1/6 BBL	\$60.00		\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71			
<b>BITTER ROOT</b>																
89025	HUCKLEBERRY HONEY 6 PK	\$26.96		\$6.74	6 64853 20151 1	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.60		
89055	LC BLACK IPA 6PK CAN	\$26.96		\$6.74	6 64853 20151 1	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.60		
89054	LC BLACK IPA 1/6 BBL	\$60.00		\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71			
89048	IPA 6PK CAN	\$26.96		\$6.74	6 64853 20141 2	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.60		
89046	IPA 1/6 BBL	\$60.00		\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71			
89047	IPA 1/2 BBL	\$150.00		\$150.00		1	\$176.47		\$187.50		\$200.00		\$214.29			
89050	NUT BROWN 6PK CAN	\$26.96		\$6.74	6 64853 20131 3	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.60		
89023	GINGER 6PK CAN	\$26.96		\$6.74	6 64853 20151 4	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.60		
89051	SAWTOOTH 6PK CAN	\$26.96		\$6.74	6 64853 20132 0	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.60		
89049	SINGLE HOP 6PK CAN	\$26.96		\$6.74	6 64853 20133 7	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.60		
<b>CAYMAN JACK</b>																
97930	MARGARITA 6 PK BTL	\$29.98		\$7.50	8 15829 01006 8	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78		
97931	MOJITO 6 PK BTL	\$29.98		\$7.50	8 15829 01158 4	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78		
<b>CORONA</b>																
88000	CORONA. 24OZ CAN	\$27.64		\$2.30	0 80660 95643 5	12	\$2.71		\$2.88		\$3.07		\$3.29			
88002	CORONA 12/PK CAN	\$28.49		\$14.25	0 80660 95695 4	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70		
88020	CORONA EXTRA 6PK BTL	\$29.97		\$7.49	0 80660 95605 3	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78		
88021	CORONA 12 PK BTL	\$28.49		\$14.25	0 80660 95615 2	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70		
88028	CORONITA 7OZ BTL	\$20.98		\$5.25	0 80660 95401 1	4	\$6.17	\$1.03	\$6.56	\$1.09	\$6.99	\$1.17	\$7.49	\$1.25		
<b>CORONA LIGHT</b>																
88102	CORONA LT 12 PK CAN	\$28.49		\$14.25	0 80660 95621 3	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70		
88120	CORONA LT 6PK BTL	\$29.97		\$7.49	0 80660 95625 1	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78		
<b>CORONA FAMILIAR</b>																
88061	CORONA FAMILIAR 6PK BTL	\$29.97		\$7.49	0 33544 95051 7	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78		
<b>CORONA PREMIER</b>																
88502	CORONA PREMIER 12 PK CAN	\$28.49		\$14.25	0 33544 95044 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70		
88520	CORONA PREMIER 6PK BTL	\$29.97		\$7.49	0 33544 95041 8	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78		
<b>MODELO ESPECIAL</b>																
88300	MODELO ESP. 24OZ CAN	\$25.00		\$2.08	0 80660 95721 0	12	\$2.45		\$2.60		\$2.78		\$2.98			
88301	MODELO ESPECIAL 6PK CAN	\$26.97		\$6.74	0 80660 95755 5	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.61		
88302	MODELO ESPECIAL 12PK CAN	\$23.99		\$12.00	0 80660 95715 9	2	\$14.11	\$1.18	\$14.99	\$1.25	\$15.99	\$1.33	\$17.14	\$1.43		
88320	MODELO ESPECIAL 6PK BTL	\$29.97		\$7.49	0 80660 95765 4	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78		
88321	MODELO ESPEC. 12 PK BTL	\$28.49		\$14.25	0 80660 95757 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70		

TEC DISTRIBUTING		RETAIL CASE	PREVIOUS RETAIL	RETAIL UNIT	UPC CODES	PER CASE	RETAIL @	15%	RETAIL @	20%	RETAIL @	25%	RETAIL @	30%
<b>PRICES - TEC DISTRIBUTING</b>		COST	CASE COST	COST		CASE	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
<b>Apr-19</b>														
<b>MODELO CHELADA'S</b>														
88360	MODELO CHELADA 24 OZ. CAN	\$31.00		\$2.58	0 80660 95796 8	12	\$3.04		\$3.23		\$3.44		\$3.69	
88361	MODELO CHELADA PICANTE 24 OZ.	\$31.00		\$2.58	0 33544 95033 3	12	\$3.04		\$3.23		\$3.44		\$3.69	
88362	MODELO CHELADA LIMON 24 OZ.	\$31.00		\$2.58	0 33544 95060 9	12	\$3.04		\$3.23		\$3.44		\$3.69	
<b>MODELO NEGRA</b>														
88400	MODELO NEGRA 24 OZ. CAN	\$27.64		\$2.30	0 33544 95061 6	12	\$2.71		\$2.88		\$3.07		\$3.29	
88420	MODELO NEGRA 6 PK BTL	\$29.97		\$7.49	0 80660 95785 2	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88421	MODELO NEGRA 12 PK BTL	\$28.49		\$14.25	0 80660 95787 6	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88451	MODELO NEGRA 1/4 BBL	\$75.00		\$75.00		992 OZ	\$88.24		\$93.75		\$100.00		\$107.14	
<b>PACIFICO</b>														
88220	PACIFICO 6PK BTL	\$29.97		\$7.49	0 80660 95301 4	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88221	PACIFICO 12PK BTL	\$28.49		\$14.25	0 80660 95315 1	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88222	PACIFICO 12PK CAN	\$28.49		\$14.25	0 33544 95031 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88230	PACIFICO 24 OZ. CAN	\$27.64		\$2.30	0 33544 95022 7	12	\$2.71		\$2.88		\$3.07		\$3.29	
88251	PACIFICO 1/4 BBL SLIM	\$72.00		\$72.00		992 OZ	\$84.71		\$90.00		\$96.00		\$102.86	
<b>DESCHUTES</b>														
67417	BLACK BUTTE 12 PK	\$25.94		\$12.97	7 63176 20012 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67418	BLACK BUTTE 6 PK	\$27.98		\$7.00	7 63176 20006 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67525	PACIFIC LAGER 6 PK CAN	\$27.98		\$7.00	7 63176 27007 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67438	INVERSION IPA 6 PK	\$27.98		\$7.00	7 63176 17008 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67542	MIRROR POND 6 PK CAN	\$27.98		\$7.00	7 63176 30120 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67446	MIRROR POND 1/6 BBL	\$62.00		\$62.00		1	\$72.94		\$77.50		\$82.67		\$88.57	
67449	MIRROR POND 12 PK	\$25.94		\$12.97	7 63176 30012 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67451	MIRROR POND 6 PK BTL	\$27.98		\$7.00	7 63176 30006 9	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67453	OBSDIAN 6 PK	\$27.98		\$7.00	7 63176 50006 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67462	RED CHAIR 6 PK	\$27.98		\$7.00	7 63176 80006 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67410	FRESH SQUEEZE 6 PK CAN	\$31.48		\$7.87	7 63176 12007 0	4	\$9.26	\$1.54	\$9.84	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
67464	FRESH SQUEEZE 6 PK BTL	\$31.48		\$7.87	7 63176 12006 3	4	\$9.26	\$1.54	\$9.84	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
67463	FRESH SQUEEZE 1/6 BBL	\$72.00		\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86	
<b>DOS EQUIS</b>														
67472	DOS EQUIS AMBER 6 PK BTL	\$26.98		\$6.75	0 72311 63011 5	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
67474	DOS EQUIS LAGER 6 PK BTL	\$26.98		\$6.75	0 72311 63012 2	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
<b>FOUR LOKO</b>														
66150	BLACK 23.5 OZ.	\$24.90		\$2.08	8 49806 00162 6	12	\$2.44		\$2.59		\$2.77		\$2.96	
<b>GUINNESS</b>														
67602	PUB DRAUGHT 6 PK LNNR	\$28.48		\$7.12	0 83820 10401 1	4	\$8.38	\$1.40	\$8.90	\$1.48	\$9.49	\$1.58	\$10.17	\$1.70
67603	PUB DRAFT CAN 4PK / 14.9 OZ.	\$35.96		\$5.99	0 83820 12360 9	6	\$7.05	\$1.76	\$7.49	\$1.87	\$7.99	\$2.00	\$8.56	\$2.14
67601	NITRO IPA 6PK CAN	\$28.48		\$7.12	0 83820 12422 4	4	\$8.38	\$1.40	\$8.90	\$1.48	\$9.49	\$1.58	\$10.17	\$1.70
67607	STOUT 6 PK	\$28.48		\$7.12	0 83820 12393 7	4	\$8.38	\$1.40	\$8.90	\$1.48	\$9.49	\$1.58	\$10.17	\$1.70
67660	KALIBER N/A 6 PK	\$25.44		\$6.36	83820 72553 7	4	\$7.48	\$1.25	\$7.95	\$1.33	\$8.48	\$1.41	\$9.09	\$1.51
<b>HEINEKEN</b>														
85028	HEINEKEN 24OZ KEG CAN	\$25.95		\$2.16	0 72890 00119 1	12	\$2.54		\$2.70		\$2.88		\$3.09	
85037	HEINEKEN 6/PK BOT	\$27.98		\$7.00	0 72890 00011 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
85038	HEINEKEN 12/PK BOT	\$25.94		\$12.97	0 72890 00016 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
<b>HEINEKEN 00%</b>														
85056	HEINEKEN 00% 6PK BTL	\$27.48		\$6.87	0 72890 00621 9	4	\$8.08	\$1.35	\$8.59	\$1.43	\$9.16	\$1.53	\$9.81	\$1.64
<b>IDAHO BREWING</b>														
97631	WAR RED IRA 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
<b>MIKE'S</b>														
12861	BLACK CHERRY 12/23.5oz	\$24.00		\$2.00	6 35985 25884 1	12	\$2.35		\$2.50		\$2.67		\$2.86	
12824	BLACK CHERRY 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 06744 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12852	BLACK RASBERRY 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 06064 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12826	CRANBERRY 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 60611 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12839	LEMONADE 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 10062 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12844	LIMEADE 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 06944 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12846	MANGO 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 06070 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12856	MARG LIME 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 01026 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12819	PINEAPPLE MAND 6 PK BTL	\$27.98		\$7.00	6 35985 24619 0	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12828	STRAWBERRY LEMON 6 PK	\$27.98		\$7.00	6 35985 22413 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12853	VARIETY 12 PK 11.2 OZ.	\$25.94		\$12.97	6 35985 12998 1	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
<b>MIKE'S HARDER</b>														
12830	HARDER BLACK CHERRY 16 OZ.	\$31.92		\$1.33	6 35985 01012 8	24	\$1.56		\$1.66		\$1.77		\$1.90	
12834	HARDER LEMON 16 OZ.	\$31.92		\$1.33	6 35985 25875 9	24	\$1.56		\$1.66		\$1.77		\$1.90	
12865	HARDER BLOOD ORANGE 16 OZ.	\$31.92		\$1.33	6 35985 24595 7	24	\$1.56		\$1.66		\$1.77		\$1.90	
12870	HARDER STRAW/LEMON 16 OZ.	\$31.92		\$1.33	6 35985 13219 6	24	\$1.56		\$1.66		\$1.77		\$1.90	
12871	HARDER VARIETY 8PK 16 OZ.	\$33.70		\$11.23	6 35985 26042 4	3	\$13.22	\$1.65	\$14.04	\$1.76	\$14.98	\$1.87	\$16.05	\$2.01
12823	HARDER LEMON 23.5 OZ.	\$24.00		\$2.00	6 35985 24583 4	12	\$2.35		\$2.50		\$2.67		\$2.86	
12831	HARDER MANGO 12/23.5oz	\$24.00		\$2.00	6 35985 25891 9	12	\$2.35		\$2.50		\$2.67		\$2.86	
12872	HARDER STRAW/PINE 12/23.5 OZ.	\$24.00		\$2.00	6 35985 13217 2	12	\$2.35		\$2.50		\$2.67		\$2.86	
12873	HARDER CHERRY/LIME 12/23.5 OZ	\$24.00		\$2.00	6 35985 13215 8	12	\$2.35		\$2.50		\$2.67		\$2.86	
<b>NEW BELGIUM</b>														
67744	1554 ENLIGHTENED BLCK 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86	
67746	1554 ENLIGHTENED BLCK 6 PK	\$29.98		\$7.50	7 54527 00122 3	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
67759	FAT TIRE 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
67761	FAT TIRE 12 PK CAN	\$25.94		\$12.97	7 54527 00161 2	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67762	FAT TIRE 12 PK BTL	\$25.94		\$12.97	7 54527 00024 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67763	FAT TIRE 6 PK	\$27.98		\$7.00	7 54527 00022	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
89071	FAT TIRE BELGIUM WHITE 6 PK	\$27.98		\$7.00	7 54527 00716 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67793	VODOO IMPERIAL 6 PK	\$29.98		\$7.50	7 54527 00421 7	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
67752	VARIETY 12 PK CAN	\$25.94		\$12.97	7 54527 00470 5	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67785	VODOO RANGER 6 PK	\$27.98		\$7.50	7 54527 00060 0	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67782	VODOO RANGER 12 PK CAN	\$25.94		\$12.97	7 54527 00362 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
<b>NEWCASTLE</b>														
67800	BROWN 6 PK LNNR	\$27.98		\$7.00	88345 10005	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
<b>PALM BREEZE</b>														
97948	VARIETY 12 PK CAN	\$23.98		\$11.99	6 35985 20023 9	2	\$14.11	\$1.18	\$14.99	\$1.25	\$15.99	\$1.33	\$17.13	\$1.43
<b>SAM ADAMS</b>														
78495	LAG													

TEC DISTRIBUTING			PKG SIZE			RETAIL @									
PROD.	PRICES - TEC DISTRIBUTING	RETAIL CASE	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PER CASE	UNIT	15% SINGLES	UNIT	20% SINGLES	UNIT	25% SINGLES	UNIT	30% SINGLES	
#	Apr-19	COST	CASE COST	COST	CODES	CASE									
<b>SIERRA NEVADA</b>															
68032	PALE 12 PK CAN	\$25.94		\$12.97	0 83783 22200 5	2		\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
68017	PALE 6 PK BTL	\$27.98		\$7.00	0 83783 37521 3	4		\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
68023	TORPEDO 6 PK	\$27.98		\$7.00	0 83783 33100 4	4		\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
68051	NOONER PILSNER 6 PK	\$26.98		\$6.75	0 83783 37531 2	4		\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
<b>SMIRNOFF</b>															
65614	GREEN APPLE 6 PK 11.2 OZ.	\$25.56		\$6.39	0 82000 72751 4	4		\$7.52	\$1.25	\$7.99	\$1.33	\$8.52	\$1.42	\$9.13	\$1.52
65617	ICE 6 PK 11.2 OZ.	\$25.56		\$6.39	82000 72385	4		\$7.52	\$1.25	\$7.99	\$1.33	\$8.52	\$1.42	\$9.13	\$1.52
65624	ICE 12 PK SLIM CAN	\$19.72		\$9.86	0 82000 76665 0	2		\$11.60	\$0.97	\$12.33	\$1.03	\$13.15	\$1.10	\$14.09	\$1.17
65633	PEACH BELLINI 6 PK 11.2 OZ.	\$25.56		\$6.39	0 82000 76200 3	4		\$7.52	\$1.25	\$7.99	\$1.33	\$8.52	\$1.42	\$9.13	\$1.52
65626	RASPBERRY 6 PK 11.2 OZ.	\$25.56		\$6.39	0 82000 72754 5	4		\$7.52	\$1.25	\$7.99	\$1.33	\$8.52	\$1.42	\$9.13	\$1.52
65627	SCREWDRIVER 6 PK 11.2 OZ.	\$25.56		\$6.39		4		\$7.52	\$1.25	\$7.99	\$1.33	\$8.52	\$1.42	\$9.13	\$1.52
65611	SMASH LEMON LIME 16 OZ.	\$27.00		\$1.13	0 82000 77688 8	24		\$1.32		\$1.41		\$1.50		\$1.61	
65628	SPIKED SCREWDRIVER 16 OZ.	\$27.00		\$1.13	0 82000 76983 5	24		\$1.32		\$1.41		\$1.50		\$1.61	
65558	SMASH STRAW-LEMON 23.5 OZ.	\$22.50		\$1.88	0 82000 78633 7	12		\$2.21		\$2.34		\$2.50		\$2.68	
65564	SMASH STRAW-LEMON 16 OZ.	\$27.00		\$1.13	0 82000 78631 3	24		\$1.32		\$1.41		\$1.50		\$1.61	
65631	VARIETY 12 PK 11.2 OZ.	\$22.48		\$11.24	82000 72908	2		\$13.22	\$1.10	\$14.05	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34
<b>SNAKE RIVER BREWING</b>															
97523	SR PAKO'S IPA 1/6 BBL	\$68.00		\$68.00		1		\$80.00		\$85.00		\$90.67		\$97.14	
97505	SR PAKO IPA 6 PK CAN	\$30.50		\$7.63	7 66352 61207 9	4		\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
97540	SR LAGER 6PK CAN	\$30.50		\$7.63	7 66352 09331 1	4		\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
97504	SR PALE 6 PK CAN	\$30.50		\$7.63	7 66352 20323 9	4		\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
97534	SR ALPHA PR 6PK CAN	\$30.50		\$7.63	7 66352 75997 4	4		\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
97580	SR VARIETY 12PK CAN	\$30.50		\$15.25	7 66352 85236 9	2		\$17.94	\$1.50	\$19.06	\$1.59	\$20.33	\$1.69	\$21.79	\$1.82
97541	SR STOUT 6 PK CAN	\$30.50		\$7.63	7 66352 02134 5	4		\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
<b>STRONGBOW</b>															
85070	STRONGBOW GOLD 6 PK BTL	\$27.98		\$7.00	7 66895 96000 2	4		\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
85074	STRONGBOW ROSE 6PK BTL	\$27.98		\$7.00	0 88345 10201 6	4		\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
<b>TECATE</b>															
68118	TECATE 18 PK CAN	\$13.99		\$13.99	0 89826 90183 8	1		\$16.46	\$0.91	\$17.49	\$0.97	\$18.65	\$1.04	\$19.99	\$1.11
68122	TECATE 6PK 16 OZ. CAN	\$23.07		\$5.77	0 89826 00141 5	4		\$6.79	\$1.13	\$7.21	\$1.20	\$7.69	\$1.28	\$8.24	\$1.37
68123	TECATE 12PK 16 OZ. CAN	\$20.09		\$10.05	0 89826 90241 5	2		\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
68130	TECATE LIGHT 18 PK CAN	\$13.99		\$13.99	0 89826 90118 0	1		\$16.46	\$0.91	\$17.49	\$0.97	\$18.65	\$1.04	\$19.99	\$1.11
<b>TRULY SPIKED &amp; SPARKLING</b>															
78645	COLIMA LIME 6 PK CAN	\$27.98		\$7.00	0 87692 00417 2	4		\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78650	CITRUS VARIETY 12 PK CAN	\$25.94		\$12.97	0 87692 00424 0	2		\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78651	BERRY VARIETY 12PK CAN	\$25.94		\$12.97	0 87692 00686 2	2		\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
<b>TWISTED</b>															
78561	PEACH TEA 24 OZ.	\$24.00		\$2.00	0 87692 0505 6	12		\$2.35		\$2.50		\$2.67		\$2.86	
78553	HUCKLEBERRY 6PK BTL	\$27.98		\$7.00	0 87692 00694 7	4		\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78552	HUCKLEBERRY 24 OZ.	\$24.00		\$2.00	0 87692 00575 9	12		\$2.35		\$2.50		\$2.67		\$2.86	
78542	HALF & HALF 6 PK	\$27.98		\$7.00	0 87692 75102 1	4		\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78540	HALF & HALF 24 OZ.	\$24.00		\$2.00	0 87692 75231 8	12		\$2.35		\$2.50		\$2.67		\$2.86	
78541	HALF & HALF 12 PK CAN	\$25.94		\$12.97	0 87692 75134 2	2		\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78558	PEACH 6 PK	\$27.98		\$7.00	0 87692 97102 3	4		\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78560	RASPBERRY 6 PK	\$27.98		\$7.00	0 87692 85102 8	4		\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78559	RASPBERRY 24 OZ.	\$24.00		\$2.00	0 87692 85231 5	12		\$2.35		\$2.50		\$2.67		\$2.86	
78564	TEA 24 OZ. CAN	\$24.00		\$2.00	0 87692 83231 7	12		\$2.35		\$2.50		\$2.67		\$2.86	
78563	TEA 12 PK CAN	\$25.94		\$12.97	0 87692 83134 1	2		\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78565	TEA 6 PK	\$27.98		\$7.00	0 87692 83102 0	4		\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78566	TEA 18 PK CAN	\$16.40		\$16.40	0 87692 83138 9	1		\$19.29	\$1.07	\$20.50	\$1.14	\$21.87	\$1.21	\$23.43	\$1.30
78569	TEA 5 LTR	\$47.96		\$11.99	0 87692 83835 7	4		\$14.11		\$14.99		\$15.99		\$17.13	
78571	VARIETY 12 PK CAN	\$25.94		\$12.97	0 87692 00378 6	2		\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
<b>WHITE CLAW</b>															
12800	LIME 6PK CAN	\$27.98		\$7.00	6 35985 02598 6	4		\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12801	BLACK CHERRY 6PK CAN	\$27.98		\$7.00	6 35985 20025 3	4		\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12802	RUBY GRAPEFRUIT 6PK CAN	\$27.98		\$7.00	6 35985 20028 4	4		\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12803	RASPBERRY 6PK CAN	\$27.98		\$7.00	6 35985 26066 0	4		\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12804	MANGO 6PK CAN	\$27.98		\$7.00	6 35985 26087 5	4		\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12807	VARIETY 12 PK CAN	\$25.94		\$12.97	6 35985 54890 4	2		\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
12808	HARD SELT BLACK CHERRY 19.2	\$20.90		\$1.74	6 35985 26038 7	12		\$2.05		\$2.18		\$2.32		\$2.49	
12809	HARD SELT GRAPEFRUIT 19.2	\$20.90		\$1.74	6 35985 26044 8	12		\$2.05		\$2.18		\$2.32		\$2.49	
<b>WILD RIDE</b>															
87013	ELECTRI-FLY 6PK BTL	\$30.00		\$7.50		4		\$8.82	\$1.47	\$9.38	\$1.56	\$10.00	\$1.67	\$10.71	\$1.79
87049	NUT CRUSHER 6PK BTL	\$30.00		\$7.50		4		\$8.82	\$1.47	\$9.38	\$1.56	\$10.00	\$1.67	\$10.71	\$1.79
<b>SODAS</b>															
<b>BANG ENERGY</b>															
97200	STAR BLAST 16 OZ.	\$20.00		\$1.67	6 10764 86365 2	12		\$1.96		\$2.08		\$2.22		\$2.38	
97201	PINA COLADA 16 OZ.	\$20.00		\$1.67	6 10764 82611 4	12		\$1.96		\$2.08		\$2.22		\$2.38	
97202	POWER PUNCH 16 OZ.	\$20.00		\$1.67	6 10764 86361 4	12		\$1.96		\$2.08		\$2.22		\$2.38	
97203	BLUE RAZZ 16 OZ.	\$20.00		\$1.67	6 10764 86363 8	12		\$1.96		\$2.08		\$2.22		\$2.38	
97204	SOUR HEAD 16 OZ.	\$20.00		\$1.67	6 10764 86343 0	12		\$1.96		\$2.08		\$2.22		\$2.38	
97205	BLACK CHERRY VANILLA 16 OZ.	\$20.00		\$1.67	6 10764 86377 5	12		\$1.96		\$2.08		\$2.22		\$2.38	
97206	COTTON CANDY 16 OZ.	\$20.00		\$1.67	6 10764 00031 6	12		\$1.96		\$2.08		\$2.22		\$2.38	
97207	CITRUS TWIST 16 OZ.	\$20.00		\$1.67	6 10764 86385 0	12		\$1.96		\$2.08		\$2.22		\$2.38	
97208	PEACH MANGO 16 OZ.	\$20.00		\$1.67	6 10764 86381 2	12		\$1.96		\$2.08		\$2.22		\$2.38	
97209	PURPLE PEAR GUAVA 16 OZ.	\$20.00		\$1.67	6 10764 86311 9	12		\$1.96		\$2.08		\$2.22		\$2.38	
97210	CHERRY BLADE LEMONADE 16 OZ.	\$20.00		\$1.67	6 10764 12047 2	12		\$1.96		\$2.08		\$2.22		\$2.38	
97211	PURPLE HAZE 16 OZ.	\$20.00		\$1.67	6 10764 82617 6	12		\$1.96		\$2.08		\$2.22		\$2.38	
97212	RAINBOW UNICORN 16 OZ.	\$20.00		\$1.67	6 10764 25129 9	12		\$1.96		\$2.08		\$2.22		\$2.38	
97213	CHAMPAGNE 16 OZ.	\$20.00		\$1.67	6 10764 86359 1	12		\$1.96		\$2.08		\$2.22		\$2.38	
97214	BANGSTER BERRY 16 OZ.	\$20.00		\$1.67	6 10764 26227 1	12		\$1.96		\$2.08					

TEC DISTRIBUTING

PROD. #	PRICES - TEC DISTRIBUTING Apr-19	RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
<b>KOMBUCHA</b>														
97000	STRAWBERRY HIBISCUS	\$34.50		\$2.88	8 55904 00221 2	12	\$3.38		\$3.59		\$3.83		\$4.11	
97001	RASPBERRY GINGER	\$34.50		\$2.88	8 55904 00222 9	12	\$3.38		\$3.59		\$3.83		\$4.11	
97002	ASIAN PEAR	\$34.50		\$2.88	8 55904 00223 6	12	\$3.38		\$3.59		\$3.83		\$4.11	
97003	BLACK CURRANT	\$34.50		\$2.88	8 55904 00224 3	12	\$3.38		\$3.59		\$3.83		\$4.11	
97004	RASPBERRY LEMONADE	\$34.50		\$2.88	8 55904 00228 1	12	\$3.38		\$3.59		\$3.83		\$4.11	
97005	GINGER MINT LEMONADE	\$34.50		\$2.88	8 55904 00227 4	12	\$3.38		\$3.59		\$3.83		\$4.11	
<b>REDLINE XTREME</b>														
97101	TRIPPLE BERRY 24/8 OZ.	\$43.00		\$1.79	6 10764 12038 0	24	\$2.11		\$2.24		\$2.39		\$2.56	
97102	WATERMELON 24/8 OZ.	\$43.00		\$1.79	6 10764 12038 0	24	\$2.11		\$2.24		\$2.39		\$2.56	