

TEC DISTRIBUTING		RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
PROD. #	PRICES - TEC DISTRIBUTING Sep-20													
<b>MILLERCOORS</b>														
<b>ARNOLD PALMER</b>														
70901	SPIKED HALF & HALF 6PK CAN	\$27.98		\$7.00	6 13008 74833 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
70902	SPIKED HALF & HALF 12PK CAN	\$25.48		\$12.74	6 13008 75220 0	2	\$14.99	\$1.25	\$15.93	\$1.33	\$16.99	\$1.42	\$18.20	\$1.52
70913	SPIKED HALF & HALF 24 OZ. CAN	\$24.00		\$2.00	6 13008 74829 6	12	\$2.35		\$2.50		\$2.67		\$2.86	
<b>BLUE MOON BELGIAN</b>														
65005	WHITE ALE 6PK 16 OZ. ALUM BTL	\$37.48		\$9.37	0 71990 17044 8	4	\$11.02	\$1.84	\$11.71	\$1.95	\$12.49	\$2.08	\$13.39	\$2.23
65013	WHITE 12/24 OZ. CAN	\$25.95		\$2.16	0 71990 17049 3	12	\$2.54		\$2.70		\$2.88		\$3.09	
65015	WHITE ALE 2/15PK CAN	\$25.94		\$12.97	0 71990 17052 3	2	\$15.26	\$1.02	\$16.21	\$1.08	\$17.29	\$1.15	\$18.53	\$1.24
65020	WHITE ALE 6PK LNNR	\$27.98		\$7.00	0 71990 09511 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65021	WHITE ALE 12PK LNNR	\$25.94		\$12.97	0 71990 09516 1	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
65050	1/2 BBLs	\$155.00		\$155.00	0 71990 09515 4	1	\$182.35		\$193.75		\$206.67		\$221.43	
65052	1/6 BBLs	\$68.00		\$68.00	0 71990 09518 5	1	\$80.00		\$85.00		\$90.67		\$97.14	
<b>BLUE MOON LIGHT SKY</b>														
64990	6PK CAN	\$27.98		\$7.00	0 71990 09591 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
64991	12PK CAN	\$25.94		\$12.97	0 71990 09592 5	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
<b>BLUE MOON FALL</b>														
65121	12PK LNNR	\$25.94		\$12.97	0 71990 09536 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
<b>BLUE MOON MANGO WHEAT</b>														
65140	6PK LNNR	\$27.98		\$7.00	0 71990 09561 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
<b>BLUE MOON VARIETY CAPE LINE</b>														
65335	SHARE PACK 12 PK LNNR	\$25.94		\$12.97	0 71990 09554 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
73101	MARGARITA 6PK CAN	\$27.98		\$7.00	0 34100 51683 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
73118	VARIETY 6PK CAN	\$27.98		\$7.00	0 34100 51680 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
73119	VARIETY 12 PK CAN	\$25.94		\$12.97	0 34100 51681 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
<b>COORS</b>														
60002	12/PK CAN	\$20.09		\$10.05	0 71990 00047 9	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
60005	30/PK CAN	\$22.79		\$22.79	0 71990 10033 9	1	\$26.81	\$0.89	\$28.49	\$0.95	\$30.39	\$1.01	\$32.56	\$1.09
60006	16OZ CANS	\$24.58		\$6.15	0 71990 10002 5	4	\$7.23	\$1.20	\$7.68	\$1.28	\$8.19	\$1.37	\$8.78	\$1.46
60010	12PK 16OZ CAN	\$22.34		\$11.17	0 71990 17040 0	2	\$13.14	\$1.10	\$13.96	\$1.16	\$14.89	\$1.24	\$15.96	\$1.33
60011	18/PK CAN	\$14.63		\$14.63	0 71990 10020 9	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
60012	18 PK 16 OZ. CAN	\$17.59		\$17.59	0 71990 10087 2	1	\$20.69	\$1.15	\$21.99	\$1.22	\$23.45	\$1.30	\$25.13	\$1.40
60013	12/24 OZ CANS	\$23.47		\$1.96	0 71990 10071 1	12	\$2.30		\$2.44		\$2.61		\$2.79	
60008	ALUM.BOT 2/9PK/16OZ	\$21.59		\$10.80	0 71990 17022 6	2	\$12.70	\$1.41	\$13.49	\$1.50	\$14.39	\$1.60	\$15.42	\$1.71
60025	6PK STUBBY BTL	\$23.08		\$5.77	0 71990 17028 8	4	\$6.79	\$1.13	\$7.21	\$1.20	\$7.69	\$1.28	\$8.24	\$1.37
60031	12 PK STUBBY BTL	\$20.09		\$10.05	0 71990 17037 0	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
60033	18 PK STUBBY BTL	\$14.63		\$14.63	0 71990 17038 7	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
60038	32OZ WIDEMOUTH	\$26.83		\$2.24	0 71990 10037 7	12	\$2.63		\$2.79		\$2.98		\$3.19	
60050	1/2 BBLs	\$123.00		\$123.00	0 71990 10080 3	1	\$144.71		\$153.75		\$164.00		\$175.71	
<b>COORS LIGHT</b>														
60102	12/PK CAN	\$20.09		\$10.05	0 71990 00048 6	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
60105	30/PK CAN	\$22.79		\$22.79	0 71990 30030 2	1	\$26.81	\$0.89	\$28.49	\$0.95	\$30.39	\$1.01	\$32.56	\$1.09
60106	16OZ CANS	\$24.58		\$6.15	0 71990 32000 3	4	\$7.23	\$1.20	\$7.68	\$1.28	\$8.19	\$1.37	\$8.78	\$1.46
60108	ALUM.BOT 2/9PK/16OZ	\$21.59		\$10.80	0 71990 30104 0	2	\$12.70	\$1.41	\$13.49	\$1.50	\$14.39	\$1.60	\$15.42	\$1.71
60110	12PK 16OZ CAN	\$22.34		\$11.17	0 71990 09528 4	2	\$13.14	\$1.10	\$13.96	\$1.16	\$14.89	\$1.24	\$15.96	\$1.33
60111	18/PK CAN	\$14.63		\$14.63	0 71990 30017 3	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
60112	18PK/16OZ CANS	\$17.59		\$17.59	0 71990 30073 9	1	\$20.69	\$1.15	\$21.99	\$1.22	\$23.45	\$1.30	\$25.13	\$1.40
60113	12/24 OZ CANS	\$23.47		\$1.96	0 71990 30065 4	12	\$2.30		\$2.44		\$2.61		\$2.79	
60116	24 PK 16 OZ. CAN	\$18.97		\$18.97	0 71990 30128 6	1	\$22.32	\$0.93	\$23.71	\$0.99	\$25.29	\$1.05	\$27.10	\$1.13
60117	8 OZ. 12 PK CANS	\$12.59		\$6.30	0 71990 30125 5	2	\$7.41	\$0.62	\$7.87	\$0.66	\$8.39	\$0.70	\$8.99	\$0.75
60118	ALUM. BOT 15PK 16 OZ.	\$15.44		\$15.44	0 71990 09527 7	1	\$18.16	\$1.21	\$19.30	\$1.29	\$20.59	\$1.37	\$22.06	\$1.47
60120	6/PK LN NR	\$23.08		\$5.77	0 71990 30005 0	4	\$6.79	\$1.13	\$7.21	\$1.20	\$7.69	\$1.28	\$8.24	\$1.37
60121	12/PK LN NR	\$20.09		\$10.05	0 71990 30069 2	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
60122	24/PK LN NR	\$19.52		\$19.52	0 71990 30007 4	1	\$22.96	\$0.96	\$24.40	\$1.02	\$26.03	\$1.08	\$27.89	\$1.16
60123	18/PK LNNR	\$14.63		\$14.63	0 71990 30078 4	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
60150	1/2 BBLs	\$123.00		\$123.00	0 71990 30080 7	1	\$144.71		\$153.75		\$164.00		\$175.71	
60151	1/4 BBLs	\$71.00		\$71.00	0 71990 30090 6	1	\$83.53		\$88.75		\$94.67		\$101.43	
<b>COORS NA</b>														
60922	COORS EDGE 6PK BTL	\$21.88		\$5.47	0 71990 77005 1	4	\$6.44	\$1.07	\$6.84	\$1.14	\$7.29	\$1.22	\$7.81	\$1.30
<b>COORS SELTZER</b>														
60942	VARIETY 12 PK CAN	\$25.94	NEW	\$12.97	0 71990 00015 8	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
60943	BLACK CHERRY 24 OZ.	\$20.94	NEW	\$1.75	0 71990 00017 2	12	\$2.05		\$2.18		\$2.33		\$2.49	
<b>FOSTERS USA</b>														
78238	FOSTERS PREM.ALE 25.4 OZ	\$22.60		\$1.88	0 70897 18331 5	12	\$2.22		\$2.35		\$2.51		\$2.69	
78338	FOSTERS 25.4 OZ CANS	\$22.60		\$1.88	0 70897 01331 5	12	\$2.22		\$2.35		\$2.51		\$2.69	
78350	FOSTERS 1/2 BBLs	\$118.00		\$118.00	0 70897 01781 8	1	\$138.82		\$147.50		\$157.33		\$168.57	
<b>GENUINE DRAFT</b>														
70005	30/PK CAN	\$22.79		\$22.79	0 34100 17341 8	1	\$26.81	\$0.89	\$28.49	\$0.95	\$30.39	\$1.01	\$32.56	\$1.09
70020	6/PK LN NR	\$23.08		\$5.77	0 34100 17505 4	4	\$6.79	\$1.13	\$7.21	\$1.20	\$7.69	\$1.28	\$8.24	\$1.37
70021	12/PK LNNR	\$20.09		\$10.05	0 34100 17509 2	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
70023	18/PK LNNR	\$14.63		\$14.63	0 34100 17256 5	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
<b>HAMMS</b>														
75002	12 PK CAN	\$13.19		\$6.60	0 34100 80902 7	2	\$7.76	\$0.65	\$8.24	\$0.69	\$8.79	\$0.73	\$9.42	\$0.79
75011	24 PK SUITCASE	\$13.59		\$13.59	0 34100 80706 1	1	\$15.99	\$0.67	\$16.99	\$0.71	\$18.12	\$0.76	\$19.41	\$0.81
<b>HENRY'S</b>														
77017	PRIVATE RESERVE 12/PK BTL	\$20.24		\$10.12	0 34100 86874 1	2	\$11.91	\$0.99	\$12.65	\$1.05	\$13.49	\$1.12	\$14.46	\$1.20
77018	PRIVATE RESERVE 18 PK CAN	\$9.99		\$9.99	0 34100 51670 3	1	\$11.75	\$0.65	\$12.49	\$0.69	\$13.32	\$0.74	\$14.27	\$0.79
<b>HENRY'S HARD SODA HIGH LIFE</b>														
73005	30PK CAN	\$18.39		\$18.39	0 34100 01341 7	1	\$21.64	\$0.72	\$22.99	\$0.77	\$24.52	\$0.82	\$26.27	\$0.88
73010	12PK 16OZ CAN	\$17.99		\$9.00	0 34100 51678 9	2	\$10.58	\$0.88	\$11.24	\$0.94	\$11.99	\$1.00	\$12.85	\$1.07
73020	6/PK LN NR	\$17.98		\$4.50	0 34100 01505 3	4	\$5.29	\$0.88	\$5.62	\$0.94	\$5.99	\$1.00	\$6.42	\$1.07
73021	12/PK LNNR	\$16.34		\$8.17	0 34100 01509 1	2	\$9.61	\$0.80	\$10.21	\$0.85	\$10.89	\$0.91	\$11.67	\$0.97
73023	18 PK LNNR	\$10.25		\$10.25	0 34100 01256 4	1	\$12.06	\$0.67	\$12.81	\$0.71	\$13.67	\$0.76	\$14.64	\$0.81
89007	32OZ CAN	\$20.89		\$1.74	0 34100 00008 0	12	\$2.05		\$2.18		\$2.32		\$2.49	
73050	1/2 BBLs	\$99.00		\$99.00	0 34100 00008 0	1	\$116.47		\$123.75		\$132.00		\$141.43	
<b>HOP VALLEY</b>														
71502	ALPHA CENT IPA 6PK BTL	\$27.98		\$7.00	8 56052 00252 9	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71565	CRYO STASH 6PK CAN	\$27.98		\$7.00	8 56052 00285 7	4	\$8.23							

TEC DISTRIBUTING		RETAIL	PREVIOUS	RETAIL	PKG SIZE		RETAIL @	15%	RETAIL @	20%	RETAIL @	25%	RETAIL @	30%
PROD.	PRICES - TEC DISTRIBUTING	CASE	RETAIL	UNIT	UPC	PER	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
#	Sep-20	COST	CASE COST	COST	CODES	CASE	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
<b>HOP VALLEY</b>														
71531	BUBBLE STASH 13.2 BBL	\$145.00		\$145.00		1	\$170.59		\$181.25		\$193.33		\$207.14	
71511	CITRUS MISTRESS 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
71512	CITRUS MISTRESS 13.2 BBL	\$145.00		\$145.00		1	\$170.59		\$181.25		\$193.33		\$207.14	
71510	CITRUS MISTRESS 6PK CAN	\$27.98		\$7.00	8 56052 00269 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71527	HEFEWEIZEN 13.2 BBL	\$145.00		\$145.00		1	\$170.59		\$181.25		\$193.33		\$207.14	
71551	MANGO & STASH 19.2 OZ.	\$46.94		\$1.96	8 56052 00295 6	24	\$2.30		\$2.44		\$2.61		\$2.79	
71554	MANGO & STASH 13.2	\$145.00		\$145.00		1	\$170.59		\$181.25		\$193.33		\$207.14	
71574	PALISADERADE 13.2 BBL	\$145.00		\$145.00		1	\$170.59		\$181.25		\$193.33		\$207.14	
71586	PANDA STASH 6PK CAN	\$27.98		\$7.00	8 56052 00261 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71578	RED 18 PK CAN	\$11.25		\$11.25	8 56052 00298 7	1	\$13.24	\$0.74	\$14.06	\$0.78	\$15.00	\$0.83	\$16.07	\$0.89
71581	SMILE STASH 13.2 BB:	\$145.00		\$145.00		1	\$170.59		\$181.25		\$193.33		\$207.14	
71559	DIVINE SHINE 6PK CAN	\$27.98		\$7.00	8 56052 00276 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71558	DIVINE SHINE 13.2 BBL	\$145.00		\$145.00		1	\$170.59		\$181.25		\$193.33		\$207.14	
71521	IPA VARIETY 12PK BTL	\$26.96		\$13.48	8 56052 00267 3	2	\$15.86	\$1.32	\$16.85	\$1.40	\$17.97	\$1.50	\$19.26	\$1.60
71566	STASH VARIETY 12PK CAN	\$25.94		\$12.97	8 56052 00284 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
<b>ICEHOUSE</b>														
71205	30PK CAN	\$15.99		\$15.99	0 34100 62341 8	1	\$18.81	\$0.63	\$19.99	\$0.67	\$21.32	\$0.71	\$22.84	\$0.76
71206	16OZ CAN	\$18.88		\$4.72	0 34100 00882 6	4	\$5.55	\$0.93	\$5.90	\$0.98	\$6.29	\$1.05	\$6.74	\$1.12
71213	12/24 OZ CANS	\$19.27		\$1.61	0 34100 00880 2	12	\$1.89		\$2.01		\$2.14		\$2.29	
<b>KEYSTONE LIGHT</b>														
61105	30/PK CAN	\$18.39		\$18.39	0 71990 48019 6	1	\$21.64	\$0.72	\$22.99	\$0.77	\$24.52	\$0.82	\$26.27	\$0.88
61106	16OZ CANS	\$20.08		\$5.02	0 71990 48008 0	4	\$5.91	\$0.98	\$6.28	\$1.05	\$6.69	\$1.12	\$7.17	\$1.20
61107	18PK/16OZ CANS	\$12.79		\$12.79	0 71990 48017 2	1	\$15.05	\$0.84	\$15.99	\$0.89	\$17.05	\$0.95	\$18.27	\$1.02
61113	24OZ CAN	\$20.89		\$1.74	0 71990 48024 0	12	\$2.05		\$2.18		\$2.32		\$2.49	
61115	2/15 PK CANS	\$18.59		\$9.30	0 71990 48045 5	2	\$10.94	\$0.73	\$11.62	\$0.77	\$12.39	\$0.83	\$13.28	\$0.89
<b>KEYLIGHTFUL</b>														
61003	12/PK CANS	\$17.99		\$9.00	0 7199048049 3	2	\$10.58	\$0.88	\$11.24	\$0.94	\$11.99	\$1.00	\$12.85	\$1.07
61005	30/PK CAN	\$18.39		\$18.39	0 71990 48048 6	1	\$21.64	\$0.72	\$22.99	\$0.77	\$24.52	\$0.82	\$26.27	\$0.88
<b>KEYSTONE ICE</b>														
61205	30/PK CAN	\$18.39		\$18.39	0 71990 47714 1	1	\$21.64	\$0.72	\$22.99	\$0.77	\$24.52	\$0.82	\$26.27	\$0.88
61206	16OZ CANS	\$20.08		\$5.02	0 71990 47707 3	4	\$5.91	\$0.98	\$6.28	\$1.05	\$6.69	\$1.12	\$7.17	\$1.20
61207	18PK/16OZ CANS	\$12.79		\$12.79	0 71990 47724 0	1	\$15.05	\$0.84	\$15.99	\$0.89	\$17.05	\$0.95	\$18.27	\$0.61
61213	24OZ CAN	\$20.89		\$1.74	0 71990 47712 7	12	\$2.05		\$2.18		\$2.32		\$2.49	
61215	2/15 PK CANS	\$18.59		\$9.30	0 71990 28151 9	2	\$10.94	\$0.73	\$11.62	\$0.77	\$12.39	\$0.83	\$13.28	\$0.89
<b>KILLIANS 5.3%</b>														
63030	6/PK LN NR	\$26.98		\$6.75	0 71990 70002 7	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
63031	12/PK LN NR	\$23.69		\$11.85	0 71990 76400 5	2	\$13.94	\$1.16	\$14.81	\$1.23	\$15.79	\$1.32	\$16.92	\$1.41
63060	1/2 BBLS	\$118.00		\$118.00	0 71990 70080 5	1984 OZ	\$138.82		\$147.50		\$157.33		\$168.57	
<b>LEINENKUGEL</b>														
75123	SUMMER VARIETY 12PK BTL	\$25.94		\$12.97	0 34100 78650 2	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
75720	OKTOBERFEST 6 PK BTL	\$27.98		\$7.00	0 34100 58805 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
75721	OKTOBERFEST 12 PK BTL	\$25.94		\$12.97	0 34100 58874 8	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
<b>LEINENKUGEL SPRITZEN</b>														
75871	VARIETY PACK 12 PK	\$25.94		\$12.97	0 34100 01533 6	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
<b>MICKEY'S MALT</b>														
67713	12 PK LNNR	\$19.04		\$9.52	0 34100 77434 9	2	\$11.20	\$0.93	\$11.90	\$0.99	\$12.69	\$1.06	\$13.60	\$1.13
77816	6/PK BOTTLES	\$23.08		\$5.77	0 34100 77435 6	4	\$6.79	\$1.13	\$7.21	\$1.20	\$7.69	\$1.28	\$8.24	\$1.37
77836	40 OZ BOT	\$24.31		\$2.03	0 34100 00185 8	12	\$2.38		\$2.53		\$2.70		\$2.89	
<b>MILLER 64</b>														
70305	30/PK CAN	\$22.79		\$22.79	0 34100 15341 0	1	\$26.81	\$0.89	\$28.49	\$0.95	\$30.39	\$1.01	\$32.56	\$1.09
70321	12/PK LNNR	\$20.09		\$10.05	0 34100 15509 4	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
<b>MILLER LITE</b>														
70205	30/PK CAN	\$22.79		\$22.79	0 34100 57341 6	1	\$26.81	\$0.89	\$28.49	\$0.95	\$30.39	\$1.01	\$32.56	\$1.09
70206	16OZ CAN	\$24.58		\$6.15	0 34100 00357 9	4	\$7.23	\$1.20	\$7.68	\$1.28	\$8.19	\$1.37	\$8.78	\$1.46
70207	ALUM.BOT 2/9PK/16OZ	\$21.59		\$10.80	0 34100 57023 1	2	\$12.70	\$1.41	\$13.49	\$1.50	\$14.39	\$1.60	\$15.42	\$1.71
70210	12PK 16OZ CAN	\$22.34		\$11.17	0 34100 57653 0	2	\$13.14	\$1.10	\$13.96	\$1.16	\$14.89	\$1.24	\$15.96	\$1.33
70211	18/PK CAN	\$14.63		\$14.63	0 34100 57340 9	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
70216	24 PK 16 OZ. CAN	\$18.97		\$18.97	0 34100 57323 2	1	\$22.32	\$0.93	\$23.71	\$0.99	\$25.29	\$1.05	\$27.10	\$1.13
70218	ALUM. BOT 15PK 16 OZ.	\$15.44		\$15.44	0 34100 57707 0	1	\$18.16	\$1.21	\$19.30	\$1.29	\$20.59	\$1.37	\$22.06	\$1.47
70214	12/32 OZ. CANS	\$23.47		\$1.96	0 34100 00358 6	12	\$2.30		\$2.44		\$2.61		\$2.79	
70217	8 OZ. 12 PK CANS	\$12.59		\$6.30	0 34100 57709 4	2	\$7.41	\$0.62	\$7.87	\$0.66	\$8.39	\$0.70	\$8.99	\$0.75
70220	6/PK LN NR	\$23.08		\$5.77	0 34100 57505 2	4	\$6.79	\$1.13	\$7.21	\$1.20	\$7.69	\$1.28	\$8.24	\$1.37
70221	12 PK LNNR	\$20.09		\$10.05	0 34100 57509 0	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
70222	24 PK LNNR	\$19.52		\$19.52	0 34100 57215 0	1	\$22.96	\$0.96	\$24.40	\$1.02	\$26.03	\$1.08	\$27.89	\$1.16
70223	18/PK LNNR	\$14.63		\$14.63	0 34100 57256 3	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
70250	1/2 BBLS	\$123.00		\$123.00	0 34100 00534 4	1	\$144.71		\$153.75		\$164.00		\$175.71	
70253	1/4 BBLS SK	\$71.00		\$71.00	0 34100 00533 7	1	\$83.53		\$88.75		\$94.67		\$101.43	
<b>MILWAUKEES BEST</b>														
74005	30PK CAN	\$15.99		\$15.99	0 34100 31341 8	1	\$18.81	\$0.63	\$19.99	\$0.67	\$21.32	\$0.71	\$22.84	\$0.76
<b>MILWAUKEES BEST ICE</b>														
74205	30PK CAN	\$15.99		\$15.99	0 34100 30341 9	1	\$18.81	\$0.63	\$19.99	\$0.67	\$21.32	\$0.71	\$22.84	\$0.76
74206	16OZ CAN	\$18.88		\$4.72	0 34100 00016 5	4	\$5.55	\$0.93	\$5.90	\$0.98	\$6.29	\$1.05	\$6.74	\$1.12
<b>MOLSON USA</b>														
67221	MOL.CANADIAN 12PK LNNR	\$23.99		\$12.00	0 68213 03117 4	2	\$14.11	\$1.18	\$14.99	\$1.25	\$15.99	\$1.33	\$17.14	\$1.43
<b>OLDE ENGLISH 800</b>														
76038	42 OZ BOT	\$24.31		\$2.03	0 34100 00622 8	12	\$2.38		\$2.53		\$2.70		\$2.89	
<b>PERONI</b>														
78025	PERONI 6PK BOT	\$30.88		\$7.72	1 81954 00002 2	4	\$9.08	\$1.51	\$9.65	\$1.61	\$10.29	\$1.72	\$11.03	\$1.84
<b>PILSNER</b>														
78131	PILSNER URQUELL 12PK LN	\$27.58		\$13.79	0 72311 13312 8	2	\$16.22	\$1.35	\$17.24	\$1.44	\$18.39	\$1.53	\$19.70	\$1.64
<b>REDD'S APPLE</b>														
74702	REDD'S APPLE 6 PK LNNR	\$27.98		\$7.00	0 34100 08716 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
74721	REDD'S APPLE 12 PK LNNR	\$25.94		\$12.97	0 34100 08722 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
<b>REDD'S PEACH</b>														
74849	REDD'S PEACH 6PK BTL	\$27.98		\$7.00	0 34100 98930 9	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
<b>REDD'S VARIETY</b>														
74715	REDD'S 2/15PK VARIETY CAN	\$25.94		\$12.97	0 34100 51674 1	\$2.00	\$15.26	\$1.02	\$16.21	\$1.08	\$17.29	\$1.15	\$18.53	\$1.24
<b>REDD'S WICKED</b>														
74862	REDD'S WICKED 12PK/10 OZ.	\$23.09		\$11.55	0 34100 00342 5	2	\$13.58	\$1.13	\$14.43	\$1.20	\$15.39	\$1.28	\$16.49	\$1.37
74864	REDD'S WICKED 12/24 OZ.	\$24.28		\$2.02	0 34100 00323 4	12	\$2.38		\$2.53		\$2.70		\$2.89	
74866														

TEC DISTRIBUTING		RETAIL	PREVIOUS	RETAIL	PKG SIZE		RETAIL @	15%	RETAIL @	20%	RETAIL @	25%	RETAIL @	30%
PROD.	PRICES - TEC DISTRIBUTING	CASE	RETAIL	UNIT	UPC	PER	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
#	Sep-20	COST	CASE COST	COST	CODES	CASE								
<b>REDD'S WICKED VARIETY</b>														
74893	WICKED VARIETY 12 PK CAN	\$23.09		\$11.55	0 34100 51676 5	2	\$13.58	\$1.13	\$14.43	\$1.20	\$15.39	\$1.28	\$16.49	\$1.37
<b>SOL BEER</b>														
68090	SOL BEER 6 PK	\$29.97		\$7.49	0 72311 63021 4	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
68093	SOL CHELADA 24 OZ.	\$23.44		\$1.95	0 89826 13028 3	12	\$2.30		\$2.44		\$2.60		\$2.79	
68094	SOL CHELADA 4PK/16 OZ.	\$34.60		\$5.77	0 89826 13038 2	6	\$6.78	\$1.70	\$7.21	\$1.80	\$7.69	\$1.92	\$8.24	\$2.06
68095	SOL CHELADA LIMON Y SAL 24 OZ	\$23.44		\$1.95	0 89826 13040 5	12	\$2.30		\$2.44		\$2.60		\$2.79	
<b>STEEL RESERVE</b>														
68105	24 OZ. CANS	\$19.27		\$1.61	0 78250 00328 7	12	\$1.89		\$2.01		\$2.14		\$2.29	
68108	42 OZ. PLASTIC BTL	\$24.31		\$2.03	0 78250 00334 8	12	\$2.38		\$2.53		\$2.70		\$2.89	
68107	12 PK CANS	\$16.94		\$8.47	0 78250 00382 9	2	\$9.96	\$0.83	\$10.59	\$0.88	\$11.29	\$0.94	\$12.10	\$1.01
<b>STEEL RESERVE SPIKED PUNCH</b>														
68113	24 OZ. CANS	\$19.27		\$1.61	0 78250 00610 3	12	\$1.89		\$2.01		\$2.14		\$2.29	
<b>STEEL RESERVE BLACKBERRY</b>														
68112	16 OZ. CANS	\$24.27		\$1.01	0 78250 00604 2	24	\$1.19		\$1.26		\$1.35		\$1.44	
68111	24 OZ. CAN	\$19.27		\$1.61	0 78250 00605 9	12	\$1.89		\$2.01		\$2.14		\$2.29	
<b>STEEL RESERVE STRAWBERRY</b>														
68101	24 OZ. CAN	\$19.27		\$1.61	0 78250 00871 0	12	\$1.89		\$2.01		\$2.14		\$2.29	
<b>STEEL RESERVE WATERMELON</b>														
68114	16 OZ. CANS	\$24.27		\$1.01	0 78250 00616 5	24	\$1.19		\$1.26		\$1.35		\$1.44	
68110	24 OZ. CAN	\$19.27		\$1.61	0 78250 00618 9	12	\$1.89		\$2.01		\$2.14		\$2.29	
<b>STEEL RESERVE PINEAPPLE</b>														
68109	24 OZ. CANS	\$19.27		\$1.61	0 78250 00614 1	12	\$1.89		\$2.01		\$2.14		\$2.29	
<b>STEEL RESERVE BLUE RAZZ</b>														
68103	24 OZ. CANS	\$19.27		\$1.61	0 78250 00627 1	12	\$1.89		\$2.01		\$2.14		\$2.29	
<b>STEEL RESERVE TROPICAL STORI</b>														
68104	24 OZ. CANS	\$19.27		\$1.61	0 78250 00634 9	12	\$1.89		\$2.01		\$2.14		\$2.29	
<b>VIZZY</b>														
71381	PINEAPPLE/MANGO 6PK CAN	\$27.98		\$7.00	0 34100 01233 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71382	VARIETY 12 PK CAN	\$25.94		\$12.97	0 34100 01232 8	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
71383	PINEAPPLE/MANGO 24 OZ. CAN	\$24.00		\$2.00	0 34100 00097 4	12	\$2.35		\$2.50		\$2.67		\$2.86	
71386	PINEAPPLE/MANGO 16 OZ.	\$33.56		\$8.39	0 34100 00080 6	4	\$9.87	\$1.65	\$10.49	\$1.75	\$11.19	\$1.86	\$11.99	\$2.00
<b>IMPORTS / MICRO'S</b>							UNIT	SINGLES	UNIT	SINGLES				
<b>ALASKAN BREWING</b>														
95701	ALASKAN AMBER 6PK BOT	\$27.98		\$7.00	0 40850 02001 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95702	ALASKAN AMBER 12PK BOT	\$25.94		\$12.97	0 40850 03001 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
95751	ALASKAN AMBER 1/2 BBL	\$133.00		\$133.00	0 40850 02009 4	1	\$156.47		\$166.25		\$177.33		\$190.00	
95791	ALASKAN AMBER 1/6 BBL	\$58.00		\$58.00		1	\$68.24		\$72.50		\$77.33		\$82.86	
95739	ALASKAN MIXED 12 PK CAN	\$25.94		\$12.97	0 40850 15019 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
95710	ALASKAN ICY BAY IPA 6PK BOT	\$27.98		\$7.00	0 40850 02008 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95718	ALASKAN OATMEAL STOUT 22 OZ.	\$75.48		\$6.29		12	\$7.40		\$7.86		\$8.39		\$8.99	
95719	ALASKAN SMASH GALAXY 6PK BTL	\$32.98		\$8.25	0 40850 02018 6	4	\$9.70	\$1.62	\$10.31	\$1.72	\$10.99	\$1.83	\$11.78	\$1.96
95726	ALASKAN SMASH GALAXY 4PK	\$42.00		\$7.00	0 40850 17019 5	6	\$8.24	\$2.06	\$8.75	\$2.19	\$9.33	\$2.33	\$10.00	\$2.50
95706	ALASKAN HUSKY IPA 6 PK BOT	\$27.98		\$7.00	0 40850 04006 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95736	ALASKAN HUSKY IPA 6 PK CAN	\$27.98		\$7.00	0 40850 14020 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95779	ALASKAN HUSKY IPA 1/2 BBL	\$133.00		\$133.00		1	\$156.47		\$166.25		\$177.33		\$190.00	
95769	ALASKAN LR HAZY BAY 6PK C	\$27.98		\$7.00	0 40850 13020 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95740	ALASKAN VARIETY 12 PK	\$25.94		\$12.97	0 40850 08002 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
<b>ANGRY ORCHARD</b>														
78444	CRISP APPLE 12PK CAN	\$25.94		\$12.97	0 87692 00083 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78445	CRISP APPLE 6 PK	\$27.98		\$7.00	0 87692 82102 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78446	CRISP APPLE 12PK BTL	\$25.94		\$12.97	0 87692 00033 4	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78455	CRISP APPLE 4 PK 16 OZ.CAN	\$33.43		\$5.57	0 87692 00084 6	6	\$6.55	\$1.64	\$6.96	\$1.74	\$7.43	\$1.86	\$7.96	\$1.99
78454	CRISP APPLE 24 PK	\$22.48		\$22.48	0 87692 00074 7	1	\$26.45	\$1.10	\$28.10	\$1.17	\$29.97	\$1.25	\$32.11	\$1.34
78449	CRISP APPLE 1/2 BBL	\$150.00		\$150.00	0 87692 82999 7	1	\$176.47		\$187.50		\$200.00		\$214.29	
78448	CRISP APPLE 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
78764	EASY APPLE 6 PK	\$27.98		\$7.00	0 87692 00433 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78738	PEAR 6 PK	\$27.98		\$7.00	0 87692 00652 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78737	ROSE 6 PK BTL	\$27.98		\$7.00	0 87692 00660 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78733	ROSE 12 PK CAN	\$25.94		\$12.97	0 87692 00754 8	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78734	ROSE 16 OZ. CAN	\$33.43		\$1.39	0 87692 00752 4	24	\$1.64	\$1.64	\$1.74	\$1.74	\$1.86	\$1.86	\$1.99	\$1.99
78736	ROSE 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
78735	ROSE 1/2 BBL	\$150.00		\$150.00		1	\$176.47		\$187.50		\$200.00		\$214.29	
78451	UNFILTERED CIDER 16 OZ. CAN	\$33.43		\$5.57	0 87692 01051 7	6	\$6.55	\$1.64	\$6.96	\$1.74	\$7.43	\$1.86	\$7.96	\$1.99
78443	UNFILTERED CIDER 6PK	\$27.98		\$7.00	0 87692 00838 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78759	VARIETY PACK 12 PK CANS	\$25.94		\$12.97	0 87692 00821 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78453	VARIETY PACK 12 PK BTL	\$25.94		\$12.97	0 87692 00017 4	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78457	GREEN APPLE 6 PK	\$27.98		\$7.00	0 87692 00149 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
<b>AYINGER</b>														
67274	ALT. DUNKEL 20/16.9 OZ.	\$55.86		\$2.79	85725 12202	20	\$3.29		\$3.49		\$3.72		\$3.99	
67275	BRAU-WEISSE 20/16.9 OZ.	\$55.86		\$2.79	85725 12205	20	\$3.29		\$3.49		\$3.72		\$3.99	
89016	BRAU-WEISSE 50 LTR KEG	\$165.00		\$165.00		1	\$194.12		\$206.25		\$220.00		\$235.71	
67440	JAHRHUNDERT 20/16.9OZ.	\$55.86		\$2.79	85725 12206	20	\$3.29		\$3.49		\$3.72		\$3.99	
<b>BEERS OF MEXICO</b>														
67304	BEERS OF MEXICO 12 PK	\$24.48		\$12.24	0 89826 23010 5	2	\$14.40	\$1.20	\$15.30	\$1.28	\$16.32	\$1.36	\$17.49	\$1.46
<b>BITTER ROOT</b>														
89048	IPA 6PK CAN	\$27.98		\$7.00	6 64853 20141 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
89050	NUT BROWN 6PK CAN	\$27.98		\$7.00	6 64853 20131 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67353	NUT BROWN 1/2 BBL	\$155.00		\$155.00		1	\$182.35		\$193.75		\$206.67		\$221.43	
89051	SAWTOOTH 6PK CAN	\$27.98		\$7.00	6 64853 20132 0	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
89049	SINGLE HOP 6PK CAN	\$27.98		\$7.00	6 64853 20133 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67348	LC BLACK IPA 1/2 BBL	\$155.00		\$155.00		1	\$182.35		\$193.75		\$206.67		\$221.43	
<b>BOHEMIA</b>														
67369	BOHEMIA 6 PK	\$27.98		\$7.00	0 89826 70001 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
<b>BUCKLER</b>														
63999	BUCKLER 6 PK BOTTLE	\$23.86		\$5.97	0 72890 00030 9	4	\$7.02	\$1.17	\$7.46	\$1.24	\$7.95	\$1.33	\$8.52	\$1.42
<b>CARTA BLANCA</b>														
67394	CARTA BLANCA 6 PK	\$25.56		\$6.39	0 89826 60001 4	4	\$7.52	\$1.25	\$7.99	\$1.33	\$8.52	\$1.42	\$9.13	\$1.52
<b>CAYMAN JACK</b>														
97930	MARGARITA 6 PK BTL	\$29.98		\$7.50	8 15829 01006 8	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
97931	MOJITO 6 PK BTL	\$29.98		\$7.50	8 15829 01158 4	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
97933	MOSCOW MULE 6PK BTL	\$29.98		\$7.50	8 15829 01157 7	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
97934	MARGARITA 12 P CAN	\$25.94		\$12.97	8 15829 011									

TEC DISTRIBUTING		RETAIL	PREVIOUS	RETAIL	PKG SIZE		RETAIL @	15%	RETAIL @	20%	RETAIL @	25%	RETAIL @	30%
PROD.	PRICES - TEC DISTRIBUTING	CASE	RETAIL	UNIT	UPC	PER	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
#	Sep-20	COST	CASE COST	COST	CODES	CASE								
<b>CORONA</b>														
88000	CORONA 24OZ CAN	\$27.64		\$2.30	0 80660 95643 5	12	\$2.71		\$2.88		\$3.07		\$3.29	
88002	CORONA 12/PK CAN	\$28.49		\$14.25	0 80660 95695 4	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88020	CORONA EXTRA 6PK BTL	\$29.97		\$7.49	0 80660 95605 3	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88021	CORONA 12 PK BTL	\$28.49		\$14.25	0 80660 95615 2	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88022	CORONA 24 PK BTL	\$25.64		\$25.64	0 80660 95608 4	1	\$30.16	\$1.26	\$32.05	\$1.34	\$34.19	\$1.42	\$36.63	\$1.53
88011	CORONA 18 PK CAN	\$20.62		\$20.62	0 33544 95002 9	1	\$24.26	\$1.35	\$25.78	\$1.43	\$27.49	\$1.53	\$29.46	\$1.64
88023	CORONA 18 PK BTL	\$20.62		\$20.62	0 80660 95680 0	1	\$24.26	\$1.35	\$25.78	\$1.43	\$27.49	\$1.53	\$29.46	\$1.64
88028	CORONITA 7OZ BTL	\$20.98		\$5.25	0 80660 95401 1	4	\$6.17	\$1.03	\$6.56	\$1.09	\$6.99	\$1.17	\$7.49	\$1.25
88029	CORONITA PARROT 24/7OZ BTL	\$17.24		\$17.24	0 80660 95408 0	1	\$20.28	\$0.85	\$21.55	\$0.90	\$22.99	\$0.96	\$24.63	\$1.03
88039	CORONA 24OZ BTL	\$27.64		\$2.30	0 80660 95641 1	12	\$2.71		\$2.88		\$3.07		\$3.29	
<b>CORONA LIGHT</b>														
88120	CORONA LT 6PK BTL	\$29.97		\$7.49	0 80660 95625 1	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88121	CORONA LT 12PK BTL	\$28.49		\$14.25	0 80660 95675 6	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
<b>CORONA FAMILIAR</b>														
88038	CORONA FAMILIAR 32 OZ. BTL	\$35.80		\$2.98	0 80660 95682 4	12	\$3.51		\$3.73		\$3.98		\$4.26	
88061	CORONA FAMILIAR 6PK BTL	\$29.97		\$7.49	0 33544 95051 7	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88062	CORONA FAMILIAR 12 PK BTL	\$28.49		\$14.25	0 33544 95053 1	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
<b>CORONA PREMIER</b>														
88500	CORONA PREMIER 24 OZ. CAN	\$27.64		\$2.30	0 33544 95047 0	12	\$2.71		\$2.88		\$3.07		\$3.29	
88502	CORONA PREMIER 12 PK CAN	\$28.49		\$14.25	0 33544 95044 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88520	CORONA PREMIER 6PK BTL	\$29.97		\$7.49	0 33544 95041 8	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88521	CORONA PREMIER 12 PK BTL	\$28.49		\$14.25	0 33544 95042 5	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88523	CORONA PREMIER 18 PK BTL	\$20.62		\$20.62	0 33544 00018 2	1	\$24.26	\$1.35	\$25.78	\$1.43	\$27.49	\$1.53	\$29.46	\$1.64
88551	CORONA PREMIER 1/4 BBL	\$72.00		\$72.00		992 OZ	\$84.71		\$90.00		\$96.00		\$102.86	
<b>CORONA REFRESCA</b>														
88700	REFRESCA PASSION/LIME 6PK	\$29.97		\$7.49	0 33544 95063 0	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88701	REFRESCA GUAVA LIME 6PK	\$29.97		\$7.49	0 33544 95067 8	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88720	REFRESCA VARIETY 12PK	\$28.49		\$14.25	0 33544 00013 7	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
<b>CORONA SELTZER</b>														
88560	SELTZER VARIETY 12PK CAN	\$28.49		\$14.25	0 33544 00043 4	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
<b>MODELO ESPECIAL</b>														
88300	MODELO ESP. 24OZ CAN	\$25.12		\$2.09	0 80660 95721 0	12	\$2.46		\$2.62		\$2.79		\$2.99	
88301	MODELO ESPECIAL 6PK CAN	\$26.97		\$6.74	0 80660 95755 5	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.61
88302	MODELO ESPECIAL 12PK CAN	\$23.99		\$12.00	0 80660 95715 9	2	\$14.11	\$1.18	\$14.99	\$1.25	\$15.99	\$1.33	\$17.14	\$1.43
88311	MODELO ESPECIAL 18 PK CAN	\$16.79		\$16.79	0 80660 95711 1	1	\$19.75	\$1.10	\$20.99	\$1.17	\$22.39	\$1.24	\$23.99	\$1.33
88312	MODELO ESPECIAL 18 PK BTL	\$20.62		\$20.62	0 33544 95027 2	1	\$24.26	\$1.35	\$25.78	\$1.43	\$27.49	\$1.53	\$29.46	\$1.64
88320	MODELO ESPECIAL 6PK BTL	\$29.97		\$7.49	0 80660 95765 4	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88321	MODELO ESPEC. 12 PK BTL	\$28.49		\$14.25	0 80660 95757 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88322	MODELO ESPEC. 24 PK BTL	\$25.64		\$25.64	0 80660 95776 0	1	\$30.16	\$1.26	\$32.05	\$1.34	\$34.19	\$1.42	\$36.63	\$1.53
88323	MODELO ESPEC. 24 PK CAN	\$21.99		\$21.99	0 80660 95710 4	1	\$25.87	\$1.08	\$27.49	\$1.15	\$29.32	\$1.22	\$31.41	\$1.31
88338	MODELO ESPEC. 32 OZ. BTL	\$35.80		\$2.98	0 33544 95090 6	12	\$3.51		\$3.73		\$3.98		\$4.26	
88339	MODELO ESPEC. 24 OZ. BTL	\$27.64		\$2.30	0 80660 95777 7	12	\$2.71		\$2.88		\$3.07		\$3.29	
88351	MODELO ESPEC. 1/4 BBL	\$72.00		\$72.00		992 OZ	\$84.71		\$90.00		\$96.00		\$102.86	
88350	MODELO ESPEC. 1/2 BBL	\$132.00		\$132.00		992 OZ	\$155.29		\$165.00		\$176.00		\$188.57	
<b>MODELITO</b>														
88375	MODELITO 24/7 OZ. BTL	\$17.24		\$17.24	0 33544 00021 2	1	\$20.28	\$0.85	\$21.55	\$0.90	\$22.99	\$0.96	\$24.63	\$1.03
<b>MODELO CHELADA'S</b>														
88360	MODELO CHELADA 24 OZ. CAN	\$31.00		\$2.58	0 80660 95796 8	12	\$3.04		\$3.23		\$3.44		\$3.69	
88361	MODELO CHELADA PICANTE 24 OZ.	\$31.00		\$2.58	0 33544 95033 3	12	\$3.04		\$3.23		\$3.44		\$3.69	
88362	MODELO CHELADA LIMON 24 OZ.	\$31.00		\$2.58	0 33544 95060 9	12	\$3.04		\$3.23		\$3.44		\$3.69	
88363	MODELO CHILI MANGO CHELADA	\$31.00		\$2.58	0 33544 00026 7	12	\$3.04		\$3.23		\$3.44		\$3.69	
<b>MODELO NEGRA</b>														
88400	MODELO NEGRA 24 OZ. CAN	\$27.64		\$2.30	0 33544 95061 6	12	\$2.71		\$2.88		\$3.07		\$3.29	
88420	MODELO NEGRA 6 PK BTL	\$29.97		\$7.49	0 80660 95785 2	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88421	MODELO NEGRA 12 PK BTL	\$28.49		\$14.25	0 80660 95787 6	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88451	MODELO NEGRA 1/4 BBL	\$75.00		\$75.00		992 OZ	\$88.24		\$93.75		\$100.00		\$107.14	
88450	MODELO NEGRA 1/2 BBL	\$136.00		\$136.00	0 80660 95773 9	992 OZ	\$160.00		\$170.00		\$181.33		\$194.29	
<b>PACIFICO</b>														
88220	PACIFICO 6PK BTL	\$29.97		\$7.49	0 80660 95301 4	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88221	PACIFICO 12PK BTL	\$28.49		\$14.25	0 80660 95315 1	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88222	PACIFICO 12PK CAN	\$28.49		\$14.25	0 33544 95031 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88230	PACIFICO 24 OZ. CAN	\$27.64		\$2.30	0 33544 95022 7	12	\$2.71		\$2.88		\$3.07		\$3.29	
88251	PACIFICO 1/4 BBL SLIM	\$72.00		\$72.00		992 OZ	\$84.71		\$90.00		\$96.00		\$102.86	
88250	PACIFICO 1/2 BBL	\$132.00		\$132.00		1984 OZ.	\$155.29		\$165.00		\$176.00		\$188.57	
<b>VICTORIA</b>														
80020	VICTORIA 6 PK BTL	\$29.97		\$7.49	0 80660 95881 1	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
80002	VICTORIA 12 PK CAN	\$23.99		\$12.00	0 33544 95006 7	2	\$14.11	\$1.18	\$14.99	\$1.25	\$15.99	\$1.33	\$17.14	\$1.43
80021	VICTORIA 12 PK BTL	\$28.49		\$14.25	0 80660 95883 5	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
<b>DOS EQUIS</b>														
66043	DOS EQUIS AMBER 12 PK BTL	\$24.48		\$12.24	0 72311 33140 1	2	\$14.40	\$1.20	\$15.30	\$1.28	\$16.32	\$1.36	\$17.49	\$1.46
67471	DOS EQUIS AMBER 1/2 BBL	\$129.00		\$129.00		1	\$151.76		\$161.25		\$172.00		\$184.29	
67472	DOS EQUIS AMBER 6 PK BTL	\$26.98		\$6.75	0 72311 63011 5	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
67473	DOS EQUIS LAGER 1/2 BBL	\$129.00		\$129.00		1	\$151.76		\$161.25		\$172.00		\$184.29	
67474	DOS EQUIS LAGER 6 PK BTL	\$26.98		\$6.75	0 72311 63012 2	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
78356	DOS EQUIS LAGER 12 PK BTL	\$24.48		\$12.24	72311 23012	2	\$14.40	\$1.20	\$15.30	\$1.28	\$16.32	\$1.36	\$17.49	\$1.46
78358	DOS EQUIS MEXICAN PALE 1/2 BBL	\$80.00		\$80.00		1	\$94.12		\$100.00		\$106.67		\$114.29	
<b>DU BOCQ</b>														
68137	DU BOCQ BANCHE 25.4 OZ.	\$33.55		\$2.80	0 85725 30011 6	12	\$3.29		\$3.49		\$3.73		\$3.99	
<b>EARTHQUAKE</b>														
66149	HG 24 OZ. CAN	\$14.29		\$1.19	8 95216 00109 1	12	\$1.40		\$1.49		\$1.59		\$1.70	
<b>FOUR LOKO</b>														
66151	WATERMELON 23.5 OZ.	\$24.90		\$2.08	8 95216 00107 7	12	\$2.44		\$2.59		\$2.77		\$2.96	
66152	FRUIT PUNCH 23.5 OZ.	\$24.90		\$2.08	8 95216 00104 6	12	\$2.44		\$2.59		\$2.77		\$2.96	
66155	FROST 23.5 OZ.	\$24.90		\$2.08	8 49806 00168 8	12	\$2.44		\$2.59		\$2.77		\$2.96	
66150	BLACK 23.5 OZ.	\$24.90		\$2.08	8 49806 00162 6	12	\$2.44		\$2.59		\$2.77		\$2.96	
66154	GOLD 23.5 OZ.	\$24.90		\$2.08	8 49806 00116 9	12	\$2.44		\$2.59		\$2.77		\$2.96	
66153	SOUR APPLE 23.5 OZ.	\$24.90		\$2.08	8 49806 00095 7	12	\$2.44		\$2.59		\$2.77		\$2.96	









TEC DISTRIBUTING		RETAIL	PREVIOUS	RETAIL	UPC	PKG SIZE	RETAIL @	15%	RETAIL @	20%	RETAIL @	25%	RETAIL @	30%
PROD.	PRICES - TEC DISTRIBUTING	CASE	RETAIL	UNIT	CODES	PER	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
#	Sep-20	COST	CASE COST	COST		CASE								
<b>WHITE CLAW</b>														
12809	RUBY GRAPEFRUIT 19.2	\$23.44		\$1.95	6 35985 26044 8	12	\$2.30		\$2.44		\$2.60		\$2.79	
12807	VARIETY 12 PK CAN	\$25.94		\$12.97	6 35985 54890 4	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
12799	VARIETY#2 12 PK CAN	\$25.94		\$12.97	6 35985 80006 4	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
12796	70 PINEAPPLE 6PK CAN	\$27.98		\$7.00	6 35985 00021 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12797	70 CLEMENTINE 6PK CAN	\$27.98		\$7.00	6 35985 00019 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
<b>WILD RIDE</b>														
87000	HOPPERHEAD IPA 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
87048	COLD CHILLIN VANILLA 6PK CAN	\$30.77		\$7.69	8 60001 34781 4	4	\$9.05	\$1.51	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83
87097	HIPPY HAZE 6PK CAN	\$33.57		\$8.39	8 60001 34780 7	4	\$9.87	\$1.65	\$10.49	\$1.75	\$11.19	\$1.87	\$11.99	\$2.00
87010	ELECTRI-FLY IPA 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
87013	ELECTRI-FLY 6PK BTL	\$30.00		\$7.50		4	\$8.82	\$1.47	\$9.38	\$1.56	\$10.00	\$1.67	\$10.71	\$1.79
87004	3 SISTERS RED NITRO 1/2	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
87049	NUT CRUSHER 6PK BTL	\$30.00		\$7.50		4	\$8.82	\$1.47	\$9.38	\$1.56	\$10.00	\$1.67	\$10.71	\$1.79
<b>SODAS</b>														
<b>ARIZONA TEA'S</b>														
97303	SWEET TEA 23 OZ.	\$15.60		\$0.65	6 13008 71771 1	24	\$0.76		\$0.81		\$0.87		\$0.93	
97307	FRUIT PUNCH 23 OZ.	\$15.60		\$0.65	6 13008 71876 3	24	\$0.76		\$0.81		\$0.87		\$0.93	
97313	CHERRY RICKEY 23 OZ.	\$15.60		\$0.65	6 13008 73501 2	24	\$0.76		\$0.81		\$0.87		\$0.93	
97320	ARNOLD LITE 23 OZ.	\$15.60		\$0.65	6 13008 71930 2	24	\$0.76		\$0.81		\$0.87		\$0.93	
97321	ARNOLD PINK 23 OZ.	\$15.60		\$0.65	6 13008 73039 0	24	\$0.76		\$0.81		\$0.87		\$0.93	
<b>HENRY'S SODA</b>														
76220	ROOT BEER 6/PK LN NR	\$17.99		\$4.50	0 34100 66805 1	4	\$5.29	\$0.88	\$5.62	\$0.94	\$6.00	\$1.00	\$6.43	\$1.07
76320	ORANGE CREAM6/PK LN NR	\$17.99		\$4.50	0 34100 61805 6	4	\$5.29	\$0.88	\$5.62	\$0.94	\$6.00	\$1.00	\$6.43	\$1.07
76420	VANILLA CREAM 6/PK LN NR	\$17.99		\$4.50	0 34100 63805 4	4	\$5.29	\$0.88	\$5.62	\$0.94	\$6.00	\$1.00	\$6.43	\$1.07
76520	BLACK CHERRY 6/PK LN NR	\$17.99		\$4.50	0 34100 65805 2	4	\$5.29	\$0.88	\$5.62	\$0.94	\$6.00	\$1.00	\$6.43	\$1.07
<b>KOMBUCHA</b>														
97000	STRAWBERRY HIBISCUS	\$29.40		\$2.45	8 55904 00221 2	12	\$2.88		\$3.06		\$3.27		\$3.50	
97001	RASPBERRY GINGER	\$29.40		\$2.45	8 55904 00222 9	12	\$2.88		\$3.06		\$3.27		\$3.50	
97002	ASIAN PEAR	\$29.40		\$2.45	8 55904 00223 6	12	\$2.88		\$3.06		\$3.27		\$3.50	
97003	BLACK CURRANT	\$29.40		\$2.45	8 55904 00224 3	12	\$2.88		\$3.06		\$3.27		\$3.50	
97004	RASPBERRY LEMONADE	\$29.40		\$2.45	8 55904 00228 1	12	\$2.88		\$3.06		\$3.27		\$3.50	
97005	GINGER MINT LEMONADE	\$29.40		\$2.45	8 55904 00227 4	12	\$2.88		\$3.06		\$3.27		\$3.50	