

TEC DISTRIBUTING		RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
PROD. #	PRICES - TEC DISTRIBUTING Sep-20													
MILLERCOORS														
ARNOLD PALMER														
70901	SPIKED HALF & HALF 6PK CAN	\$27.98		\$7.00	6 13008 74833 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
70902	SPIKED HALF & HALF 12PK CAN	\$25.48		\$12.74	6 13008 75220 0	2	\$14.99	\$1.25	\$15.93	\$1.33	\$16.99	\$1.42	\$18.20	\$1.52
70913	SPIKED HALF & HALF 24 OZ. CAN	\$24.00		\$2.00	6 13008 74829 6	12	\$2.35		\$2.50		\$2.67		\$2.86	
BLUE MOON BELGIAN														
65005	WHITE ALE 6PK 16 OZ. ALUM BTL	\$37.48		\$9.37	0 71990 17044 8	4	\$11.02	\$1.84	\$11.71	\$1.95	\$12.49	\$2.08	\$13.39	\$2.23
65013	WHITE 12/24 OZ. CAN	\$25.95		\$2.16	0 71990 17049 3	12	\$2.54		\$2.70		\$2.88		\$3.09	
65015	WHITE ALE 2/15PK CAN	\$25.94		\$12.97	0 71990 17052 3	2	\$15.26	\$1.02	\$16.21	\$1.08	\$17.29	\$1.15	\$18.53	\$1.24
65020	WHITE ALE 6PK LNNR	\$27.98		\$7.00	0 71990 09511 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65021	WHITE ALE 12PK LNNR	\$25.94		\$12.97	0 71990 09516 1	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
65050	1/2 BBLs	\$155.00		\$155.00	0 71990 09515 4	1	\$182.35		\$193.75		\$206.67		\$221.43	
65052	1/6 BBLs	\$68.00		\$68.00	0 71990 09518 5	1	\$80.00		\$85.00		\$90.67		\$97.14	
BLUE MOON LIGHT SKY														
64990	6PK CAN	\$27.98		\$7.00	0 71990 09591 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
64991	12PK CAN	\$25.94		\$12.97	0 71990 09592 5	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
BLUE MOON FALL														
65121	12PK LNNR	\$25.94		\$12.97	0 71990 09536 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
BLUE MOON MANGO WHEAT														
65140	6PK LNNR	\$27.98		\$7.00	0 71990 09561 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
BLUE MOON VARIETY CAPE LINE														
65335	SHARE PACK 12 PK LNNR	\$25.94		\$12.97	0 71990 09554 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
73101	MARGARITA 6PK CAN	\$27.98		\$7.00	0 34100 51683 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
73118	VARIETY 6PK CAN	\$27.98		\$7.00	0 34100 51680 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
73119	VARIETY 12 PK CAN	\$25.94		\$12.97	0 34100 51681 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
COORS														
60002	12/PK CAN	\$20.09		\$10.05	0 71990 00047 9	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
60005	30/PK CAN	\$22.79		\$22.79	0 71990 10033 9	1	\$26.81	\$0.89	\$28.49	\$0.95	\$30.39	\$1.01	\$32.56	\$1.09
60006	16OZ CANS	\$24.58		\$6.15	0 71990 10002 5	4	\$7.23	\$1.20	\$7.68	\$1.28	\$8.19	\$1.37	\$8.78	\$1.46
60010	12PK 16OZ CAN	\$22.34		\$11.17	0 71990 17040 0	2	\$13.14	\$1.10	\$13.96	\$1.16	\$14.89	\$1.24	\$15.96	\$1.33
60011	18/PK CAN	\$14.63		\$14.63	0 71990 10020 9	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
60012	18 PK 16 OZ. CAN	\$17.59		\$17.59	0 71990 10087 2	1	\$20.69	\$1.15	\$21.99	\$1.22	\$23.45	\$1.30	\$25.13	\$1.40
60013	12/24 OZ CANS	\$23.47		\$1.96	0 71990 10071 1	12	\$2.30		\$2.44		\$2.61		\$2.79	
60008	ALUM.BOT 2/9PK/16OZ	\$21.59		\$10.80	0 71990 17022 6	2	\$12.70	\$1.41	\$13.49	\$1.50	\$14.39	\$1.60	\$15.42	\$1.71
60025	6PK STUBBY BTL	\$23.08		\$5.77	0 71990 17028 8	4	\$6.79	\$1.13	\$7.21	\$1.20	\$7.69	\$1.28	\$8.24	\$1.37
60031	12 PK STUBBY BTL	\$20.09		\$10.05	0 71990 17037 0	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
60033	18 PK STUBBY BTL	\$14.63		\$14.63	0 71990 17038 7	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
60038	32OZ WIDEMOUTH	\$26.83		\$2.24	0 71990 10037 7	12	\$2.63		\$2.79		\$2.98		\$3.19	
60050	1/2 BBLs	\$123.00		\$123.00	0 71990 10080 3	1	\$144.71		\$153.75		\$164.00		\$175.71	
COORS LIGHT														
60102	12/PK CAN	\$20.09		\$10.05	0 71990 00048 6	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
60105	30/PK CAN	\$22.79		\$22.79	0 71990 30030 2	1	\$26.81	\$0.89	\$28.49	\$0.95	\$30.39	\$1.01	\$32.56	\$1.09
60106	16OZ CANS	\$24.58		\$6.15	0 71990 32000 3	4	\$7.23	\$1.20	\$7.68	\$1.28	\$8.19	\$1.37	\$8.78	\$1.46
60108	ALUM.BOT 2/9PK/16OZ	\$21.59		\$10.80	0 71990 30104 0	2	\$12.70	\$1.41	\$13.49	\$1.50	\$14.39	\$1.60	\$15.42	\$1.71
60110	12PK 16OZ CAN	\$22.34		\$11.17	0 71990 09528 4	2	\$13.14	\$1.10	\$13.96	\$1.16	\$14.89	\$1.24	\$15.96	\$1.33
60111	18/PK CAN	\$14.63		\$14.63	0 71990 30017 3	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
60112	18PK/16OZ CANS	\$17.59		\$17.59	0 71990 30073 9	1	\$20.69	\$1.15	\$21.99	\$1.22	\$23.45	\$1.30	\$25.13	\$1.40
60113	12/24 OZ CANS	\$23.47		\$1.96	0 71990 30065 4	12	\$2.30		\$2.44		\$2.61		\$2.79	
60116	24 PK 16 OZ. CAN	\$18.97		\$18.97	0 71990 30128 6	1	\$22.32	\$0.93	\$23.71	\$0.99	\$25.29	\$1.05	\$27.10	\$1.13
60117	8 OZ. 12 PK CANS	\$12.59		\$6.30	0 71990 30125 5	2	\$7.41	\$0.62	\$7.87	\$0.66	\$8.39	\$0.70	\$8.99	\$0.75
60118	ALUM. BOT 15PK 16 OZ.	\$15.44		\$15.44	0 71990 09527 7	1	\$18.16	\$1.21	\$19.30	\$1.29	\$20.59	\$1.37	\$22.06	\$1.47
60120	6/PK LN NR	\$23.08		\$5.77	0 71990 30005 0	4	\$6.79	\$1.13	\$7.21	\$1.20	\$7.69	\$1.28	\$8.24	\$1.37
60121	12/PK LN NR	\$20.09		\$10.05	0 71990 30069 2	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
60122	24/PK LN NR	\$19.52		\$19.52	0 71990 30007 4	1	\$22.96	\$0.96	\$24.40	\$1.02	\$26.03	\$1.08	\$27.89	\$1.16
60123	18/PK LNNR	\$14.63		\$14.63	0 71990 30078 4	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
60150	1/2 BBLs	\$123.00		\$123.00	0 71990 30080 7	1	\$144.71		\$153.75		\$164.00		\$175.71	
60151	1/4 BBLs	\$71.00		\$71.00	0 71990 30090 6	1	\$83.53		\$88.75		\$94.67		\$101.43	
COORS NA														
60922	COORS EDGE 6PK BTL	\$21.88		\$5.47	0 71990 77005 1	4	\$6.44	\$1.07	\$6.84	\$1.14	\$7.29	\$1.22	\$7.81	\$1.30
COORS SELTZER														
60942	VARIETY 12 PK CAN	\$25.94	NEW	\$12.97	0 71990 00015 8	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
60943	BLACK CHERRY 24 OZ.	\$20.94	NEW	\$1.75	0 71990 00017 2	12	\$2.05		\$2.18		\$2.33		\$2.49	
FOSTERS USA														
78238	FOSTERS PREM.ALE 25.4 OZ	\$22.60		\$1.88	0 70897 18331 5	12	\$2.22		\$2.35		\$2.51		\$2.69	
78338	FOSTERS 25.4 OZ CANS	\$22.60		\$1.88	0 70897 01331 5	12	\$2.22		\$2.35		\$2.51		\$2.69	
78350	FOSTERS 1/2 BBLs	\$118.00		\$118.00	0 70897 01781 8	1	\$138.82		\$147.50		\$157.33		\$168.57	
GENUINE DRAFT														
70005	30/PK CAN	\$22.79		\$22.79	0 34100 17341 8	1	\$26.81	\$0.89	\$28.49	\$0.95	\$30.39	\$1.01	\$32.56	\$1.09
70020	6/PK LN NR	\$23.08		\$5.77	0 34100 17505 4	4	\$6.79	\$1.13	\$7.21	\$1.20	\$7.69	\$1.28	\$8.24	\$1.37
70021	12/PK LNNR	\$20.09		\$10.05	0 34100 17509 2	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
70023	18/PK LNNR	\$14.63		\$14.63	0 34100 17256 5	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16
HAMMS														
75002	12 PK CAN	\$13.19		\$6.60	0 34100 80902 7	2	\$7.76	\$0.65	\$8.24	\$0.69	\$8.79	\$0.73	\$9.42	\$0.79
75011	24 PK SUITCASE	\$13.59		\$13.59	0 34100 80706 1	1	\$15.99	\$0.67	\$16.99	\$0.71	\$18.12	\$0.76	\$19.41	\$0.81
HENRY'S														
77017	PRIVATE RESERVE 12/PK BTL	\$20.24		\$10.12	0 34100 86874 1	2	\$11.91	\$0.99	\$12.65	\$1.05	\$13.49	\$1.12	\$14.46	\$1.20
77018	PRIVATE RESERVE 18 PK CAN	\$9.99		\$9.99	0 34100 51670 3	1	\$11.75	\$0.65	\$12.49	\$0.69	\$13.32	\$0.74	\$14.27	\$0.79
HENRY'S HARD SODA HIGH LIFE														
73005	30PK CAN	\$18.39		\$18.39	0 34100 01341 7	1	\$21.64	\$0.72	\$22.99	\$0.77	\$24.52	\$0.82	\$26.27	\$0.88
73010	12PK 16OZ CAN	\$17.99		\$9.00	0 34100 51678 9	2	\$10.58	\$0.88	\$11.24	\$0.94	\$11.99	\$1.00	\$12.85	\$1.07
73020	6/PK LN NR	\$17.98		\$4.50	0 34100 01505 3	4	\$5.29	\$0.88	\$5.62	\$0.94	\$5.99	\$1.00	\$6.42	\$1.07
73021	12/PK LNNR	\$16.34		\$8.17	0 34100 01509 1	2	\$9.61	\$0.80	\$10.21	\$0.85	\$10.89	\$0.91	\$11.67	\$0.97
73023	18 PK LNNR	\$10.25		\$10.25	0 34100 01256 4	1	\$12.06	\$0.67	\$12.81	\$0.71	\$13.67	\$0.76	\$14.64	\$0.81
89007	32OZ CAN	\$20.89		\$1.74	0 34100 00008 0	12	\$2.05		\$2.18		\$2.32		\$2.49	
73050	1/2 BBLs	\$99.00		\$99.00		1	\$116.47		\$123.75		\$132.00		\$141.43	
HOP VALLEY														
71502	ALPHA CENT IPA 6PK BTL	\$27.98		\$7.00	8 56052 00252 9	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71565	CRYO STASH 6PK CAN	\$27.98		\$7.00	8 56052 00285 7	4	\$8.23		\$8.74					

TEC DISTRIBUTING		RETAIL	PREVIOUS	RETAIL	PKG SIZE		RETAIL @		20%		RETAIL @		25%		RETAIL @		30%		
PROD.	PRICES - TEC DISTRIBUTING	CASE	RETAIL	UNIT	UPC	PER	UNIT	15%	UNIT	20%	UNIT	25%	UNIT	30%	UNIT	30%	UNIT	SINGLES	
#	Sep-20	COST	CASE COST	COST	CODES	CASE		SINGLES	SINGLES	SINGLES	SINGLES	SINGLES	SINGLES	SINGLES	SINGLES	SINGLES	SINGLES	SINGLES	
HOP VALLEY																			
71531	BUBBLE STASH 13.2 BBL	\$145.00		\$145.00		1	\$170.59		\$181.25		\$193.33		\$207.14						
71511	CITRUS MISTRESS 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14						
71512	CITRUS MISTRESS 13.2 BBL	\$145.00		\$145.00		1	\$170.59		\$181.25		\$193.33		\$207.14						
71510	CITRUS MISTRESS 6PK CAN	\$27.98		\$7.00	8 56052 00269 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67					
71527	HEFEWEIZEN 13.2 BBL	\$145.00		\$145.00		1	\$170.59		\$181.25		\$193.33		\$207.14						
71551	MANGO & STASH 19.2 OZ.	\$46.94		\$1.96	8 56052 00295 6	24	\$2.30		\$2.44		\$2.61		\$2.79						
71554	MANGO & STASH 13.2	\$145.00		\$145.00		1	\$170.59		\$181.25		\$193.33		\$207.14						
71574	PALISADERADE 13.2 BBL	\$145.00		\$145.00		1	\$170.59		\$181.25		\$193.33		\$207.14						
71586	PANDA STASH 6PK CAN	\$27.98		\$7.00	8 56052 00261 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67					
71578	RED 18 PK CAN	\$11.25		\$11.25	8 56052 00298 7	1	\$13.24	\$0.74	\$14.06	\$0.78	\$15.00	\$0.83	\$16.07	\$0.89					
71581	SMILE STASH 13.2 BBL	\$145.00		\$145.00		1	\$170.59		\$181.25		\$193.33		\$207.14						
71559	DIVINE SHINE 6PK CAN	\$27.98		\$7.00	8 56052 00276 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67					
71558	DIVINE SHINE 13.2 BBL	\$145.00		\$145.00		1	\$170.59		\$181.25		\$193.33		\$207.14						
71521	IPA VARIETY 12PK BTL	\$26.96		\$13.48	8 56052 00267 3	2	\$15.86	\$1.32	\$16.85	\$1.40	\$17.97	\$1.50	\$19.26	\$1.60					
71566	STASH VARIETY 12PK CAN	\$25.94		\$12.97	8 56052 00284 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54					
ICEHOUSE																			
71205	30PK CAN	\$15.99		\$15.99	0 34100 62341 8	1	\$18.81	\$0.63	\$19.99	\$0.67	\$21.32	\$0.71	\$22.84	\$0.76					
71206	16OZ CAN	\$18.88		\$4.72	0 34100 00882 6	4	\$5.55	\$0.93	\$5.90	\$0.98	\$6.29	\$1.05	\$6.74	\$1.12					
71213	12/24 OZ CANS	\$19.27		\$1.61	0 34100 00880 2	12	\$1.89		\$2.01		\$2.14		\$2.29						
KEYSTONE LIGHT																			
61105	30/PK CAN	\$18.39		\$18.39	0 71990 48019 6	1	\$21.64	\$0.72	\$22.99	\$0.77	\$24.52	\$0.82	\$26.27	\$0.88					
61106	16OZ CANS	\$20.08		\$5.02	0 71990 48008 0	4	\$5.91	\$0.98	\$6.28	\$1.05	\$6.69	\$1.12	\$7.17	\$1.20					
61107	18PK/16OZ CANS	\$12.79		\$12.79	0 71990 48017 2	1	\$15.05	\$0.84	\$15.99	\$0.89	\$17.05	\$0.95	\$18.27	\$1.02					
61113	24OZ CAN	\$20.89		\$1.74	0 71990 48024 0	12	\$2.05		\$2.18		\$2.32		\$2.49						
61115	2/15 PK CANS	\$18.59		\$9.30	0 71990 48045 5	2	\$10.94	\$0.73	\$11.62	\$0.77	\$12.39	\$0.83	\$13.28	\$0.89					
KEYLIGHTFUL																			
61003	12/PK CANS	\$17.99		\$9.00	0 7199048049 3	2	\$10.58	\$0.88	\$11.24	\$0.94	\$11.99	\$1.00	\$12.85	\$1.07					
61005	30/PK CAN	\$18.39		\$18.39	0 71990 48048 6	1	\$21.64	\$0.72	\$22.99	\$0.77	\$24.52	\$0.82	\$26.27	\$0.88					
KEYSTONE ICE																			
61205	30/PK CAN	\$18.39		\$18.39	0 71990 47714 1	1	\$21.64	\$0.72	\$22.99	\$0.77	\$24.52	\$0.82	\$26.27	\$0.88					
61206	16OZ CANS	\$20.08		\$5.02	0 71990 47707 3	4	\$5.91	\$0.98	\$6.28	\$1.05	\$6.69	\$1.12	\$7.17	\$1.20					
61207	18PK/16OZ CANS	\$12.79		\$12.79	0 71990 47724 0	1	\$15.05	\$0.84	\$15.99	\$0.89	\$17.05	\$0.95	\$18.27	\$1.02					
61213	24OZ CAN	\$20.89		\$1.74	0 71990 47712 7	12	\$2.05		\$2.18		\$2.32		\$2.49						
61215	2/15 PK CANS	\$18.59		\$9.30	0 71990 28151 9	2	\$10.94	\$0.73	\$11.62	\$0.77	\$12.39	\$0.83	\$13.28	\$0.89					
KILLIANS 5.3%																			
63030	6/PK LN NR	\$26.98		\$6.75	0 71990 70002 7	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61					
63031	12/PK LN NR	\$23.69		\$11.85	0 71990 76400 5	2	\$13.94	\$1.16	\$14.81	\$1.23	\$15.79	\$1.32	\$16.92	\$1.41					
63060	1/2 BBL	\$118.00		\$118.00	0 71990 70080 5	1984 OZ	\$138.82		\$147.50		\$157.33		\$168.57						
LEINENKUGEL																			
75123	SUMMER VARIETY 12PK BTL	\$25.94		\$12.97	0 34100 78650 2	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54					
75720	OKTOBERFEST 6 PK BTL	\$27.98		\$7.00	0 34100 58805 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67					
75721	OKTOBERFEST 12 PK BTL	\$25.94		\$12.97	0 34100 58874 8	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54					
LEINENKUGEL SPRITZEN																			
75871	VARIETY PACK 12 PK	\$25.94		\$12.97	0 34100 01533 6	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54					
MICKEY'S MALT																			
67713	12 PK LNNR	\$19.04		\$9.52	0 34100 77434 9	2	\$11.20	\$0.93	\$11.90	\$0.99	\$12.69	\$1.06	\$13.60	\$1.13					
77816	6/PK BOTTLES	\$23.08		\$5.77	0 34100 77435 6	4	\$6.79	\$1.13	\$7.21	\$1.20	\$7.69	\$1.28	\$8.24	\$1.37					
77836	40 OZ BOT	\$24.31		\$2.03	0 34100 00185 8	12	\$2.38		\$2.53		\$2.70		\$2.89						
MILLER 64																			
70305	30/PK CAN	\$22.79		\$22.79	0 34100 15341 0	1	\$26.81	\$0.89	\$28.49	\$0.95	\$30.39	\$1.01	\$32.56	\$1.09					
70321	12/PK LNNR	\$20.09		\$10.05	0 34100 15509 4	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20					
MILLER LITE																			
70205	30/PK CAN	\$22.79		\$22.79	0 34100 57341 6	1	\$26.81	\$0.89	\$28.49	\$0.95	\$30.39	\$1.01	\$32.56	\$1.09					
70206	16OZ CAN	\$24.58		\$6.15	0 34100 00357 9	4	\$7.23	\$1.20	\$7.68	\$1.28	\$8.19	\$1.37	\$8.78	\$1.46					
70207	ALUM.BOT 2/9PK/16OZ	\$21.59		\$10.80	0 34100 57023 1	2	\$12.70	\$1.41	\$13.49	\$1.50	\$14.39	\$1.60	\$15.42	\$1.71					
70210	12PK 16OZ CAN	\$22.34		\$11.17	0 34100 57653 0	2	\$13.14	\$1.10	\$13.96	\$1.16	\$14.89	\$1.24	\$15.96	\$1.33					
70211	18/PK CAN	\$14.63		\$14.63	0 34100 57340 9	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16					
70216	24 PK 16 OZ. CAN	\$18.97		\$18.97	0 34100 57323 2	1	\$22.32	\$0.93	\$23.71	\$0.99	\$25.29	\$1.05	\$27.10	\$1.13					
70218	ALUM. BOT 15PK 16 OZ.	\$15.44		\$15.44	0 34100 57707 0	1	\$18.16	\$1.21	\$19.30	\$1.29	\$20.59	\$1.37	\$22.06	\$1.47					
70214	12/32 OZ. CANS	\$23.47		\$1.96	0 34100 00358 6	12	\$2.30		\$2.44		\$2.61		\$2.79						
70217	8 OZ. 12 PK CANS	\$12.59		\$6.30	0 34100 57709 4	2	\$7.41	\$0.62	\$7.87	\$0.66	\$8.39	\$0.70	\$8.99	\$0.75					
70220	6/PK LN NR	\$23.08		\$5.77	0 34100 57505 2	4	\$6.79	\$1.13	\$7.21	\$1.20	\$7.69	\$1.28	\$8.24	\$1.37					
70221	12 PK LNNR	\$20.09		\$10.05	0 34100 57509 0	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20					
70222	24 PK LNNR	\$19.52		\$19.52	0 34100 57215 0	1	\$22.96	\$0.96	\$24.40	\$1.02	\$26.03	\$1.08	\$27.89	\$1.16					
70223	18/PK LNNR	\$14.63		\$14.63	0 34100 57256 3	1	\$17.21	\$0.96	\$18.29	\$1.02	\$19.51	\$1.08	\$20.90	\$1.16					
70250	1/2 BBL	\$123.00		\$123.00	0 34100 00534 4	1	\$144.71		\$153.75		\$164.00		\$175.71						
70253	1/4 BBL SK	\$71.00		\$71.00	0 34100 00533 7	1	\$83.53		\$88.75		\$94.67		\$101.43						
MILWAUKEES BEST																			
74005	30PK CAN	\$15.99		\$15.99	0 34100 31341 8	1	\$18.81	\$0.63	\$19.99	\$0.67	\$21.32	\$0.71	\$22.84	\$0.76					
MILWAUKEES BEST ICE																			
74205	30PK CAN	\$15.99		\$15.99	0 34100 30341 9	1	\$18.81	\$0.63	\$19.99	\$0.67	\$21.32	\$0.71	\$22.84	\$0.76					
74206	16OZ CAN	\$18.88		\$4.72	0 34100 00016 5	4	\$5.55	\$0.93	\$5.90	\$0.98	\$6.29	\$1.05	\$6.74	\$1.12					
MOLSON USA																			
67221	MOL.CANADIAN 12PK LNNR	\$23.99		\$12.00	0 68213 03117 4	2	\$14.11	\$1.18	\$14.99	\$1.25	\$15.99	\$1.33	\$17.14	\$1.43					
OLDE ENGLISH 800																			
76038	42 OZ BOT	\$24.31		\$2.03	0 34100 00622 8	12													

TEC DISTRIBUTING		RETAIL	PREVIOUS	RETAIL	PKG SIZE		RETAIL @		RETAIL @		RETAIL @		RETAIL @	
PROD.	PRICES - TEC DISTRIBUTING	CASE	RETAIL	UNIT	UPC	PER	UNIT	15%	UNIT	20%	UNIT	25%	UNIT	30%
#	Sep-20	COST	CASE COST	CASE	CODES	CASE	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
RAINIER														
67846	RAINIER 16 OZ. 6 PK CAN	\$19.50		\$4.88	0 72620 00003 6	4	\$5.74	\$0.96	\$6.09	\$1.02	\$6.50	\$1.08	\$6.96	\$1.16
67847	RAINIER 24 PK CAN	\$14.39		\$14.39	0 72620 04030 8	1	\$16.93	\$0.71	\$17.99	\$0.75	\$19.19	\$0.80	\$20.56	\$0.86
REDD'S APPLE														
74702	REDD'S APPLE 6 PK LNNR	\$27.98		\$7.00	0 34100 08716 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
74721	REDD'S APPLE 12 PK LNNR	\$25.94		\$12.97	0 34100 08722 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
REDD'S PEACH														
74849	REDD'S PEACH 6PK BTL	\$27.98		\$7.00	0 34100 98930 9	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
REDD'S VARIETY														
74715	REDD'S 2/15PK VARIETY CAN	\$25.94		\$12.97	0 34100 51674 1	\$2.00	\$15.26	\$1.02	\$16.21	\$1.08	\$17.29	\$1.15	\$18.53	\$1.24
REDD'S WICKED														
74862	REDD'S WICKED 12PK/10 OZ.	\$23.09		\$11.55	0 34100 00342 5	2	\$13.58	\$1.13	\$14.43	\$1.20	\$15.39	\$1.28	\$16.49	\$1.37
74864	REDD'S WICKED 12/24 OZ.	\$24.28		\$2.02	0 34100 00323 4	12	\$2.38		\$2.53		\$2.70		\$2.89	
74866	REDD'S WICKED APPLE 16 OZ.	\$33.43		\$1.39	0 34100 00344 9	24	\$1.64		\$1.74		\$1.86		\$1.99	
74882	WICKED BLACK CHERRY 12PK/10Z	\$23.09		\$11.55	0 34100 08755 5	2	\$13.58	\$1.13	\$14.43	\$1.20	\$15.39	\$1.28	\$16.49	\$1.37
74884	WICKED BLACK CHERRY 12/24 OZ	\$24.28		\$2.02	0 34100 00387 6	12	\$2.38		\$2.53		\$2.70		\$2.89	
REDD'S WICKEDSOUR APPLE														
74888	WICKEDSOUR APPLE 12/24 OZ.	\$24.28		\$2.02	0 34100 00393 7	12	\$2.38		\$2.53		\$2.70		\$2.89	
REDD'S WICKED VARIETY														
74893	WICKED VARIETY 12 PK CAN	\$23.09		\$11.55	0 34100 51676 5	2	\$13.58	\$1.13	\$14.43	\$1.20	\$15.39	\$1.28	\$16.49	\$1.37
SOL BEER														
68090	SOL BEER 6 PK	\$29.97		\$7.49	0 72311 63021 4	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
68093	SOL CHELADA 24 OZ.	\$23.44		\$1.95	0 89826 13028 3	12	\$2.30		\$2.44		\$2.60		\$2.79	
68094	SOL CHELADA 4PK/16 OZ.	\$34.60		\$5.77	0 89826 13038 2	6	\$6.78	\$1.70	\$7.21	\$1.80	\$7.69	\$1.92	\$8.24	\$2.06
68095	SOL CHELADA LIMON Y SAL 24 OZ	\$23.44		\$1.95	0 89826 13040 5	12	\$2.30		\$2.44		\$2.60		\$2.79	
STEEL RESERVE														
68105	24 OZ. CANS	\$19.27		\$1.61	0 78250 00328 7	12	\$1.89		\$2.01		\$2.14		\$2.29	
68108	42 OZ. PLASTIC BTL	\$24.31		\$2.03	0 78250 00334 8	12	\$2.38		\$2.53		\$2.70		\$2.89	
68107	12 PK CANS	\$16.94		\$8.47	0 78250 00382 9	2	\$9.96	\$0.83	\$10.59	\$0.88	\$11.29	\$0.94	\$12.10	\$1.01
STEEL RESERVE SPIKED PUNCH														
68113	24 OZ. CANS	\$19.27		\$1.61	0 78250 00610 3	12	\$1.89		\$2.01		\$2.14		\$2.29	
STEEL RESERVE BLACKBERRY														
68112	16 OZ. CANS	\$24.27		\$1.01	0 78250 00604 2	24	\$1.19		\$1.26		\$1.35		\$1.44	
68111	24 OZ. CAN	\$19.27		\$1.61	0 78250 00605 9	12	\$1.89		\$2.01		\$2.14		\$2.29	
STEEL RESERVE STRAWBERRY														
68101	24 OZ. CAN	\$19.27		\$1.61	0 78250 00871 0	12	\$1.89		\$2.01		\$2.14		\$2.29	
STEEL RESERVE WATERMELON														
68114	16 OZ. CANS	\$24.27		\$1.01	0 78250 00616 5	24	\$1.19		\$1.26		\$1.35		\$1.44	
68110	24 OZ. CAN	\$19.27		\$1.61	0 78250 00618 9	12	\$1.89		\$2.01		\$2.14		\$2.29	
STEEL RESERVE PINEAPPLE														
68109	24 OZ. CANS	\$19.27		\$1.61	0 78250 00614 1	12	\$1.89		\$2.01		\$2.14		\$2.29	
STEEL RESERVE BLUE RAZZ														
68103	24 OZ. CANS	\$19.27		\$1.61	0 78250 00627 1	12	\$1.89		\$2.01		\$2.14		\$2.29	
STEEL RESERVE TROPICAL STORM														
68104	24 OZ. CANS	\$19.27		\$1.61	0 78250 00634 9	12	\$1.89		\$2.01		\$2.14		\$2.29	
VIZZY														
71381	PINEAPPLE/MANGO 6PK CAN	\$27.98		\$7.00	0 34100 01233 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71382	VARIETY 12 PK CAN	\$25.94		\$12.97	0 34100 01232 8	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
71383	PINEAPPLE/MANGO 24 OZ. CAN	\$24.00		\$2.00	0 34100 00097 4	12	\$2.35		\$2.50		\$2.67		\$2.86	
71386	PINEAPPLE/MANGO 16 OZ.	\$33.56		\$8.39	0 34100 00080 6	4	\$9.87	\$1.65	\$10.49	\$1.75	\$11.19	\$1.86	\$11.99	\$2.00
IMPORTS / MICRO'S							UNIT	SINGLES	UNIT	SINGLES				
ALASKAN BREWING														
95701	ALASKAN AMBER 6PK BOT	\$27.98		\$7.00	0 40850 02001 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95702	ALASKAN AMBER 12PK BOT	\$25.94		\$12.97	0 40850 03001 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
95751	ALASKAN AMBER 1/2 BBL	\$133.00		\$133.00	0 40850 02009 4	1	\$156.47		\$166.25		\$177.33		\$190.00	
95791	ALASKAN AMBER 1/6 BBL	\$58.00		\$58.00		1	\$68.24		\$72.50		\$77.33		\$82.86	
95739	ALASKAN MIXED 12 PK CAN	\$25.94		\$12.97	0 40850 15019 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
95710	ALASKAN ICY BAY IPA 6PK BOT	\$27.98		\$7.00	0 40850 02008 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95718	ALASKAN OATMEAL STOUT 22 OZ.	\$75.48		\$6.29		12	\$7.40		\$7.86		\$8.39		\$8.99	
95719	ALASKAN SMASH GALAXY 6PK BTI	\$32.98		\$8.25	0 40850 02018 6	4	\$9.70	\$1.62	\$10.31	\$1.72	\$10.99	\$1.83	\$11.78	\$1.96
95726	ALASKAN SMASH GALAXY 4PK	\$42.00		\$7.00	0 40850 17019 5	6	\$8.24	\$2.06	\$8.75	\$2.19	\$9.33	\$2.33	\$10.00	\$2.50
95706	ALASKAN HUSKY IPA 6 PK BOT	\$27.98		\$7.00	0 40850 04006 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95736	ALASKAN HUSKY IPA 6 PK CAN	\$27.98		\$7.00	0 40850 14020 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95779	ALASKAN HUSKY IPA 1/2 BBL	\$133.00		\$133.00		1	\$156.47		\$166.25		\$177.33		\$190.00	
95769	ALASKAN LR HAZY BAY 6PK C	\$27.98		\$7.00	0 40850 13020 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95740	ALASKAN VARIETY 12 PK	\$25.94		\$12.97	0 40850 08002 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
ANGRY ORCHARD														
78444	CRISP APPLE 12PK CAN	\$25.94		\$12.97	0 87692 00083 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78445	CRISP APPLE 6 PK	\$27.98		\$7.00	0 87692 82102 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78446	CRISP APPLE 12PK BTL	\$25.94		\$12.97	0 87692 00033 4	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78455	CRISP APPLE 4 PK 16 OZ.CAN	\$33.43		\$5.57	0 87692 00084 6	6	\$6.55	\$1.64	\$6.96	\$1.74	\$7.43	\$1.86	\$7.96	\$1.99
78454	CRISP APPLE 24 PK	\$22.48		\$22.48	0 87692 00074 7	1	\$26.45	\$1.10	\$28.10	\$1.17	\$29.97	\$1.25	\$32.11	\$1.34
78449	CRISP APPLE 1/2 BBL	\$150.00		\$150.00	0 87692 82999 7	1	\$176.47		\$187.50		\$200.00		\$214.29	
78448	CRISP APPLE 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
78764	EASY APPLE 6 PK	\$27.98		\$7.00	0 87692 00433 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78738	PEAR 6 PK	\$27.98		\$7.00	0 87692 00652 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78737	ROSE 6 PK BTL	\$27.98		\$7.00	0 87692 00660 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78733	ROSE 12 PK CAN	\$25.94		\$12.97	0 87692 00754 8	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78734	ROSE 16 OZ. CAN	\$33.43		\$1.39	0 87692 00752 4	24	\$1.64	\$1.64	\$1.74	\$1.74	\$1.86	\$1.86	\$1.99	\$1.99
78736	ROSE 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
78735	ROSE 1/2 BBL	\$150.00		\$150.00		1	\$176.47		\$187.50		\$200.00		\$214.29	
78451	UNFILTERED CIDER 16 OZ. CAN	\$33.43		\$5.57	0 87692 01051 7	6	\$6.55	\$1.64	\$6.96	\$1.74	\$7.43	\$1.86	\$7.96	\$1.99
78443	UNFILTERED CIDER 6PK	\$27.98		\$7.00	0 87692 00838 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78759	VARIETY PACK 12 PK CANS	\$25.94		\$12.97	0 87692 00821 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78453	VARIETY PACK 12 PK BTLS	\$25.94		\$12.97	0 87692 00017 4	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78457	GREEN APPLE 6 PK	\$27.98		\$7.00	0 87692 00149 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
AYINGER														
67274	ALT. DUNKEL 20/16.9 OZ.	\$55.86		\$2.79	85725 12202	20	\$3.29		\$3.49		\$3.72		\$3.99	
67275	BRAU-WEISSE 20/16.9 OZ.	\$55.86		\$2.79	85725 12205	20	\$3.29		\$3.49		\$3.72		\$3.99	
89016	BRAU-WEISSE 50 LTR KEG	\$165.00		\$165.00		1	\$194.12		\$206.25		\$220.00		\$235.71	
67440	JAHRHUNDERT 20/16.9OZ.	\$55.86		\$2.79	85725 12206	20	\$3.29		\$3.49		\$3.72		\$3.99	
BEERS OF MEXICO														
67304	BEERS OF MEXICO 12 PK	\$24.48		\$12.24	0 89826 23010 5	2	\$14.40	\$1.20	\$15.30	\$1.28	\$16.32	\$1.36	\$17.49	

TEC DISTRIBUTING		RETAIL	PREVIOUS	RETAIL	UPC	PKG SIZE	RETAIL @	15%	RETAIL @	20%	RETAIL @	25%	RETAIL @	30%
PROD.	PRICES - TEC DISTRIBUTING	CASE	RETAIL	UNIT	CODES	PER	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
#	Sep-20	COST	CASE COST	COST		CASE								
BITTER ROOT														
89050	NUT BROWN 6PK CAN	\$27.98		\$7.00	6 64853 20131 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67353	NUT BROWN 1/2 BBL	\$155.00		\$155.00		1	\$182.35		\$193.75		\$206.67		\$221.43	
89051	SAWTOOTH 6PK CAN	\$27.98		\$7.00	6 64853 20132 0	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
89049	SINGLE HOP 6PK CAN	\$27.98		\$7.00	6 64853 20133 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67348	LC BLACK IPA 1/2 BBL	\$155.00		\$155.00		1	\$182.35		\$193.75		\$206.67		\$221.43	
BOHEMIA														
67369	BOHEMIA 6 PK	\$27.98		\$7.00	0 89826 70001 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
BUCKLER														
63999	BUCKLER 6 PK BOTTLE	\$23.86		\$5.97	0 72890 00030 9	4	\$7.02	\$1.17	\$7.46	\$1.24	\$7.95	\$1.33	\$8.52	\$1.42
CARTA BLANCA														
67394	CARTA BLANCA 6 PK	\$25.56		\$6.39	0 89826 60001 4	4	\$7.52	\$1.25	\$7.99	\$1.33	\$8.52	\$1.42	\$9.13	\$1.52
CAYMAN JACK														
97930	MARGARITA 6 PK BTL	\$29.98		\$7.50	8 15829 01006 8	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
97931	MOJITO 6 PK BTL	\$29.98		\$7.50	8 15829 01158 4	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
97933	MOSCOW MULE 6PK BTL	\$29.98		\$7.50	8 15829 01157 7	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
97934	MARGARITA 12 P CAN	\$25.94		\$12.97	8 15829 01111 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
97935	MARGARITA 19.2 OZ. CAN	\$23.44		\$1.95	8 15829 01085 3	12	\$2.30		\$2.44		\$2.60		\$2.79	
97936	MOSCOW MULE 19.2 OZ. CAN	\$23.44		\$1.95	8 15829 01082 2	12	\$2.30		\$2.44		\$2.60		\$2.79	
CORONA														
88000	CORONA 24OZ CAN	\$27.64		\$2.30	0 80660 95643 5	12	\$2.71		\$2.88		\$3.07		\$3.29	
88002	CORONA 12/PK CAN	\$28.49		\$14.25	0 80660 95695 4	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88020	CORONA EXTRA 6PK BTL	\$29.97		\$7.49	0 80660 95605 3	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88021	CORONA 12 PK BTL	\$28.49		\$14.25	0 80660 95615 2	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88022	CORONA 24 PK BTL	\$25.64		\$25.64	0 80660 95608 4	1	\$30.16	\$1.26	\$32.05	\$1.34	\$34.19	\$1.42	\$36.63	\$1.53
88011	CORONA 18 PK CAN	\$20.62		\$20.62	0 33544 95002 9	1	\$24.26	\$1.35	\$25.78	\$1.43	\$27.49	\$1.53	\$29.46	\$1.64
88023	CORONA 18 PK BTL	\$20.62		\$20.62	0 80660 95680 0	1	\$24.26	\$1.35	\$25.78	\$1.43	\$27.49	\$1.53	\$29.46	\$1.64
88028	CORONITA 7OZ BTL	\$20.98		\$5.25	0 80660 95401 1	4	\$6.17	\$1.03	\$6.56	\$1.09	\$6.99	\$1.17	\$7.49	\$1.25
88029	CORONITA PARROT 24/7OZ BTL	\$17.24		\$17.24	0 80660 95408 0	1	\$20.28	\$0.85	\$21.55	\$0.90	\$22.99	\$0.96	\$24.63	\$1.03
88039	CORONA 24OZ BTL	\$27.64		\$2.30	0 80660 95641 1	12	\$2.71		\$2.88		\$3.07		\$3.29	
CORONA LIGHT														
88120	CORONA LT 6PK BTL	\$29.97		\$7.49	0 80660 95625 1	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88121	CORONA LT 12PK BTL	\$28.49		\$14.25	0 80660 95675 6	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
CORONA FAMILIAR														
88038	CORONA FAMILIAR 32 OZ. BTL	\$35.80		\$2.98	0 80660 95682 4	12	\$3.51		\$3.73		\$3.98		\$4.26	
88061	CORONA FAMILIAR 6PK BTL	\$29.97		\$7.49	0 33544 95051 7	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88062	CORONA FAMILIAR 12 PK BTL	\$28.49		\$14.25	0 33544 95053 1	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
CORONA PREMIER														
88500	CORONA PREMIER 24 OZ. CAN	\$27.64		\$2.30	0 33544 95047 0	12	\$2.71		\$2.88		\$3.07		\$3.29	
88502	CORONA PREMIER 12 PK CAN	\$28.49		\$14.25	0 33544 95044 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88520	CORONA PREMIER 6PK BTL	\$29.97		\$7.49	0 33544 95041 8	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88521	CORONA PREMIER 12 PK BTL	\$28.49		\$14.25	0 33544 95042 5	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88523	CORONA PREMIER 18 PK BTL	\$20.62		\$20.62	0 33544 00018 2	1	\$24.26	\$1.35	\$25.78	\$1.43	\$27.49	\$1.53	\$29.46	\$1.64
88551	CORONA PREMIER 1/4 BBL	\$72.00		\$72.00		992 OZ	\$84.71		\$90.00		\$96.00		\$102.86	
CORONA REFRESCA														
88700	REFRESCA PASSION/LIME 6PK	\$29.97		\$7.49	0 33544 95063 0	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88701	REFRESCA GUAVA LIME 6PK	\$29.97		\$7.49	0 33544 95067 8	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88720	REFRESCA VARIETY 12PK	\$28.49		\$14.25	0 33544 00013 7	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
CORONA SELTZER														
88560	SELTZER VARIETY 12PK CAN	\$28.49		\$14.25	0 33544 00043 4	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
MODELO ESPECIAL														
88300	MODELO ESP. 24OZ CAN	\$25.12		\$2.09	0 80660 95721 0	12	\$2.46		\$2.62		\$2.79		\$2.99	
88301	MODELO ESPECIAL 6PK CAN	\$26.97		\$6.74	0 80660 95755 5	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.61
88302	MODELO ESPECIAL 12PK CAN	\$23.99		\$12.00	0 80660 95715 9	2	\$14.11	\$1.18	\$14.99	\$1.25	\$15.99	\$1.33	\$17.14	\$1.43
88311	MODELO ESPECIAL 18 PK CAN	\$16.79		\$16.79	0 80660 95711 1	1	\$19.75	\$1.10	\$20.99	\$1.17	\$22.39	\$1.24	\$23.99	\$1.33
88312	MODELO ESPECIAL 18 PK BTL	\$20.62		\$20.62	0 33544 95027 2	1	\$24.26	\$1.35	\$25.78	\$1.43	\$27.49	\$1.53	\$29.46	\$1.64
88320	MODELO ESPECIAL 6PK BTL	\$29.97		\$7.49	0 80660 95765 4	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88321	MODELO ESPEC. 12 PK BTL	\$28.49		\$14.25	0 80660 95757 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88322	MODELO ESPEC. 24 PK BTL	\$25.64		\$25.64	0 80660 95776 0	1	\$30.16	\$1.26	\$32.05	\$1.34	\$34.19	\$1.42	\$36.63	\$1.53
88323	MODELO ESPEC. 24 PK CAN	\$21.99		\$21.99	0 80660 95710 4	1	\$25.87	\$1.08	\$27.49	\$1.15	\$29.32	\$1.22	\$31.41	\$1.31
88338	MODELO ESPEC. 32 OZ. BTL	\$35.80		\$2.98	0 33544 95090 6	12	\$3.51		\$3.73		\$3.98		\$4.26	
88339	MODELO ESPEC. 24 OZ. BTL	\$27.64		\$2.30	0 80660 95777 7	12	\$2.71		\$2.88		\$3.07		\$3.29	
88351	MODELO ESPEC. 1/4 BBL	\$72.00		\$72.00		992 OZ	\$84.71		\$90.00		\$96.00		\$102.86	
88350	MODELO ESPEC. 1/2 BBL	\$132.00		\$132.00	0 80660 95773 9	992 OZ	\$155.29		\$165.00		\$176.00		\$188.57	
MODELITO														
88375	MODELITO 24/7 OZ. BTL	\$17.24		\$17.24	0 33544 00021 2	1	\$20.28	\$0.85	\$21.55	\$0.90	\$22.99	\$0.96	\$24.63	\$1.03
MODELO CHELADA'S														
88360	MODELO CHELADA 24 OZ. CAN	\$31.00		\$2.58	0 80660 95796 8	12	\$3.04		\$3.23		\$3.44		\$3.69	
88361	MODELO CHELADA PICANTE 24 OZ	\$31.00		\$2.58	0 33544 95033 3	12	\$3.04		\$3.23		\$3.44		\$3.69	
88362	MODELO CHELADA LIMON 24 OZ.	\$31.00		\$2.58	0 33544 95060 9	12	\$3.04		\$3.23		\$3.44		\$3.69	
88363	MODELO CHILI MANGO CHELADA	\$31.00		\$2.58	0 33544 00026 7	12	\$3.04		\$3.23		\$3.44		\$3.69	
MODELO NEGRA														
88400	MODELO NEGRA 24 OZ. CAN	\$27.64		\$2.30	0 33544 95061 6	12	\$2.71		\$2.88		\$3.07		\$3.29	
88420	MODELO NEGRA 6 PK BTL	\$29.97		\$7.49	0 80660 95785 2	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88421	MODELO NEGRA 12 PK BTL	\$28.49		\$14.25	0 80660 95787 6	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88451	MODELO NEGRA 1/4 BBL	\$75.00		\$75.00		992 OZ	\$88.24		\$93.75		\$100.00		\$107.14	
88450	MODELO NEGRA 1/2 BBL	\$136.00		\$136.00	0 80660 95773 9	992 OZ	\$160.00		\$170.00		\$181.33		\$194.29	
PACIFICO														
88220	PACIFICO 6PK BTL	\$29.97		\$7.49	0 80660 95301 4	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88221	PACIFICO 12PK BTL	\$28.49		\$14.25	0 80660 95315 1	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88222	PACIFICO 12PK CAN	\$28.49		\$14.25	0 33544 95031 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88230	PACIFICO 24 OZ. CAN	\$27.64		\$2.30	0 33544 95022 7	12	\$2.71		\$2.88		\$3.07		\$3.29	
88251	PACIFICO 1/4 BBL SLIM	\$72.00		\$72.00		992 OZ	\$84.71		\$90.00		\$96.00		\$102.86	
88250	PACIFICO 1/2 BBL	\$132.00		\$132.00		1984 OZ.	\$155.29		\$165.00		\$176.00		\$188.57	
VICTORIA														
80020	VICTORIA 6 PK BTL	\$29.97		\$7.49	0 80660 95881 1	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
80002	VICTORIA 12 PK CAN	\$23.99		\$12.00	0 33544 95006 7	2	\$14.11	\$1.18	\$14.99	\$1.25	\$15.99	\$1.33	\$17.14	\$1.43
80021	VICTORIA 12 PK BTL	\$28.49		\$14.25	0 80660 95883 5	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70

PROD. #	TEC DISTRIBUTING PRICES - TEC DISTRIBUTING Sep-20	RETAIL	PREVIOUS	RETAIL	UPC CODES	PKG SIZE PER CASE	RETAIL @		20%		25%		30%	
		CASE	RETAIL	UNIT			UNIT	15%	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
		COST	CASE COST	COST			SINGLES	SINGLES	SINGLES	SINGLES	SINGLES	SINGLES	SINGLES	
DESCHUTES														
67529	DA SHOOTZ 6PK CAN	\$27.98		\$7.00	7 63176 35007 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67531	DA SHOOTZ 12PK/19.2 OZ.	\$41.76		\$25.48	7 63176 35019 4	2	\$29.98	\$2.05	\$31.85	\$2.18	\$33.97	\$2.32	\$36.40	\$2.49
67457	LUNA JO COFFEE LAGER 12PK	\$25.94		\$12.97	7 63176 80012 5	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67439	LUNA JO COFFEE LAGER 13.2	\$125.00		\$125.00		1	\$147.06		\$156.25		\$166.67		\$178.57	
67440	INVERSION IPA 12 PK	\$25.94		\$12.97	7 63176 17012 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67542	MIRROR POND 6 PK CAN	\$27.98		\$7.00	7 63176 30120 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67446	MIRROR POND 1/6 BBL	\$62.00		\$62.00		1	\$72.94		\$77.50		\$82.67		\$88.57	
67449	MIRROR POND 12 PK	\$25.94		\$12.97	7 63176 30012 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67450	MIRROR POND 13.2 BBL	\$125.00		\$125.00		1	\$147.06		\$156.25		\$166.67		\$178.57	
67451	MIRROR POND 6 PK BTL	\$27.98		\$7.00	7 63176 30006 9	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67532	MOD THEORY MINGLER 12PK CAN	\$26.98		\$13.49	7 63176 12012 4	2	\$15.87	\$1.32	\$16.86	\$1.41	\$17.99	\$1.50	\$19.27	\$1.61
67453	OBSIDIAN 6 PK	\$27.98		\$7.00	7 63176 50006 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67468	NOT THE STOIC 22 OZ.	\$142.75		\$11.90	7 63176 59022 4	12	\$14.00		\$14.87		\$15.86		\$16.99	
67461	RED CHAIR 12 PK	\$25.94		\$12.97	7 63176 80012 5	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67484	HAND UP IPA 6PK BTL	\$27.98		\$25.48	7 63176 13006 2	2	\$29.98	\$1.37	\$31.85	\$1.46	\$33.97	\$1.55	\$36.40	\$1.67
67556	NEON DAYDREAM 1/6 BBL	\$62.00		\$62.00		1	\$72.94		\$77.50		\$82.67		\$88.57	
67556	NEON DAYDREAM 1/2 BBL	\$125.00		\$125.00		1	\$147.06		\$156.25		\$166.67		\$178.57	
67554	WOWZA! 6PK CAN	\$27.98		\$26.98	7 63176 44120 5	4	\$31.74	\$1.37	\$33.73	\$1.46	\$35.97	\$1.55	\$38.54	\$1.67
67477	WHITE CHAINBREAKER IPA 12PK	\$25.94	NEW	\$12.97	7 63176 80012 5	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67478	WHITE CHAINBREAKER IPA 6PK	\$27.98	NEW	\$7.00	7 63176 80006 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67499	FRESH HAZE IPA 12PK CAN	\$30.00		\$25.48	7 63176 18012 8	2	\$29.98	\$1.47	\$31.85	\$1.56	\$33.97	\$1.67	\$36.40	\$1.79
67448	FRESH HAZE IPA 13.2 BBL	\$136.00		\$136.00		1	\$160.00		\$170.00		\$181.33		\$194.29	
67545	FRESH SQUEEZE 2/12PK/19.2 OZ.	\$50.25		\$25.48	7 63176 13019 2	2	\$29.98	\$2.46	\$31.85	\$2.62	\$33.97	\$2.79	\$36.40	\$2.99
67546	FRESH SQUEEZE 12PK CAN	\$30.00		\$25.48	7 63176 23012 0	2	\$29.98	\$1.47	\$31.85	\$1.56	\$33.97	\$1.67	\$36.40	\$1.79
67410	FRESH SQUEEZE 6 PK CAN	\$31.48		\$7.87	7 63176 12007 0	4	\$9.26	\$1.54	\$9.84	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
67464	FRESH SQUEEZE 6 PK BTL	\$31.48		\$7.87	7 63176 12006 3	4	\$9.26	\$1.54	\$9.84	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
67463	FRESH SQUEEZE 1/6 BBL	\$72.00		\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86	
67411	FRESH SQUEEZE 13.2	\$136.00		\$136.00		1	\$160.00		\$170.00		\$181.33		\$194.29	
67424	VARIETY 12 PK BTL	\$26.98		\$13.49	7 63176 46024 4	2	\$15.87	\$1.32	\$16.86	\$1.41	\$17.99	\$1.50	\$19.27	\$1.61
DOS EQUIS														
66043	DOS EQUIS AMBER 12 PK BTL	\$24.48		\$12.24	0 72311 33140 1	2	\$14.40	\$1.20	\$15.30	\$1.28	\$16.32	\$1.36	\$17.49	\$1.46
67471	DOS EQUIS AMBER 1/2 BBL	\$129.00		\$129.00		1	\$151.76		\$161.25		\$172.00		\$184.29	
67472	DOS EQUIS AMBER 6 PK BTL	\$26.98		\$6.75	0 72311 63011 5	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
67473	DOS EQUIS LAGER 1/2 BBL	\$129.00		\$129.00		1	\$151.76		\$161.25		\$172.00		\$184.29	
67474	DOS EQUIS LAGER 6 PK BTL	\$26.98		\$6.75	0 72311 63012 2	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
78356	DOS EQUIS LAGER 12 PK BTL	\$24.48		\$12.24	72311 23012	2	\$14.40	\$1.20	\$15.30	\$1.28	\$16.32	\$1.36	\$17.49	\$1.46
78358	DOS EQUIS MEXICAN PALE 1/2 BBL	\$80.00		\$80.00		1	\$94.12		\$100.00		\$106.67		\$114.29	
DU BOCC														
68137	DU BOCC BANCHE 25.4 OZ.	\$33.55		\$2.80	0 85725 30011 6	12	\$3.29		\$3.49		\$3.73		\$3.99	
EARTHQUAKE														
66149	HG 24 OZ. CAN	\$14.29		\$1.19	8 95216 00109 1	12	\$1.40		\$1.49		\$1.59		\$1.70	
FOUR LOKO														
66151	WATERMELON 23.5 OZ.	\$24.90		\$2.08	8 95216 00107 7	12	\$2.44		\$2.59		\$2.77		\$2.96	
66152	FRUIT PUNCH 23.5 OZ.	\$24.90		\$2.08	8 95216 00104 6	12	\$2.44		\$2.59		\$2.77		\$2.96	
66155	FROST 23.5 OZ.	\$24.90		\$2.08	8 49806 00168 8	12	\$2.44		\$2.59		\$2.77		\$2.96	
66150	BLACK 23.5 OZ.	\$24.90		\$2.08	8 49806 00162 6	12	\$2.44		\$2.59		\$2.77		\$2.96	
66154	GOLD 23.5 OZ.	\$24.90		\$2.08	8 49806 00116 9	12	\$2.44		\$2.59		\$2.77		\$2.96	
66153	SOUR APPLE 23.5 OZ.	\$24.90		\$2.08	8 49806 00095 7	12	\$2.44		\$2.59		\$2.77		\$2.96	
66157	SOUR GRAPE 23.5 OZ.	\$24.90		\$2.08	7 79806 00266 1	12	\$2.44		\$2.59		\$2.77		\$2.96	
66159	SELTZER SOUR MANGO 23.5 OZ.	\$24.90		\$2.08	8 49806 00329 3	12	\$2.44		\$2.59		\$2.77		\$2.96	
66160	SELTZER BLACK CHERRY 23.5 OZ.	\$24.90		\$2.08	8 49806 00327 9	12	\$2.44		\$2.59		\$2.77		\$2.96	
GREENS														
67592	DISCOVERY 16.9 OZ.	\$56.50		\$4.71	85725 17604 9	12	\$5.54		\$5.89		\$6.28		\$6.73	
67593	ENDEAVOUR 16.9 OZ.	\$56.50		\$4.71	85725 17602 5	12	\$5.54		\$5.89		\$6.28		\$6.73	
67590	IPA 16.9 OZ.	\$56.50		\$4.71	85725 17610 0	12	\$5.54		\$5.89		\$6.28		\$6.73	
67591	DRY HOP LAGER 16.9 OZ.	\$56.50		\$4.71	85725 17608 7	12	\$5.54		\$5.89		\$6.28		\$6.73	
GUINNESS														
67602	PUB DRAFT 6 PK LNNR	\$28.48		\$7.12	0 83820 10401 1	4	\$8.38	\$1.40	\$8.90	\$1.48	\$9.49	\$1.58	\$10.17	\$1.70
67603	PUB DRAFT CAN 4PK / 14.9 OZ.	\$35.96		\$5.99	0 83820 12360 9	6	\$7.05	\$1.76	\$7.49	\$1.87	\$7.99	\$2.00	\$8.56	\$2.14
67600	PUB DRAFT 13.2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
67607	STOUT 6 PK	\$28.48		\$7.12	0 83820 12393 7	4	\$8.38	\$1.40	\$8.90	\$1.48	\$9.49	\$1.58	\$10.17	\$1.70
67605	STOUT 12/22 OZ.	\$29.50		\$2.46	83820 23480	12	\$2.46		\$3.07		\$3.28		\$3.51	
67630	HARP LAGER 6 PK	\$25.44		\$6.36	0 83820 23473 2	4	\$7.48	\$1.25	\$7.95	\$1.33	\$8.48	\$1.41	\$9.09	\$1.51
67629	HARP LAGER 13.2 BBL	\$142.00		\$142.00		1	\$167.06		\$177.50		\$189.33		\$202.86	
67660	KALIBER N/A 6 PK	\$25.44		\$6.36	83820 72553 7	4	\$7.48	\$1.25	\$7.95	\$1.33	\$8.48	\$1.41	\$9.09	\$1.51
HEINEKEN LIGHT														
85018	HEINEKEN LIGHT 12/PK BOT	\$25.94		\$12.97	0 72890 00159 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
HEINEKEN														
85027	HEINEKEN 12/PK KEG CAN	\$25.94		\$12.97	0 72890 00020 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
85028	HEINEKEN 24OZ KEG CAN	\$25.95		\$2.16	0 72890 00119 1	12	\$2.54		\$2.70		\$2.88		\$3.09	
85025	HEINEKEN 22OZ BOT	\$25.95		\$2.16	0 72890 00478 9	12	\$2.54		\$2.70		\$2.88		\$3.09	
85030	HEINEKEN 2/5LT KEG CAN	\$30.00		\$15.00	0 72890 00174 0	2	\$17.65		\$18.75		\$20.00		\$21.43	
85036	HEINEKEN 18 PK BOT	\$18.74		\$18.74	0 72890 00152 8	1	\$22.05	\$1.22	\$23.43	\$1.30	\$24.99	\$1.39	\$26.77	\$1.49
85037	HEINEKEN 6/PK BOT	\$27.98		\$7.00	0 72890 00011 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
85039	HEINEKEN 24 PK BTL	\$23.98		\$23.98	0 72890 00031 6	1	\$28.21	\$1.18	\$29.98	\$1.25	\$31.97	\$1.33	\$34.26	\$1.43
85038	HEINEKEN 12/PK BOT	\$25.94		\$12.97	0 72890 00016 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
85043	AMSTEL LIGHT 12/PK BOT	\$25.94		\$12.97	72890 10016	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
85050	HEINEKEN 13.2 GAL	\$135.00		\$135.00		1	\$158.82		\$168.75		\$180.00		\$192.86	
HEINEKEN 00%														
85055	HEINEKEN 00% 6PK CAN	\$27.48		\$6.87	0 72890 00620 2	4	\$8.08	\$1.35	\$8.59	\$1.43	\$9.16	\$1.53	\$9.81	\$1.64
85056	HEINEKEN 00% 6PK BTL	\$27.48		\$6.87	0 72890 00621 9	4	\$8.08	\$1.35	\$8.59	\$1.43	\$9.16	\$1.53	\$9.81	\$1.64
IDAHO BREWING														
97644	BROWN 1/2 BBL	\$140.00		\$140.00		1	\$164.71		\$175.00		\$186.67		\$200.00	
97645	BROWN 1/6 BBL	\$55.00		\$55.00		1	\$64.71		\$68.75		\$7			

TEC DISTRIBUTING		RETAIL CASE	PREVIOUS RETAIL	RETAIL UNIT	UPC	PKG SIZE	RETAIL @	15%	RETAIL @	20%	RETAIL @	25%	RETAIL @	30%	
PROD. #	PRICES - TEC DISTRIBUTING	COST	CASE COST	COST	CODES	PER CASE	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	
Sep-20															
LINDEMANS															
67685	FRAMBOISE 750ML	\$96.48		\$8.04	85725 10814	12	\$9.46		\$10.05		\$10.72		\$11.49		
67686	KRIEK 12 PK	\$53.70		\$4.48	85725 10802 6	12	\$5.26		\$5.59		\$5.97		\$6.39		
67688	KRIEK 750ML	\$96.48		\$8.04	85725 10812 6	12	\$9.46		\$10.05		\$10.72		\$11.49		
67689	PECHE 12 PK	\$53.70		\$4.48	85725 10805	12	\$5.26		\$5.59		\$5.97		\$6.39		
67691	PECHE 750ML	\$96.48		\$8.04	85725 10815	12	\$9.46		\$10.05		\$10.72		\$11.49		
67692	POMME 12 PK	\$53.70		\$4.48	85725 10807 1	12	\$5.26		\$5.59		\$5.97		\$6.39		
67693	POMME 750 ML	\$96.48		\$8.04	85725 10817 0	12	\$9.46		\$10.05		\$10.72		\$11.49		
MIKE'S															
12824	BLACK CHERRY 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 06744 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
12852	RASBERRY 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 06064 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
12826	CRANBERRY 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 60611 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
12839	LEMONADE 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 10062 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
12842	LITE LEMON 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 68228 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
12846	MANGO 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 06070 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
12856	MARG LIME 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 01026 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
12816	PEACH LEMON 6 PK	\$27.98		\$7.00	6 35985 19002 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
12898	WATERMELON 6PK	\$27.98		\$7.00	6 35985 06074 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
12828	STRAWBERRY LEMON 6 PK	\$27.98		\$7.00	6 35985 22413 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
12855	VARIETY 12PK CAN	\$25.94		\$12.97	6 35985 26001 1	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54	
12853	VARIETY 12 PK 11.2 OZ.	\$25.94		\$12.97	6 35985 12998 1	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54	
MIKE'S HARDER															
12830	HARDER BLACK CHERRY 16 OZ.	\$33.43		\$1.39	6 35985 01012 8	24	\$1.64		\$1.74		\$1.86		\$1.99		
12833	HARDER CRANBERRY 16 OZ	\$33.43		\$1.39	6 35985 01037 1	24	\$1.64		\$1.74		\$1.86		\$1.99		
12834	HARDER LEMON 16 OZ.	\$33.43		\$1.39	6 35985 25875 9	24	\$1.64		\$1.74		\$1.86		\$1.99		
12865	HARDER BLOOD ORANGE 16 OZ.	\$33.43		\$1.39	6 35985 24595 7	24	\$1.64		\$1.74		\$1.86		\$1.99		
12832	HARDER GREEN APPLE 16 OZ.	\$33.43		\$1.39	6 35985 25910 7	24	\$1.64		\$1.74		\$1.86		\$1.99		
12870	HARDER STRAW/LEMON 16 OZ.	\$33.43		\$1.39	6 35985 13219 6	24	\$1.64		\$1.74		\$1.86		\$1.99		
12871	HARDER VARIETY 8PK 16 OZ.	\$35.97		\$11.99	6 35985 26042 4	3	\$14.11	\$1.76	\$14.99	\$1.87	\$15.99	\$2.00	\$17.13	\$2.14	
12825	HARDER CRAN 23.5 OZ.	\$25.11		\$2.09	6 35985 24985 6	12	\$2.46		\$2.62		\$2.79		\$2.99		
12823	HARDER LEMON 23.5 OZ.	\$25.11		\$2.09	6 35985 24583 4	12	\$2.46		\$2.62		\$2.79		\$2.99		
12831	HARDER MANGO 12/23.5oz	\$25.11		\$2.09	6 35985 25891 9	12	\$2.46		\$2.62		\$2.79		\$2.99		
12867	HARDER WATERMELON 12/23.5 OZ.	\$25.11		\$2.09	6 35985 20032 1	12	\$2.46		\$2.62		\$2.79		\$2.99		
12872	HARDER STRAW/PINE 12/23.5 OZ.	\$25.11		\$2.09	6 35985 13217 2	12	\$2.46		\$2.62		\$2.79		\$2.99		
12873	HARDER BLACK CHERRY 12/23.5 OZ.	\$25.11		\$2.09	6 35985 13215 8	12	\$2.46		\$2.62		\$2.79		\$2.99		
MXD COCKTAIL															
97920	LONG ISLAND ICE TEA 16 OZ. CAN	\$33.43		\$1.39	6 35985 26068 4	24	\$1.64		\$1.74		\$1.86		\$1.99		
97921	MARGARITA 16 OZ. CAN	\$33.43		\$1.39	6 35985 26070 7	24	\$1.64		\$1.74		\$1.86		\$1.99		
97922	MAI TAI 16 OZ.	\$33.43		\$1.39	6 35985 26094 3	24	\$1.64		\$1.74		\$1.86		\$1.99		
97923	STRAW DAIQUIRI 16 OZ.	\$33.43		\$1.39	6 35985 10036 2	24	\$1.64		\$1.74		\$1.86		\$1.99		
NEW BELGIUM															
67744	1554 ENLIGHTENED BLCK 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86		
67745	1554 ENLIGHTENED BLCK 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86		
67746	1554 ENLIGHTENED BLCK 6 PK	\$29.98		\$7.50	7 54527 00122 3	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78	
67758	FAT TIRE 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86		
67759	FAT TIRE 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86		
67761	FAT TIRE 12 PK CAN	\$25.94		\$12.97	7 54527 00161 2	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54	
67762	FAT TIRE 12 PK BTL	\$25.94		\$12.97	7 54527 00024 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54	
67763	FAT TIRE 6 PK	\$27.98		\$7.00	7 54527 00022	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
67740	FAT TIRE 4PK/16 OZ. CAN	\$35.94		\$5.99	7 54527 00398 2	6	\$7.05	\$1.76	\$7.49	\$1.87	\$7.99	\$2.00	\$8.56	\$2.14	
89088	MURAL 6PK CAN	\$29.98		\$7.50	7 54527 00767 6	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78	
67706	MURAL VAR 12PK CAN	\$25.94		\$12.97	7 54527 01071 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54	
89086	MURAL 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86		
89072	RED ROBIN 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86		
67796	TRIPPEL 6 PK	\$29.98		\$7.50	7 54527 00052 0	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78	
67764	VARIETY 12 PK BTL	\$25.94		\$12.97	7 54527 00201 5	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54	
67752	VARIETY 12 PK CAN	\$25.94		\$12.97	7 54527 00470 5	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54	
66997	VOODOO AMERICAN HAZE 6PK	\$29.98		\$7.50	7 54527 01078 2	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78	
66996	VOODOO AMERICAN HAZE 1/6 BBL	\$68.00		\$68.00		1	\$80.00		\$85.00		\$90.67		\$97.14		
66995	VOODOO AMERICAN HAZE 1/2 BBL	\$164.00		\$164.00		1	\$192.94		\$205.00		\$218.67		\$234.29		
67793	VOODOO IMPERIAL 6 PK	\$29.98		\$7.50	7 54527 00421 7	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78	
89003	VOODOO IMPERIAL 12PK BTL	\$28.48		\$14.24	7 54527 00567 2	2	\$16.75	\$1.40	\$17.80	\$1.48	\$18.99	\$1.58	\$20.34	\$1.70	
67757	VOODOO IMPERIAL 12 PK CAN	\$28.48		\$14.24	7 54527 00991 5	2	\$16.75	\$1.40	\$17.80	\$1.48	\$18.99	\$1.58	\$20.34	\$1.70	
67734	VOODOO IMPERIAL 19.2 OZ.	\$26.23		\$1.75	7 54527 01021 8	15	\$2.06		\$2.19		\$2.33		\$2.50		
67733	VOODOO IMPERIAL 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86		
89078	VOODOO JUICY HAZE 1/2 BBL	\$164.00		\$164.00		1	\$192.94		\$205.00		\$218.67		\$234.29		
89079	VOODOO JUICY HAZE 1/6 BBL	\$68.00		\$68.00		1	\$80.00		\$85.00		\$90.67		\$97.14		
89084	VOODOO JUICY HAZE 6 PK CAN	\$29.98		\$7.50	7 54527 00885 7	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78	
89074	VOODOO JUICY HAZE 19.2 OZ.	\$26.23	NEW	\$1.75	7 54527 01105 5	15	\$2.06		\$2.19		\$2.33		\$2.50		
67778	VOODOO PUMPKIN 6PK	\$29.98	NEW	\$7.50	7 54527 01110 9	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78	
67707	VOODOO PUMPKIN 1/6 BBL	\$68.00	NEW	\$68.00		1	\$80.00		\$85.00		\$90.67		\$97.14		
67779	VOODOO PUMPKIN 1/2 BBL	\$164.00	NEW	\$164.00		1	\$192.94		\$205.00		\$218.67		\$234.29		
67785	VOODOO RANGER 6 PK	\$27.98		\$7.00	7 54527 00066 0	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
67742	VOODOO RANGER 12 PK BTL	\$25.94		\$12.97	54527 00068	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54	
67782	VOODOO RANGER 12 PK CAN	\$25.94		\$12.97	7 54527 00362 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54	
67786	VOODOO RANGER 19.2	\$26.23		\$1.75	7 54527 00905 2	15	\$2.06		\$2.19		\$2.33		\$2.50		
67784	VOODOO RANGER 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86		
67771	VOODOO HIGH PLANE 6PK CAN	\$27.98	NEW	\$7.00	7 54527 00994 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67	
67773	VOODOO HIGH PLANE 1/6 BBL	\$68.00	NEW	\$68.00		1	\$80.00		\$85.00		\$90.67		\$97.14		
67772	VOODOO HIGH PLANE 1/2 BBL	\$164.00	NEW	\$164.00		1	\$192.94		\$205.00		\$218.67		\$234.29		
67769	VOODOO VARIETY 12PK CAN	\$28.48		\$14.24	7 54527 01070 6	2	\$16.75	\$1.40	\$17.80	\$1.48	\$18.99	\$1.58	\$20.34</		

PROD. #	TEC DISTRIBUTING		RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ 15%		RETAIL @ 20%		RETAIL @ 25%		RETAIL @ 30%	
	PRICES - TEC DISTRIBUTING Sep-20							UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
ROCHEFORT															
67856	ROCHEFORT 8 TRAP ALE 11.2 OZ.		\$50.35		\$4.20	85725 26501 9	12	\$4.94		\$5.24		\$5.59		\$5.99	
SAM ADAMS															
78475	CHERRY WHEAT 6 PK		\$27.98		\$7.00	0 87692 27102 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78490	LAGER 1/2 BBL		\$155.00		\$155.00		1	\$182.35		\$193.75		\$206.67		\$221.43	
78491	LAGER 1/6 BBL		\$69.00		\$69.00		1	\$81.18		\$86.25		\$92.00		\$98.57	
78492	LAGER 12 PK BTL		\$25.94		\$12.97	0 87692 10014 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78495	LAGER 6 PK		\$27.98		\$7.00	0 87692 10012 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78587	NEW ENGLAND 6PK CAN		\$27.98		\$7.00	0 87692 00687 9	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78584	NEW ENGLAND IPA 1/2 BBL		\$164.00		\$164.00		1	\$192.94		\$205.00		\$218.67		\$234.29	
78505	OCTOBERFEST 1/2 BBL		\$155.00		\$155.00		1	\$182.35		\$193.75		\$206.67		\$221.43	
78506	OCTOBERFEST 1/6 BBL		\$69.00		\$69.00		1	\$81.18		\$86.25		\$92.00		\$98.57	
78507	OCTOBERFEST 12 PK BTL		\$25.94		\$12.97	0 87692 01103 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78508	OCTOBERFEST 6 PK		\$27.98		\$7.00	0 87692 30050 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78510	FALL VARIETY 12 PK		\$25.94		\$12.97	0 87692 29103 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78579	SAM '76 1/2 BBL		\$155.00		\$155.00		1	\$182.35		\$193.75		\$206.67		\$221.43	
78582	SAM '76 1/2 PK CAN		\$25.94		\$12.97	0 87692 00497 4	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
SAM SMITH															
64107	ORG CHOCOLATE STOUT 18.7 OZ.		\$41.95		\$3.50	0 85725 11607 6	12	\$4.11		\$4.37		\$4.66		\$4.99	
64108	ORG CHOCOLATE 6/4PK		\$50.35		\$8.39	85725 31608 7	6	\$9.87	\$2.47	\$10.49	\$2.62	\$11.19	\$2.80	\$11.99	\$3.00
64106	ORG CIDER 6/4PK		\$50.35		\$8.39	0 85725 31530 1	6	\$9.87	\$2.47	\$10.49	\$2.62	\$11.19	\$2.80	\$11.99	\$3.00
64105	ORG CIDER 18.7 OZ.		\$41.95		\$3.50	0 85725 21531 1	12	\$4.11		\$4.37		\$4.66		\$4.99	
67969	NUT BROWN 18.7		\$41.95		\$3.50		12	\$4.11		\$4.37		\$4.66		\$4.99	
67970	NUT BROWN 6/4PK		\$48.40		\$8.07	85725 01503	6	\$9.49	\$2.37	\$10.08	\$2.52	\$10.76	\$2.69	\$11.52	\$2.88
67971	OATMEAL 18.7		\$41.95		\$3.50	85725 11509	12	\$4.11		\$4.37		\$4.66		\$4.99	
67972	OATMEAL 6/4PK		\$48.40		\$8.07	85725 01504	6	\$9.49	\$2.37	\$10.08	\$2.52	\$10.76	\$2.69	\$11.52	\$2.88
67973	ORGANIC ALE 18.7		\$41.95		\$3.50	85725 11527 7	12	\$4.11		\$4.37		\$4.66		\$4.99	
67964	ORGANIC APRICOT 18.7		\$53.90		\$4.49	0 85725 11605 2	12	\$5.28		\$5.61		\$5.99		\$6.42	
67963	ORGANIC STRAWBERRY 18.7		\$53.90		\$4.49	85725 11602 1	12	\$5.28		\$5.61		\$5.99		\$6.42	
67976	TAD PORTER 18.7		\$41.95		\$3.50	85725 11527 7	12	\$4.11		\$4.37		\$4.66		\$4.99	
67977	TAD PORTER 6/4PK		\$48.40		\$8.07	85725 31502 8	6	\$9.49	\$2.37	\$10.08	\$2.52	\$10.76	\$2.69	\$11.52	\$2.88
89015	ORGANIC RASP 18.7		\$53.90		\$4.49		12	\$5.28		\$5.61		\$5.99		\$6.42	
66985	WINTER WELCOME 18.7		\$41.95		\$3.50	85725 11507 9	12	\$4.11		\$4.37		\$4.66		\$4.99	
SAPPORO															
67988	SAPPORO 12/20 OZ.		\$25.08		\$2.09	87975 00630	12	\$2.46		\$2.61		\$2.79		\$2.99	
67989	SAPPORO 12/22 OZ. CAN		\$29.28		\$2.44	87975 02650 1	12	\$2.87		\$3.05		\$3.25		\$3.49	
67990	SAPPORO 4/6PK DRAFT		\$29.08		\$7.27	87975 01350 1	4	\$8.55	\$1.43	\$9.09	\$1.51	\$9.69	\$1.62	\$10.39	\$1.73
SIERRA NEVADA															
68046	OKTOBERFEST 12 PK BTL		\$25.94		\$12.97	0 83783 22812 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
68045	OKTOBERFEST 6 PK LNNR		\$31.48		\$7.87	0 83783 22822 9	4	\$9.26	\$1.54	\$9.84	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
68035	OKTOBERFEST 1/6 BBL		\$69.00		\$69.00		1	\$81.18		\$86.25		\$92.00		\$98.57	
68058	OKTOBERFEST 1/2 BBL		\$155.00		\$155.00		1	\$182.35		\$193.75		\$206.67		\$221.43	
68070	HAZY IPA 1/2 BBL		\$164.00		\$164.00		1	\$192.94		\$205.00		\$218.67		\$234.29	
68071	HAZY IPA 1/6 BBL		\$79.00		\$79.00		1	\$92.94		\$98.75		\$105.33		\$112.86	
68072	HAZY IPA 6 PK CAN		\$31.48		\$7.87	0 83783 11010 4	4	\$9.26	\$1.54	\$9.84	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
68073	HAZY IPA 12 PK		\$28.48		\$14.24	0 83783 53111 4	2	\$16.75	\$1.40	\$17.80	\$1.48	\$18.99	\$1.58	\$20.34	\$1.70
68074	HAZY IPA 19.2		\$31.48		\$2.10	0 83783 37550 3	15	\$2.47		\$2.62		\$2.80		\$3.00	
68099	FANTASTIC HAZE 6PK CAN		\$27.98		\$7.00	0 83783 22856 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
68048	SAMPLER 12 PK		\$25.94		\$12.97	0 83783 16000 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
68047	NARWHAL 6PK BTL		\$38.98		\$9.75	0 83783 37545 9	4	\$11.46	\$1.91	\$12.18	\$2.03	\$12.99	\$2.17	\$13.92	\$2.32
68015	PALE 1/2 BBL		\$155.00		\$155.00		1	\$182.35		\$193.75		\$206.67		\$221.43	
68011	PALE 6PK CAN		\$27.98		\$7.00	0 83783 53541 9	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
68016	PALE 12 PK BTL		\$25.94		\$12.97	0 83783 37512 1	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
68032	PALE 12 PK CAN		\$25.94		\$12.97	0 83783 22200 5	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
68017	PALE 6 PK BTL		\$27.98		\$7.00	0 83783 37521 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
68018	PALE 5 GAL		\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
68096	WILD THING 6PK CAN		\$27.98		\$7.00	0 83783 22857 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
68060	WILD THING 1/6 BBL		\$69.00		\$69.00		1	\$81.18		\$86.25		\$92.00		\$98.57	
68059	WILD THING 1/2 BBL		\$155.00		\$155.00		1	\$182.35		\$193.75		\$206.67		\$221.43	
68014	TORPEDO 6PK CAN		\$27.98		\$7.00	0 83783 53542 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
68023	TORPEDO 6 PK		\$27.98		\$7.00	0 83783 33100 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
68024	TORPEDO 12 PK		\$25.94		\$12.97	0 83783 67504 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
SINGHA THAI BEER															
85521	SINGHA THAI 11.2 oz		\$34.00		\$8.50	0 84543 80007	4	\$10.00	\$1.67	\$10.63	\$1.77	\$11.33	\$1.89	\$12.14	\$2.02
SMIRNOFF															
65634	4 WAYS TO ROSE 12 PK		\$25.94		\$12.97	0 82000 78967 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
65614	GREEN APPLE 6 PK 11.2 OZ.		\$27.98		\$7.00	0 82000 72751 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65602	ICE 24 OZ. BTL		\$24.00		\$2.00	0 82000 72569 5	12	\$2.35		\$2.50		\$2.67		\$2.86	
65616	ICE 12 PK 11.2 OZ. BTL		\$25.94		\$12.97	0 82000 72518 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
65617	ICE 6 PK 11.2 OZ.		\$27.98		\$7.00	0 82000 72385 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65624	ICE 12 PK SLIM CAN		\$25.94		\$12.97	0 82000 76665 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
65612	RED WHITE & BERRY 6PK 11.2 OZ.		\$27.98		\$7.00	0 82000 782506	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65608	RED WHITE & BERRY 12PK CAN		\$25.94		\$12.97	0 82000 79110 2	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
65633	PEACH BELLINI 6 PK 11.2 OZ.		\$27.98		\$7.00	0 82000 76200 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65626	RASPBERRY 6 PK 11.2 OZ.		\$27.98		\$7.00	0 82000 72754 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65627	SCREWDRIVER 6 PK 11.2 OZ.		\$27.98		\$7.00	0 82000 79129 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65604	ZERO SUGAR 6PK		\$27.98		\$7.00	0 82000 79129 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65554	SMASH PEACH MANGO 23.5 OZ.		\$25.11		\$2.09	0 82000 78625 2	12	\$2.46		\$2.62		\$2.79		\$2.99	
65555	SMASH SCREWDRIVER 23.5 OZ.		\$25.11		\$2.09	0 82000 77692 5	12	\$2.46		\$2.62		\$2.79		\$2.99	
65557	SMASH LEMON LIME 23.5 OZ.		\$25.11		\$2.09	0 82000 77691 8	12	\$2.46		\$2.62		\$2.79			

TEC DISTRIBUTING		RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
PROD. #	PRICES - TEC DISTRIBUTING Sep-20													
SMITHWICKS														
64113	IRISH 6PK	\$27.00		\$6.75	0 838200 7152 8	4	\$7.94	\$1.32	\$8.44	\$1.41	\$9.00	\$1.50	\$9.64	\$1.61
 SNAKE RIVER BREWING														
97507	SR PAKO'S IPA 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86	
97523	SR PAKO'S IPA 1/6 BBL	\$68.00		\$68.00		1	\$80.00		\$85.00		\$90.67		\$97.14	
97505	SR PAKO IPA 6 PK CAN	\$30.50		\$7.63	7 66352 61207 9	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
97564	SR ALPHA PRIME 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
97520	SR LAGER 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86	
97521	SR LAGER 1/6 BBL	\$68.00		\$68.00		1	\$80.00		\$85.00		\$90.67		\$97.14	
97540	SR LAGER 6PK CAN	\$30.50		\$7.63	7 66352 09331 1	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
97552	SR TRIPPEL 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
97530	SR PALE 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86	
97503	SR PALE 5 GAL	\$68.00		\$68.00		1	\$80.00		\$85.00		\$90.67		\$97.14	
97504	SR PALE 6 PK CAN	\$30.50		\$7.63	7 66352 20323 9	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
97581	SR EARNED IT 6PK CAN	\$33.50		\$8.38	7 66352 24747 9	4	\$9.85	\$1.64	\$10.47	\$1.74	\$11.17	\$1.86	\$11.96	\$1.99
97592	SR STOUT 5 GAL	\$68.00		\$68.00		1	\$80.00		\$85.00		\$90.67		\$97.14	
97541	SR STOUT 6 PK CAN	\$30.50		\$7.63	7 66352 02134 5	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
97538	SR ZONKER STOUT 1/2	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86	
97580	SR VARIETY 12PK CAN	\$30.50		\$15.25	7 66352 85236 9	2	\$17.94	\$1.50	\$19.06	\$1.59	\$20.33	\$1.69	\$21.79	\$1.82
 STRONGBOW														
85070	STRONGBOW GOLD 6 PK BTL	\$27.98		\$7.00	7 66895 96000 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
85074	STRONGBOW ROSE 6PK BTL	\$27.98		\$7.00	0 88345 10201 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
85076	STRONGBOW VARIETY 12PK	\$25.94		\$12.97	0 88345 10168 2	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
 TECATE														
68116	TECATE 24 OZ. CAN	\$22.63		\$1.89	89826 00142	12	\$2.22		\$2.36		\$2.51		\$2.69	
68117	TECATE 32 OZ. BTL	\$25.99		\$2.17	89826 53022	12	\$2.55		\$2.71		\$2.89		\$3.09	
68118	TECATE 18 PK CAN	\$13.99		\$13.99	0 89826 90183 8	1	\$16.46	\$0.91	\$17.49	\$0.97	\$18.65	\$1.04	\$19.99	\$1.11
68122	TECATE 6PK 16 OZ. CAN	\$23.07		\$5.77	0 89826 00141 5	4	\$6.79	\$1.13	\$7.21	\$1.20	\$7.69	\$1.28	\$8.24	\$1.37
68123	TECATE 12PK 16 OZ. CAN	\$20.09		\$10.05	0 89826 90241 5	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
68125	TECATE 30 PK CAN	\$21.43		\$21.43	0 89826 30123 2	1	\$25.21	\$0.84	\$26.79	\$0.89	\$28.57	\$0.95	\$30.61	\$1.02
68130	TECATE LIGHT 18 PK CAN	\$13.99		\$13.99	0 89826 90118 0	1	\$16.46	\$0.91	\$17.49	\$0.97	\$18.65	\$1.04	\$19.99	\$1.11
68131	TECATE LIGHT 30 PK CAN	\$21.43		\$21.43	0 89826 90300 9	1	\$25.21	\$0.84	\$26.79	\$0.89	\$28.57	\$0.95	\$30.61	\$1.02
68126	TECATE TITANIUM 24 OZ.	\$22.63		\$1.89	89826 00142	12	\$2.22		\$2.36		\$2.51		\$2.69	
 TRULY SPIKED & SPARKLING														
78651	BERRY VARIETY 12PK CAN	\$25.94		\$12.97	0 87692 00686 2	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78650	CITRUS VARIETY 12 PK CAN	\$25.94		\$12.97	0 87692 00424 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78645	COLIMA LIME 6 PK CAN	\$27.98		\$7.00	0 87692 00417 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78657	COLIMA LIME 16 OZ. CAN	\$28.34		\$1.18	0 87692 00451 6	24	\$1.39		\$1.48		\$1.57		\$1.69	
78671	WATERMELON-KIWI 6PK CAN	\$27.98		\$7.00	0 87692 00989 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78663	LEMONADE 24 OZ.	\$23.44		\$1.95	0 87692 01014 2	12	\$2.30		\$2.44		\$2.60		\$2.79	
78654	LEMONADE VARIETY 12PK	\$25.94		\$12.97	0 87692 00991 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78648	ROSE 6PK CAN	\$27.98		\$7.00	0 87692 00781 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78670	PINEAPPLE 6PK CAN	\$27.98		\$7.00	0 87692 00965 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78658	PINEAPPLE 16 OZ. CAN	\$28.34		\$1.18	0 87692 00832 3	24	\$1.39		\$1.48		\$1.57		\$1.69	
78662	PINEAPPLE 24 OZ. CAN	\$23.44		\$1.95	0 87692 00970 2	12	\$2.30		\$2.44		\$2.60		\$2.79	
78653	TROPICAL VARIETY 12 PK CAN	\$25.94		\$12.97	0 87692 00804 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78655	WILD BERRY 16 OZ CAN	\$28.34		\$1.18	0 87692 00729 6	24	\$1.39		\$1.48		\$1.57		\$1.69	
78652	VARIETY 24 PK CAN	\$23.78		\$0.99	0 87692 00580 3	24	\$1.17	\$1.17	\$1.24	\$1.24	\$1.32	\$1.32	\$1.42	\$1.42
78644	WILD BERRY 6PK CAN	\$27.98		\$7.00	0 87692 00678 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78661	WILD BERRY 24 OZ. CAN	\$23.44		\$1.95	0 87692 00951 1	12	\$2.30		\$2.44		\$2.60		\$2.79	
78664	TRULY LEMONADE VAR 24 PK	\$23.78		\$0.99	0 87692 01127 9	24	\$1.17	\$1.17	\$1.24	\$1.24	\$1.32	\$1.32	\$1.42	\$1.42
78666	TRULY VARIETY 30 PK	\$27.24		\$27.24	0 87692 01096 8	1	\$32.05	\$1.07	\$34.05	\$1.14	\$36.32	\$1.21	\$38.91	\$1.30
78668	TRULY DRAFT 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86	
 TSING TAO														
88620	TSING TAO	\$29.00		\$7.25	0 33544 94405	4	\$8.53	\$1.42	\$9.06	\$1.51	\$9.67	\$1.61	\$10.36	\$1.73
 TWISTED														
78557	BLACKBERRY 24 OZ.	\$25.11		\$2.09	0 87692 00697 8	12	\$2.46		\$2.62		\$2.79		\$2.99	
78542	HALF & HALF 6 PK	\$27.98		\$7.00	0 87692 75102 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78540	HALF & HALF 24 OZ.	\$25.11		\$2.09	0 87692 75231 8	12	\$2.46		\$2.62		\$2.79		\$2.99	
78541	HALF & HALF 12 PK CAN	\$25.94		\$12.97	0 87692 75134 2	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78572	HALF & HALF 5 LTR	\$47.96		\$11.99	0 87692 00931 3	4	\$14.11		\$14.99		\$15.99		\$17.13	
78558	PEACH 6 PK	\$27.98		\$7.00	0 87692 97102 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78561	PEACH 24 OZ.	\$25.11		\$2.09	0 87692 00505 6	12	\$2.46		\$2.62		\$2.79		\$2.99	
78560	RASPBERRY 6 PK	\$27.98		\$7.00	0 87692 85102 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78559	RASPBERRY 24 OZ.	\$25.11		\$2.09	0 87692 85231 5	12	\$2.46		\$2.62		\$2.79		\$2.99	
78564	TEA 24 OZ. CAN	\$25.11		\$2.09	0 87692 83231 7	12	\$2.46		\$2.62		\$2.79		\$2.99	
78563	TEA 12 PK CAN	\$25.94		\$12.97	0 87692 83134 1	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78565	TEA 6 PK BTL	\$27.98		\$7.00	0 87692 83102 0	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78566	TEA 18 PK CAN	\$16.40		\$16.40	0 87692 83138 9	1	\$19.29	\$1.07	\$20.50	\$1.14	\$21.87	\$1.21	\$23.43	\$1.30
78569	TEA 5 LTR	\$47.96		\$11.99	0 87692 83835 7	4	\$14.11		\$14.99		\$15.99		\$17.13	
78571	VARIETY 12 PK CAN	\$25.94		\$12.97	0 87692 00378 6	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
 WESTMALLE DUBBEL														
68135	TRIPLE 11.2 OZ.	\$50.35		\$4.20	85725 25404 4	12	\$4.94		\$5.24		\$5.59		\$5.99	
68136	TRIPLE 25.4 OZ.	\$50.35		\$8.39	85725 25406 8	6	\$9.87		\$10.49		\$11.19		\$11.99	
 WHITE CLAW														
12801	BLACK CHERRY 6PK CAN	\$27.98		\$7.00	6 35985 20025 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12805	BLACK CHERRY 12PK CAN	\$25.94		\$12.97	6 35985 26089 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
12808	BLACK CHERRY 19.2	\$23.44		\$1.95	6 35985 26038 7	12	\$2.30		\$2.44		\$2.60		\$2.79	
12813	BLACK CHERRY 16 OZ.	\$33.43		\$1.39	6 35985 10042 3	24	\$1.64		\$1.74		\$1.86		\$1.99	
12800	LIME 6PK CAN	\$27.98		\$7.00	6 35985 02598 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12804	MANGO 6PK CAN	\$27.98		\$7.00	6 35985 26087 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12811	MANGO 19.2	\$23.44		\$1.95	6 35985 26039 4	12	\$2.30		\$2.44		\$2.60		\$2.79	
12812	MANGO 12PK CAN	\$25.94		\$12.97	6 35985 10033 1	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
12814	MANGO 16 OZ.	\$33.43		\$1.39	6 35985 10047 8	24	\$1.64		\$					

TEC DISTRIBUTING		RETAIL	PREVIOUS	RETAIL	UPC	PKG SIZE	RETAIL @		15%	RETAIL @	20%	RETAIL @	25%	RETAIL @	30%
PROD.	PRICES - TEC DISTRIBUTING	CASE	RETAIL	UNIT	CODES	PER	UNIT	SINGLES	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
#	Sep-20	COST	CASE COST	COST		CASE									
WILD RIDE															
87004	3 SISTERS RED NITRO 1/2	\$160.00		\$160.00		1	\$188.24			\$200.00		\$213.33		\$228.57	
87049	NUT CRUSHER 6PK BTL	\$30.00		\$7.50		4	\$8.82	\$1.47		\$9.38	\$1.56	\$10.00	\$1.67	\$10.71	\$1.79
SODAS															
ARIZONA TEA'S															
97303	SWEET TEA 23 OZ.	\$15.60		\$0.65	6 13008 71771 1	24	\$0.76			\$0.81		\$0.87		\$0.93	
97307	FRUIT PUNCH 23 OZ.	\$15.60		\$0.65	6 13008 71876 3	24	\$0.76			\$0.81		\$0.87		\$0.93	
97313	CHERRY RICKEY 23 OZ.	\$15.60		\$0.65	6 13008 73501 2	24	\$0.76			\$0.81		\$0.87		\$0.93	
97320	ARNOLD LITE 23 OZ.	\$15.60		\$0.65	6 13008 71930 2	24	\$0.76			\$0.81		\$0.87		\$0.93	
97321	ARNOLD PINK 23 OZ.	\$15.60		\$0.65	6 13008 73039 0	24	\$0.76			\$0.81		\$0.87		\$0.93	
HENRY'S SODA															
76220	ROOT BEER 6/PK LN NR	\$17.99		\$4.50	0 34100 66805 1	4	\$5.29	\$0.88		\$5.62	\$0.94	\$6.00	\$1.00	\$6.43	\$1.07
76320	ORANGE CREAM6/PK LN NR	\$17.99		\$4.50	0 34100 61805 6	4	\$5.29	\$0.88		\$5.62	\$0.94	\$6.00	\$1.00	\$6.43	\$1.07
76420	VANILLA CREAM 6/PK LN NR	\$17.99		\$4.50	0 34100 63805 4	4	\$5.29	\$0.88		\$5.62	\$0.94	\$6.00	\$1.00	\$6.43	\$1.07
76520	BLACK CHERRY 6/PK LN NR	\$17.99		\$4.50	0 34100 65805 2	4	\$5.29	\$0.88		\$5.62	\$0.94	\$6.00	\$1.00	\$6.43	\$1.07
KOMBUCHA															
97000	STRAWBERRY HIBISCUS	\$29.40		\$2.45	8 55904 00221 2	12	\$2.88			\$3.06		\$3.27		\$3.50	
97001	RASPBERRY GINGER	\$29.40		\$2.45	8 55904 00222 9	12	\$2.88			\$3.06		\$3.27		\$3.50	
97002	ASIAN PEAR	\$29.40		\$2.45	8 55904 00223 6	12	\$2.88			\$3.06		\$3.27		\$3.50	
97003	BLACK CURRANT	\$29.40		\$2.45	8 55904 00224 3	12	\$2.88			\$3.06		\$3.27		\$3.50	
97004	RASPBERRY LEMONADE	\$29.40		\$2.45	8 55904 00228 1	12	\$2.88			\$3.06		\$3.27		\$3.50	
97005	GINGER MINT LEMONADE	\$29.40		\$2.45	8 55904 00227 4	12	\$2.88			\$3.06		\$3.27		\$3.50	