

PROD. #	PRICES - TEC DISTRIBUTING Feb-19	RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
MILLERCOORS														
ARNOLD PALMER														
70901	SPIKED HALF & HALF 6PK CAN	\$27.98		\$7.00	6 13008 74833 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
70913	SPIKED HALF & HALF 24 OZ. CAN	\$24.28		\$2.02	6 13008 74829 6	12	\$2.38		\$2.53		\$2.70		\$2.89	
BLUE MOON BELGIAN														
65005	WHITE ALE 6PK 16 OZ. ALUM BTL	\$37.48		\$9.37	0 71990 17044 8	4	\$11.02	\$1.84	\$11.71	\$1.95	\$12.49	\$2.08	\$13.39	\$2.23
65013	WHITE 12/24 OZ. CAN	\$25.95		\$2.16	0 71990 17049 3	12	\$2.54		\$2.70		\$2.88		\$3.09	
65015	WHITE ALE 2/15PK CAN	\$25.94		\$12.97	0 71990 17052 3	2	\$15.26	\$1.02	\$16.21	\$1.08	\$17.29	\$1.15	\$18.53	\$1.24
65020	WHITE ALE 6PK LNNR	\$27.98		\$7.00	0 71990 09511 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65021	WHITE ALE 12PK LNNR	\$25.94		\$12.97	0 71990 09516 1	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
65050	1/2 BBLs	\$149.00		\$149.00	0 71990 09515 4	1	\$175.29		\$186.25		\$198.67		\$212.86	
65052	1/6 BBLs	\$64.00		\$64.00	0 71990 09518 5	1	\$75.29		\$80.00		\$85.33		\$91.43	
BLUE MOON SUMMER														
65220	6PK LNNR	\$27.98		\$7.00	0 71990 09532 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65221	12PK LNNR	\$25.94		\$12.97	0 71990 09536 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
BLUE MOON MANGO WHEAT														
65140	6PK LNNR	\$27.98		\$7.00	0 71990 09561 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
65145	1/2 BBLs	\$149.00		\$149.00	0 71990 09561 1	1	\$175.29		\$186.25		\$198.67		\$212.86	
65146	1/6 BBLs	\$64.00		\$64.00	0 71990 09561 1	1	\$75.29		\$80.00		\$85.33		\$91.43	
BLUE MOON WINTER														
65231	12PK LNNR	\$25.94		\$12.97	0 71990 09536 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
BLUE MOON VARIETY														
65335	SHARE PACK 12 PK LNNR	\$25.94		\$12.97	0 71990 09554 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
COORS														
60002	12/PK CAN	\$19.49		\$9.75	0 71990 00047 9	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16
60005	30/PK CAN	\$21.98		\$21.98	0 71990 10033 9	1	\$25.86	\$0.86	\$27.48	\$0.92	\$29.31	\$0.98	\$31.40	\$1.05
60006	16OZ CANS	\$23.98		\$6.00	0 71990 10002 5	4	\$7.05	\$1.18	\$7.49	\$1.25	\$7.99	\$1.33	\$8.56	\$1.43
60010	12PK 16OZ CAN	\$21.74		\$10.87	0 71990 17040 0	2	\$12.79	\$1.07	\$13.59	\$1.13	\$14.49	\$1.21	\$15.53	\$1.29
60011	18/PK CAN	\$14.23		\$14.23	0 71990 10020 9	1	\$16.74	\$0.93	\$17.79	\$0.99	\$18.97	\$1.05	\$20.33	\$1.13
60012	18 PK 16 OZ. CAN	\$17.59		\$17.59	0 71990 10087 2	1	\$20.69	\$1.15	\$21.99	\$1.22	\$23.45	\$1.30	\$25.13	\$1.40
60013	12/24 OZ CANS	\$22.63		\$1.89	0 71990 10071 1	12	\$2.22		\$2.36		\$2.51		\$2.69	
60008	ALUM. BOT 2/9PK/16OZ	\$20.98		\$10.49	0 71990 17022 6	2	\$12.34	\$1.37	\$13.11	\$1.46	\$13.99	\$1.55	\$14.99	\$1.67
60025	6PK STUBBY BTL	\$22.48		\$5.62	0 71990 17028 8	4	\$6.61	\$1.10	\$7.03	\$1.17	\$7.49	\$1.25	\$8.03	\$1.34
60031	12 PK STUBBY BTL	\$19.49		\$9.75	0 71990 17037 0	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16
60033	18 PK STUBBY BTL	\$14.23		\$14.23	0 71990 17038 7	1	\$16.74	\$0.93	\$17.79	\$0.99	\$18.97	\$1.05	\$20.33	\$1.13
60038	32OZ WIDEMOUTH	\$25.99		\$2.17	0 71990 10037 7	12	\$2.55		\$2.71		\$2.89		\$3.09	
60050	1/2 BBLs	\$118.00		\$118.00	0 71990 10080 3	1	\$138.82		\$147.50		\$157.33		\$168.57	
COORS LIGHT														
60102	12/PK CAN	\$19.49		\$9.75	0 71990 00048 6	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16
60105	30/PK CAN	\$21.98		\$21.98	0 71990 30030 2	1	\$25.86	\$0.86	\$27.48	\$0.92	\$29.31	\$0.98	\$31.40	\$1.05
60106	16OZ CANS	\$23.98		\$6.00	0 71990 32000 3	4	\$7.05	\$1.18	\$7.49	\$1.25	\$7.99	\$1.33	\$8.56	\$1.43
60108	ALUM. BOT 2/9PK/16OZ	\$20.98		\$10.49	0 71990 30104 0	2	\$12.34	\$1.37	\$13.11	\$1.46	\$13.99	\$1.55	\$14.99	\$1.67
60110	12PK 16OZ CAN	\$21.74		\$10.87	0 71990 09528 4	2	\$12.79	\$1.07	\$13.59	\$1.13	\$14.49	\$1.21	\$15.53	\$1.29
60111	18/PK CAN	\$14.23		\$14.23	0 71990 30017 3	1	\$16.74	\$0.93	\$17.79	\$0.99	\$18.97	\$1.05	\$20.33	\$1.13
60112	18PK/16OZ CANS	\$17.59		\$17.59	0 71990 30073 9	1	\$20.69	\$1.15	\$21.99	\$1.22	\$23.45	\$1.30	\$25.13	\$1.40
60113	12/24 OZ CANS	\$22.63		\$1.89	0 71990 30065 4	12	\$2.22		\$2.36		\$2.51		\$2.69	
60117	8 OZ. 12 PK CANS	\$12.15	NEW	\$6.08	0 71990 30125 5	2	\$7.15	\$0.60	\$7.59	\$0.63	\$8.10	\$0.68	\$8.68	\$0.72
60118	ALUM. BOT 15PK 16 OZ.	\$14.99		\$14.99	0 71990 09527 7	1	\$17.64	\$1.18	\$18.74	\$1.25	\$19.99	\$1.33	\$21.41	\$1.43
60120	6/PK LN NR	\$22.48		\$5.62	0 71990 30005 0	4	\$6.61	\$1.10	\$7.03	\$1.17	\$7.49	\$1.25	\$8.03	\$1.34
60121	12/PK LN NR	\$19.49		\$9.75	0 71990 30069 2	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16
60122	24/PK LN NR	\$19.19		\$19.19	0 71990 30007 4	1	\$22.58	\$0.94	\$23.99	\$1.00	\$25.59	\$1.07	\$27.41	\$1.14
60123	18/PK LNNR	\$14.23		\$14.23	0 71990 30078 4	1	\$16.74	\$0.93	\$17.79	\$0.99	\$18.97	\$1.05	\$20.33	\$1.13
60150	1/2 BBLs	\$118.00		\$118.00	0 71990 30080 7	1	\$138.82		\$147.50		\$157.33		\$168.57	
60151	1/4 BBLs	\$68.00		\$68.00	0 71990 30090 6	1	\$80.00		\$85.00		\$90.67		\$97.14	
COORS NA														
60920	6/PK LN NR	\$20.68		\$5.17	0 71990 77005 1	4	\$6.08	\$1.01	\$6.46	\$1.08	\$6.89	\$1.15	\$7.39	\$1.23
CRISPIN														
62012	ROSE 6PK BTL	\$27.98		\$7.00	8 94137 00263 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
62020	VARIETY 12 PK CAN	\$25.48		\$12.74	8 94137 00268 2	2	\$14.99	\$1.25	\$15.93	\$1.33	\$16.99	\$1.42	\$18.20	\$1.52
FOSTERS USA														
78238	FOSTERS PREM. ALE 25.4 OZ	\$22.60		\$1.88	0 70897 18331 5	12	\$2.22		\$2.35		\$2.51		\$2.69	
78338	FOSTERS 25.4 OZ CANS	\$22.60		\$1.88	0 70897 01331 5	12	\$2.22		\$2.35		\$2.51		\$2.69	
78350	FOSTERS 1/2 BBLs	\$118.00		\$118.00	0 70897 01781 8	1	\$138.82		\$147.50		\$157.33		\$168.57	
GENUINE DRAFT														
70005	30/PK CAN	\$21.98		\$21.98	0 34100 17341 8	1	\$25.86	\$0.86	\$27.48	\$0.92	\$29.31	\$0.98	\$31.40	\$1.05
70020	6/PK LN NR	\$22.48		\$5.62	0 34100 17505 4	4	\$6.61	\$1.10	\$7.03	\$1.17	\$7.49	\$1.25	\$8.03	\$1.34
70021	12/PK LNNR	\$19.49		\$9.75	0 34100 17509 2	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16
70023	18/PK LNNR	\$14.23		\$14.23	0 34100 17256 5	1	\$16.74	\$0.93	\$17.79	\$0.99	\$18.97	\$1.05	\$20.33	\$1.13
HAMMS														
75002	12 PK CAN	\$13.19		\$6.60	0 34100 80902 7	2	\$7.76	\$0.65	\$8.24	\$0.69	\$8.79	\$0.73	\$9.42	\$0.79
75011	24 PK SUITCASE	\$13.19		\$13.19	0 34100 80706 1	1	\$15.52	\$0.65	\$16.49	\$0.69	\$17.59	\$0.73	\$18.84	\$0.79
HENRY'S														
77017	PRIVATE RESERVE 12/PK BTL	\$20.24		\$10.12	0 34100 86874 3	2	\$11.91	\$0.99	\$12.65	\$1.05	\$13.49	\$1.12	\$14.46	\$1.20
77018	PRIVATE RESERVE 18 PK CAN	\$9.43		\$9.43	0 34100 51670 3	1	\$11.09	\$0.62	\$11.79	\$0.65	\$12.57	\$0.70	\$13.47	\$0.75
HENRY'S HARD SODA														
76831	HARD ORANGE 6 PK BTL	\$27.98		\$7.00	0 34100 98916 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
76891	HARD LEMON LIME 6PK BTL	\$27.98		\$7.00	0 34100 51658 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
76817	HARD SPARKLING VAR 12 PK CAN	\$25.94		\$12.97	0 34100 51660 4	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
HIGH LIFE														
73005	30PK CAN	\$18.07		\$18.07	0 34100 01341 7	1	\$21.26	\$0.71	\$22.59	\$0.75	\$24.09	\$0.80	\$25.81	\$0.86
73012	18 PK 16 OZ CAN	\$13.19		\$13.19	0 34100 01381 3	1	\$15.52	\$0.86	\$16.49	\$0.92	\$17.59	\$0.98	\$18.84	\$1.05
73020	6/PK LN NR	\$17.98		\$4.50	0 34100 01505 3	4	\$5.29	\$0.88	\$5.62	\$0.94	\$5.99	\$1.00	\$6.42	\$1.07
73021	12/PK LNNR	\$15.88		\$7.94	0 34100 01509 1	2	\$9.34	\$0.78	\$9.93	\$0.83	\$10.59	\$0.88	\$11.34	\$0.95
73023	18 PK LNNR	\$9.89		\$9.89	0 34100 01256 4	1	\$11.64	\$0.65	\$12.36	\$0.69	\$13.19	\$0.73	\$14.13	\$0.78
73025	32 OZ. BOTTLE	\$20.11		\$1.68	0 34100 00031 8	12	\$1.97		\$2.09		\$2.23		\$2.39	
89007	32OZ CAN	\$20.11		\$1.68	0 34100 00008 0	12	\$1.97		\$2.09		\$2.23		\$2.39	
73050	1/2 BBLs	\$99.00		\$99.00	0 34100 00008 0	1	\$116.47		\$123.75		\$132.00		\$141.43	
HOP VALLEY														
71502	ALPHA CENT IPA 6PK BTL	\$32.98		\$8.25	8 56052 00252 9	4	\$9.70	\$1.62	\$10.31	\$1.72	\$10.99	\$1.83	\$11.78	\$1.96
71537	CRYO STASH 6PK BTL	\$27.98												

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HOP VALLEY														
71511	CITRUS MISTRESS 1/6 BBL	\$72.00		\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86	
71512	CITRUS MISTRESS 13.2 BBL	\$140.00		\$140.00		1	\$164.71		\$175.00		\$186.67		\$200.00	
71510	CITRUS MISTRESS 6PK CAN	\$27.98		\$7.00	8 56052 00269 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71513	CITRUS MISTRESS 6PK BTL	\$27.98		\$7.00	8 56052 00218 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71514	CITRUS MISTRESS 12PK BTL	\$26.96		\$13.48	8 56052 00238 3	2	\$15.86	\$1.32	\$16.85	\$1.40	\$17.97	\$1.50	\$19.26	\$1.60
71516	CITRUS MISTRESS 6PK/16 OZ. CAN	\$32.98		\$8.25	8 56052 00255 0	4	\$9.70	\$1.62	\$10.31	\$1.72	\$10.99	\$1.83	\$11.78	\$1.96
71517	CITRUS MISTRESS 12PK CAN	\$25.94		\$12.97	8 56052 00270 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
71527	HEFEWEIZEN 13.2 BBL	\$140.00		\$140.00		1	\$164.71		\$175.00		\$186.67		\$200.00	
71520	LIGHT ME UP LAGER 6PK/16 OZ. C	\$27.98		\$7.00	8 56052 00241 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71559	DIVINE SHINE 6PK CAN	\$27.98		\$7.00	8 56052 00276 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71557	DIVINE SHINE 1/6 BBL	\$72.00		\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86	
71558	DIVINE SHINE 13.2 BBL	\$140.00		\$140.00		1	\$164.71		\$175.00		\$186.67		\$200.00	
71521	IPA VARIETY 12PK BTL	\$26.96		\$13.48	8 56052 00267 3	2	\$15.86	\$1.32	\$16.85	\$1.40	\$17.97	\$1.50	\$19.26	\$1.60
ICEHOUSE														
71205	30PK CAN	\$15.59		\$15.59	0 34100 62341 8	1	\$18.34	\$0.61	\$19.49	\$0.65	\$20.79	\$0.69	\$22.27	\$0.74
71206	16OZ CAN	\$18.88		\$4.72	0 34100 00882 6	4	\$5.55	\$0.93	\$5.90	\$0.98	\$6.29	\$1.05	\$6.74	\$1.12
71213	12/24 OZ CANS	\$18.43		\$1.54	0 34100 00880 2	12	\$1.81		\$1.92		\$2.05		\$2.19	
KEYSTONE LIGHT														
61105	30/PK CAN	\$18.07		\$18.07	0 71990 48019 6	1	\$21.26	\$0.71	\$22.59	\$0.75	\$24.09	\$0.80	\$25.81	\$0.86
61106	16OZ CANS	\$19.48		\$4.87	0 71990 48008 0	4	\$5.73	\$0.95	\$6.09	\$1.01	\$6.49	\$1.08	\$6.96	\$1.16
61107	18PK/16OZ CANS	\$13.19		\$13.19	0 71990 48017 2	1	\$15.52	\$0.86	\$16.49	\$0.92	\$17.59	\$0.98	\$18.84	\$1.05
61113	24OZ CAN	\$20.11		\$1.68	0 71990 48024 0	12	\$1.97		\$2.09		\$2.23		\$2.39	
61115	2/15 PK CANS	\$18.14		\$9.07	0 71990 48045 5	2	\$10.67	\$0.71	\$11.34	\$0.76	\$12.09	\$0.81	\$12.96	\$0.86
KEYSTONE ICE														
61205	30/PK CAN	\$18.07		\$18.07	0 71990 47714 1	1	\$21.26	\$0.71	\$22.59	\$0.75	\$24.09	\$0.80	\$25.81	\$0.86
61206	16OZ CANS	\$19.48		\$4.87	0 71990 47707 3	4	\$5.73	\$0.95	\$6.09	\$1.01	\$6.49	\$1.08	\$6.96	\$1.16
61207	18PK/16OZ CANS	\$13.19		\$13.19	0 71990 47724 0	1	\$15.52	\$0.86	\$16.49	\$0.92	\$17.59	\$0.98	\$18.84	\$0.63
61213	24OZ CAN	\$20.11		\$1.68	0 71990 47712 7	12	\$1.97		\$2.09		\$2.23		\$2.39	
61215	2/15 PK CANS	\$18.14		\$9.07	0 71990 28151 9	2	\$10.67	\$0.71	\$11.34	\$0.76	\$12.09	\$0.81	\$12.96	\$0.86
KILLIANS 5.3%														
63030	6/PK LN NR	\$26.98		\$6.75	0 71990 70002 7	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
63031	12/PK LN NR	\$23.69		\$11.85	0 71990 76400 5	2	\$13.94	\$1.16	\$14.81	\$1.23	\$15.79	\$1.32	\$16.92	\$1.41
63060	1/2 BBLs	\$118.00		\$118.00	0 71990 70080 5	1984 OZ	\$138.82		\$147.50		\$157.33		\$168.57	
63062	1/6 BBLs	\$42.00		\$42.00	0 71990 70022 5	661 OZ	\$49.41		\$52.50		\$56.00		\$60.00	
LEINENKUGEL														
75160	GRAPEFRUIT SHANDY 6PK BTL	\$27.98		\$7.00	0 34100 78658 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
75161	GRAPEFRUIT SHANDY 12 PK BTL	\$25.94		\$12.97	0 34100 51620 8	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
75132	FALL VARIETY EXPLORER 12 PK	\$25.94		\$12.97	0 34100 78574 1	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
75220	BERRY SHANDY 6PK BTL	\$27.98		\$7.00	0 34100 51605 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
75221	BERRY SHANDY 12 PK BTL	\$25.94		\$12.97	0 34100 51607 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
75223	BERRY SHANDY 24 OZ. CAN	\$25.95		\$2.16	0 34100 51645 1	12	\$2.54		\$2.70		\$2.88		\$3.09	
75820	VANILLA PORTER 6 PK BTL	\$27.98		\$7.00	0 34100 58805 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
75821	VANILLA PORTER 12 PK BTL	\$25.94		\$12.97	0 34100 58874 8	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
75851	VANILLA PORTER 1/6 BBL	\$64.00		\$64.00		661 OZ	\$75.29		\$80.00		\$85.33		\$91.43	
75850	VANILLA PORTER 1/2 BBL	\$149.00		\$149.00		1984 OZ.	\$175.29		\$186.25		\$198.67		\$212.86	
MICKEY'S MALT														
67713	12 PK LNNR	\$19.04		\$9.52	0 34100 77434 9	2	\$11.20	\$0.93	\$11.90	\$0.99	\$12.69	\$1.06	\$13.60	\$1.13
77816	6/PK BOTTLES	\$22.48		\$5.62	0 34100 77435 6	4	\$6.61	\$1.10	\$7.03	\$1.17	\$7.49	\$1.25	\$8.03	\$1.34
77836	40 OZ BOT	\$23.40		\$1.95	0 34100 00185 8	12	\$2.29		\$2.44		\$2.60		\$2.79	
MILLER 64														
70305	30/PK CAN	\$21.98		\$21.98	0 34100 15341 0	1	\$25.86	\$0.86	\$27.48	\$0.92	\$29.31	\$0.98	\$31.40	\$1.05
70321	12/PK LNNR	\$19.49		\$9.75	0 34100 15509 4	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16
70323	18/PK LNNR	\$11.99		\$11.99	0 34100 15256 7	1	\$14.11	\$0.78	\$14.99	\$0.83	\$15.99	\$0.89	\$17.13	\$0.95
MILLER LITE														
70204	12 PK 12 OZ. CAN	\$19.49		\$9.75	0 34100 57636 3	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16
70205	30/PK CAN	\$21.98		\$21.98	0 34100 57341 6	1	\$25.86	\$0.86	\$27.48	\$0.92	\$29.31	\$0.98	\$31.40	\$1.05
70206	16OZ CAN	\$23.98		\$6.00	0 34100 00357 9	4	\$7.05	\$1.18	\$7.49	\$1.25	\$7.99	\$1.33	\$8.56	\$1.43
70207	ALUM. BOT 2/9PK/16OZ	\$20.98		\$10.49	0 34100 57023 1	2	\$12.34	\$1.37	\$13.11	\$1.46	\$13.99	\$1.55	\$14.99	\$1.67
70210	12PK 16OZ CAN	\$21.74		\$10.87	0 34100 57653 0	2	\$12.79	\$1.07	\$13.59	\$1.13	\$14.49	\$1.21	\$15.53	\$1.29
70211	18/PK CAN	\$14.23		\$14.23	0 34100 57340 9	1	\$16.74	\$0.93	\$17.79	\$0.99	\$18.97	\$1.05	\$20.33	\$1.13
70218	ALUM. BOT 15PK 16 OZ.	\$14.99		\$14.99	0 34100 57707 0	1	\$17.64	\$1.18	\$18.74	\$1.25	\$19.99	\$1.33	\$21.41	\$1.43
70214	12/32 OZ. CANS	\$22.63		\$1.89	0 34100 00358 6	12	\$2.22		\$2.36		\$2.51		\$2.69	
70217	8 OZ. 12 PK CANS	\$12.15	NEW	\$6.08	0 34100 57709 4	2	\$7.15	\$0.60	\$7.59	\$0.63	\$8.10	\$0.68	\$8.68	\$0.72
70220	6/PK LN NR	\$22.48		\$5.62	0 34100 57505 2	4	\$6.61	\$1.10	\$7.03	\$1.17	\$7.49	\$1.25	\$8.03	\$1.34
70221	12 PK LNNR	\$19.49		\$9.75	0 34100 57509 0	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16
70222	24 PK LNNR	\$19.19		\$19.19	0 34100 57215 0	1	\$22.58	\$0.94	\$23.99	\$1.00	\$25.59	\$1.07	\$27.41	\$1.14
70223	18/PK LNNR	\$14.23		\$14.23	0 34100 57256 3	1	\$16.74	\$0.93	\$17.79	\$0.99	\$18.97	\$1.05	\$20.33	\$1.13
70250	1/2 BBLs	\$118.00		\$118.00	0 34100 00534 4	1	\$138.82		\$147.50		\$157.33		\$168.57	
70253	1/4 BBLs SK	\$68.00		\$68.00	0 34100 00533 7	1	\$80.00		\$85.00		\$90.67		\$97.14	
MILWAUKEES BEST														
74005	30PK CAN	\$15.59		\$15.59	0 34100 31341 8	1	\$18.34	\$0.61	\$19.49	\$0.65	\$20.79	\$0.69	\$22.27	\$0.74
MILWAUKEES BEST LIGHT														
74105	30PK CAN	\$15.59		\$15.59	0 34100 07341 1	1	\$18.34	\$0.61	\$19.49	\$0.65	\$20.79	\$0.69	\$22.27	\$0.74
MILWAUKEES BEST ICE														
74205	30PK CAN	\$15.59		\$15.59	0 34100 30341 9	1	\$18.34	\$0.61	\$19.49	\$0.65	\$20.79	\$0.69	\$22.27	\$0.74
74206	16OZ CAN	\$18.88		\$4.72	0 34100 00016 5	4	\$5.55	\$0.93	\$5.90	\$0.98	\$6.29	\$1.05	\$6.74	\$1.12
MOLSON USA														
67221	MOL.CANADIAN 12PK LNNR	\$23.99		\$12.00	0 68213 03117 4	2	\$14.11	\$1.18	\$14.99	\$1.25	\$15.99	\$1.33	\$17.14	\$1.43
OLDE ENGLISH 800														
76038	42 OZ BOT	\$23.40		\$1.95	0 34100 00622 8	12	\$2.29		\$2.44		\$2.60		\$2.79	
OLYMPIA														
67803	12 PK CAN	\$14.98		\$7.49	0 22100 07500 9	2	\$8.81	\$0.73	\$9.36	\$0.78	\$9.99	\$0.83	\$10.70	\$0.89
PABST														
67806	1/2 BBLs	\$96.00		\$96.00		1	\$112.94		\$120.00		\$128.00		\$137.14	
67807	24 OZ. CAN	\$19.24		\$1.60	0 22100 00004 9	12	\$1.89		\$2.00		\$2.14		\$2.29	
67808	18 PK CAN	\$11.25		\$11.25	0 22100 00157 2	1	\$13.24	\$0.74	\$14.06	\$0.78	\$15.00	\$0.83	\$16.07	\$0.89
67810	12 PK CAN	\$16.00		\$8.00	0 22100 00170 1	2	\$9.41	\$0.78	\$10.00	\$0.83	\$10.67	\$0.89	\$11.43	\$0.95
67811	24 PK CAN	\$14.39												

PROD. #	PRICES - TEC DISTRIBUTING Feb-19	RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
78131	PILSNER PILSNER URQUELL 12PK LN	\$27.58		\$13.79	0 72311 13312 8	2	\$16.22	\$1.35	\$17.24	\$1.44	\$18.39	\$1.53	\$19.70	\$1.64
67846	RAINIER RAINIER 16 OZ. 6 PK CAN	\$19.50		\$4.88	0 72620 00003 6	4	\$5.74	\$0.96	\$6.09	\$1.02	\$6.50	\$1.08	\$6.96	\$1.16
67847	RAINIER 24 PK CAN	\$14.39		\$14.39	0 72620 04030 8	1	\$16.93	\$0.71	\$17.99	\$0.75	\$19.19	\$0.80	\$20.56	\$0.86
74702	REDD'S APPLE REDD'S APPLE 6 PK LNNR	\$27.98		\$7.00	0 34100 08716 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
74705	REDD'S APPLE 6PK 16 OZ. ALUM B	\$37.48		\$9.37	0 34100 51641 3	4	\$11.02	\$1.84	\$11.71	\$1.95	\$12.49	\$2.08	\$13.39	\$2.23
74721	REDD'S APPLE 12 PK LNNR	\$25.94		\$12.97	0 34100 08722 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
74750	REDD'S 1/2 BBL	\$149.00		\$149.00		1984 OZ	\$175.29		\$186.25		\$198.67		\$212.86	
74853	REDD'S BLACK CHERRY REDD'S BLACK CHERRY 6PK BTL	\$27.98		\$7.00	0 34100 98930 9	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
74850	REDD'S BLUEBERRY ALE REDD'S BLUEBERRY 6 PK LNNR	\$27.98		\$7.00	0 34100 08746 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
74715	REDD'S VARIETY REDD'S 2/15PK VARIETY CAN	\$25.94		\$12.97	0 34100 51674 1	\$2.00	\$15.26	\$1.02	\$16.21	\$1.08	\$17.29	\$1.15	\$18.53	\$1.24
74862	REDD'S WICKED REDD'S WICKED 12PK/10 OZ.	\$23.09		\$11.55	0 34100 00342 5	2	\$13.58	\$1.13	\$14.43	\$1.20	\$15.39	\$1.28	\$16.49	\$1.37
74864	REDD'S WICKED 12/24 OZ.	\$24.28		\$2.02	0 34100 00323 4	12	\$2.38		\$2.53		\$2.70		\$2.89	
74866	REDD'S WICKED APPLE 16 OZ.	\$33.43		\$1.39	0 34100 00344 9	24	\$1.64		\$1.74		\$1.86		\$1.99	
74882	REDD'S WICKED BLACK CHERRY WICKED BLACK CHERRY 12PK/10Z	\$23.09		\$11.55	0 34100 08755 5	2	\$13.58	\$1.13	\$14.43	\$1.20	\$15.39	\$1.28	\$16.49	\$1.37
74884	WICKED BLACK CHERRY 12/24 OZ	\$24.28		\$2.02	0 34100 00387 6	12	\$2.38		\$2.53		\$2.70		\$2.89	
74887	REDD'S WICKEDSOUR APPLE WICKEDSOUR APPLE 12PK/10Z	\$23.09		\$11.55	0 34100 98954 5	2	\$13.58	\$1.13	\$14.43	\$1.20	\$15.39	\$1.28	\$16.49	\$1.37
74880	REDD'S WICKED LEMONADE WICKED LEMONADE 12/24 OZ.	\$24.28		\$2.02	0 34100 00856 7	12	\$2.38		\$2.53		\$2.70		\$2.89	
74877	REDD'S WICKED WATERMELON WICKED WATERMELON 12PK/10 OZ	\$23.09		\$11.55	0 34100 08749 4	2	\$13.58	\$1.13	\$14.43	\$1.20	\$15.39	\$1.28	\$16.49	\$1.37
74878	WICKED WATERMELON 12/24 OZ.	\$24.28		\$2.02	0 34100 00349 4	12	\$2.38		\$2.53		\$2.70		\$2.89	
74893	REDD'S WICKED VARIETY WICKED VARIETY 12 PK CAN	\$23.09		\$11.55	0 34100 51676 5	2	\$13.58	\$1.13	\$14.43	\$1.20	\$15.39	\$1.28	\$16.49	\$1.37
71402	SMITH & FORGE HARD CIDER 12 PK CAN	\$25.94		\$12.97	0 71990 09687 8	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
71406	HARD CIDER 6/4PK 16 OZ. CAN	\$35.30		\$5.88	0 87800 00049 2	6	\$6.92	\$1.73	\$7.35	\$1.84	\$7.84	\$1.96	\$8.40	\$2.10
68090	SOL BEER SOL BEER 6 PK	\$29.97		\$7.49	0 72311 63021 4	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
68092	SOL BEER 24 OZ.	\$23.44		\$1.95	0 89826 13021 4	12	\$2.30		\$2.44		\$2.60		\$2.79	
96001	SOL BEER 12 PK BTL	\$28.49		\$14.25	0 72311 23021 6	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
68105	STEEL RESERVE 24 OZ. CANS	\$18.43		\$1.54	0 78250 00328 7	12	\$1.81		\$1.92		\$2.05		\$2.19	
68108	42 OZ. PLASTIC BTL	\$23.40		\$1.95	0 78250 00334 8	12	\$2.29		\$2.44		\$2.60		\$2.79	
68107	12 PK CANS	\$16.49		\$8.25	0 78250 00382 9	2	\$9.70	\$0.81	\$10.31	\$0.86	\$10.99	\$0.92	\$11.78	\$0.98
68113	STEEL RESERVE SPIKED PUNCH 24 OZ. CANS	\$18.43		\$1.54	0 78250 00610 3	12	\$1.81		\$1.92		\$2.05		\$2.19	
68111	STEEL RESERVE BLACKBERRY 24 OZ. CAN	\$18.43		\$1.54	0 78250 00605 9	12	\$1.81		\$1.92		\$2.05		\$2.19	
68112	16 OZ. CANS	\$22.43		\$0.93	0 78250 00604 2	24	\$1.10		\$1.17		\$1.25		\$1.34	
68114	STEEL RESERVE WATERMELON 16 OZ. CANS	\$22.43		\$0.93	0 78250 00616 5	24	\$1.10		\$1.17		\$1.25		\$1.34	
68110	24 OZ. CAN	\$18.43		\$1.54	0 78250 00618 9	12	\$1.81		\$1.92		\$2.05		\$2.19	
68109	STEEL RESERVE PINEAPPLE 24 OZ. CANS	\$18.43		\$1.54	0 78250 00614 1	12	\$1.81		\$1.92		\$2.05		\$2.19	
68103	STEEL RESERVE BLUE RAZZ 24 OZ. CANS	\$18.43		\$1.54	0 78250 00627 1	12	\$1.81		\$1.92		\$2.05		\$2.19	
68104	STEEL RESERVE TROPICAL STORM 24 OZ. CANS	\$18.43		\$1.54	0 78250 00634 9	12	\$1.81		\$1.92		\$2.05		\$2.19	
IMPORTS / MICRO'S							UNIT	SINGLES	UNIT	SINGLES				
95701	ALASKAN BREWING ALASKAN AMBER 6PK BOT	\$27.98		\$7.00	0 40850 02001 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95702	ALASKAN AMBER 12PK BOT	\$25.94		\$12.97	0 40850 03001 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
95751	ALASKAN AMBER 1/2 BBL	\$120.00		\$120.00	0 40850 02009 4	1	\$141.18		\$150.00		\$160.00		\$171.43	
95791	ALASKAN AMBER 1/6 BBL	\$50.00		\$50.00		1	\$58.82		\$62.50		\$66.67		\$71.43	
95704	ALASKAN BIG MOUNT PALE 6PK B	\$27.98		\$7.00	0 40850 02002 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95710	ALASKAN ICY BAY IPA 6PK BOT	\$27.98		\$7.00	0 40850 02008 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95744	ALASKAN JUNEAU JUICE 1/2 BBL	\$169.00		\$169.00		1	\$198.82		\$211.25		\$225.33		\$241.43	
95714	ALASKAN PORTER 22 OZ.	\$75.48		\$6.29	0 40850 06010 6	12	\$7.40		\$7.86		\$8.39		\$8.99	
95738	ALASKAN CRAN TART 1/2	\$120.00		\$120.00		1	\$141.18		\$150.00		\$160.00		\$171.43	
95735	ALASKAN CRAN TART 6PK	\$27.98		\$7.00	0 40850 02006 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95718	ALASKAN OATMEAL STOUT 22 OZ.	\$75.48		\$6.29		12	\$7.40		\$7.86		\$8.39		\$8.99	
95719	ALASKAN SMASH GALAXY 6PK BTI	\$32.98		\$8.25	0 40850 02018 6	4	\$9.70	\$1.62	\$10.31	\$1.72	\$10.99	\$1.83	\$11.78	\$1.96
95766	ALASKAN PUMPKIN 22 OZ.	\$75.48		\$6.29	0 40850 07007 5	12	\$7.40		\$7.86		\$8.39		\$8.99	
95706	ALASKAN HUSKY IPA 6 PK BOT	\$27.98		\$7.00	0 40850 04006 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95779	ALASKAN HUSKY IPA 1/2 BBL	\$120.00		\$120.00		1	\$141.18		\$150.00		\$160.00		\$171.43	
95707	ALASKAN SPRING 6 PK BOT	\$27.98		\$7.00	0 40850 02006 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
95756	ALASKAN WHITE ALE 1/2 BBL	\$120.00		\$120.00		1	\$141.18		\$150.00		\$160.00		\$171.43	
95740	ALASKAN VARIETY 12 PK	\$25.94		\$12.97	0 40850 08002 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78444	ANGRY ORCHARD CRISP APPLE 12PK CAN	\$25.94		\$12.97	0 87692 00083 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78445	CRISP APPLE 6 PK	\$27.98		\$7.00	0 87692 82102 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78446	CRISP APPLE 12PK BTL	\$25.94		\$12.97	0 87692 00033 4	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78455	CRISP APPLE 4 PK 16 OZ.CAN	\$31.20		\$5.20	0 87692 00084 6	6	\$6.12	\$1.53	\$6.50	\$1.63	\$6.93	\$1.73	\$7.43	\$1.86
78454	CRISP APPLE 24 PK	\$22.48		\$22.48	0 87692 00074 7	1	\$26.45	\$1.10	\$28.10	\$1.17	\$29.97	\$1.25	\$32.11	\$1.34
78449	CRISP APPLE 1/2 BBL	\$150.00		\$150.00	0 87692 82999 7	1	\$176.47		\$187.50		\$200.00		\$214.29	
78448	CRISP APPLE 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
78764	EASY APPLE 6 PK	\$27.98		\$7.00	0 87692 00433 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78738	PEAR 6 PK	\$27.98		\$7.00	0 87692 00652 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78737	ROSE 6 PK BTL	\$27.98		\$7.00	0 87692 00660 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78733	ROSE 12 PK CAN	\$25.94		\$12.97	0 87692 00754 8	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78734	ROSE 16 OZ. CAN	\$31.20		\$1.30	0 87692 00752 4	24	\$1.53	\$1.53	\$1.63	\$1.63	\$1.73	\$1.73	\$1.86	\$1.86
78736	ROSE 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
78735	ROSE 1/2 BBL	\$150.00		\$150.00		1	\$176.47		\$187.50		\$200.00		\$214.29	
78453	VARIETY PACK 12 PK	\$25.94		\$12.97	0 87692 00017 4	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78457	GREEN APPLE 6 PK	\$27.98		\$7.00	0 87692 00149 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67274	AYINGER ALT. DUNKEL 20/16.9 OZ.	\$55.86		\$2.79	85725 12202	20	\$3.29		\$3.49		\$3.72		\$3.99	

PROD. #	PRICES - TEC DISTRIBUTING Feb-19	RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
AYINGER														
67275	BRAU-WEISSE 20/16.9 OZ.	\$55.86		\$2.79	85725 12205	20	\$3.29		\$3.49		\$3.72		\$3.99	
89016	BRAU-WEISSE 50 LTR KEG	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
67276	JAHRHUNDERT 20/16.9OZ.	\$55.86		\$2.79	85725 12206	20	\$3.29		\$3.49		\$3.72		\$3.99	
67277	WEIZEN-BOCK 20/16.9 OZ.	\$69.86		\$3.49	0 85725 12209 1	20	\$4.11		\$4.37		\$4.66		\$4.99	
BEERS OF MEXICO														
67304	BEERS OF MEXICO 12 PK	\$23.38		\$11.69	0 89826 23010 5	2	\$13.75	\$1.15	\$14.61	\$1.22	\$15.59	\$1.30	\$16.70	\$1.39
BITTER ROOT														
89025	HUCKLEBERRY HONEY 6 PK	\$26.96		\$6.74	6 64853 20151 1	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.60
89022	HUCKLEBERRY HONEY 1/6 BBL	\$60.00		\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71	
67352	HUCKLEBERRY HONEY 1/2 BBL	\$150.00		\$150.00		1	\$176.47		\$187.50		\$200.00		\$214.29	
89048	IPA 6PK CAN	\$26.96		\$6.74	6 64853 20141 2	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.60
89046	IPA 1/6 BBL	\$60.00		\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71	
89050	NUT BROWN 6PK CAN	\$26.96		\$6.74	6 64853 20131 3	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.60
89020	NUT BROWN 1/6 BBL	\$60.00		\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71	
67353	NUT BROWN 1/2 BBL	\$150.00		\$150.00		1	\$176.47		\$187.50		\$200.00		\$214.29	
89051	SAWTOOTH 6PK CAN	\$26.96		\$6.74	6 64853 20132 0	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.60
89049	SINGLE HOP 6PK CAN	\$26.96		\$6.74	6 64853 20133 7	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.60
89054	LC BLACK IPA 1/6 BBL	\$60.00		\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71	
67348	LC BLACK IPA 1/2 BBL	\$150.00		\$150.00		1	\$176.47		\$187.50		\$200.00		\$214.29	
BOHEMIA														
67369	BOHEMIA 6 PK	\$26.98		\$6.75	0 89826 70001 1	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
BUCKLER														
63999	BUCKLER 6 PK BOTTLE	\$23.86		\$5.97	0 72890 00030 9	4	\$7.02	\$1.17	\$7.46	\$1.24	\$7.95	\$1.33	\$8.52	\$1.42
CARTA BLANCA														
67394	CARTA BLANCA 6 PK	\$25.56		\$6.39	0 89826 60001 4	4	\$7.52	\$1.25	\$7.99	\$1.33	\$8.52	\$1.42	\$9.13	\$1.52
CAYMAN JACK														
97930	MARGARITA 6 PK BTL	\$29.98		\$7.50	8 15829 01006 8	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
97931	MOJITO 6 PK BTL	\$29.98		\$7.50	8 15829 01158 4	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
CONEY ISLAND														
78901	HARD ROOT BEER 6PK LNNR	\$26.56		\$6.64	8 87151 00213 4	4	\$7.81	\$1.30	\$8.30	\$1.38	\$8.85	\$1.48	\$9.49	\$1.58
CORONA														
88000	CORONA 24OZ CAN	\$27.64		\$2.30	0 80660 95643 5	12	\$2.71		\$2.88		\$3.07		\$3.29	
88002	CORONA 12/PK CAN	\$28.49		\$14.25	0 80660 95695 4	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88020	CORONA EXTRA 6PK BTL	\$29.97		\$7.49	0 80660 95605 3	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88021	CORONA 12 PK BTL	\$28.49		\$14.25	0 80660 95615 2	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88022	CORONA 24 PK BTL	\$25.64		\$25.64	0 80660 95608 4	1	\$20.16	\$1.26	\$32.05	\$1.34	\$34.19	\$1.42	\$36.63	\$1.53
88011	CORONA 18 PK CAN	\$20.62		\$20.62	0 33544 95002 9	1	\$24.26	\$1.35	\$25.78	\$1.43	\$27.49	\$1.53	\$29.46	\$1.64
88023	CORONA 18 PK BTL	\$20.62		\$20.62	0 80660 95680 1	1	\$24.26	\$1.35	\$25.78	\$1.43	\$27.49	\$1.53	\$29.46	\$1.64
88028	CORONITA 7OZ BTL	\$20.98		\$5.25	0 80660 95401 1	4	\$6.17	\$1.03	\$6.56	\$1.09	\$6.99	\$1.17	\$7.49	\$1.25
88029	CORONITA PARROT 24/7OZ BTL	\$17.24		\$17.24	0 80660 95408 0	1	\$20.28	\$0.85	\$21.55	\$0.90	\$22.99	\$0.96	\$24.63	\$1.03
88039	CORONA 24OZ BTL	\$27.64		\$2.30	0 80660 95641 1	12	\$2.71		\$2.88		\$3.07		\$3.29	
CORONA LIGHT														
88120	CORONA LT 6PK BTL	\$29.97		\$7.49	0 80660 95625 1	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88121	CORONA LT 12PK BTL	\$28.49		\$14.25	0 80660 95675 6	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88123	CORONA LT 18 PK BTL	\$20.62		\$20.62	0 80660 95623 7	1	\$24.26	\$1.35	\$25.78	\$1.43	\$27.49	\$1.53	\$29.46	\$1.64
88151	CORONA LT 1/4 BBL	\$72.00		\$72.00	0 80660 95631 2	992 OZ	\$84.71		\$90.00		\$96.00		\$102.86	
CORONA FAMILIAR														
88038	CORONA FAMILIAR 32 OZ. BTL	\$35.80		\$2.98	0 80660 95682 4	12	\$3.51		\$3.73		\$3.98		\$4.26	
88061	CORONA FAMILIAR 6PK BTL	\$29.97		\$7.49	0 33544 95051 7	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88062	CORONA FAMILIAR 12 PK BTL	\$28.49		\$14.25	0 33544 95053 1	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
CORONA PREMIER														
88500	CORONA PREMIER 24 OZ. CAN	\$27.64		\$2.30	0 33544 95047 0	12	\$2.71		\$2.88		\$3.07		\$3.29	
88502	CORONA PREMIER 12 PK CAN	\$28.49		\$14.25	0 33544 95044 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88520	CORONA PREMIER 6PK BTL	\$29.97		\$7.49	0 33544 95041 8	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88521	CORONA PREMIER 12 PK BTL	\$28.49		\$14.25	0 33544 95042 5	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
MODELO ESPECIAL														
88300	MODELO ESP. 24OZ CAN	\$25.00		\$2.08	0 80660 95721 0	12	\$2.45		\$2.60		\$2.78		\$2.98	
88301	MODELO ESPECIAL 6PK CAN	\$26.97		\$6.74	0 80660 95755 5	4	\$7.93	\$1.32	\$8.43	\$1.40	\$8.99	\$1.50	\$9.63	\$1.61
88302	MODELO ESPECIAL 12PK CAN	\$23.99		\$12.00	0 80660 95715 9	2	\$14.11	\$1.18	\$14.99	\$1.25	\$15.99	\$1.33	\$17.14	\$1.43
88311	MODELO ESPECIAL 18 PK CAN	\$16.79		\$16.79	0 80660 95711 1	1	\$19.75	\$1.10	\$20.99	\$1.17	\$22.39	\$1.24	\$23.99	\$1.33
88312	MODELO ESPECIAL 18 PK BTL	\$20.62		\$20.62	0 33544 95027 2	1	\$24.26	\$1.35	\$25.78	\$1.43	\$27.49	\$1.53	\$29.46	\$1.64
88320	MODELO ESPECIAL 6PK BTL	\$29.97		\$7.49	0 80660 95765 4	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88321	MODELO ESPEC. 12 PK BTL	\$28.49		\$14.25	0 80660 95757 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88322	MODELO ESPEC. 24 PK BTL	\$25.64		\$25.64	0 80660 95776 0	1	\$20.16	\$1.26	\$32.05	\$1.34	\$34.19	\$1.42	\$36.63	\$1.53
88323	MODELO ESPEC. 24 PK CAN	\$21.99		\$21.99	0 80660 95710 4	1	\$25.87	\$1.08	\$27.49	\$1.15	\$29.32	\$1.22	\$31.41	\$1.31
88339	MODELO ESPEC. 24 OZ. BTL	\$27.64		\$2.30	0 80660 95777 7	12	\$2.71		\$2.88		\$3.07		\$3.29	
88351	MODELO ESPEC. 1/4 BBL	\$72.00		\$72.00		992 OZ	\$84.71		\$90.00		\$96.00		\$102.86	
88350	MODELO ESPEC. 1/2 BBL	\$132.00		\$132.00	0 80660 95773 9	992 OZ	\$155.29		\$165.00		\$176.00		\$188.57	
MODELO														
88360	MODELO CHELADA 24 OZ. CAN	\$31.00		\$2.58	0 80660 95796 8	12	\$3.04		\$3.23		\$3.44		\$3.69	
88361	MODELO TAMARINDO 24 OZ	\$31.00		\$2.58	0 33544 95033 3	12	\$3.04		\$3.23		\$3.44		\$3.69	
MODELO NEGRA														
88400	MODELO NEGRA 24 OZ. CAN	\$27.64		\$2.30	0 33544 95061 6	12	\$2.71		\$2.88		\$3.07		\$3.29	
88420	MODELO NEGRA 6 PK BTL	\$29.97		\$7.49	0 80660 95785 2	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88421	MODELO NEGRA 12 PK BTL	\$28.49		\$14.25	0 80660 95787 6	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88451	MODELO NEGRA 1/4 BBL	\$75.00		\$75.00		992 OZ	\$88.24		\$93.75		\$100.00		\$107.14	
PACIFICO														
88220	PACIFICO 6PK BTL	\$29.97		\$7.49	0 80660 95301 4	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
88221	PACIFICO 12PK BTL	\$28.49		\$14.25	0 80660 95315 1	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88222	PACIFICO 12PK CAN	\$28.49		\$14.25	0 33544 95031 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88230	PACIFICO 24 OZ. CAN	\$27.64		\$2.30	0 33544 95022 7	12	\$2.71		\$2.88		\$3.07		\$3.29	
88251	PACIFICO 1/4 BBL SLIM	\$72.00		\$72.00		992 OZ	\$84.71		\$90.00		\$96.00		\$102.86	
88250	PACIFICO 1/2 BBL	\$132.00		\$132.00		1984 OZ.	\$155.29		\$165.00		\$176.00		\$188.57	
VICTORIA														
80020	VICTORIA 6 PK BTL	\$29.97		\$7.49	0 80660 95881 1	4	\$8.81	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.70	\$1.78
80002	VICTORIA 12 PK CAN	\$23.99		\$12.00	0 33544 95006 7	2	\$14.11	\$1.18	\$14.99	\$1.25	\$15.99	\$1.33	\$17.14	\$1.43
80021	VICTORIA 12 PK BTL	\$28.49		\$14.25	0 80660 95883 5	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
DESCHUTES														
67414	ABYSS IMP. STOUT 22 OZ.	\$142.75		\$11.90	7 63176 15022 0	12	\$14.00		\$14.87		\$15.86		\$16.99	
67417	BLACK BUTTE 12 PK	\$25.94		\$12.97	7 63176 20012 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44</		

PROD. #	PRICES - TEC DISTRIBUTING Feb-19	RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
DESCHUTES														
67440	INVERSION IPA 12 PK	\$25.94		\$12.97	7 63176 17012 9	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67542	MIRROR POND 6 PK CAN	\$27.98		\$7.00	7 63176 30120 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67446	MIRROR POND 1/6 BBL	\$62.00		\$62.00		1	\$72.94		\$77.50		\$82.67		\$88.57	
67449	MIRROR POND 12 PK	\$25.94		\$12.97	7 63176 30012 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67450	MIRROR POND 13.2 BBL	\$125.00		\$125.00		1	\$147.06		\$156.25		\$166.67		\$178.57	
67451	MIRROR POND 6 PK BTL	\$27.98		\$7.00	7 63176 30006 9	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67453	OBSIDIAN 6 PK	\$27.98		\$7.00	7 63176 50006 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67468	NOT THE STOIC 22 OZ.	\$142.75		\$11.90	7 63176 59022 4	12	\$14.00		\$14.87		\$15.86		\$16.99	
67462	RED CHAIR 6 PK	\$27.98		\$7.00	7 63176 80006 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67461	RED CHAIR 12 PK	\$25.94		\$12.97	7 63176 80012 5	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67408	FRESH HAZE IPA 6PK CAN	\$31.48		\$7.87	7 63176 18007 4	4	\$9.26	\$1.54	\$9.84	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
67544	FRESH HAZE IPA 2/12PK/19.2 OZ.	\$50.25		\$25.48	7 63176 18019 7	2	\$29.98	\$2.46	\$31.85	\$2.62	\$33.97	\$2.79	\$36.40	\$2.99
67545	FRESH SQUEEZE 2/12PK/19.2 OZ.	\$50.25		\$25.48	7 63176 13019 2	2	\$29.98	\$2.46	\$31.85	\$2.62	\$33.97	\$2.79	\$36.40	\$2.99
67546	FRESH SQUEEZE 12PK CAN	\$30.00		\$25.48	7 63176 23012 0	2	\$29.98	\$1.47	\$31.85	\$1.56	\$33.97	\$1.67	\$36.40	\$1.79
67410	FRESH SQUEEZE 6 PK CAN	\$31.48		\$7.87	7 63176 12007 0	4	\$9.26	\$1.54	\$9.84	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
67464	FRESH SQUEEZE 6 PK BTL	\$31.48		\$7.87	7 63176 12006 3	4	\$9.26	\$1.54	\$9.84	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
67463	FRESH SQUEEZE 1/6 BBL	\$72.00		\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86	
67411	FRESH SQUEEZE 13.2	\$136.00		\$136.00		1	\$160.00		\$170.00		\$181.33		\$194.29	
67424	VARIETY 12 PK BTL	\$26.98		\$13.49	7 63176 46024 4	2	\$15.87	\$1.32	\$16.86	\$1.41	\$17.99	\$1.50	\$19.27	\$1.61
DOS EQUIS														
66043	DOS EQUIS AMBER 12 PK BTL	\$24.48		\$12.24	0 72311 33140 1	2	\$14.40	\$1.20	\$15.30	\$1.28	\$16.32	\$1.36	\$17.49	\$1.46
67471	DOS EQUIS AMBER 1/2 BBL	\$115.00		\$115.00		1	\$135.29		\$143.75		\$153.33		\$164.29	
67472	DOS EQUIS AMBER 6 PK BTL	\$25.48		\$6.37	0 72311 63011 5	4	\$7.49	\$1.25	\$7.96	\$1.33	\$8.49	\$1.42	\$9.10	\$1.52
67473	DOS EQUIS LAGER 1/2 BBL	\$115.00		\$115.00		1	\$135.29		\$143.75		\$153.33		\$164.29	
67474	DOS EQUIS LAGER 6 PK BTL	\$25.48		\$6.37	0 72311 63012 2	4	\$7.49	\$1.25	\$7.96	\$1.33	\$8.49	\$1.42	\$9.10	\$1.52
78356	DOS EQUIS LAGER 12 PK BTL	\$24.48		\$12.24	72311 23012	2	\$14.40	\$1.20	\$15.30	\$1.28	\$16.32	\$1.36	\$17.49	\$1.46
DU BOCC														
68137	DU BOCC BANCHE 25.4 OZ.	\$33.55		\$2.80	0 85725 30011 6	12	\$3.29		\$3.49		\$3.73		\$3.99	
EARTHQUAKE														
66149	HG 24 OZ. CAN	\$14.29		\$1.19	8 95216 00109 1	12	\$1.40		\$1.49		\$1.59		\$1.70	
FOUR LOKO														
66156	BLAZE 23.5 OZ.	\$24.90		\$2.08	8 49806 00159 6	12	\$2.44		\$2.59		\$2.77		\$2.96	
66151	WATERMELON 23.5 OZ.	\$24.90		\$2.08	8 95216 00107 7	12	\$2.44		\$2.59		\$2.77		\$2.96	
66152	FRUIT PUNCH 23.5 OZ.	\$24.90		\$2.08	8 95216 00104 6	12	\$2.44		\$2.59		\$2.77		\$2.96	
66155	FROST 23.5 OZ.	\$24.90		\$2.08	8 49806 00168 8	12	\$2.44		\$2.59		\$2.77		\$2.96	
66150	BLACK 23.5 OZ.	\$24.90		\$2.08		12	\$2.44		\$2.59		\$2.77		\$2.96	
66154	GOLD 23.5 OZ.	\$24.90		\$2.08	8 49806 00116 9	12	\$2.44		\$2.59		\$2.77		\$2.96	
GREENS														
67592	DISCOVERY 16.9 OZ.	\$56.50		\$4.71	85725 17604 9	12	\$5.54		\$5.89		\$6.28		\$6.73	
67593	ENDEAVOUR 16.9 OZ.	\$56.50		\$4.71	85725 17602 5	12	\$5.54		\$5.89		\$6.28		\$6.73	
GUINNESS														
67602	PUB DRAUGHT 6 PK LNNR	\$28.48		\$7.12	0 83820 10401 1	4	\$8.38	\$1.40	\$8.90	\$1.48	\$9.49	\$1.58	\$10.17	\$1.70
67603	PUB DRAFT CAN 4PK / 14.9 OZ.	\$35.96		\$5.99	0 83820 12360 9	6	\$7.05	\$1.76	\$7.49	\$1.87	\$7.99	\$2.00	\$8.56	\$2.14
67600	PUB DRAFT 13.2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
67607	STOUT 6 PK	\$28.48		\$7.12	0 83820 12393 7	4	\$8.38	\$1.40	\$8.90	\$1.48	\$9.49	\$1.58	\$10.17	\$1.70
67618	IRISH HERT MIX 18 PK BTL	\$20.23		\$20.23	0 83820 18165 4	1	\$23.80	\$1.32	\$25.29	\$1.40	\$26.97	\$1.50	\$28.90	\$1.61
67601	NITRO IPA 6PK CAN	\$28.48		\$7.12	0 83820 12422 4	4	\$8.38	\$1.40	\$8.90	\$1.48	\$9.49	\$1.58	\$10.17	\$1.70
67619	BLONDE 6 PK	\$28.48		\$7.12	0 83820 18132 6	4	\$8.38	\$1.40	\$8.90	\$1.48	\$9.49	\$1.58	\$10.17	\$1.70
67630	HARP LAGER 6 PK	\$25.44		\$6.36	0 83820 23473 2	4	\$7.48	\$1.25	\$7.95	\$1.33	\$8.48	\$1.41	\$9.09	\$1.51
67629	HARP LAGER 13.2 BBL	\$142.00		\$142.00		1	\$167.06		\$177.50		\$189.33		\$202.86	
67660	KALIBER N/A 6 PK	\$25.44		\$6.36	83820 72553 7	4	\$7.48	\$1.25	\$7.95	\$1.33	\$8.48	\$1.41	\$9.09	\$1.51
67613	SEASONAL VARIETY 12 PK 11.2 OZ	\$26.40		\$13.20	0 83820 18194 4	2	\$15.53	\$1.29	\$16.50	\$1.38	\$17.60	\$1.47	\$18.86	\$1.57
HEINEKEN LIGHT														
85018	HEINEKEN LIGHT 12/PK BOT	\$25.48		\$12.74	0 72890 00159 7	2	\$14.99	\$1.25	\$15.93	\$1.33	\$16.99	\$1.42	\$18.20	\$1.52
HEINEKEN														
85027	HEINEKEN 12/PK KEG CAN	\$25.48		\$12.74	0 72890 00020 0	2	\$14.99	\$1.25	\$15.93	\$1.33	\$16.99	\$1.42	\$18.20	\$1.52
85028	HEINEKEN 24OZ KEG CAN	\$25.10		\$25.10	0 72890 00119 1	12	\$2.46		\$2.61		\$2.79		\$2.99	
85025	HEINEKEN 22OZ BOT	\$25.10		\$25.10	0 72890 00478 9	12	\$2.46		\$2.61		\$2.79		\$2.99	
85030	HEINEKEN 2/5LT KEG CAN	\$30.00		\$15.00	0 72890 00175 7	2	\$17.65		\$18.75		\$20.00		\$21.43	
85036	HEINEKEN 18 PK BOT	\$18.74		\$18.74	0 72890 00152 8	1	\$22.05	\$1.22	\$23.43	\$1.30	\$24.99	\$1.39	\$26.77	\$1.49
85023	HEINEKEN 18 PK CAN	\$18.74		\$18.74	0 72890 00494 9	1	\$22.05	\$1.22	\$23.43	\$1.30	\$24.99	\$1.39	\$26.77	\$1.49
85037	HEINEKEN 6/PK BOT	\$26.98		\$6.75	0 72890 00011 8	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
85039	HEINEKEN 24 PK BTL	\$23.98		\$23.98	0 72890 00031 6	1	\$28.21	\$1.18	\$29.98	\$1.25	\$31.97	\$1.33	\$34.26	\$1.43
85038	HEINEKEN 12/PK BOT	\$25.48		\$12.74	0 72890 00016 3	2	\$14.99	\$1.25	\$15.93	\$1.33	\$16.99	\$1.42	\$18.20	\$1.52
85043	AMSTEL LIGHT 12/PK BOT	\$25.48		\$12.74	72890 10016	2	\$14.99	\$1.25	\$15.93	\$1.33	\$16.99	\$1.42	\$18.20	\$1.52
85050	HEINEKEN 1/2 BBL	\$120.00		\$120.00		1	\$141.18		\$150.00		\$160.00		\$171.43	
HEINEKEN 00%														
85055	HEINEKEN 00% 6PK CAN	\$27.48	NEW	\$6.87	0 72890 00620 2	4	\$8.08	\$1.35	\$8.59	\$1.43	\$9.16	\$1.53	\$9.81	\$1.64
85056	HEINEKEN 00% 6PK BTL	\$27.48	NEW	\$6.87	0 72890 00621 9	4	\$8.08	\$1.35	\$8.59	\$1.43	\$9.16	\$1.53	\$9.81	\$1.64
IDAHO BREWING														
97644	BROWN 1/2 BBL	\$140.00		\$140.00		1	\$164.71		\$175.00		\$186.67		\$200.00	
97645	BROWN 1/6 BBL	\$55.00		\$55.00		1	\$64.71		\$68.75		\$73.33		\$78.57	
97626	BLACK LAGER 1/2 BBL	\$145.00		\$145.00		1	\$170.59		\$181.25		\$193.33		\$207.14	
97627	BLACK LAGER 1/6 BBL	\$60.00		\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71	
97642	DEEP CREEK 1/2 BBL	\$135.00		\$135.00		1	\$158.82		\$168.75		\$180.00		\$192.86	
97630	WAR RED IRA 1/2 BBL	\$145.00		\$145.00		1	\$170.59		\$181.25		\$193.33		\$207.14	
97631	WAR RED IRA 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
97632	PALE 1/2 BBL	\$140.00		\$140.00		1	\$164.71		\$175.00		\$186.67		\$200.00	
97633	PALE 1/6 BBL	\$60.00		\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71	
97651	SCOTCH 1/2 BBL	\$145.00		\$145.00		1	\$170.59		\$181.25		\$193.33		\$207.14	
97652	SCOTCH 1/6 BBL	\$60.00		\$60.00		1	\$70.59		\$75.00		\$80.00		\$85.71	
97635	STOUT 1/6 BBL	\$64.00		\$64.00		1	\$75.29		\$80.00		\$85.33		\$91.43	
JOHN DALY														
66090	HARD TEA 24/ 16 OZ.	\$30.42		\$2.54	8 49806 00186 2	12	\$2.98		\$3.17		\$3.38		\$3.62	
66091	HALF & HALF 24/ 16 OZ.	\$30.42		\$2.54	8 49806 00188 6	12	\$2.98		\$3.17		\$3.38		\$3.62	
LINDEMANS														
67681	CASSIS LAMBIC 750	\$96.48		\$8.04	85725 10811 8	12	\$9.46		\$10.05		\$10.72		\$11.49	
67685	FRAMBOISE 750ML	\$96.48		\$8.04	85725 10814	12	\$9.4							

PROD. #	PRICES - TEC DISTRIBUTING Feb-19	RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
MIKE'S														
12852	BLACK RASBERRY 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 06064 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12826	CRANBERRY 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 60611 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12880	HARD EAST BLACK TEA 6PK BTL	\$27.98		\$7.00	6 35985 26073 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12881	HARD EAST GREEN TEA 6PK BTL	\$27.98		\$7.00	6 35985 26072 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12839	LEMONADE 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 10062 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12847	LEMON FRIDGE PACK 12 PK CAN	\$25.94	\$12.97	\$12.97	6 35985 26017 2	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
12844	LIMEADE 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 06944 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12842	LITE LEMON 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 68228 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12846	MANGO 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 06070 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12856	MARG LIME 6 PK 11.2 OZ.	\$27.98		\$7.00	6 35985 01026 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12816	PEACH LEMON 6 PK	\$27.98		\$7.00	6 35985 19002 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12819	PINEAPPLE MANDARINE 6PK	\$27.98		\$7.00	6 35985 24619 0	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12828	STRAWBERRY LEMON 6 PK	\$27.98		\$7.00	6 35985 22413 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12855	VARIETY 12PK CAN	\$25.94	\$12.97	\$12.97	6 35985 26001 1	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
12853	VARIETY 12 PK 11.2 OZ.	\$25.94	\$12.97	\$12.97	6 35985 12998 1	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
12854	VARIETY 24 PK LOOSE	\$22.50	\$22.50	\$22.50	6 35985 25727 1	1	\$26.47	\$1.10	\$28.13	\$1.17	\$30.00	\$1.25	\$32.14	\$1.34
MIKE'S HARDER														
12821	HARDER PINEAPPLE 16 OZ.	\$31.92		\$1.33	6 35985 25935 0	24	\$1.56		\$1.66		\$1.77		\$1.90	
12830	HARDER BLACK CHERRY 16 OZ.	\$31.92		\$1.33	6 35985 01012 8	24	\$1.56		\$1.66		\$1.77		\$1.90	
12833	HARDER CRANBERRY 16 OZ	\$31.92		\$1.33	6 35985 01037 1	24	\$1.56		\$1.66		\$1.77		\$1.90	
12834	HARDER LEMON 16 OZ.	\$31.92		\$1.33	6 35985 25875 9	24	\$1.56		\$1.66		\$1.77		\$1.90	
12865	HARDER BLOOD ORANGE 16 OZ.	\$31.92		\$1.33	6 35985 24595 7	24	\$1.56		\$1.66		\$1.77		\$1.90	
12870	HARDER STRAW/LEMON 16 OZ.	\$31.92		\$1.33	6 35985 13219 6	24	\$1.56		\$1.66		\$1.77		\$1.90	
12871	HARDER VARIETY 8PK 16 OZ.	\$33.70	\$11.23	\$11.23	6 35985 26042 4	3	\$13.22	\$1.65	\$14.04	\$1.76	\$14.98	\$1.87	\$16.05	\$2.01
12825	HARDER CRAN 23.5 OZ.	\$24.00		\$2.00	6 35985 24985 6	12	\$2.35		\$2.50		\$2.67		\$2.86	
12823	HARDER LEMON 23.5 OZ.	\$24.00		\$2.00	6 35985 24583 4	12	\$2.35		\$2.50		\$2.67		\$2.86	
12831	HARDER MANGO 12/23.5oz	\$24.00		\$2.00	6 35985 25891 9	12	\$2.35		\$2.50		\$2.67		\$2.86	
12841	HARDER PRICKLY PEAR 23.5 OZ.	\$24.00		\$2.00	6 35985 20032 1	12	\$2.35		\$2.50		\$2.67		\$2.86	
12872	HARDER STRAW/PINE 12/23.5 OZ.	\$24.00		\$2.00	6 35985 13217 2	12	\$2.35		\$2.50		\$2.67		\$2.86	
12873	HARDER CHERRY/LIME 12/23.5 OZ	\$24.00		\$2.00	6 35985 13215 8	12	\$2.35		\$2.50		\$2.67		\$2.86	
MXD COCKTAIL														
97920	MARGARITA 16 OZ. CAN	\$31.92		\$1.33	6 35985 26068 4	24	\$1.56		\$1.66		\$1.77		\$1.90	
97921	LONG ISLAND ICE TEA 16 OZ. CAN	\$31.92		\$1.33	6 35985 26070 7	24	\$1.56		\$1.66		\$1.77		\$1.90	
NEW BELGIUM														
67744	1554 ENLIGHTENED BLCK 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86	
67745	1554 ENLIGHTENED BLCK 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
67746	1554 ENLIGHTENED BLCK 6 PK	\$29.98		\$7.50	7 54527 00122 3	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
67751	ABBEY 6 PK	\$29.98		\$7.50	7 54527 00042 0	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
89036	CITRADELIC 6PK	\$27.98		\$7.00	7 54527 00613 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
89041	CITRADELIC 12 PK	\$25.94		\$12.97	7 54527 00615 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67758	FAT TIRE 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86	
67759	FAT TIRE 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
67760	FAT TIRE 22 OZ.	\$29.32		\$2.44	7 54527 00020 2	12	\$2.87		\$3.05		\$3.26		\$3.49	
67761	FAT TIRE 12 PK CAN	\$25.94		\$12.97	7 54527 00161 2	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67762	FAT TIRE 12 PK BTL	\$25.94		\$12.97	7 54527 00024 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67763	FAT TIRE 6 PK	\$27.98		\$7.00	7 54527 00022 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67740	FAT TIRE 4PK/16 OZ. CAN	\$35.94		\$5.99	7 54527 00398 2	6	\$7.05	\$1.76	\$7.49	\$1.87	\$7.99	\$2.00	\$8.56	\$2.14
89069	FAT TIRE BELGIUM WHITE 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
89071	FAT TIRE BELGIUM WHITE 6 PK	\$27.98		\$7.00	7 54527 00716 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
89073	FAT TIRE BELGIUM WHITE 19.2	\$31.50		\$2.10	7 54527 00903 8	15	\$2.47		\$2.63		\$2.80		\$3.00	
89030	GLUTINY PALE 6 PK	\$27.98		\$7.00	7 54527 00608 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67793	VODOO IMPERIAL 6 PK	\$29.98		\$7.50	7 54527 00421 7	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
89003	VODOO IMPERIAL 12PK BTL	\$28.48		\$14.24	7 54527 00567 2	2	\$16.75	\$1.40	\$17.80	\$1.48	\$18.99	\$1.58	\$20.34	\$1.70
89078	VODOO JUICY HAZE 1/2 BBL	\$164.00		\$164.00		1	\$192.94		\$205.00		\$218.67		\$234.29	
89079	VODOO JUICY HAZE 1/6 BBL	\$68.00		\$68.00		1	\$80.00		\$85.00		\$90.67		\$97.14	
89080	VODOO JUICY HAZE 6 PK BTL	\$29.98		\$7.50	7 54527 00885 7	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
67787	HEMPEROR 1/6 BBL	\$68.00		\$68.00		1	\$80.00		\$85.00		\$90.67		\$97.14	
67791	HEMPEROR 6PK BTL	\$29.98		\$7.50	7 54527 00861 1	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
67764	VARIETY 12 PK BTL	\$25.94		\$12.97	7 54527 00201 5	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67752	VARIETY 12 PK CAN	\$25.94		\$12.97	7 54527 00470 5	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67770	VODOO LP 6PK CAN	\$29.98		\$7.50	7 54527 00994 6	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
64097	VODOO LP 1/2 BBL	\$164.00		\$164.00		1	\$192.94		\$205.00		\$218.67		\$234.29	
89072	RED ROBIN 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86	
67785	VODOO RANGER 6 PK	\$27.98		\$7.00	7 54527 00066 0	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67742	VODOO RANGER 12 PK BTL	\$25.94		\$12.97	54527 00068	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67782	VODOO RANGER 12 PK CAN	\$25.94		\$12.97	7 54527 00362 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67786	VODOO RANGER 19.2	\$31.50		\$2.10	7 54527 00905 2	15	\$2.47		\$2.63		\$2.80		\$3.00	
67783	VODOO RANGER 1/2 BBL	\$149.00		\$149.00		1	\$175.29	\$7.30	\$186.25	\$7.76	\$198.67	\$8.28	\$212.86	\$8.87
89081	UP BRUT 1/2 BBL	\$149.00		\$149.00		1	\$175.29	\$7.30	\$186.25	\$7.76	\$198.67	\$8.28	\$212.86	\$8.87
89010	UP BRUT 6PK	\$27.98		\$7.00	7 54527 00082 0	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67754	RESERVE SOUR SAISON 6PK	\$41.97		\$10.49	7 54527 00822 2	4	\$12.34	\$2.06	\$13.12	\$2.19	\$13.99	\$2.33	\$14.99	\$2.50
67796	TRIPPEL 6 PK	\$29.98		\$7.50	7 54527 00052 0	4	\$8.82	\$1.47	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
NEWCASTLE														
67800	BROWN 6 PK LNNR	\$26.98		\$6.75	88345 10005	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
NOT YOUR FATHERS														
67836	VANILLA CREAM 6PK 12 OZ.LNNR	\$30.00		\$7.50	0 92000 00401 0	4	\$8.82	\$1.47	\$9.38	\$1.56	\$10.00	\$1.67	\$10.71	\$1.79
67826	FRUIT PUNCH 24 OZ.	\$23.42		\$1.95	0 92000 02092 8	12	\$2.30		\$2.44		\$2.60		\$2.79	
67827	FRUIT PUNCH 6PK 12 OZ. LNNR	\$30.00		\$7.50	0 92000 02098 0	4	\$8.82	\$1.47	\$9.38	\$1.56	\$10.00	\$1.67	\$10.71	\$1.79
67830	ROOTBEER 6PK 12 OZ.LNNR	\$30.00		\$7.50	0 92000 02000 3	4	\$8.82	\$1.47	\$9.38	\$1.56	\$10.00	\$1.67	\$10.71	\$1.79
67829	MOUNTAIN ALE 24 OZ. CAN	\$23.42		\$1.95	0 92000 00255 9</									

PROD. #	PRICES - TEC DISTRIBUTING Feb-19	RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
SAM ADAMS														
78461	NEW WORLD 6/750ML	\$40.50		\$6.75	0 87692 49400 3	6	\$7.94		\$8.44		\$9.00		\$9.64	
78588	COFFEE BLACK LAGER 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
78466	COLD SNAP 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86	
78467	COLD SNAP 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
78468	COLD SNAP 12PK BTL	\$25.94		\$12.97	0 87692 01103 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78470	COLD SNAP 6PK BTL	\$27.98		\$7.00	0 87692 30050 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78475	CHERRY WHEAT 6 PK	\$27.98		\$7.00	0 87692 27102 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78476	CREAM STOUT 6PK	\$27.98		\$7.00	0 87692 40020 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78490	LAGER 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86	
78491	LAGER 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
78492	LAGER 12 PK BTL	\$25.94		\$12.97	0 87692 10014 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78493	LAGER 22 OZ.	\$29.32		\$2.44	0 87692 10200 7	12	\$2.87		\$3.05		\$3.26		\$3.49	
78495	LAGER 6 PK	\$27.98		\$7.00	0 87692 10012 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78584	NEW ENGLAND IPA 1/2 BBL	\$164.00		\$164.00		1	\$192.94		\$205.00		\$218.67		\$234.29	
78579	SAM 76 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86	
78581	SAM 76 6PK CAN	\$27.98		\$7.00	0 87692 00673 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78582	SAM 76 12 PK CAN	\$25.94		\$12.97	0 87692 00497 4	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78511	SPRING GAMEDAY VAR 12 PK	\$25.94		\$12.97		2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78516	SUMMER 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86	
78517	SUMMER 1/6 BBL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
78481	REBEL ROUSER 6 PK	\$28.56		\$7.14	0 87692 00269 7	4	\$8.40	\$1.40	\$8.93	\$1.49	\$9.52	\$1.59	\$10.20	\$1.70
78535	WINTER 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86	
78537	WINTER LAGER 12 PK	\$25.94		\$12.97	0 87692 01103 3	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
SAM SMITH														
64107	ORG CHOCOLATE STOUT 18.7 OZ.	\$41.95		\$3.50	0 85725 11607 6	12	\$4.11		\$4.37		\$4.66		\$4.99	
64108	ORG CHOCOLATE 6/4PK	\$50.35		\$8.39	85725 31608 7	6	\$9.87	\$2.47	\$10.49	\$2.62	\$11.19	\$2.80	\$11.99	\$3.00
64105	ORG CIDER 18.7 OZ.	\$41.95		\$3.50	0 85725 21531 1	12	\$4.11		\$4.37		\$4.66		\$4.99	
67969	NUT BROWN 18.7	\$41.95		\$3.50		12	\$4.11		\$4.37		\$4.66		\$4.99	
67970	NUT BROWN 6/4PK	\$48.40		\$8.07	85725 01503	6	\$9.49	\$2.37	\$10.08	\$2.52	\$10.76	\$2.69	\$11.52	\$2.88
67971	OATMEAL 18.7	\$41.95		\$3.50	85725 11509	12	\$4.11		\$4.37		\$4.66		\$4.99	
67972	OATMEAL 6/4PK	\$48.40		\$8.07	85725 01504	6	\$9.49	\$2.37	\$10.08	\$2.52	\$10.76	\$2.69	\$11.52	\$2.88
67964	ORGANIC APRICOT 18.7	\$53.90		\$4.49	0 85725 11605 2	12	\$5.28		\$5.61		\$5.99		\$6.42	
67962	ORGANIC LAGER 6/4PK	\$48.40		\$8.07	85725 31526 4	6	\$9.49	\$2.37	\$10.08	\$2.52	\$10.76	\$2.69	\$11.52	\$2.88
67963	ORGANIC STRAWBERRY 18.7	\$53.90		\$4.49	85725 11602 1	12	\$5.28		\$5.61		\$5.99		\$6.42	
67976	TAD PORTER 18.7	\$41.95		\$3.50	85725 11527 7	12	\$4.11		\$4.37		\$4.66		\$4.99	
67977	TAD PORTER 6/4PK	\$48.40		\$8.07	85725 31502 8	6	\$9.49	\$2.37	\$10.08	\$2.52	\$10.76	\$2.69	\$11.52	\$2.88
89015	ORGANIC RASP 18.7	\$53.90		\$4.49		12	\$5.28		\$5.61		\$5.99		\$6.42	
SAPORO														
67988	SAPORO 12/20 OZ.	\$25.08		\$2.09	87975 00630	12	\$2.46		\$2.61		\$2.79		\$2.99	
67989	SAPORO 12/22 OZ. CAN	\$29.28		\$2.44	87975 02650 1	12	\$2.87		\$3.05		\$3.25		\$3.49	
67990	SAPORO 4/6PK DRAFT	\$29.08		\$7.27	87975 01350 1	4	\$8.55	\$1.43	\$9.09	\$1.51	\$9.69	\$1.62	\$10.39	\$1.73
SIERRA NEVADA														
68001	BEER FOR DRINKING 19.2	\$33.60		\$1.40	0 83783 37535 0	24	\$1.65		\$1.75		\$1.87		\$2.00	
68070	HAZY IPA 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86	
68072	HAZY IPA 6 PK CAN	\$27.98		\$7.00	0 83783 11010 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
68040	OTRA VEZ 6 PK	\$27.98		\$7.00	0 83783 53535 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
68026	SUMMER 12 PK BTL	\$25.94		\$12.97		2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
68008	CELEBRATION 12 PK BTL	\$25.94		\$12.97	0 83783 22812 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
68000	CELEBRATION 1/2 BBL	\$149.00		\$149.00		1	\$175.29		\$186.25		\$198.67		\$212.86	
68042	NOONER PILSNER 6 PK CAN	\$27.98		\$7.00	0 83783 37531 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
68016	PALE 12 PK BTL	\$25.94		\$12.97	0 83783 37512 1	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
68032	PALE 12 PK CAN	\$25.94		\$12.97	0 83783 22200 5	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
68017	PALE 6 PK BTL	\$27.98		\$7.00	0 83783 37521 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
68018	PALE 5 GAL	\$65.00		\$65.00		1	\$76.47		\$81.25		\$86.67		\$92.86	
68068	PALE 18PK / 16 OZ. CAN	\$25.10		\$25.10	0 83783 22207 4	1	\$29.53	\$1.64	\$31.38	\$1.74	\$33.47	\$1.86	\$35.86	\$1.99
68020	SIDECAR IPA 6 PK BTL	\$27.98		\$7.00	0 83783 37533 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
68023	TORPEDO 6 PK	\$27.98		\$7.00	0 83783 33100 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
68024	TORPEDO 12 PK	\$25.94		\$12.97	0 83783 67504 7	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
68081	TROPICAL TORPEDO 6 PK BTL	\$27.98		\$7.00	0 83783 37543 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
68061	HOP VARIETY 12PK CAN	\$29.00		\$14.50	0 83783 67516 0	2	\$17.06	\$1.42	\$18.13	\$1.51	\$19.33	\$1.61	\$20.71	\$1.73
SMIRNOFF														
65618	SEASONAL VARIETY 12 PK	\$22.48		\$11.24	0 82000 75247 9	2	\$13.22	\$1.10	\$14.05	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34
65614	GREEN APPLE 6 PK 11.2 OZ.	\$25.56		\$6.39	0 82000 72751 4	4	\$7.52	\$1.25	\$7.99	\$1.33	\$8.52	\$1.42	\$9.13	\$1.52
65602	ICE 24 OZ. BTL	\$24.00		\$2.00	0 82000 72569 5	12	\$2.35		\$2.50		\$2.67		\$2.86	
65616	ICE 12 PK 11.2 OZ. BTL	\$22.48		\$11.24	82000 72518	2	\$13.22	\$1.10	\$14.05	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34
65617	ICE 6 PK 11.2 OZ.	\$25.56		\$6.39	82000 72385	4	\$7.52	\$1.25	\$7.99	\$1.33	\$8.52	\$1.42	\$9.13	\$1.52
65624	ICE 12 PK SLIM CAN	\$19.72		\$9.86	0 82000 76665 0	2	\$11.60	\$0.97	\$12.33	\$1.03	\$13.15	\$1.10	\$14.09	\$1.17
65633	PEACH BELLINI 6 PK 11.2 OZ.	\$25.56		\$6.39	0 82000 76200 3	4	\$7.52	\$1.25	\$7.99	\$1.33	\$8.52	\$1.42	\$9.13	\$1.52
65626	RASPBERRY 6 PK 11.2 OZ.	\$25.56		\$6.39	0 82000 72754 5	4	\$7.52	\$1.25	\$7.99	\$1.33	\$8.52	\$1.42	\$9.13	\$1.52
65627	SCREWDRIVER 6 PK 11.2 OZ.	\$25.56		\$6.39		4	\$7.52	\$1.25	\$7.99	\$1.33	\$8.52	\$1.42	\$9.13	\$1.52
65554	SMASH PEACH MANGO 23.5 OZ.	\$22.50		\$1.88	0 82000 78625 2	12	\$2.21		\$2.34		\$2.50		\$2.68	
65555	SMASH SCREWDRIVER 23.5 OZ.	\$22.50		\$1.88	0 82000 77692 5	12	\$2.21		\$2.34		\$2.50		\$2.68	
65556	SMASH CHERRY LIME 23.5 OZ.	\$22.50		\$1.88	0 82000 78621 4	12	\$2.21		\$2.34		\$2.50		\$2.68	
65557	SMASH LEMON LIME 23.5 OZ.	\$22.50		\$1.88	0 82000 77691 8	12	\$2.21		\$2.34		\$2.50		\$2.68	
65558	SMASH STRAW-LEMON 23.5 OZ.	\$22.50		\$1.88	0 82000 78633 7	12	\$2.21		\$2.34		\$2.50		\$2.68	
65611	SMASH LEMON LIME 16 OZ.	\$27.00		\$1.13	0 82000 77688 8	24	\$1.32		\$1.41		\$1.50		\$1.61	
65563	SMASH CHERRY LIME 16 OZ.	\$27.00		\$1.13	0 82000 78619 1	24	\$1.32		\$1.41		\$1.50		\$1.61	
65628	SMASH SCREWDRIVER 16 OZ.	\$27.00		\$1.13	0 82000 76983 5	24	\$1.32		\$1.41		\$1.50		\$1.61	
65553	SMASH PEACH MANGO 16 OZ.	\$27.00		\$1.13	0 82000 78623 8	24	\$1.32		\$1.41		\$1.50		\$1.61	
65564	SMASH STRAW-LEMON 16 OZ.	\$27.00		\$1.13	0 82000 78631 3	24	\$1.32		\$1.41		\$1.50		\$1.61	
65631	VARIETY 12 PK 11.2 OZ.	\$22.48		\$11.24	82000 72908	2	\$13.22	\$1.10	\$14.05	\$1.17	\$14.99	\$1.25</		

PROD. #	PRICES - TEC DISTRIBUTING Feb-19	RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
SNAKE RIVER BREWING														
97581	SR EARNED IT 6PK CAN	\$33.50		\$8.38	7 66352 24747 9	4	\$9.85	\$1.64	\$10.47	\$1.74	\$11.17	\$1.86	\$11.96	\$1.99
97592	SR STOUT 5 GAL	\$68.00		\$68.00		1	\$80.00		\$85.00		\$90.67		\$97.14	
97541	SR STOUT 6 PK CAN	\$30.50		\$7.63	7 66352 02134 5	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
97580	SR VARIETY 12PK CAN	\$30.50		\$15.25	7 66352 85236 9	2	\$17.94	\$1.50	\$19.06	\$1.59	\$20.33	\$1.69	\$21.79	\$1.82
STRONGBOW														
85070	STRONGBOW GOLD 6 PK BTL	\$26.98		\$6.75	7 66895 96000 2	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
85074	STRONGBOW ROSE 6PK BTL	\$26.98		\$6.75	0 88345 10201 6	4	\$7.94	\$1.32	\$8.43	\$1.41	\$8.99	\$1.50	\$9.64	\$1.61
85076	STRONGBOW VARIETY 12PK	\$25.48		\$12.74	0 88345 10168 2	2	\$14.99	\$1.25	\$15.93	\$1.33	\$16.99	\$1.42	\$18.20	\$1.52
TECATE														
68116	TECATE 24 OZ. CAN	\$21.79		\$1.82	89826 00142	12	\$2.14		\$2.27		\$2.42		\$2.59	
68117	TECATE 32 OZ. BTL	\$25.12		\$2.09	89826 53022	12	\$2.46		\$2.62		\$2.79		\$2.99	
68118	TECATE 18 PK CAN	\$13.87		\$13.87	0 89826 90183 8	1	\$16.32	\$0.91	\$17.34	\$0.96	\$18.49	\$1.03	\$19.81	\$1.10
68122	TECATE 6PK 16 OZ. CAN	\$22.99		\$5.75	0 89826 00141 5	4	\$6.76	\$1.13	\$7.18	\$1.20	\$7.66	\$1.28	\$8.21	\$1.37
68123	TECATE 12PK 16 OZ. CAN	\$20.09		\$10.05	0 89826 90241 5	2	\$11.82	\$0.98	\$12.56	\$1.05	\$13.39	\$1.12	\$14.35	\$1.20
68125	TECATE 30 PK CAN	\$21.43		\$21.43	0 89826 30123 2	1	\$25.21	\$0.84	\$26.79	\$0.89	\$28.57	\$0.95	\$30.61	\$1.02
68130	TECATE LIGHT 18 PK CAN	\$13.87		\$13.87	0 89826 90118 0	1	\$16.32	\$0.91	\$17.34	\$0.96	\$18.49	\$1.03	\$19.81	\$1.10
68131	TECATE LIGHT 30 PK CAN	\$21.43		\$21.43	0 89826 90300 9	1	\$25.21	\$0.84	\$26.79	\$0.89	\$28.57	\$0.95	\$30.61	\$1.02
TRULY SPIKED & SPARKLING														
78644	WILD BERRY 6PK CAN	\$27.98		\$7.00	0 87692 00678 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78651	BERRY VARIETY 12PK CAN	\$25.94		\$12.97	0 87692 00686 2	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78645	COLIMA LIME 6 PK CAN	\$27.98		\$7.00	0 87692 00417 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78646	POMEGRANATE 6 PK CAN	\$27.98		\$7.00	0 87692 00414 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78647	GRAPEFRUIT & POMELO 6 PKCAN	\$27.98		\$7.00	0 87692 00420 2	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78648	ROSE 6PK CAN	\$27.98		\$7.00	0 87692 00781 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78650	CITRUS VARIETY 12 PK CAN	\$25.94		\$12.97	0 87692 00424 0	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78655	TRULY WILD BERRY 16 OZ CAN	\$27.00		\$1.13	0 87692 00729 6	24	\$1.32		\$1.41		\$1.50		\$1.61	
TSING TAO														
88620	TSING TAO	\$29.00		\$7.25	0 33544 94405	4	\$8.53	\$1.42	\$9.06	\$1.51	\$9.67	\$1.61	\$10.36	\$1.73
TWISTED														
78557	BLACKBERRY 24 OZ.	\$24.00		\$2.00	0 87692 00697 8	12	\$2.35		\$2.50		\$2.67		\$2.86	
78553	HUCKLEBERRY 6PK BTL	\$27.98		\$7.00	0 87692 00694 7	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78552	HUCKLEBERRY 24 OZ.	\$24.00		\$2.00	0 87692 00575 9	12	\$2.35		\$2.50		\$2.67		\$2.86	
78542	HALF & HALF 6 PK	\$27.98		\$7.00	0 87692 75102 1	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78540	HALF & HALF 24 OZ.	\$24.00		\$2.00	0 87692 75231 8	12	\$2.35		\$2.50		\$2.67		\$2.86	
78541	HALF & HALF 12 PK CAN	\$25.94		\$12.97	0 87692 75134 2	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78558	PEACH 6 PK	\$27.98		\$7.00	0 87692 97102 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78561	PEACH 24 OZ.	\$24.00		\$2.00	0 87692 00505 6	12	\$2.35		\$2.50		\$2.67		\$2.86	
78560	RASPBERRY 6 PK	\$27.98		\$7.00	0 87692 85102 8	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78559	RASPBERRY 24 OZ.	\$24.00		\$2.00	0 87692 85231 5	12	\$2.35		\$2.50		\$2.67		\$2.86	
78562	TEA 6PK CAN	\$27.98		\$7.00	0 87692 00312 0	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78564	TEA 24 OZ. CAN	\$24.00		\$2.00	0 87692 83231 7	12	\$2.35		\$2.50		\$2.67		\$2.86	
78563	TEA 12 PK CAN	\$25.94		\$12.97	0 87692 83134 1	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
78565	TEA 6 PK BTL	\$27.98		\$7.00	0 87692 83102 0	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
78566	TEA 18 PK CAN	\$16.40		\$16.40	0 87692 83138 9	1	\$19.29	\$1.07	\$20.50	\$1.14	\$21.87	\$1.21	\$23.43	\$1.30
78569	TEA 5 LTR	\$47.96		\$11.99	0 87692 83835 7	4	\$14.11		\$14.99		\$15.99		\$17.13	
78571	VARIETY 12 PK CAN	\$25.94		\$12.97	0 87692 00378 6	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
WESTMALLE DUBBEL														
68136	TRIPLE 25.4 OZ.	\$50.35		\$8.39	85725 25406 8	6	\$9.87		\$10.49		\$11.19		\$11.99	
WHITE CLAW														
12800	LIME 6PK CAN	\$27.98		\$7.00	6 35985 02598 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12801	BLACK CHERRY 6PK CAN	\$27.98		\$7.00	6 35985 20025 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12802	RUBY GRAPEFRUIT 6PK CAN	\$27.98		\$7.00	6 35985 20028 4	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12803	RASPBERRY 6PK CAN	\$27.98		\$7.00	6 35985 26066 0	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12804	MANGO 6PK CAN	\$27.98		\$7.00	6 35985 26087 5	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
12807	VARIETY 12 PK CAN	\$25.94		\$12.97	6 35985 54890 4	2	\$15.26	\$1.27	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
12808	HARD SELT BLACK CHERRY 19.2	\$20.90		\$1.74	6 35985 26038 7	12	\$2.05		\$2.18		\$2.32		\$2.49	
12809	HARD SELT GRAPEFRUIT 19.2	\$20.90		\$1.74	6 35985 26044 8	12	\$2.05		\$2.18		\$2.32		\$2.49	
WILD RIDE														
87000	HOPPERHEAD IPA 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
87010	ELECTRI-FLY IPA 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
87013	ELECTRI-FLY 6PK BTL	\$30.00		\$7.50		4	\$8.82	\$1.47	\$9.38	\$1.56	\$10.00	\$1.67	\$10.71	\$1.79
87056	MOUNT UP MAPLE 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
87049	NUT CRUSHER 6PK BTL	\$30.00		\$7.50		4	\$8.82	\$1.47	\$9.38	\$1.56	\$10.00	\$1.67	\$10.71	\$1.79
87053	NUT CRUSHER C02 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57	
SODAS														
ARIZONA TEA'S														
97301	GREEN TEA W/ GINSENG 23 OZ.	\$15.60		\$0.65	6 13008 71526 7	24	\$0.76		\$0.81		\$0.87		\$0.93	
97303	SWEET TEA 23 OZ.	\$15.60		\$0.65	6 13008 71771 1	24	\$0.76		\$0.81		\$0.87		\$0.93	
97305	MUCHO MANGO 23 OZ.	\$15.60		\$0.65	0 73360 70925 8	24	\$0.76		\$0.81		\$0.87		\$0.93	
97307	FRUIT PUNCH 23 OZ.	\$15.60		\$0.65	6 13008 71876 3	24	\$0.76		\$0.81		\$0.87		\$0.93	
97309	WATERMELON 23 OZ.	\$15.60		\$0.65	6 13008 72020 9	24	\$0.76		\$0.81		\$0.87		\$0.93	
97313	CHERRY RICKEY 23 OZ.	\$15.60		\$0.65	6 13008 73501 2	24	\$0.76		\$0.81		\$0.87		\$0.93	
97320	ARNOLD LITE 23 OZ.	\$15.60		\$0.65	6 13008 71930 2	24	\$0.76		\$0.81		\$0.87		\$0.93	
97321	ARNOLD PINK 23 OZ.	\$15.60		\$0.65	6 13008 73039 0	24	\$0.76		\$0.81		\$0.87		\$0.93	
97332	GOLDEN BEAR LEM/MANGO 23 OZ	\$15.60		\$0.65	6 13008 73402 2	24	\$0.76		\$0.81		\$0.87		\$0.93	
BANG ENERGY														
97200	STAR BLAST 16 OZ.	\$20.00		\$1.67	6 10764 86365 2	12	\$1.96		\$2.08		\$2.22		\$2.38	
97201	PINA COLADA 16 OZ.	\$20.00		\$1.67	6 10764 82611 4	12	\$1.96		\$2.08		\$2.22		\$2.38	
97202	POWER PUNCH 16 OZ.	\$20.00		\$1.67	6 10764 86361 4	12	\$1.96		\$2.08		\$2.22		\$2.38	
97203	BLUE RAZZ 16 OZ.	\$20.00		\$1.67	6 10764 86363 8	12	\$1.96		\$2.08		\$2.22		\$2.38	
97204	SOUR HEAD 16 OZ.	\$20.00		\$1.67	6 10764 86343 0	12	\$1.96		\$2.08		\$2.22		\$2.38	
97205	BLACK CHERRY VANILLA 16 OZ.	\$20.00		\$1.67	6 10764 86377 5	12	\$1.96		\$2.08		\$2.22		\$2.38	
97206	COTTON CANDY 16 OZ.	\$20.00		\$1.67	6 10764 00031 6	12	\$1.96		\$2.08		\$2.22		\$2.38	
97207	CITRUS TWIST 16 OZ.	\$20.00		\$1.67	6 10764 86385 0	12	\$1.96		\$2.08		\$2.22		\$2.38	
97208	PEACH MANGO 16 OZ.	\$20.00		\$1.67	6 10764 86381 2	12	\$1.96		\$2.08		\$2.22		\$2.38	
97209	PURPLE PEAR GUAVA 16 OZ.	\$20.00		\$1.67	6 10764 86311 9	12	\$1.96		\$2.08		\$2.22		\$2.38	
97210	CHERRY BLADE LEMONADE 16 OZ	\$												